## Question 13:

Is CMHC expecting Bidders to provide one submission per service stream? Or, is CMHC expecting Bidders to provide just one submission regardless of the number of service stream to which they are responding?

## Response:

CMHC requests that Offerors complete the Offer Submission Form, Appendix A, of the RFSA. On the Offer Submission Form, an Offeror is required to indicate for which service stream the Offeror is making a submission. An Offeror is required to provide <u>up to</u> 5 examples for the service stream the Offeror selected on the Offer Submission Form. The same example can be used for more than one service stream, if applicable.

## Question 14:

RE: 4.2 Submission Requirements, (c) Technical Requirements, "provide maximum five (5) specific and concise examples of services provided under the particular service stream":

- If we understand the bid submission requirements correctly the CMHC is requiring Bidders to
  provide five examples of services across three sectors, (i.e. Financial, Government and Other) for
  five service streams. Please confirm that this would mean 15 examples of services with
  organizations that are comparable or greater in size and with diverse business operations similar
  to CMHC per service stream? Therefore, without considering for the possibility of some reuse
  this would be a total of 75 examples of services.
- 2. Would the CMHC please consider changing the Submission Requirements such that Bidders provide a maximum of three (3) specific and concise examples of services provided under the particular service stream. One each in the sectors of financial, government and other, (excluding financial services sector and a government sector)?

## Response:

An Offeror can use the same example for more than one service stream, if applicable. The upset score in Appendix C states that an Offeror is required to obtain 3 points. It could be possible to obtain the minimum 3 points by providing at least 2 comprehensive, relevant examples in either Financial Services sector or the Government sector.