

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC  
11 Laurier St. / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau  
Québec  
K1A 0S5

**Revision to a Request for Supply  
Arrangement - Révision à une demande  
pour un arrangement en matière  
d'approvisionnement**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Electronic Information Technology Professional Srv  
Div/Div des srv professionnels en technologie de  
l'information électronique  
11 Laurier St. / 11 rue Laurier  
Portage III 0A1 - 1  
Gatineau  
Québec  
K1A 0S5

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|--|--|
| <b>Title - Sujet</b><br>SBIPS (Solutions Based Informatics)  |  |
| <b>Solicitation No. - N° de l'invitation</b><br>EN537-05IT01/I   | <b>Date</b><br>2015-02-26                    |
| <b>Client Reference No. - N° de référence du client</b><br>EN537-05IT01  | <b>Amendment No. - N° modif.</b><br>003      |
| <b>File No. - N° de dossier</b><br>002ei.EN537-05IT01  | <b>CCC No./N° CCC - FMS No./N° VME</b>       |
| <b>GETS Reference No. - N° de référence de SEAG</b><br>PW-\$\$EI-002-28362   |  |
| <b>Date of Original Request for Supply Arrangement</b> 2015-01-20<br><b>Date de demande pour un arrangement en matière d'app. originale</b>  |  |
| <b>Solicitation Closes - L'invitation prend fin<br/>at - à 02:00 PM<br/>on - le 2015-07-24</b>   |  |
| <b>Time Zone<br/>Fuseau horaire</b><br>Atlantic Daylight<br>Saving Time ADT  |  |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Bouliane, Manon   | <b>Buyer Id - Id de l'acheteur</b><br>002ei  |
| <b>Telephone No. - N° de téléphone</b><br>(819) 934-4667 ( )   | <b>FAX No. - N° de FAX</b><br>(819) 956-7827 |
| <b>Delivery Required - Livraison exigée</b>  |  |
| <b>Destination - of Goods, Services, and Construction:</b><br><b>Destination - des biens, services et construction:</b><br>To be defined in Contract   |  |
| <b>Security - Sécurité</b><br>This revision does not change the security requirements of the solicitation.<br>Cette révision ne change pas les besoins en matière de sécurité de l'invitation. |  |

**Instructions: See Herein**

**Instructions: Voir aux présentes**

|  |                          |                          |
|--|--------------------------|--------------------------|
| <b>Acknowledgement copy required</b>   | <b>Yes - Oui</b>         | <b>No - Non</b>          |
| <b>Accusé de réception requis</b>  | <input type="checkbox"/> | <input type="checkbox"/> |
| <b>The Offeror hereby acknowledges this revision to its Offer.</b><br><b>Le proposant constate, par la présente, cette révision à son offre.</b>   |                          |                          |
| <b>Signature</b>   | <b>Date</b>              |                          |
| Name and title of person authorized to sign on behalf of offeror. (type or print)<br>Nom et titre de la personne autorisée à signer au nom du proposant.<br>(taper ou écrire en caractères d'imprimerie) |                          |                          |
| <b>For the Minister - Pour le Ministre</b>   |                          |                          |

Solicitation No. - N° de l'invitation

EN537-05IT01/I

Client Ref. No. - N° de réf. du client

EN537-05IT01

Amd. No. - N° de la modif.

003

File No. - N° du dossier

002eiEN537-05IT01

Buyer ID - Id de l'acheteur

002ei

CCC No./N° CCC - FMS No/ N° VME

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Amendment #3 follows:

### Solicitation Amendment #3

#### NOTE:

Please note that this is the last amendment to answer questions under solicitation EN537-051T01/Period 1

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#### A : MODIFICATION

None

#### B: QUESTIONS AND ANSWERS

##### **Q: 4**

I am trying to understand the mandatory criterion # 3 for a given stream. At Mandatory criterion M.1, It is requested financial statements with a gross business volume in sales of at least \$250,000 CDN

In the DCC (at the Stream selection page), it is written

- *The professional services resources were provided to an external customer for the past 3 years.*
- *The total cumulative value for this component must be 1500000 \$ or more, excluding all taxes, in order to be considered for this Tier.*

Once the stream is selected, it is written:

- *3.b : To be considered for Tier 1, or this component, the total cumulative value of three (3) projects for a component must be of 1,5 million or more, excluding all taxes,;*

I would like to ensure that the cumulative value criterion is for all projects (that meets the criteria of the stream) of the company and not just for the 3 projects submitted? If the cumulative value is indeed for only 3 projects, so it greatly limits competition from suppliers. In addition, the criterion M1 would be much too low to be considered for mandatory criterion O3.b

#### **A.4**

Mandatory criterion M.3b states that:

The total cumulative value of the three (3) projects for one Stream, **must be \$1.5 Million** or more, excluding all taxes, to be considered for **Tier 1** in that Stream or;

The total cumulative value of the three (3) projects for one Stream must be **\$6Million** or more, excluding all taxes, to be considered for **Tier 2** in that Stream.

The mandatory criterion M.1 (Financial Declaration) and Mandatory criterion M.3b (Total Cumulative Value) are separate mandatory criteria.

**Q: 5**

Just to clarify: the financial certification once filled out in the online portion is it acceptable to print the same page and sign this printed document to submit as the hardcopy version?

**A.5**

Yes.

**Q: 6**

We would like to understand the following SBIPS requirement.

|   |  |
|---|--|
| M.3m<br>Professional<br>Services Contract | The supplier <b>must certify</b> that the project is a Professional Services Project and the professional services portion of the project represents at least seventy percent (70%) of the contract dollar value of the solution |
|---|--|

Does this mean all 3 projects for a particular stream must have been posted as a Professional Services Project on BuyandSell (or Merx) or does it simply mean that the services rendered were of professional services nature?

**A.6**

M.3m means all Bidders must certify that the services rendered in each of the projects submitted were for Professional Services and those services represent at least seventy percent (70%) of the contract value of the Solution.