

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions
- TPSGC
11 Laurier Street / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau
Québec
K1A 0S5
Bid Fax: (819) 997-9776

**Revision to a Request for Supply
Arrangement - Révision à une demande
pour un arrangement en matière
d'approvisionnement**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution
Procurement Strategies Division / Division des
stratégies d'acquisition
11 Laurier St. / 11, rue Laurier
Place du Portage, 11C1
Phase III, Tower C
Gatineau
Quebec
K1A 0S5

| | |
|--|--|
| Title - Sujet Method of Supply TSPS | |
| Solicitation No. - N° de l'invitation E60ZN-15TSSB/A | Date 2015-03-13 |
| Client Reference No. - N° de référence du client E60ZN-15TSSB | Amendment No. - N° modif. 007 |
| File No. - N° de dossier 017zn.E60ZN-15TSSB | CCC No./N° CCC - FMS No./N° VME |
| GETS Reference No. - N° de référence de SEAG PW-\$\$ZN-017-28439 | |
| Date of Original Request for Supply Arrangement 2015-02-06 Date de demande pour un arrangement en matière d'app. originale | |
| Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-03-23 | |
| Time Zone Fuseau horaire Eastern Daylight Saving Time EDT | |
| Address Enquiries to: - Adresser toutes questions à: Paradis, Lise | Buyer Id - Id de l'acheteur 017zn |
| Telephone No. - N° de téléphone (819) 953-0442 () | FAX No. - N° de FAX (819) 997-2229 |
| Delivery Required - Livraison exigée | |
| Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: | |
| Security - Sécurité This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation. | |

Instructions: See Herein

Instructions: Voir aux présentes

| | | |
|--|--------------------------|--------------------------|
| Acknowledgement copy required | Yes - Oui | No - Non |
| Accusé de réception requis | <input type="checkbox"/> | <input type="checkbox"/> |
| The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre. | | |
| Signature | Date | |
| Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie) | | |
| For the Minister - Pour le Ministre | | |

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007

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017zn

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E60ZN-15TSSB

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017znE60ZN-15TSSB

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SEE ATTACHED DOCUMENT

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THIS AMENDMENT #007 IS RAISED TO ANSWER QUESTIONS RECEIVED.

REASON FOR AMENDMENT:

Canada is publishing herein responses to enquiries that it received pertaining to this solicitation subject to Period 3 – Final Supplementary Question Period as set out in accordance with Article 2.7 - Enquiries - Request for Supply Arrangements. Please note that Canada may respond to questions in a non-sequential order.

Questions and Answers:

Question 35:

Due to the complexity of the solicitation would PWGSC consider granting bidders an extension?

Answer 35:

Please refer to Amendment 006 to the RFSA (E60ZN-15TSSB/A).

Question 36:

Although the following question was submitted against the RFSO/SA (E60ZN-15TSPS/A), the response applies to the RFSA (E60ZN-15TSSB/A).

The categories we seem to have been granted in Tier 2 are less in number than those categories we hold in the SO and Tier 1. If we want to add other categories to Tier 2 that we already hold and have substantiated in the SO and Tier 1, what is required?

Answer 36:

Although Suppliers who meet the Mandatory Criteria of Tier 2 will be considered to have met the Mandatory Criteria of Tier 1 if they have indicated in the DCC that they wish to provide both Tiers, as per Article 4.2 Basis of Selection in Part 4 of the RFSO/SA (E60ZN-15TSPS/A) an Article 4.2 Basis of Selection in Part 4 of the RFSA (E60ZN-15TSSB/A), the reverse is not applicable. That is, Suppliers who meet the Mandatory Criteria of Tier 1 are not considered to have met Tier 2. They must submit substantiation through project summaries and references in accordance with Attachment B of the RFSO/SA and RFSA. They must also indicate in the DCC that they wish to provide both Tiers.

Question 37:

Section 6.4.2 indicates that we will have the option to make changes to our arrangement at one of three Refresh periods during the year. In addition to making changes to Streams, would we be able to make changes to our Tier level? For example, if we currently qualify for Tier 1 and submit Grandfather Certification and DCC submissions, can we qualify for Tier 2 during the Refresh period?

Answer 37:

Suppliers may make changes to their arrangements at either the renewal solicitation or at the subsequent refresh solicitations. The Grandfather Certification submitted at the renewal solicitation allows Suppliers to renew their existing streams and categories without further substantiation. Any categories or streams for which Suppliers are not qualified will have to be substantiated in accordance with Attachment B of the RFSO/SA (E60ZN-15TSPS/A) and Attachment B of the RFSA (E60ZN-15TSSB/A). For Tier 1 SA holders who now wish to become Tier 2 holders, please refer to the answer to Question 36.

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Suppliers are also referred to the response to Question 35 in Amendment 003 of the RFSO/SA (E60ZN-15TSSB/A) and Question 26 in Amendment 003 of the RFSA (E60ZN-15TSSB/A) which states:

As per Part 6A, Article 6.4.2 Request for Supply Arrangement (RFSA) Bid Solicitations on page 29 of the RFSO/SA (E60ZN-15TSSB/A) and Part 6A, Article 6.4.2 Request for Supply Arrangement (RFSA) Solicitations on page 30 of the RFSA (E60ZN-15TSSB/A), the Supplier will not be eligible to submit a submission in a particular Refresh Period if they have submitted in the previous Refresh Period because their profile will be disabled in the DCC while the submission is being evaluated. Data entry into the DCC is a mandatory requirement of any refresh solicitation. If the Supplier's profile is disabled, the Supplier cannot enter into the DCC and therefore, is not able to fulfill the mandatory requirement for the next refresh solicitation. For example, if a Supplier submits in Refresh Period 1, their profile will be disabled in the DCC while their submission is being evaluated. The Supplier will not be able to submit for Refresh Period 2 but will be able to submit for Refresh Period 3.

Question 38:

We previously held a TSPS SO/SA for a Joint Venture but, due to a reporting oversight, we no longer hold this. Is it possible to renew this previous submission, or do we submit as a new bidder?

Answer 38:

As per Part 6A Article 6.3.2 Supply Arrangement Reporting (page 28) and Part 7A, Article 7.3.2 Standing Offer Reporting (page 42) of the RFSO/SA (E60ZN-15TSSB/A) and Part 6A Article 6.3.2 Supply Arrangement Reporting (page 29) of the RFSA (E60ZN-15TSSB/A), PWGSC may suspend the Standing Offer (SO) or Supply Arrangement (SA) without notice, if reports are not submitted on time or are inaccurate or incomplete. If the SO and/or SA is suspended, it is set to "inactive" until such time as the reporting requirements are met. Pre-qualified SO and SA holders are reminded of this in the reporting notification that is sent on a quarterly basis by the TSPS Authority. The suspension prevents pre-qualified SO and SA holders from appearing in the search results and from bidding on Client requirements until they fulfill the requirements for reporting and their SO and SA are set back to "active".

Suppliers whose SO and/or SA have been suspended as a result of a failure to meet the reporting requirements may submit the Grandfather Certification for the renewal solicitations (E60ZN-15TSSB/A and E60ZN-15TSSB/A) in order to continue to hold the categories and streams for which they are currently qualified.

1. Suppliers who were awarded a SA and/or SO under solicitation E60ZN-13TSSB/B, E60ZN-13TSSB/C, E60ZN-13TSSB/B and/or E60ZN-13TSSB/C under PBN XYZ will be able to complete the DCC and submit through grandfathering for the categories and streams for which they are currently qualified. Please refer to Column C and D of the Bid Submission Grid at Part 3, Article 3.1.3 found on page 17 of the RFSO/SA (E60ZN-15TSSB/A) and Column C and D of the Arrangement Submission Grid at Part 3, Article 3.1.3 found on page 17 of the RFSA (E60ZN-15TSSB/A).
2. Suppliers who were awarded a SA and/or SO under a solicitation prior to 2013 under PBN XYZ and did not renew against solicitation E60ZN-13TSSB/B, E60ZN-13TSSB/C, E60ZN-13TSSB/B and/or E60ZN-13TSSB/C for the purposes of grandfathering are required to submit as a new supplier. Please refer to Column B of the Bid Submission Grid at Part 3, Article 3.1.3 found on page 17 of the RFSO/SA (E60ZN-15TSSB/A) and Column B of the Arrangement Submission Grid at Part 3, Article 3.1.3 found on page 17 of the RFSA (E60ZN-15TSSB/A).

The current SO and/or SA and any newly awarded SO and/or SA in response to solicitation E60ZN-15TSSB/A and/or E60ZN-15TSSB/A will remain inactive until such time as the reporting requirements are met.

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Question 39:

Although the following question was submitted against the RFSO/SA (E60ZN-15TSPS/A), the response applies to the RFSA (E60ZN-15TSSB/A).

We were originally grandfathered on the last TSPS Task based RFP. We are hoping to prequalify on more categories. In this instance, since we did not submit project summaries (due to the grandfathering), do we need to submit project summaries for the new categories or would references suffice.

Answer 39:

Please refer to the examples provided on page 2 of 23 in Attachment B and on page 2 of 19 in Attachment C of the RFSO/SA (E60ZN-15TSPS/A) and on page 2 of 14 in Attachment B of the RFSA (E60ZN-15TSSB/A) with regards to existing SA and/or SO holders looking to add categories and/or streams to their SA and/or SO.

Question 40:

Can the Crown extend the bid Closing date by three weeks as the Crown has released many of their large refreshes at the same time, ie. TSPS Solutions, TSPS Task, TBIPS and PASS was just submitted.

Answer 40:

Please refer to Amendment 006 to the RFSA (E60ZN-15TSSB/A).

Question 41:

For the Supply Arrangement Solutions substantiations, if I have projects totaling more than \$20,000 and that involve both Project Management and Business Consulting / Change Management Streams and that I can point to examples from Annex A in the different phases of the solutions from both streams, can I use the project for both streams?

Answer 41:

A project may be used for more than one stream as long as the description of the scope and objective of the project clearly demonstrates that the Supplier has experience providing solutions based professional services in that stream.

Suppliers are also referred to the response to Question 22 in Amendment 003 of the RFSO/SA (E60ZN-15TSPS/A) and Question 19 in Amendment 003 of the RFSA (E60ZN-15TSSB/A) which states:

Yes, the Supplier must complete and submit the Project Summary Templates found in Attachment B (SA portion) and/or Attachment C (SO portion) of the RFSO/SA (E60ZN-15TSPS/A) and Attachment B of the RFSA (E60ZN-15TSSB/A) when submitting project summaries. Stream 1, 2, 3 and 5 have a different Project Summary Template than Stream 4. Please ensure to use the appropriate template from the correct Attachment for the Stream you are submitting. Failure to submit project summaries using the correct Project Summary Template will result in your bid submission being declared non-responsive.

Suppliers may choose to submit a separate Project Summary Template for the additional streams you wish to substantiate with a single project or they may add rows to the Solution Substantiation portion of the Project Summary Template to substantiate the additional streams. In the latter case, Suppliers must ensure that all fields in the Solution Substantiation portion of the Project Summary Template are copied and completed for each stream being demonstrated by the single project. Failure to comply with this requirement will render the additional streams non-compliant.

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Question 42:

If the company performed stream 2 and 3 solution services for the same project for 7 months in parallel, how do I count the months? Is it 7 months for both stream 2 and 3, or do I split it up amongst the 2 streams either 1/2 each or 1/3 and 2/3 depending on the amount spent in each stream? For example, 5 months project management and 2 months business consulting or vice versa?

Answer 42:

The Project Summary Templates found in Attachment B of the RFSA (E60ZN-15TSSB/A) only require that Suppliers insert the start and end dates of the project. Information regarding duration for each stream substantiated by the project is not required in the Solution Substantiation portion of the Project Summary Template.

Period 3 – Final Supplemental Question Period:

In accordance with article 2.7, Enquiries – Request for Supply Arrangements, at Part 2 – Supplier Instructions, Canada confirms that it received 8 questions. At this time, all questions received in accordance with time frame specified for Period 3 – Final Supplementary Question Period (on or before March 10, 2015 at 14:00 EDT) have now been answered. The following is a summary of previous Solicitation Amendments issued for Solicitation E60ZN-15TSSB/A with respect to the Canada's responses to Period 1 Questions, Period 2 Questions and Period 3 Questions.

| Solicitation Amendment No. | Distribution | Date Published | Canada's responses to Period 1 – Initial Question Period |
|----------------------------|------------------|-------------------|---|
| Amendment 001 | BuyandSell.gc.ca | February 10, 2015 | |
| Amendment 002 | BuyandSell.gc.ca | February 17, 2015 | 1, 2, 3, 4, 5, 6, 7, 8, 9 and 10 |
| Amendment 003 | BuyandSell.gc.ca | February 24, 2015 | 11, 12, 13, 14, 15, 16, 17, 18, 19, 20, 21, 22, 23, 24, 25 and 26 |
| Amendment 004 | BuyandSell.gc.ca | February 27, 2015 | 27, 28, 29, 30, 31 and 32 |
| Amendment 005 | BuyandSell.gc.ca | March 5, 2015 | 33 and 34 |
| Amendment 006 | BuyandSell.gc.ca | March 12, 2015 | |
| Amendment 007 | BuyandSell.gc.ca | March 16, 2015 | 35, 36, 37, 38, 39, 40, 41, and 42 |

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.