



Solicitation No. - N° de l'invitation

W0114-155173/A

Amd. No. - N° de la modif.

File No. - N° du dossier

KIN-4-42157

Buyer ID - Id de l'acheteur

kin690

Client Ref. No. - N° de réf. du client

W0114-15-5173

CCC No./N° CCC - FMS No/ N° VME

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## TABLE OF CONTENTS

### **PART 1 - GENERAL INFORMATION**

1. Introduction
2. Summary
3. Debriefings

### **PART 2 - OFFEROR INSTRUCTIONS**

1. Standard Instructions, Clauses and Conditions
2. Submission of Offers
3. Enquiries - Request for Standing Offers
4. Applicable Laws

### **PART 3 - OFFER PREPARATION INSTRUCTIONS**

1. Offer Preparation Instructions

### **PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

1. Evaluation Procedures
2. Basis of Selection

### **PART 5 - CERTIFICATIONS**

1. Certifications Required Precedent to Issuance of a Standing Offer

### **PART 6 - STANDING OFFER AND RESULTING CONTRACT CLAUSES**

#### **A. STANDING OFFER**

1. Offer
2. Security Requirement
3. Standard Clauses and Conditions
4. Term of Standing Offer
5. Authorities
6. Identified Users
7. Call-up Instrument
8. Limitation of Call-ups
9. Priority of Documents
10. Certifications
11. Applicable Laws

#### **B. RESULTING CONTRACT CLAUSES**

1. Requirement
2. Standard Clauses and Conditions
3. Term of Contract
4. Payment
5. Invoicing Instructions
6. Insurance

Solicitation No. - N° de l'invitation  
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List of Annexes:

Annex "A" - Requirement  
Annex "B" - Basis of Payment

## **PART 1 - GENERAL INFORMATION**

### **1. Introduction**

The Request for Standing Offers (RFSO) is divided into six parts plus attachments and annexes, as follows:

- Part 1            General Information: provides a general description of the requirement;
- Part 2            Offeror Instructions: provides the instructions applicable to the clauses and conditions of the RFSO;
- Part 3            Offer Preparation Instructions: provides offerors with instructions on how to prepare their offer to address the evaluation criteria specified;
- Part 4            Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria which must be addressed in the offer, and the basis of selection;
- Part 5            Certifications: includes the certifications to be provided;
- Part 6            6A, Standing Offer, and 6B, Resulting Contract Clauses:
  - 6A, includes the Standing Offer containing the offer from the Offeror and the applicable clauses and conditions;
  - 6B, includes the clauses and conditions which will apply to any contract resulting from a call-up made pursuant to the Standing Offer.

The Annexes include the Statement of Requirement, the Basis of Payment .

### **2. Summary**

To establish a Regional Individual Standing offer to supply and delivery of a variety of Gymnasium Equipment on an "as and when requested" basis for the Department of National Defence, at CFB Kingston, Kingston, Ontario, for a three year period from date of issue to 31 March 2018.

as per the Integrity Provisions under section 01 of Standard Instructions 2006, offerors must provide a list of all owners and/or Directors and other associated information as required. Refer to section 4.21 of the Supply Manual for additional information on the Integrity Provisions.

The requirement is subject to the provisions of the World Trade Organization Agreement on Government Procurement (WTO-AGP), the North American Free Trade Agreement (NAFTA), and the Agreement on Internal Trade (AIT).

### **3. Debriefings**

Offerors may request a debriefing on the results of the request for standing offers process. Offerors should make the request to the Standing Offer Authority within 15 working days of receipt of the results of the request for standing offers process. The debriefing may be in writing, by telephone or in person.

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## PART 2 - OFFEROR INSTRUCTIONS

### 1. Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the Request for Standing Offers (RFSO) by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Offerors who submit an offer agree to be bound by the instructions, clauses and conditions of the RFSO and accept the clauses and conditions of the Standing Offer and resulting contract(s).

The 2006 (2014-09-25) Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the RFSO.

### 2. Submission of Offers

Offers must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the Request for Standing Offers.

### 3. Enquiries - Request for Standing Offers

All enquiries must be submitted in writing to the Standing Offer Authority no later than ten (10) calendar days before the Request for Standing Offers (RFSO) closing date. Enquiries received after that time may not be answered.

Offerors should reference as accurately as possible the numbered item of the RFSO to which the enquiry relates. Care should be taken by offerors to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that offerors do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all offerors. Enquiries not submitted in a form that can be distributed to all offerors may not be answered by Canada.

### 4. Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

Offerors may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their offer, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the offerors.

## PART 3 - OFFER PREPARATION INSTRUCTIONS

### 3.1 Offer Preparation Instructions

Canada requests that offerors provide their offer in separately bound sections as follows:

Section I: Financial Offer (1 hard copy)

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**Section II: Certifications (1 hard copy)**

If there is a discrepancy between the wording of the soft copy and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy.

Prices must appear in the financial offer only. No prices must be indicated in any other section of the offer.

Canada requests that offerors follow the format instructions described below in the preparation of their offer.

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to that of the Request for Standing Offers.

[In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-procurement-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-procurement-eng.html>). To assist Canada in reaching its objectives, offerors should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

**Section I: Financial Offer**

Offerors must submit their financial offer in accordance with the Basis of Payment detailed in "Annex B, Basis of Payment". The total amount of Applicable Taxes must be shown separately.

**3.1.1 Payment by Credit Card**

Canada requests that offerors complete one of the following:

- (a)  Government of Canada Acquisition Cards (credit cards) will be accepted for payment of call-ups against the standing offer.

The following credit card(s) are accepted:

VISA \_\_\_\_\_

Master Card \_\_\_\_\_

- (b)  Government of Canada Acquisition Cards (credit cards) will not be accepted for payment of call-ups against the standing offer.

The Offeror is not obligated to accept payment by credit card.

Acceptance of credit cards for payment of call-ups will not be considered as an evaluation criterion.

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### 3.1.2 Exchange Rate Fluctuation

C3011T (2013-11-06), Exchange Rate Fluctuation.

#### Section II: Certifications

Offerors must submit the certifications required under Part 5.

## PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

### 4.1 Evaluation Procedures

- (a) Offers will be assessed in accordance with the entire requirement of the Request for Standing Offers including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the offers.

#### 4.1.2 Financial Evaluation

The price of the offer will be evaluated in Canadian dollars, the Goods and Services Tax or the Harmonized Sales Tax excluded, Incoterms 2000 "DDP Delivered Duty Paid" to CFB Kingston. Canadian customs duties and excise taxes included.

#### 1.2.1 Financial Evaluation Criteria

The Offeror must complete and submit with its offer, Annex B - Basis of Payment, in Canadian funds. Pricing must be provided for all line items as listed..

Offers will be evaluated based on the prices detailed in Annex B- Basis of Payment.

The price used in the evaluation will be the Total Evaluated Price which is calculated as follows:

The Evaluated Price is the sum of extended price.

The Extended price is the Estimated Quantity multiplied by the Firm Unit Price.

The estimated usage provided herein is for the sole purpose of establishing an evaluation tool. These usages are based only on best estimate and in no way reflect the actual usages expected or any commitment on the part of the Crown.

## 2. Basis of Selection

- a) It is Canada's intention to issue one Standing Offer.
- b) Upon Compliance with the "Certifications Required Precedent to Issuance of the Standing Offer", the Standing Offer will be issued to the compliant Offeror selected for issuance of a Standing Offer.

## PART 5 - CERTIFICATIONS

Offerors must provide the required certifications and documentation to be issued a standing offer.

The certifications provided by offerors to Canada are subject to verification by Canada at all times. Canada will declare an offer non-responsive, will have the right to set-aside a standing offer, or will declare a contractor in default in carrying out any of its obligations under any resulting contracts, if any

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certification made by the Offeror is found to be untrue whether made knowingly or unknowingly during the offer evaluation period, during the Standing Offer period, or during the contract period.

The Standing Offer Authority will have the right to ask for additional information to verify the Offeror's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Standing Offer Authority may render the Offer non-responsive, may result in the setting aside of the Standing Offer or constitute a default under the Contract.

## **5.1 Certifications Required Precedent to Issuance of a Standing Offer**

The certifications listed below should be completed and submitted with the offer, but may be submitted afterwards. If any of these required certifications is not completed and submitted as requested, the Standing Offer Authority will inform the Offeror of a time frame within which to provide the information. Failure to comply with the request of the Standing Offer Authority and to provide the certifications within the time frame provided will render the offer non-responsive.

### **5.1.1 Integrity Provisions - Associated Information**

By submitting an offer, the Offeror certifies that the Offeror and its Affiliates are in compliance with the provisions as stated in Section 01 Integrity Provisions - Offer of Standard Instructions [2006](#). The associated information required within the Integrity Provisions will assist Canada in confirming that the certifications are true.

### **5.1.2 Federal Contractors Program for Employment Equity - Standing Offer Certification**

By submitting an offer, the Offeror certifies that the Offeror, and any of the Offeror's members if the Offeror is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "[FCP Limited Eligibility to Bid](#)" list ([http://www.labour.gc.ca/eng/standards\\_equality/eq/emp/fcp/list/inelig.shtml](http://www.labour.gc.ca/eng/standards_equality/eq/emp/fcp/list/inelig.shtml)) available from [HRSDC-Labour's](#) website.

Canada will have the right to declare an offer non-responsive, or to set-aside a Standing Offer, if the Offeror, or any member of the Offeror if the Offeror is a Joint Venture, appears on the "[FCP Limited Eligibility to Bid](#)" list at the time of issuing of a Standing Offer or during the period of the Standing Offer.

## **PART 6 - STANDING OFFER AND RESULTING CONTRACT CLAUSES**

### **A. STANDING OFFER**

#### **1. Offer**

The Offeror offers to fulfill the requirement in accordance with the Requirement at Annex "A".

#### **2. Security Requirement**

There is no security requirement applicable to this Standing Offer.

### **3. Standard Clauses and Conditions**

All clauses and conditions identified in the Standing Offer and resulting contract(s) by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

#### **3.1 General Conditions**

2005 (2014-09-25) General Conditions - Standing Offers - Goods or Services, apply to and form part of the Standing Offer.

#### **3.2 Standing Offers Reporting**

The Offeror must compile and maintain records on its provision of goods, services or both to the federal government under contracts resulting from the Standing Offer. This data must include all purchases, including those paid for by a Government of Canada Acquisition Card.

The Offeror must provide this data in accordance with the reporting requirements detailed in Annex "A". If some data is not available, the reason must be indicated. If no goods or services are provided during a given period, the Offeror must still provide a "nil" report.

The data must be submitted on a quarterly basis to the Standing Offer Authority.

The quarterly reporting periods are defined as follows:

1st quarter: 1 april 2015 to 30 June 2015

2nd quarter: 1 July 2015 to 30 September 2015;

3rd quarter: 1 October2015 to 31 December 2015;

4th quarter: 1 January 2016 to 31 March 2016.

The data must be submitted to the Standing Offer Authority no later than 10 calendar days after the end of the reporting period.

### **4. Term of Standing Offer**

#### **4.1 Period of the Standing Offer**

The period for making call-ups against the Standing Offer is from date of issue to 31 March 2018.

### **5. Authorities**

#### **5.1 Standing Offer Authority**

The Standing Offer Authority is:

Name: Kim Rider  
Title: Supply Specialist  
Public Works and Government Services Canada  
Acquisitions Branch

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Address: 86 Clarence St. 2nd Floor  
Telephone: 613-545-8739  
Cell: 613-449-4531  
Facsimile: 613-545-8067  
E-mail address: kim.rider@pwgsc.gc.ca

The Standing Offer Authority is responsible for the establishment of the Standing Offer, its administration and its revision, if applicable. Upon the making of a call-up, as Contracting Authority, he is responsible for any contractual issues relating to individual call-ups made against the Standing Offer by any Identified User.

## 5.2 Project Authority:

The Project Authority for the Standing Offer is identified in the call-up against the Standing Offer.

The Project Authority is the representative of the department or agency for whom the Work will be carried out pursuant to a call-up against the Standing Offer and is responsible for all the technical content of the Work under the resulting Contract.

## 5.3 Offeror's Representative

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Organization: \_\_\_\_\_  
Address: \_\_\_\_\_

Telephone: \_\_\_\_ - \_\_\_\_ - \_\_\_\_\_  
Facsimile: \_\_\_\_ - \_\_\_\_ - \_\_\_\_\_  
E-mail address: \_\_\_\_\_

## 6. Identified Users (at date of issue)

The Identified User authorized to make call-ups against the Standing Offer is: \_\_\_\_\_.

## 7. Call-up Instrument

The Work will be authorized or confirmed by the Identified User(s) using form *PWGSC-TPSGC 942, Call-up Against a Standing Offer, etc.*) or an electronic version.

## 8. Limitation of Call-ups

Individual call-ups against the Standing Offer must not exceed \$100,000.00 (Applicable Taxes included).

## 9. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the call up against the Standing Offer, including any annexes;
- b) the articles of the Standing Offer;
- c) the general conditions 2005 (2014-09-25), General Conditions - Standing Offers - Goods or Services

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- d) Annex A, Statement of Requirement;
  - e) Annex B, Basis of Payment ;
  - f) the Offeror's offer dated \_\_\_\_\_

## **10. Certifications**

### **10.1 Compliance**

Compliance with the certifications and related documentation provided by the Offeror is a condition of authorization of the Standing Offer and subject to verification by Canada during the term of the Standing Offer and of any resulting contract that would continue beyond the period of the Standing Offer. In the event that the Offeror does not comply with any certification, provide the related documentation or if it is

determined that any certification made by the Offeror in its offer is untrue, whether made knowingly or unknowingly, Canada has the right to terminate any resulting contract for default and set aside the Standing Offer.

## **11. Applicable Laws**

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

## **B. RESULTING CONTRACT CLAUSES**

The following clauses and conditions apply to and form part of any contract resulting from a call-up against the Standing Offer.

### **1. Statement of Requirement**

The Contractor must provide the items detailed in the call-up against the Standing Offer.

### **2. Standard Clauses and Conditions**

#### **2.1 General Conditions**

2010A (2014-09-25), General Conditions - Goods (Medium Complexity) apply to and form part of the Contract.

Delete: 2010A (2014-09-25) subsection 09-Warranty

Insert: 2010A (2014-09-25) subsection 09-Warranty

Cardio Equipment: All cardio equipment must be, as a minimum, warrantied ON-SITE as follows: 7 years frame, 5 years drive motor, 2 years parts and labour.

All replacement parts must be available within 2 weeks after receipt of a service call.

Section 16 Interest on Overdue Accounts, of 2010A (2014-09-25) will not apply to payments made by credit cards.

### **3. Term of Contract**

#### **3.1 Delivery Date**

Delivery must be completed in accordance with the call-up against the Standing Offer.

### **4. Payment**

#### **4.1 Basis of Payment**

1. The Basis of payment attached hereto as Annex "B" shall be used to price any call-up made pursuant to this Standing Offer.

2. In consideration of the Offeror satisfactorily completing all of its obligations under the call-up, the Offeror will be paid the firm price stipulated in the call-up, calculated in accordance with Annex "B", Harmonized Sales Tax (HST) extra, if applicable.

#### **4.2 Limitation of Price**

*SACC Manual* clause C6000C (2011-05-16) Limitation of Price

#### **4.3 Single Payment**

*SACC Manual* clause H1000C (2008-05-12) Single Payment

#### **4.4 Payment by Credit Card**

The following credit cards are accepted: \_\_\_\_\_ and \_\_\_\_\_.

### **5. Invoicing Instructions**

The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

### **6. Insurance Requirements**

The Contractor is responsible for deciding if insurance coverage is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any insurance acquired or maintained by the Contractor is at its own expense and for its own benefit and protection. It does not release the Contractor from or reduce its liability under the Contract.

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## Annex "A" Statement of Requirement

No minimum call-up limitation applies and goods must be delivered within six weeks (6) weeks of call-up.

Special Requirements:

- 1) Delivery shall be within 6 weeks maximum of call-up.
2. Deliveries shall be made directly to the appropriate location as detailed in the call-up. Packing slips or bill of lading are to be included with each delivery.
3. Each order sent to the supplier must be separately invoiced and identified with the correct call-up number.
4. After a complete and thorough inspection, if products/articles are found incomplete or deviate from the original order, the supplier will be notified and adjustments are to be carried out within 24 hours of notification.
5. Suppliers should be able to accommodate unforeseen situations and emergency orders

### **Cardio Equipment**

#### **1. Elliptical**

Must be capable of self-power  
User weight capacity: minimum 350 lbs  
Display to include calories, time, resistance level, strides/min, distance  
Moving Handlebars  
Integrated wheels  
Heavy commercial grade

#### **2 Treadmill**

Quick Start  
Water Bottle/CD/Walkman/Magazine Holders  
Contact Heart Rate  
Display Time, Calories, Distance  
Minimum 4hp AC motor  
Reversible Deck (Silicon Impregnated) or Equivalent  
**Minimum speed 0.5-15 MPH**  
Maximum user weight minimum weight Load 400lbs  
Incline: 0% to 15%, or better, in 0.5% increments \*\*\*\*\*  
Suspension: Must have an impact absorption system

Rear Deck Hinges

**Rollers: Minimum 2.5"**

Must have readouts that include: time, distance, speed, calories (total and per hour), laps, pace, incline, heart rate, track/program profile.

Size not to exceed: Length 88 in (224 cm) Width with handrails 38 in (94 cm) Height 64 in (163 cm),

Running Surface Length: minimum width of 20", minimum length of 60"

UL/CSA or CE certification.  
Regulatory Approvals ETL, CE, EN957

### **3. Stepper**

Quick Start  
Water Bottle/CD/Walkman/Magazine Holders  
Contact Heart Rate  
Display Time, Calories, Distance  
Multiple Programs  
Display Time, Calories, Distance, Step Rate  
Welded Steel Frame  
Self-Powered  
UL/CSA or CE certification.  
Regulatory Approvals ETL, CE, EN957

### **4. Upright Bike**

Quick Start  
Water Bottle/CD/Walkman/Magazine Holders  
Contact Heart Rate  
Display Time, Calories, Distance

HR Monitors  
Display to Include Time, Calories, Distance  
Belt Driven  
Self-Powered  
UL/CSA or CE certification.  
Regulatory Approvals ETL, CE, EN957

### **5. Recumbent Bike**

Quick Start  
Water Bottle/CD/Walkman/Magazine Holders  
Contact Heart Rate  
Display to Include Time, Calories, Distance

HR Monitors  
Belt Driven  
Adjustable Seat with Support  
Self-Powered  
UL/CSA or CE certification.  
Regulatory Approvals ETL, CE, EN957

## **Specialty Training Equipment**

### **6. Spinning Bike**

Commercial Grade.  
Magnetic Resistance.  
Quick resistance control.  
Adjustable seats and handlebars.  
pedal with dual function. One side standard pedal with adjustable toe clip and strap and the other side with SPD (Shimano Pedaling Dynamics) clipless pedal system.  
Transport wheels.  
Water bottle holder.  
Monitor/display to track time, RPM, distance traveled and wattage.

### **7. Rower**

Self-Powered  
UL/CSA or CE certification.  
Maximum User weight of 300lbs  
Regulatory Approvals ETL, CE, EN957  
Frame must be made of Metal and/or Plastic.  
Integrated castor wheels

Frames must be minimum 11 gauge steel. Must be powder coated in an industry standard colour (i.e. white; black or grey frame with black upholstery)

## **Resistance Training Equipment**

All bench pads/cushions to be covered with naugahyde or leatherette.

### **8. Power Rack**

Chin Up bar included  
Adjustable bar rest  
Adjustable safety bars  
Weight horn storage attached to rack.

### **9. Power Lifting Platform fitted to Power Rack**

Must fit into power rack  
Must be made of hardwood  
Must have rubber coating for impact absorption on each end.

### **10. Olympic Flat Bench Press**

Multiple bar rest locations

### **11. Olympic Incline Bench**

Multiple bar rest locations  
Adjustable seat.

### **12. Olympic Decline Bench**

Multiple bar rest locations  
Adjustable leg stabilizer

Solicitation No. - N° de l'invitation  
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W0114-15-5173

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---

**13. Olympic Shoulder Press**

Multiple bar rest locations  
Front and back bar rest positions  
Adjustable seat

**14. Dumbbell Set with Two Tier Rack**

Set to include one of each set of dumbbells 5 to 50 lbs inclusive in 5 lb increments.  
Protective covering.

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**Annex B**  
**Basis of Payment**

**Pricing Instructions:**

Bidders will provide firm, all inclusive unit prices for each year (exclusive of HST). H.S.T., if applicable, is extra to the prices herein and shall be shown on any invoices as a separate item. Customs duties are included.

Year 1 - Date of issue – 31 March 2016  
Year 2 - 1 April 2016 - 31 March 2017  
Year 3 - 1 April 2017 – 31 March 2018

| Item   | Estimated Qty | Yr 1 Unit Price |
|--|---------------|-----------------|
| 1. elliptical                                  | 4             | \$_____         |
| 2. Treadmill                                   | 8             | \$_____         |
| 3. Stepper                                     | 1             | \$_____         |
| 4. Upright Bike                                | 3             | \$_____         |
| 5. Recumbent Bike                              | 1             | \$_____         |
| 6. Spinning Bike                               | 1             | \$_____         |
| 7. Rower                                       | 2             | \$_____         |
| 8. Power Rack                                  | 8             | \$_____         |
| 9. Power Lifting Platform fitted to Power Rack | 8             | \$_____         |
| 10. Olympic Flat Bench Press                   | 1             | \$_____         |
| 11. Olympic Incline Bench Press                | 1             | \$_____         |
| 12. Olympic Decline Bench                      | 1             | \$_____         |
| 13. Olympic Shoulder Press                     | 1             | \$_____         |
| 14. Dumbbell Set with two tier Rack            | 4             | \$_____         |

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| Item   | Estimated Qty | Yr2 Unit Price |
|--|---------------|----------------|
| 1. elliptical                                  | 2             | \$_____        |
| 2. Treadmill                                   | 4             | \$_____        |
| 3. Stepper                                     | 4             | \$_____        |
| 4. Upright Bike                                | 3             | \$_____        |
| 5. Recumbent Bike                              | 1             | \$_____        |
| 6. Spinning Bike                               | 4             | \$_____        |
| 7. Rower                                       | 2             | \$_____        |
| 8. Power Rack                                  | 8             | \$_____        |
| 9. Power Lifting Platform fitted to Power Rack | 8             | \$_____        |
| 10. Olympic Flat Bench Press                   | 1             | \$_____        |
| 11. Olympic Incline Bench Press                | 1             | \$_____        |
| 12. Olympic Decline Bench                      | 1             | \$_____        |
| 13. Olympic Shoulder Press                     | 1             | \$_____        |
| 14. Dumbbell Set with two tier Rack            | 4             | \$_____        |

| Item              | Estimated Qty | Yr 3 Unit Price |
|-------------------|---------------|-----------------|
| 1. elliptical     | 4             | \$_____         |
| 2. Treadmill      | 2             | \$_____         |
| 3. Stepper        | 1             | \$_____         |
| 4. Upright Bike   | 1             | \$_____         |
| 5. Recumbent Bike | 3             | \$_____         |
| 6. Spinning Bike  | 10            | \$_____         |
| 7. Rower          | 2             | \$_____         |

Solicitation No. - N° de l'invitation  
W0114-155173/A  
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W0114-15-5173

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KIN-4-42157

Buyer ID - Id de l'acheteur  
kin690  
CCC No./N° CCC - FMS No./N° VME

---

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|---|---|----------|
| 8. Power Rack                                     | 8 | \$ _____ |
| 9. Power Lifting Platform<br>fitted to Power Rack | 8 | \$ _____ |
| 10. Olympic Flat Bench Press                      | 1 | \$ _____ |
| 11. Olympic Incline Bench Press                   | 1 | \$ _____ |
| 12. Olympic Decline Bench                         | 1 | \$ _____ |
| 13. Olympic Shoulder Press                        | 1 | \$ _____ |
| 14. Dumbbell Set with two tier<br>Rack            | 4 | \$ _____ |

Estimated usage for items other than those listed in 1-14 above, will be offered at the Manufacturer's Suggested Retail Price, less the discount, Estimated Dollar Usage per year \$10,500.00.

Year 1 discount \_\_\_\_\_ %  
Year 2 discount \_\_\_\_\_ %  
Year 3 discount \_\_\_\_\_ %