

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau, Québec K1A 0S5  
Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Electrical & Electronics Products Division  
11 Laurier St./11, rue Laurier  
7B3, Place du Portage, Phase III  
Gatineau, Québec K1A 0S5

<b>Title - Sujet</b> Sound, Light and IT Equipment	
<b>Solicitation No. - N° de l'invitation</b> C1111-140464/A	<b>Amendment No. - N° modif.</b> 004
<b>Client Reference No. - N° de référence du client</b> C1111-140464	<b>Date</b> 2015-01-09
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$HN-329-66450	
<b>File No. - N° de dossier</b> hn329.C1111-140464	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2015-01-16</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Dumaresq, Steve	<b>Buyer Id - Id de l'acheteur</b> hn329
<b>Telephone No. - N° de téléphone</b> (819) 956-3487 ( )	<b>FAX No. - N° de FAX</b> (819) 953-4944
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Solicitation No. - N° de l'invitation

C1111-140464/A

Amd. No. - N° de la modif.

004

Buyer ID - Id de l'acheteur

hn329

Client Ref. No. - N° de réf. du client

C1111-140464

File No. - N° du dossier

hn329C1111-140464

CCC No./N° CCC - FMS No/ N° VME

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Buyandsell.gc.ca

- - -

Achatsetventes.gc.ca

**This Amendment 004 is raised for the following:**

**1. Respond to the following questions:**

Question 10:

Can you bid and win a specific product within a Section?

Answer 10:

No. A bid must be submitted for all products within a section. As per RFP: The responsive (compliant) bid with the lowest evaluated price on an aggregate basis, for each section, will be recommended for award of a contract. Contracts will be awarded on a per section basis.

Question 11:

Do you have to bid ALL items in any Section ("A","B","C", etc.) in order to win that Section?

Answer 11:

Yes. A bid must be submitted for all products within a section. As per RFP: The responsive (compliant) bid with the lowest evaluated price on an aggregate basis, for each section, will be recommended for award of a contract. Contracts will be awarded on a per section basis.

Question 12:

Due to the extreme volatility of the Canadian Dollar (CAD) against the International currencies, what mechanism is allowed should the Canadian Dollar (CAD) slide significantly between the time of bid submission and time of delivery?

Answer 12:

The Exchange Rate Fluctuation Risk Mitigation Clause has been inserted into the solicitation. Form PWGSC-TPSGC 450, Claim for Exchange Rate Adjustments, to be submitted with the bid.

Question 13:

Will award of contract be isolated to only lowest price (pre-tax) compliant submission PER SECTION, or can consideration exist for one bidder who may have lower aggregated price over a combination of sections for which they bid?

Answer 13:

Taxes (GST, HST) will not be included for financial evaluation, but all other costs will be included. Bid prices should not include GST/HST tax. As per RFP: The responsive (compliant) bid with the lowest evaluated price on an aggregate basis, for each section, will be recommended for award of a contract. Contracts will be awarded on a per section basis. The bidder must quote firm unit prices in Canadian dollars, DDP Delivered Duty Paid (Destination), with applicable taxes extra, as applicable. Freight charges to destination must be included. All applicable Custom duties and Excise taxes must be included.

Question 14:

Section "F", Part 20 – Environmental enclosures, Identifier 20.1 states that the model number of the Tempest Cyclone 8200 enclosure is "8200.US.OXLD" and the specifications brief states "Outdoor projector enclosure with no slide out tray, portrait orientation, base down. Custom colour finish". Apart from the contradiction in the model nomenclature and the description (L= Landscape, in addition to, P = Portrait in the model number), the description calls for "no slide out tray." All Cyclones models including the 8200 come with slide out trays, which can be slide out of the back or front. Request clarification on the above between the "model number" and "specifications brief".

Answer 14:

The model number should read "8200.US.OXPD". The unit is available without a slide out tray. A custom mounting system is fitted inside the bare unit after sale.

Question 15:

In regards to the electrical service performance specifications. Our Technical Support team reviewed the audio equipment list and noticed that current design calls for custom 90-meter and 120-meter VEAM cable lengths. These cable lengths are infrequent and our technical team would like to corroborate the audio system design. To do so, we would like to verify the local voltage and the stability of the electrical supply system to ensure optimum audio system performance.

Answer 15:

The line voltage is at 120/208 volts and the services are fed from an isolated 150 KVA transformer located within 10 metres. This service is solely used for this project and well within its capacity (60% load). These "custom VEAM cables" will be fed by the 208 volt VIM. Line loss must be factored in. Proper gage of power conductor and shielding of data and signal cable must all be calculated based on the specified run.

Question 16:

Regarding the operation of these lifts including the controllers:

- a. Can you describe the load distribution on the platforms?
- b. Will the load be equally distributed?
- c. Will there be a person on the platform operating the lift?
- d. What is the purpose of the removable guard rails?
- e. Will there be 3 phase power available to operate the lifts?
- f. How often do the lifts raise and lower per day, weeks, months, annually?
- g. Do you have a wiring diagram and sequence for the controller operation for the DMX512 protocol and the XLR/Canon type connector?

Answer 16:

- a. For the platform at 19.1 the load distribution is not even. The load is roughly 40/60 between the front and the back once fully loaded. For the platform at 19.2 the load is distributed evenly. The anticipated load for 19.1 is currently estimated at 4500lbs without a technician on the platform.
- b. No for 19.1, yes for 19.2
- c. The operation of the lift is done from the ground
- d. The purpose of the rails is to protect the technicians when they are required to access the items installed on the platform when the platform is in its elevated position
- e. Yes, 120/208v
- f. Anticipated usage of up to 130 days per year, 90 days from May to September and 40 days from November to January with up and down cycles once per day on average. A high usage day will see the lifts cycle up to 4 times.
- g. No as they will depend on which DMX interface will be provided by the bidder. DMX control is required only for the lifting and lowering functions of the lift. As an example of an interface you can refer to the Blue Point Engineering 8 ch DMX relay <http://www.bpesolutions.com/dmxproduct.html#anchor1122762>

Question 17:

Can the Bid closing of 2:00pm on 2015-01-16 be extended to a later date?

Answer 17:

No, not without a justification deemed adequate and as to not impact delivery dates as stated in the RFP.

Question 18:

Can the Delivery Requirement in Ottawa (2015-03-31) be extended to a later date?

What are the requested delivery dates for each section?

Answer 18:

All sections are requested to be delivered by 2015-03-31

**2. The following changes to Annex A:**

Item 8.14 : Read model number 09.092.026.01, specification brief, VIM-4CS INTERFACE MODULE USA 240VAC 50A, quantity 2

Item 8.24 : Read quantity 2

**3. Remove the Stealth computers from the solicitation**

PCH no longer requires the following items in Section G, identifier 2.1, 2.2, 2.3, 2.4, 2.5, 2.6 as well as 3.1, 3.2, 3.3, 3.4, 3.5, 3.6, 3.7 and 4.1, 4.2, 4.3, 4.5, 4.6, 4.7.

**4. INSERT Exchange Rate Fluctuation Risk Mitigation**

**PART 3 - BID PREPARATION INSTRUCTIONS**

**INSERT**

**1.1 Exchange Rate Fluctuation Risk Mitigation**

1. The Bidder may request Canada to assume the risks and benefits of exchange rate fluctuations. If the Bidder claims for an exchange rate adjustment, this request must be clearly indicated in the bid at time of bidding. The Bidder must submit form PWGSC-TPSGC 450, Claim for Exchange Rate Adjustments with its bid, indicating the Foreign Currency Component (FCC) in Canadian dollars for each line item for which an exchange rate adjustment is required.
2. The FCC is defined as the portion of the price or rate that will be directly affected by exchange rate fluctuations. The FCC should include all related taxes, duties and other costs paid by the Bidder and which are to be included in the adjustment amount.
3. The total price paid by Canada on each invoice will be adjusted at the time of payment, based on the FCC and the exchange rate fluctuation provision in the contract. The exchange rate adjustment will only be applied where the exchange rate fluctuation is greater than 2% (increase or decrease).
4. At time of bidding, the Bidder must complete columns (1) to (4) on form PWGSC-TPSGC 450, for each line item where they want to invoke the exchange rate fluctuation provision. Where bids are evaluated in Canadian dollars, the dollar values provided in column (3) should also be in Canadian dollars, so that the adjustment amount is in the same currency as the payment.
5. Alternate rates or calculations proposed by the Bidder will not be accepted for the purposes of this exchange rate fluctuation provision.

**PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

**1.2 Financial Evaluation**

**INSERT**

If the Exchange Rate Fluctuation Risk Mitigation is being requested, a completed form PWGSC-TPSGC 450, Claim for Exchange Rate Adjustments, must be included with Annex B, Pricing Schedule.

**PART 6 - RESULTING CONTRACT CLAUSES****INSERT****6.4 Exchange Rate Fluctuation Adjustment (If applicable)**

1. The foreign currency component (FCC) is defined as the portion of the price or rate that will be directly affected by exchange rate fluctuation. The FCC should include all related taxes, duties and other costs paid by the Bidder and which are to be included in the adjustment amount.
2. For each line item where a FCC is identified, Canada assumes the risks and benefits for exchange rate fluctuation, as shown in the Basis of Payment. For such items, the exchange rate fluctuation amount is determined in accordance with the provision of this clause.
3. The total price paid by Canada on each invoice will be adjusted at the time of payment, based on the FCC and the exchange rate fluctuation provisions in the contract. The exchange rate adjustment amount will be calculated in accordance with the following formula:

$$\text{Adjustment} = \text{FCC} \times \text{Qty} \times (i1 - i0) / i0$$

where formula variables correspond to:

FCC Foreign Currency Component (per unit)

i0 Initial exchange rate (CAN\$ per unit of foreign currency [e.g. US\$1])

i1 exchange rate for adjustments (CAN\$ per unit of foreign currency [e.g. US\$1])

Qty quantity of units

4. The initial exchange rate is typically set as the noon rate as published by the Bank of Canada on the solicitation closing date.
5. For goods, the exchange rate for adjustment will be the noon rate as published by the Bank of Canada on the date the goods were delivered. For services, the exchange rate for adjustment will be the noon rate on the last business day of the month for which the services were performed. For advance payments, the exchange rate for adjustment will be the noon rate on the date the payment was due. The most recent noon rate will be used for non-business days.
6. The Contractor must indicate the total exchange rate adjustment amount (either upward, downward or no change) as a separate item on each invoice or claim for payment submitted under the Contract. Where an adjustment applies, the Contractor must submit with their invoice form PWGSC-TPSGC 450, Claim for Exchange Rate Adjustments.
7. The exchange rate adjustment will only be applied where the exchange rate fluctuation is greater than 2% (increase or decrease), calculated in accordance with column 8 of form PWGSC-TPSGC 450 (i.e.  $[i1 - i0] / i0$ ).
8. Canada reserves the right to audit any revision to costs and prices under this clause.

**ANNEX D Form PWGSC-TPSGC 450, Claim for Exchange Rate Adjustments (If Applicable)****ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED**



## Claim for Exchange Rate Adjustments Demande de rajustement du taux de change

Contractor Name - Nom de l'entrepreneur		PWGSC File Number - Numéro du dossier de TPSGC			Contract Number - Numéro du contrat		Item/Invoice Number - Numéro d'article/de facture	
1	2	3	4	5	6	7	8	9
Item Number Numéro d'article	Description	Foreign Currency Component (FCC) per Unit Montant en monnaie étrangère par unité (\$CAN)	Foreign Currency Devise étrangères	Quantity Quantité	Initial Exchange Rate Facteur de conversion initial (i0)	Exchange Rate for Adjustments Taux de change aux fins du rajustement (i1)	% Change Variation en % $(i1-i0)/i0 > 0.02$ (+/-)	Adjustment = FCC X Quantity X (i1 - i0)/i0  Rajustement = montant en monnaie étrangère X Quantité X (i1 - i0)/i0
								\$ 0.000
								\$ 0.000
								\$ 0.000
								\$ 0.000
								\$ 0.000
								\$ 0.000
								\$ 0.000
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								\$ 0.000
								\$ 0.000
								\$ 0.000
								\$ 0.000
								\$ 0.000
<b>Total Exchange Rate Adjustment Rajustement total du taux de change</b>								<b>\$ 0.000</b>

## Instructions

### Where:

$i_0$  = initial exchange rate (CAN\$ per unit of foreign currency [e.g. US\$1])

$i_1$  = exchange rate for adjustment purposes (CAN\$ per unit of foreign currency [e.g. US\$1])

### Instructions to bidders:

1. Bidders must complete columns (1) to (4) at time of bidding, for each line item where they want to invoke the exchange rate fluctuation provisions.
2. Where bids are evaluated in Canadian dollars, the dollar values provided in column (3) should also be in Canadian dollars, so that the adjustment amount is in the same currency as the payment.

### Instructions for Payment:

1. This form must be submitted with the invoice for payment with respect to all items with an FCC. Complete columns (1) through (7). Columns (8) and (9) will auto complete.
2. Suppliers should submit a separate calculation sheet for each invoice submitted showing the exchange rate adjustment for all line items with an FCC.
3. This form must be provided with all invoices where the exchange rate fluctuates more than 2% (increase or decrease), (i.e.  $\text{abs}[(i_1 - i_0) / i_0] > .02$ ), unless otherwise stated in the contract.

### Étant entendu que :

$i_0$  = Facteur de conversion du taux de change initial (\$ CA par unité de devise étrangère [p. ex. 1 \$ US])

$i_1$  = Taux de change aux fins du rajustement (\$ CA par unité de devise étrangère [p. ex. 1 \$ US])

### Instructions aux soumissionnaires :

1. Les soumissionnaires doivent remplir les colonnes (1) à (4) au moment de présenter leur soumission, pour chacun des produits pour lesquels ils veulent se prévaloir des dispositions relatives à la fluctuation du taux de change.
2. Lorsque les soumissions sont évaluées en dollars canadiens, les montants en dollars indiqués dans la colonne (3) doivent également être en dollars canadiens, de sorte que le montant du rajustement soit indiqué dans la même devise que pour le paiement.

### Instructions relatives au paiement :

1. Le présent formulaire doit accompagner la facture en vue du paiement pour chaque article comportant un montant en monnaie étrangère. Il faut remplir les colonnes (1) à (7). Les colonnes (8) et (9) seront remplies automatiquement.
2. Les fournisseurs doivent présenter une feuille de calcul séparée pour chaque facture et indiquer le rajustement du taux de change pour chaque article comportant un montant en monnaie étrangère.
3. Le présent formulaire doit accompagner toutes les factures pour lesquelles la fluctuation du taux de change est supérieure à 2% (augmentation ou diminution), (c. -à-d.  $\text{abs}[(i_1 - i_0) / i_0] > .02$ ), à moins d'indication contraire dans le contrat.