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11 Laurier St. / 11 rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Departmental Individual Standing Offer (DISO)

Offre à commandes individuelle du département(OCID)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Consultant Services Division/Division des services
d'experts-conseils
11 Laurier St./11 Rue Laurier
3C2, Place du Portage
Phase III
Gatineau, Québec K1A 0S5

Title - Sujet ENV. ENG. SRVS - CONTAMINATED SITES		
Solicitation No. - N° de l'invitation EN438-150984/A		Date 2015-03-11
Client Reference No. - N° de référence du client 20150984		Amendment No. - N° modif. 005
File No. - N° de dossier fe175.EN438-150984	CCC No./N° CCC - FMS No./N° VME	
GETS Reference No. - N° de référence de SEAG PW-\$\$FE-175-66613		
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale		2015-01-22
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-03-19		Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
Address Enquiries to: - Adresser toutes questions à: Lohnes, Melissa		Buyer Id - Id de l'acheteur fe175
Telephone No. - N° de téléphone (819) 956-6097 ()	FAX No. - N° de FAX () -	
Delivery Required - Livraison exigée		
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:		
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

The following is in response to inquiries received in relation to this solicitation.

Question 012:

The response to question 006 of amendment no. 3 for the above solicitation implies that it is allowed by PWGSC to provide rates for some staff in the Project Personnel and Support Personnel categories at a very low or even \$1/hr. value as long as the constraints listed in the price form instructions are abided by. There is concern that this will become a deciding factor in SOA award and result in SOAs being awarded to the companies which "play the game" and put in one or more individuals that they do not intend to use on the SOA (and are not required to by the nature of the SOA since project teams are only selected by the consultant at the call-up stage) and that this will not result in a fair and competitive process. This will also not result in the best value to Canadian tax payers. Could you please advise if PWGSC's interpretation is different to ours. Stated otherwise, will there be any consequences for companies that do this, or is it now expected by PWGSC?

Answer 012:

Appendix B - Pricing is hereby amended as follows:

(a) Delete Appendix B Price Proposal, Instructions, Part 4, in it's entirety. Insert the following into Appendix B Price Proposal, Instructions, Part 4:

4. In order to ensure that fair and competitive hourly rates are received for each of the positions listed, the following requirement must be strictly adhered to: proponents must provide an hourly rate for each listed position.

Pricing for the Senior and Project personnel shall be provided for team members evaluated in accordance with SRE 3.2.3 and 3.2.4. It is PWGSC's intention that all evaluated personnel will be used in the resulting Standing Offer. Technical Personnel will not be evaluated.

The price of services shall respect the following constraints:

- The hourly rate provided for each category of personnel must be greater than the hourly rate provided for the position listed below it. For example, the Intermediate Project Personnel hourly rate provided must be greater than the hourly rate provided for the Junior Project Personnel.
- The hourly rate for any given category of personnel cannot be \$0 or nil value.
- No provision will be allowed for the payment of administrative support charges. Such charges are to be calculated as an integral part of the above hourly rates.

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EN438-150984/A
Client Ref. No. - N° de réf. du client
20150984

Amd. No. - N° de la modif.
005
File No. - N° du dossier
fe175EN438-150984

Buyer ID - Id de l'acheteur
fe175
CCC No./N° CCC - FMS No/ N° VME

(b) Delete Appendix B Price Proposal, pricing chart, in it's entirety. Insert the following pricing chart:

Column	A	B	C	D	E
CATEGORY OF PERSONNEL	Weight Factor	Fixed Hourly Rates * Years 1, 2 & 3	A x B	Fixed Hourly Rates * Year 4	A x D
Senior Personnel	25 %	\$	\$	\$	\$
Intermediate Project Personnel	30 %	\$	\$	\$	\$
Junior Project Personnel	35 %	\$	\$	\$	\$
Technical Personnel	20 %	\$	\$	\$	\$
SUB-TOTALS			\$		\$
MULTIPLIED BY			75 %		25 %
TOTAL FOR EVALUATION PURPOSES			\$	+	\$ = \$

* **Fixed Hourly Rates** are defined as follows:

- Payment will be based on actual hours spent. Travel time and/or expenses will not be reimbursed separately.
- All inclusive hourly rate is applicable to both normal working hours and any other shift work as required.
- Refer to Standing Offer Particulars SP 3 Period of the Standing Offer.

Question 013:

In the event that additional or specialized resources are needed for a call-up during the SOA that are not listed, how will the rate of those additional resources be decided?

Answer 013:

PWGSC will evaluate the proposed hourly rates for the proposed sub-consultants and confirm or deny based on its knowledge of typical industry rates for the type of specialized resources identified. These resources would be considered only on an exceptional basis as the intent of the current RfSO is that the firms awarded a Standing Offer will be capable of responding to the full range of Required Services identified.

Question 014:

In regards to Amendment No 1 and the provisions in SRE 3.2.3 and 3.2.4, these clauses will reduce competition and increase costs for PWGSC. Competition will be reduced as teaming between firms covering some areas of expertise, but not all, is discouraged as the RFP requires formation of Joint Venture for their experience to be considered. Costs will increase to cover the additional administrative, legal and accounting requirements associated with the formation of a Joint Venture as these requirements are significant relative to the contract value. PWGSC should reconsider their position to allow more cost-effective service delivery through teaming and collaboration in the form of a Prime-Sub arrangement. Personnel expertise and experience from firms who are contractually bound through a Prime-Sub arrangement should be acceptable for evaluation purposes. It is requested that PWGSC reconsider their position on this aspect of the RFP.

Answer 014:

As detailed in GI18 "Joint Venture", when a Standing Offer is issued to a Joint Venture, all members of the Joint Venture will be jointly and severally or solitarily liable for the performance of any contract resulting from a call-up against the Standing Offer. This is not the case with a sub-consultant as only the prime consultant is a legal entity to the contract. Refer to GI20 for the definition of Proponent and legal capacity.

Question 015:

Does the 4 page limit for proposal Section 1.0 (SRE 3.2.1) include an organizational chart? With all due respect, it is difficult to respond to all 11 pieces of information requested in SRE3.2.1.2 a-k in 4 pages of text. An org chart easily demonstrates who the project team will interact but cannot discuss roles and responsibilities, experience etc. as requested in section 3.2.1.2. Thus we suggest that the RFSO be reworded so that Section 1 includes 4 pages of text plus an organizational chart.

Answer 015:

The Proponent is requested to respond as enunciated within the RfSO.

Question 016:

May CVs for technical and backup resources be appending to our technical proposal? We understand that extra pages may not be reviewed, however we have assembled an extensive team and would like to demonstrate their capabilities, particularly our technical staff whom we believe are more than capable to conduct the required services indicated under this RfSO.

Answer 016:

Yes, however, as per the identified evaluation process, this information will neither be reviewed nor scored.