

<p>Various Level 3 Resources Enterprise Architecture</p> <p>REQUEST FOR PROPOSAL</p> <p>AMENDMENT NO. 2</p>
<p>This RFP amendment No. 2 is raised to;</p> <p>1- Publish Canada's responses to outstanding Industry questions.</p>

1- Publish Canada's responses to Industry questions received during the question period.

Question	Answer
<p>#22. The Crown has recently opened up the requirement for M1 / R1 from 5 to up to 10 contracts that can be used to demonstrate its capability in providing Architecture resources in 3 different roles. From our understanding of the requirement of this RFP, this should be of great concern to the Crown. We interpret that the Crown has a requirement for up to 4 suppliers to cover what could amount to 13,200 billable days per year for 3 years, or 39,600 days. The minimum entry requirement for bidding for this contract is 9700 days. Over 3 contracts, this does not ensure that your 3 qualified bidders have provided this volume in the past. Especially if now a qualifying bidder may present these in parcels of 10 different contracts which entails significantly less coordination and infrastructure in a Bidder to accomplish. Indeed, a Bidder may be qualified to meet the requirement by supplying 450 hours across each of ten different clients in Enterprise Architecture. This is only 2% of the level required under this RFP. The structure of the R1 requirement is such that a Bidder need not double these volumes in order to achieve minimum compliancy. The R2 requirement does not focus solely on these types of senior roles but only of any IT role.</p>	<p>After reviewing request the Crown will not alter requirements to either M1 or R1 aside from changes made in previous posted amendment.</p>
<p>#23. We are concerned at the scoring evaluation for the R3 requirement on past performance using a contract management / risk management methodology. Can the Crown confirm that any incumbents will not be more favored by providing Shared Services Canada as a contract reference and that alternative relevant organizations where the processes are followed will be equally evaluated?</p>	<p>Confirmed.</p>

<p>#24. With respect to R2 on page 68 of 78, can you please confirm that a single (1) client contract reference with >35 resources will be deemed acceptable?</p>	<p>Confirmed. Up to two (2) client contract references can be used in order to meet criteria. Fully acceptable if the bidder can meet criteria using only one (1) contract reference.</p>
<p>#25. Rated Requirement R2 (page 68 of 78 of the RFP) specifically states that potential Bidders “should supply a maximum of two (2) client contracts with contact references within the past 24 months encompassing a minimum of 10 individual resources in the NCR”. While we can understand SSC’s concerns about risk, this requirement as written is unnecessarily limiting.</p> <p>Since May 2014, SSC has released multiple Tier 2 RFP’s of similar size and complexity (<i>i.e.</i> SSC Solicitation No.: 10038660, SSC Solicitation No.: 10035912, SSC Solicitation No. 10035002, SSC Solicitation No. 10042517) requesting that Bidders provide corporate references that do not contain a limitation on the region of delivery. It is our suggestion that the requirement be revised as follows:</p> <ul style="list-style-type: none"> • Bidders should supply a maximum of two (2) client contracts with contact references within the past 24 months encompassing a minimum of 10 individual resources. Qualifying resources must have been on assignment for a minimum 6 consecutive months, and must have billed no fewer than 90 days during the 6 month period. <p>Also, Amendment 001 was issued eleven (11) days after the RFP was posted to Buy&Sell and makes reference to further questions being answered in Amendment 002 which has not yet been issued. We respectfully request a two-week extension to the closing date be provided at this time.</p>	<p>Given the task distribution process and potential volume of Task Authorizations through any one contract awarded through this solicitation, it is critical that successful bidders have a record of high volume delivery to a client within the NCR. The reference client is not limited to the Government of Canada. No changes to R2 will be considered.</p> <p>Only the one week extension previously granted will apply.</p>
<p>#26. Amendment 1 clarified some Mandatory and Rated requirements insomuch as it made it possible for some Vendors to considering bidding. To give these vendors a fair chance to prepare their submissions - given the current time constraints - would the client please consider and allow for a 4 week extension.</p>	<p>Only the one week extension previously granted will apply.</p>
<p>#27. The RFP indicates that up to 4 contracts will be awarded, and that Task Authorizations would be competed and awarded based on the best technical score. Our experience with similar</p>	<p>The Task Solicitation and Task Authorization process to be followed through this vehicle has been outlined in RFP.</p>

<p>contracts has demonstrated that independent contractors will tend to gravitate toward the contract-holder that has the highest rates for their respective roles. This has led to situations where the vast majority of Task Authorizations are issued to a single contract-holder at the highest price. Has Canada considered strategies to promote a more equitable distribution of Task Authorization awards, in part to take advantage of the lower-priced contracts?</p>	
<p>#28. We appreciate that Canada has agreed to allow bidders to use up to ten (10) client contracts to demonstrate their capabilities for M1 and R1. Consequently, with up to 3 roles per contract and a combined 87 tasks to demonstrate, bidders will be attempting to respond to a minimum of 70% of 870 requirements, just for M1/R1 alone. As such, we request that Canada consider allowing an extra week extension to enable bidders to complete the writing, reviews and verifications required to deliver a high-quality proposal to Canada for this requirement.</p>	<p>Only the one week extension previously granted will apply.</p>
<p>#29. Annex C of this RFP is the Security Requirements Checklist (page 63 of RFP). The checklist seems to be incomplete as it is only one page in length. Should there be more pages in this Annex, and if so could Canada provide them?</p>	<p>The complete SRCL is provided in this RFP amendment.</p>

ALL OTHER TERMS AND CONDITIONS OF THIS RFP
REMAIN UNCHANGED.

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Following is a summary of Amendments issued to date to this Bid Solicitation:

Document Tracking	Date	Description
<p>Amendment No. 001</p>	<p>February 13, 2015</p>	<p>Extend the RFP closing date from February 25, 2015 to March 04, 2015</p> <p>Amend Page 65 – Annex A SOW of the EA RFP</p> <p>Publish Canada's responses to outstanding Industry questions.</p> <p>Amend Page 8 - Part 2 Bidder Instructions – 2.4</p>

Document Tracking	Date	Description
Amendment No. 002	February 24, 2015	Publish Canada's responses to outstanding Industry questions.