

## Questions and Answers for RFSO 201404923

### Question 11:

In reviewing the RFSO material, particularly section 4.4 c)

References: A list of three (3) contracts of a similar size and scope which the offeror currently holds or has held over the past 24 months. For each contract, the following information is required: company name and address; contact person name and phone number. CMHC may approach any such contact person for information relating to the quality of services provided by the offeror.

What if the offeror does not currently hold or has held similar contracts, but has worked in the field for some time. Would the evaluation committee consider a list of references who could vouch for the offeror's skills, credentials and experience?

### Answer 11:

Yes, CMHC would consider a list of references who could vouch for the offeror's skills, credentials and experience. Please provide three (3) references in section 3 (References) of Appendix C (Offerer Response Form) who are familiar with your skills and expertise, preferably as a trainer but otherwise in terms of housing management or technical qualifications.