

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Regional Manager/Real Property  
Contracting/PWGSC  
Ontario Region, Tendering Office  
12th Floor, 4900 Yonge Street  
Toronto, Ontario  
M2N 6A6  
Ontario

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**  
THIS DOCUMENT CONTAINS A SECURITY  
REQUIREMENT

**Vendor/Firm Name and Address**  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**  
Regional Manager/Real Property Contracting/PWGSC  
Ontario Region, Tendering Office  
12th Floor, 4900 Yonge Street  
Toronto, Ontario  
M2N 6A6  
Ontario

<b>Title - Sujet</b> Port Granby - Long Term Waste Mgt.	
<b>Solicitation No. - N° de l'invitation</b> EQ986-133623/A	<b>Amendment No. - N° modif.</b> 022
<b>Client Reference No. - N° de référence du client</b> R.023276.217	<b>Date</b> 2015-01-22
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$PWL-035-1957	
<b>File No. - N° de dossier</b> PWL-4-37020 (035)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2015-03-10</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Woodhall, Lauren	<b>Buyer Id - Id de l'acheteur</b> pwl035
<b>Telephone No. - N° de téléphone</b> (416) 512-5873 ( )	<b>FAX No. - N° de FAX</b> (416) 512-5862
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> PWGSC Port Hope Area Initiative - PHAI 115 Toronto Road Port Hope, ON L1A 3S4	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Solicitation No. - N° de l'invitation

EQ986-133623/A

Client Ref. No. - N° de réf. du client

R.023276.217

Amd. No. - N° de la modif.

022

File No. - N° du dossier

PWL-4-37020

Buyer ID - Id de l'acheteur

pw1035

CCC No./N° CCC - FMS No/ N° VME

Solicitation No. - N° de l'invitation  
EQ986-133623/A  
Client Ref. No. - N° de réf. du client  
R.023276.217

Amd. No. - N° de la modif.  
022  
File No. - N° du dossier  
PWL-4-37020

Buyer ID - Id de l'acheteur  
pw1035  
CCC No./N° CCC - FMS No./N° VME

Solicitation Amendment No. 22 is raised to:

- 1) respond to questions related to this Request for Proposal.
- 2) amend the Request for Proposal.

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## SECTION A - QUESTIONS AND ANSWERS

### QUESTIONS POSED BY BIDDERS RELATED TO ARTICLE 5.2, EVALUATION OF SUBCONTRACTORS

- Q. Sections 5.1 and 5.2 allow for the demonstration of experience of the prime contractor and three major subcontractors. However, if the remediation works (or majority of works in general) will be self-performed by the bidder, how can a proponent score points for subcontractors when none are required for the majority of the work? Could these two sections be linked for the purposes of self-performing entities?
- Q. In Section 5.2 of the RFP the bidder is asked to identify three major subcontractors proposed for any part of the work. If a proposal is to be submitted by a Joint Venture comprised of self-performing entities and work will not be carried out by major subcontractors please confirm that the "Achievements of Three Proposed Major Subcontractors" should be addressed by demonstrating Joint Venture partner experience.
- Q. Appendix 5, Section 5.2, Achievements of Three Proposed Major Subcontractors. Page 58 states that "Projects that are less than 2 years in duration will not be evaluated". Some major subcontractors have roles that will not require them to be onsite for 2 years. We request that this requirement be modified to 1 year duration.
- Q. What is the definition of a Major Subcontractor? Is there a minimum dollar threshold to be considered major subcontractor?
- Q. "Under Section 5.2, Achievements of Three Major Subcontractors, could you provide a definition of "Major Subcontractors" since we plan to self-perform a majority of the contract work if awarded and would only have minor specialty subcontracting needs (e.g., analytical testing)? Also, would a bidder be graded lower in this category for self-performing activities rather than having three major subcontractors to perform the same activities? Would material suppliers classify as "Major Subcontractors"?"

### CONSOLIDATED QUESTION AND ANSWER

- Q305. A number of questions have been posed by Bidders on the specific topic in the Rated Evaluation related to the use of subcontractors (Appendix 5, Section 5.2). Specifically questions have been asked relating to how Canada will evaluate this section in the event that a bidder intends to self-perform the work; how Canada defines Major when it refers to Major Subcontractor; and whether Canada can reduce the project length requirement for projects involving subcontractors from two to one year.

A305. In creating rated evaluations, PWGSC must reach a balance between (1) the needs of the end-user to secure services from a fully qualified service provider; with (2) the needs of industry to be able to respond accordingly. Based on the questions provided by Bidders, The Contracting Authority has examined this issue very closely and the following decisions have been made:

The basic structure of the entire evaluation detailed in Appendix 5 shall not change. All five of the Point Rated Technical Criteria shall remain, including 5.2, Achievements of Three Major Subcontractors (as amended below). Furthermore the points allotted for each section shall remain unchanged. Also unchanged is the requirement to obtain at least 50% in each of the five Point Rated Technical Requirements.

Notwithstanding the above paragraph, Article 5.2, Achievements of Three Proposed Major Subcontractors will be re-written to reflect the following changes:

1. The reference to the term "Major" will be deleted. Instead, bidders are asked to identify the three most significant subcontractors they intend to retain under any resultant contract, based on their approach or strategy for completing the work. The three most significant subcontractors would be those who would have a combination of (a) the longest duration on the project, and (b) provide the highest dollar value of services.
2. The language in article 5.2 will be amended to ensure that each subcontractor can be assessed equally regardless of the work they are performing or the overall size of their contribution.
3. There is no minimum dollar threshold to the work that a subcontractor may be performing under contract to the general contractor (the bidder) in order for the subcontractor to be considered under this section.
4. Subcontractors are defined as companies performing services under contract to the general contractor (the Bidder). Under this definition, companies that are simply providing materials or equipment (i.e. "Suppliers") would not be considered subcontractors and if submitted as such, an evaluation of a "supplier" would receive zero marks.

The intent of these changes is primarily twofold -- (a) to remove what may be restrictive elements from article 5.2, such as where most of the work is self-performed; and (b) to refocus the language of 5.2 to enable the Contracting Authority to assess the degree to which the Bidder has assembled an effective and cohesive team at the time of bid closing.

## SECTION B - MODIFICATIONS TO THE REQUEST FOR PROPOSAL

### DELETE:

**5.2 Achievements of Three Proposed Subcontractors (45 points), in its entirety.**

### INSERT:

#### 5.2 Achievements of Three Proposed Subcontractors (45 points)

The bidder should identify its three most significant subcontractors it is proposing to complete any part of the work in this bid solicitation. Points for each of the three proposed subcontractors will be assigned in accordance with the information in the table below:

Number	Point Rated Criteria	Maximum Points Per Sub-contractor
1	<p>The bidder should provide information in support of the position that the proposed subcontractor has previously delivered their respective service:</p> <ul style="list-style-type: none"><li>• On Time</li><li>• On Budget</li><li>• Within the specified performance requirements.</li></ul> <p>To demonstrate the above, the bidder should provide information on at least one but no more than three examples of <u>similar</u> project(s) completed, or currently underway, by the subcontractor within the past 10 years from bid closing date. <u>Similar</u> is defined as being comparable in scope, size, duration, and cost for the subcontractor's portion of the work as described in this solicitation. Therefore in the event that the work performed by the proposed subcontractor in a previous project is precisely <u>similar</u> to the work identified in this solicitation, a bidder may be able to obtain full marks by submitting one project example reference. In the alternative, a bidder may be able to obtain full marks by submitting up to three projects examples wherein the combination of projects demonstrates similarity in scope, size, duration and cost.</p> <p>In the event that the bidder provides more than three</p>	10

	projects examples, only the first three will be considered.	
2	<p>Canada values a bid wherein it is demonstrated that the bidder has pre-arranged its sub-contracting relationships at the time of bid submission and that the entire bidding team can work cohesively.</p> <p>The bidder should demonstrate that the selection of the proposed subcontractor <u>enhances the cohesiveness</u> of the bidder's team. Marks will be provided for stated instances of repeat business between the Bidder/General Contractor and the proposed subcontractor and any other information which supports the position that the quality of the relationship between the parties has previously contributed to the successful completion of the subcontractor's portions of the work.</p> <p>In the event that the relationship between the bidder and the proposed subcontractor is new, the bidder may provide evidence of a <u>strong positive working relationship</u> between the proposed subcontractor and other General Contractors to support their position in this section. Marks will be provided for stated instances of repeat business between other General Contractors and the proposed subcontractor as well as other documents (for example attestations from General Contractors) which might support the position that the subcontractor established strong, positive working relationships.</p>	5