

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving - PWGSC / Réception des soumissions**  
**- TPSGC**  
**11 LaurierSt./ 11, rue Laurier**  
**Place du Portage, Phase III**  
**Core 0B2 / Noyau 0B2**  
**Gatineau**  
**Québec**  
**K1A 0S5**  
**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

This document contains a security requirement

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du**  
**fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
**Maintenance & Professional Consulting Services**  
**Division (FK)**  
**11 Laurier St./ 11, rue Laurier**  
**3C2, Place du Portage, Phase III**  
**Gatineau**  
**Québec**  
**K1A 0S5**

<b>Title - Sujet</b> ENERGY PERFORMANCE - FBI PROGRAM	
<b>Solicitation No. - N° de l'invitation</b> EN438-150500/A	<b>Amendment No. - N° modif.</b> 005
<b>Client Reference No. - N° de référence du client</b> 20150500	<b>Date</b> 2015-02-27
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$FK-289-66637	
<b>File No. - N° de dossier</b> fk289.EN438-150500	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2015-03-09</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Maquiling(fk div), Amalia M.	<b>Buyer Id - Id de l'acheteur</b> fk289
<b>Telephone No. - N° de téléphone</b> (819) 956-5978 ( )	<b>FAX No. - N° de FAX</b> (819) 956-3600
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Solicitation No. - N° de l'invitation

EN438-150500/A

Amd. No. - N° de la modif.

005

Buyer ID - Id de l'acheteur

fk289

Client Ref. No. - N° de réf. du client

20150500

File No. - N° du dossier

fk289EN438-150500

CCC No./N° CCC - FMS No/ N° VME

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This solicitation amendment 005 is issued to include scoring guide for the technical point rated criteria.

No other changes apply

PRE Requirement		INADEQUATE	WEAK	ADEQUATE	FULLY SATISFACTORY	STRONG
		0 point	2 points	4 points	6 points	8 points
<b>PRE 4.1.1 - EScO's Capability and Experience</b> The EScO will be assessed on its capability to manage energy performance contracts, its Engineering Capabilities in building retrofits, its capability in managing the financial aspects of an open book contract, its past performance in energy performance contracts and their approach to controlling costs.	Did not submit information which could be evaluated to demonstrate an understanding of all of the requirements.	Lacks complete or almost complete understanding of the identified requirements. The EScO does not demonstrate previous experience in regards to any of the key rated criteria including its capability to manage energy performance contracts, its Engineering Capabilities in building retrofits, its capability in managing the financial aspects of an open book contract, its past performance in energy performance contracts and their approach to controlling costs.	Has some understanding of the requirements but lacks adequate response in some areas of the identified requirements. The EScO does not demonstrate previous experience in regards to some of the key rated criteria, including its capability to manage energy performance contracts, its Engineering Capabilities in building retrofits, its capability in managing the financial aspects of an open book contract, its past performance in energy performance contracts and their approach to controlling costs.	Demonstrates a complete understanding of most of the identified requirements. The EScO demonstrates experience and understanding of the requirements of most of the key rated criteria, including its capability to manage energy performance contracts, its Engineering Capabilities in building retrofits, its capability in managing the financial aspects of an open book contract, its past performance in energy performance contracts and their approach to controlling costs.	Demonstrates a good understanding of most of the identified requirements. The EScO demonstrates substantial experience and understanding of the requirements of most of the key rated criteria, including its capability to manage energy performance contracts, its Engineering Capabilities in building retrofits, its capability in managing the financial aspects of an open book contract, its past performance in energy performance contracts and their approach to controlling costs.	Demonstrates an excellent understanding of all of the identified requirements. The EScO demonstrates complete experience and understanding of the requirements of all of the key rated criteria, including its capability to manage energy performance contracts, its Engineering Capabilities in building retrofits, its capability in managing the financial aspects of an open book contract, its past performance in energy performance contracts and their approach to controlling costs.
<b>PRE 4.1.2 - Description of Project Team</b> The EScO project team will be assessed on its qualifications and experience, the hourly rates of project team members and location of key project team members and cohesiveness of the team.	Did not submit information which could be evaluated to demonstrate an understanding of all of the requirements.	The EScO does not demonstrate adequate qualifications or experience for some of the measures proposed, and understanding of the requirements of all of the key rated criteria.	Has demonstrated understanding of the requirements. The EScO demonstrates qualifications and experience for some of the measures proposed, and understanding of the requirements of all of the key rated criteria.	Demonstrates a complete understanding of most of the identified requirements. The EScO demonstrates qualifications and experience for most of the measures proposed, and understanding of the requirements of all of the key rated criteria.	Demonstrates a good understanding of most of the identified requirements. The EScO demonstrates substantial qualifications and experience for all of the measures proposed, and understanding of the requirements of all of the key rated criteria.	Demonstrates an excellent understanding of all of the identified requirements. The EScO demonstrates comprehensive qualifications and experience for all of the measures proposed, and understanding of the requirements of all of the key rated criteria.
<b>PRE 4.1.3 - Scheduling and Gantt Chart</b> The EScO project team will be assessed on its detail of project timelines, the attainability of achieving these timelines and the approach to minimising the impact of disruptions to building operations and personnel.	Did not submit information which could be evaluated to demonstrate an understanding of all of the requirements.	The EScO submission lacks complete or almost complete demonstration of project timelines, achievement of timelines and managing the impact of disruptions to building operations and personnel.	Has some understanding of the requirements but lacks adequate response in identification of project timelines, achievement of timelines and managing the impact of disruptions to building operations and personnel. The information is assessed for the thoroughness of the plan and the attainability of the milestones provided within acceptable time frames.	Demonstrates a complete understanding of most of the approach in identification of project timelines, achievement of timelines and managing the impact of disruptions to building operations and personnel. The information is assessed for the thoroughness of the plan and the attainability of the milestones provided within acceptable time frames.	Demonstrates a good understanding of most of the approach in identification of project timelines, achievement of timelines and managing the impact of disruptions to building operations and personnel. The information is assessed for the thoroughness of the plan and the attainability of the milestones provided within acceptable time frames.	Demonstrates an excellent understanding of all of the approach in identification of project timelines, achievement of timelines and managing the impact of disruptions to building operations and personnel. The information is assessed for the thoroughness of the plan and the attainability of the milestones provided within acceptable time frames.
<b>PRE 4.1.4 - Training</b> The EScO will be assessed on its effectiveness in training building operators and effectiveness in informing property managers and building occupants of disruptions to operations.	Did not submit information which could be evaluated to demonstrate an understanding of all of the requirements.	Lacks complete or almost complete understanding of the identified requirements. The EScO does not demonstrate previous experience in training and occupant awareness programs.	Has some understanding of the requirements but lacks adequate response in some areas of the identified requirements. The EScO demonstrates limited previous experience in training and occupant awareness programs.	Demonstrates a complete understanding of some of the identified requirements. The EScO demonstrates substantial experience in training or occupant awareness programs.	Demonstrates a good understanding of most of the identified requirements. The EScO demonstrates substantial in training and occupant awareness programs.	Demonstrates an excellent understanding of all of the identified requirements. The EScO demonstrates complete experience and understanding in training and occupant awareness programs.
<b>PRE 4.1.5 - Implementation</b> The EScO will be assessed on its description of each measure from investigation to design, its approach to cost control and occupant disruption, and ongoing construction supervision and response to trouble calls, its detail of financial and administrative reporting, its approach to commissioning and management of guarantees and finally its identification of the requirement for involvement from PWGSC and its designated operations personnel.	Did not submit information which could be evaluated to demonstrate an understanding of all of the requirements.	Lacks complete or almost complete understanding of the identified requirements involved in the implementation of most of the measures.	Demonstrates a basic understanding of most of the identified requirements. The EScO demonstrates limited experience and understanding of the requirements of most of the key rated criteria described in PRE 4.1.5 Implementation".	Demonstrates a complete understanding of most of the identified requirements. The EScO demonstrates experience and understanding of the requirements of most of the key rated criteria described in PRE 4.1.5 Implementation".	Demonstrates an good understanding of most of the identified requirements. The EScO demonstrates substantial experience and understanding of the requirements of all of the key rated criteria described in PRE 4.1.5 Implementation".	Demonstrates an excellent understanding of all of the identified requirements. The EScO demonstrates complete experience and understanding of the requirements of all of the key rated criteria described in PRE 4.1.5 Implementation".
<b>PRE 4.1.6 - Monitoring</b> The EScO will be assessed on its approach to monitoring, including use of Submeters and how Submeters will be monitored.	The EScO will be assessed on its approach to monitoring, including use of Submeters and how Submeters will be monitored.	Lacks complete or almost complete understanding of the identified requirements. The EScO does not demonstrate an understanding in regards to the approach to monitoring.	Has some understanding of the requirements but lacks adequate response in some areas of the project.	Demonstrates a complete understanding of most of the identified requirements. The EScO demonstrates some experience and understanding of the approach to monitoring, but fails to address some areas of the project.	Demonstrates a good understanding of most of the identified requirements. The EScO demonstrates complete experience and understanding of the approach to monitoring.	Demonstrates an excellent understanding of all of the identified requirements. The EScO demonstrates substantial experience and understanding of the approach to monitoring.
<b>PRE 4.1.7 - Presentation of the Proposal</b> The EScO will be assessed on its presentation of their proposal in terms of clarity, and brevity.	Presented information was difficult to assess and evaluate. The proposal exceeded stated requirements for brevity.	Presented information in the proposal was difficult to assess and evaluate.	Demonstrates an understanding of all of the identified requirements. The EScO proposal is able to be easily assessed, but there are numerous inconsistencies in the information presented.	Demonstrates a complete understanding of all of the identified requirements. The EScO proposal is presented within stated requirements, but information may be presented inconsistently.	Demonstrates a good understanding of all of the identified requirements. The EScO proposal is presented within stated requirements, but some clarity and/or brevity is absent.	Demonstrates an excellent understanding of all of the identified requirements. The EScO proposal is presented accurately, clearly and concisely.