

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC  
11 Laurier Street / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau  
Québec  
K1A 0S5  
Bid Fax: (819) 997-9776

**Revision to a Request for Supply  
Arrangement - Révision à une demande  
pour un arrangement en matière  
d'approvisionnement**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
Procurement Strategies Division / Division des  
stratégies d'acquisition  
11 Laurier St. / 11, rue Laurier  
Place du Portage, 11C1  
Phase III, Tower C  
Gatineau  
Quebec  
K1A 0S5

<b>Title - Sujet</b> Method of Supply TSPS	
<b>Solicitation No. - N° de l'invitation</b> E60ZN-15TSPS/A	<b>Date</b> 2015-02-26
<b>Client Reference No. - N° de référence du client</b> E60ZN-15TSPS	<b>Amendment No. - N° modif.</b> 004
<b>File No. - N° de dossier</b> 003zn.E60ZN-15TSPS	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$ZN-003-28441	
<b>Date of Original Request for Supply Arrangement</b> 2015-02-06 <b>Date de demande pour un arrangement en matière d'app. originale</b>	
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-03-23</b>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Latendresse, Lisa	<b>Buyer Id - Id de l'acheteur</b> 003zn
<b>Telephone No. - N° de téléphone</b> (819) 956-3233 ( )	<b>FAX No. - N° de FAX</b> (819) 997-2229
<b>Delivery Required - Livraison exigée</b>	
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	
<b>Security - Sécurité</b> This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Acknowledgement copy required</b>	<b>Yes - Oui</b>	<b>No - Non</b>
<b>Accusé de réception requis</b>	<input type="checkbox"/>	<input type="checkbox"/>
<b>The Offeror hereby acknowledges this revision to its Offer.</b> <b>Le proposant constate, par la présente, cette révision à son offre.</b>		
<b>Signature</b>	<b>Date</b>	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
<b>For the Minister - Pour le Ministre</b>		

Solicitation No. - N° de l'invitation

E60ZN-15TSPS/A

Amd. No. - N° de la modif.

004

Buyer ID - Id de l'acheteur

003zn

Client Ref. No. - N° de réf. du client

E60ZN-15TSPS

File No. - N° du dossier

003znE60ZN-15TSPS

CCC No./N° CCC - FMS No/ N° VME

---

**SEE ATTACHED DOCUMENT**

Solicitation No. - N° de l'invitation  
E60ZN-15TSPS/A

Amd. No. - N° de la modif.  
004

Buyer ID - Id de l'acheteur  
003zn

Client Ref. No. - N° de réf. du client  
E60ZN-15TSPS

File No. - N° du dossier  
003zn.E60ZN-15TSPS

CCC No./N° CCC - FMS No./N° VME

**THIS AMENDMENT #004 IS RAISED TO ANSWER QUESTIONS RECEIVED AND ACTIVATE PERIOD 2 – SUPPLEMENTAL QUESTION PERIOD.**

**REASON FOR AMENDMENT:**

Canada is publishing herein responses to enquiries that it received pertaining to this solicitation subject to Period 1 - Initial Question Period as set out in accordance with Article 2.7 - Enquiries - Request for Bids. Please note that Canada may respond to questions in a non-sequential order. Canada is also activating Period 2 – Supplemental Question Period.

**Questions and Answers:**

**Question 36:**

We currently have the following categories substantiated under Stream 4

- 4.1 Project Administrator for Real Property;
- 4.2 Project Manager for Real Property;
- 4.3 Project Leader for Real Property; and
- 4.4 Project Planner for Real Property.

We have the next two categories as unsubstantiated:

- 4.5 Financial Cost Specialist for Real Property and
- 4.6 Portfolio Planner for Real Property

We are currently under contract for the Financial Cost Specialist in the Real Property Stream. This project will not be completed before the 23 of March bid submission date.

- a) Is there a way we can substantiate the Financial Cost Specialist for Real Property at this time? What would we have to submit?
- b) If there is a way to substantiate that category now, can we then ask for the Claims Analyst to be an unsubstantiated category?

**Answer 36 :**

- a) In order to substantiate the Financial Cost Specialist through a project summary, the project must be completed by the solicitation closing date of March 23, 2015 as required in Attachment B, Criterion B2-MTT2 or Attachment C, Criterion C2-MT2.
- b) As a result of the response to a) above, you are unable to request 4.7 Claims Analyst as an unsubstantiated category.

**Question 37:**

We are creating a new company that meets the conditions regarding minimum number of years in business. The other legal entity forming a part of the new company is qualified under TSPS Tasks. Please confirm that the new company can claim "assets" such as past projects, references, summaries etc., and can use the grandfather certification to continue to qualify under TSPS.

**Answer 37:**

As per Article 03 under 2020 General Conditions – Supply Arrangement – Goods or Services which forms part of any resulting Supply Arrangement to the RFSO/SA (E60ZN-15TSPS/A) or to the RFSA (E60ZN-15TSSB/A), the Supplier understands and agrees that neither the Supply Arrangement nor any bid in response to a bid solicitation issued in accordance with it can be assigned or transferred in whole or in part.

Solicitation No. - N° de l'invitation  
E60ZN-15TSPS/A

Amd. No. - N° de la modif.  
004

Buyer ID - Id de l'acheteur  
003zn

Client Ref. No. - N° de réf. du client  
E60ZN-15TSPS

File No. - N° du dossier  
003zn.E60ZN-15TSPS

CCC No./N° CCC - FMS No./N° VME

As per Article 03 under 2005 General Conditions – Standing Offers – Goods or Services which forms part of any resulting Standing Offer to the RFSO/SA (E60ZN-15TSPS/A), the Offeror understands and agrees that the Standing Offer cannot be assigned or transferred in whole or in part.

As per Attachment B and Attachment C of the RFSO/SA (E60ZN-15TSPS/A) and Attachment B of the RFSA (E60ZN-15TSSB/A), the experience of the Bidder / Supplier and its subcontractors, affiliates, subsidiaries and suppliers will be considered if the experience was obtained working on a project billed to the Bidder / Supplier.

Bidders/Suppliers are referred to the conditions that must be met if they have been incorporated or otherwise created less than 3 years as of the closing date of the respective solicitations.

- Page 8 and Page 17 of Attachment B of the RFSO/SA (E60ZN15-TSPS/A)
- Page 5 and Page 14 of Attachment C of the RFSO/SA (E60ZN-15TSPS/A)
- Page 5 and Page 11 of Attachment B of the RFSA (E60ZN-15TSSB/A)

**Question 38 :**

A Bid Fax number has been included on the Front Page of the RFSA. Could you please confirm that bidders may submit their “Print” copy to the Bid Receiving Unit by Fax?

**Answer 38:**

No. Bidders are not able to submit their “Print” copy to the Bid Receiving Unit by fax. Please refer to the answer in Question 9 in Amendment 002 of the RFSO/SA (E60ZN-15TSPS/A) and the RFSA (E60ZN-15TSSB/A).

**Question 39:**

For satisfying the “Print” requirement for the Bidder’s Statement and the Grandfather Certifications, do bidders print and include Attachment E from the RFSA, or should these Certifications be printed from the CPSS DCC system?

**Answer 39 :**

As per the Bid Submission Grid at Part 3, Article 3.1.3 found on page 17 of the RFSO/SA (E60ZN-15TSPS/A), the Bidder’s Statement and Grandfather Certifications are found at Attachment E. As per the Arrangement Submission Grid at Part 3, Article 3.1.3 found on page 17 of the RFSA (E60ZN-15TSSB/A), the Bidder’s Statement and Grandfather Certifications are found at Attachment C.

**Question 40:**

Under Column C, M.1 to M.3 of the grid indicates “Grandfather Cert.” (& DCC for M.2 and M.3), however, the grid indicates the Certification itself is to be included in Section III- Certifications. As such, it appears that there are no items required in print for the Technical Proposal. Could you please confirm that Bidders to whom Column C applies are not required to submit a hard copy technical proposal?

**Answer 40:**

As per Article 05 – Submission of Bids in Attachment H of the RFSO/SA (E60ZN-15TSPS/A), Canada requires that each bid, at closing date and time or upon request from the Standing Offer Authority and or Supply Arrangement Authority, be signed by the Supplier or by an authorized representative of the Supplier.

Solicitation No. - N° de l'invitation  
E60ZN-15TSPS/A

Amd. No. - N° de la modif.  
004

Buyer ID - Id de l'acheteur  
003zn

Client Ref. No. - N° de réf. du client  
E60ZN-15TSPS

File No. - N° du dossier  
003zn.E60ZN-15TSPS

CCC No./N° CCC - FMS No./N° VME

As per Article 05 – Submission of Arrangements in 2008 Standard Instructions – Request for Supply Arrangements – Goods or Services of the RFSA (E60ZN-15TSSB/A), Canada requires that each arrangement, at closing date and time or upon request from the Supply Arrangement Authority, be signed by the Supplier or by an authorized representative of the Supplier.

As per Part 5 – Certifications, Article 5.1 on page 21 of the RFSO/SA (E60ZN-15TSPS/A) and on page 21 of the RFSA (E60ZN-15TSSB/A), the certifications should be completed and submitted with the bid/arrangement.

**Question 41:**

Under Columns B and D, M.3 requires “ADD” (Additional Documentation in hard copy). The information requested in M.3 is to be entered into the CPSS DCC system and there is no clear indication what information is to appear in the hard copy. Could you please elaborate on the information required in hard copy in response to M.3?

**Answer 41:**

As per Attachment B and Attachment C of the RFSO/SA (E60ZN-15TSPS/A) and Attachment B of the RFSA (E60ZN-15TSSB/A), Bidders/Suppliers should provide the following information for each substantiating reference: Outside Client Name, Contact Name, Telephone and Email address.

**Question 42:**

We are an existing Supply Arrangement holder considering adding additional streams and/or categories to our supply arrangement. Please confirm that if we are not awarded the new streams/categories but our submission is otherwise compliant we will be granted a supply arrangement.

**Answer 42:**

A Supply Arrangement will be issued to a Supplier for all streams and/or categories deemed to be compliant against the requirements of the respective solicitation regardless of whether those streams and/or categories were grandfathered or newly substantiated.

**Question 43:**

As stated in PART 2 – BIDDER INSTRUCTIONS (page 11 of 63):

“2.2 Bid Participation

Although this solicitation may result in a Bidder receiving a standing offer, a supply arrangement, or both, a Bidder's bid must contain its response to all the requirements of this bid solicitation. The bid may include an offer for an Standing Offer and/or an arrangement for a supply arrangement in some or all Tiers, Regions, Metropolitan areas, Streams and/or Categories; however, a Bidder may not submit a second bid for the same Tier, Region, Metropolitan areas, Streams and/or Categories.

One legal entity may participate in the submission of:

- (i) one bid from the legal entity alone, or
- (ii) one bid from the legal entity and one bid submitted in a joint venture, or
- (iii) two bids submitted in joint venture.

Solicitation No. - N° de l'invitation  
E60ZN-15TSPS/A

Amd. No. - N° de la modif.  
004

Buyer ID - Id de l'acheteur  
003zn

Client Ref. No. - N° de réf. du client  
E60ZN-15TSPS

File No. - N° du dossier  
003zn.E60ZN-15TSPS

CCC No./N° CCC - FMS No./N° VME

More than two bids generated from the same legal entity is not permitted in response to this solicitation. If a legal entity participates in more than two bids, Canada will choose in its discretion which two bids to consider. If a legal entity chooses to participate in two bids, each bid must be a physically separate document, clearly marked as a separate bid. Each bid will be evaluated independently without regard to other bids submitted and, therefore, every bid submitted must be complete.”

Do bullets (i), (ii) and (iii) above refer to bids “for the same Tier, Region, Metropolitan areas, Streams and/or Categories” only? i.e. presumably a single legal entity may submit two separate bids - one being for a Supply Arrangement and one being for a Standing Offer – in response to this solicitation?

**Answer 43:**

As stated in Part 2, Article 2.2 Bid Participation on page 11 of the RFSO/SA (E60ZN-15TSPS/A), the bid may include an offer for a Standing Offer (SO) and/or an arrangement for a Supply Arrangement (SA). If you are submitting both an offer and an arrangement under the RFSO/SA, you are submitting one bid with two components (the SO component and the SA component).

Solicitation No. - N° de l'invitation  
E60ZN-15TSPS/A

Amd. No. - N° de la modif.  
004

Buyer ID - Id de l'acheteur  
003zn

Client Ref. No. - N° de réf. du client  
E60ZN-15TSPS

File No. - N° du dossier  
003zn.E60ZN-15TSPS

CCC No./N° CCC - FMS No./N° VME

**Activation of Period 2 – Supplemental Question Period:**

**Canada hereby confirms that Period 2 - Supplementary Question Period is now in effect and closes on March 4, 2015 at 14:00 EST. Bidders submitting a supplementary question during this period are asked to reference as part of their supplementary question, the response number to Canada's response as provided in Period 1 - Initial Question Period for which the bidder is seeking additional clarification on or about.**

**In accordance with article 2.7, Enquiries – Request for Bids, at Part 2 – Supplier Instructions, Canada confirms that it received 43 questions. At this time, all questions received in accordance with time frame specified for Period 1 - Initial Question period (on or before February 25, 2015 at 14:00 EST) have now been answered. The following is a summary of previous Solicitation Amendments issued for Solicitation E60ZN-15TSPS/A with respect to the Canada's responses to Period 1 Questions.**

<b>Solicitation Amendment No.</b>	<b>Distribution</b>	<b>Date Published</b>	<b>Canada's responses to Period 1 – Initial Question Period</b>
Amendment 001	BuyandSell.gc.ca	February 10, 2015	
Amendment 002	BuyandSell.gc.ca	February 17, 2015	1, 2, 3, 4, 5, 6, 7, 8, 9, 10 and 11
Amendment 003	BuyandSell.gc.ca	February 24, 2015	12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25, 26, 27, 28, 29, 30, 31, 32, 33, 34 and 35
Amendment 004	BuyandSell.gc.ca	February 27, 2015	36, 37, 38, 39, 40, 41, 42 and 43

**ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.**