## Questions and Answers for RFSO 201404923

## Question 2:

Has CMHC previously released a similar RFSO? If so, what was the number of call ups resultant from the standing offers?

## Answer 2:

Yes, CMHC released a similar RFSO in January 2012. The estimated number of call-ups was 390.

## Question 3:

4.4 c) requires submission of 3 contracts of similar size and scope over the past 24 months. In referring to similar scope, does this limit experience to providing capacity development activities to First Nations in the area of housing? Why has the time frame been limited to 24 months?

#### Answer 3:

The scope should not be interpreted as a limitation to providing capacity development activities in the area of housing only. Experience in other areas should be provided as well. The time frame limited to 24 months is to ensure only recent experience is being conveyed.

## Question 4:

4.6 requires a sole proprietorship/ partnership to provide written permission for CMHC to perform a credit check. Is there a financial information requirement for an incorporated company?

#### Answer 4:

Written permission is not required for incorporated companies.

## Question 5:

From our review, Appendix C seems geared toward completion by individuals. If the proponent were to list several project personnel to be assigned to the CMHC account, would each individual be required to complete Appendix C?

#### Answer 5:

If a proponent wishes to submit an offer encompassing the experience of several individuals, this should be done by completing a single Appendix C. Simply take the approach of grouping the experience of each individual into one and complete the appendix C accordingly.

## Question 6:

Will experience with delivering CMHC Training be considered as a requirement for individual personnel?

#### Answer 6:

No, the experience with delivering CMHC Training is not a requirement.

## Question 7:

I wish to provide a document that is both accurate and complete while respecting 4.1 instruction of "Elaborate or unnecessary voluminous offers are not desired".

So that I may have a sense of the scope, how long is an average Offer?

Also as an example, I do Policy work for First Nations and this is a service I wish to offer to CMHC. So, do you wish to know my approach and reasoning of working in such a way or simply a description we provide Policy Work?

#### Answer 7:

The length of the offer varies from one proponent to another usually according to the number of years of experience. The offer needs to properly describe the scope and depth of your experience. However it is not necessary to attach numerous annexes or documents such as reports that you may have produced. A concise description of your experience and completed projects should be sufficient. Considering the Offeror Response Form is 6 pages long, and most sections do not necessitate a narrative, a total number of 10 to 12 pages would be a good average.

Please convey your experience in policy work for First Nations by describing the context, objectives, challenges, actions taken and results of the projects/assignments you have completed in this area.

## Question 8:

What impact does this have on existing RFSO holders?

## Answer 8:

The previous RFSO# 201102759 for capacity development trainers in support of First Nations Housing will expire on March 31, 2015. Therefore existing RFSO holders need to apply to this new one.

## Ouestion 9:

Will existing RFSO holders be required to upgrade commercial liability from 1,000,000 to 2,000,000?

#### Answer 9:

If existing RFSO holders wish to apply to this new RFSO and are selected as a standing offer holder, they will have to meet the requirements set in this new RFSO, one of which is to provide and maintain commercial general liability insurance for a limit of \$2,000,000.

# Question 10:

Why the need to include a Technical stream which is covered under previous RFSOs?

## Answer 10:

The previous RFSO# 201102759, its terms and conditions, will expire on March 31, 2015.