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800 Burrard Street, Room 219
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Vancouver, BC V6Z 0B9
Bid Fax: (604) 775-7526

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

Regional Master Standing Offer (RMSO)

Offre à commandes maître régionale (OCMR)

The referenced document is hereby revised; unless
otherwise indicated, all other terms and conditions of the
Offer remain the same.

Ce document est par la présente révisé; sauf indication
contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Public Works and Government Services Canada -
Pacific Region
219 - 800 Burrard Street
800, rue Burrard, pièce 219
Vancouver, BC V6Z 0B9

Title - Sujet RMSO - Consumables (OEM & Reman)		
Solicitation No. - N° de l'invitation EZ107-120002/F		Date 2015-03-17
Client Reference No. - N° de référence du client EZ107-120002		Amendment No. - N° modif. 006
File No. - N° de dossier VAN-2-35246 (582)	CCC No./N° CCC - FMS No./N° VME	
GETS Reference No. - N° de référence de SEAG PW-\$VAN-582-7412		
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale		2015-01-05
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-04-16		Time Zone Fuseau horaire Pacific Daylight Saving Time PDT
Address Enquiries to: - Adresser toutes questions à: Lee, Hilda		Buyer Id - Id de l'acheteur van582
Telephone No. - N° de téléphone (604) 666-1106 ()		FAX No. - N° de FAX (604) 775-7526
Delivery Required - Livraison exigée		
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:		
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

Solicitation No. - N° de l'invitation

EZ107-120002/F

Amd. No. - N° de la modif.

006

Buyer ID - Id de l'acheteur

van582

Client Ref. No. - N° de réf. du client

EZ107-120002

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VAN-2-35246

CCC No./N° CCC - FMS No/ N° VME

TITLE: RMSO - Imaging Consumables

SEE ATTACHED

This amendment 006 is raised to incorporate the following information into Solicitation No. EZ107-120002/F.

- 1) Questions and Answers
- 2) Provide a revised Annex H - Electronic Financial Offer Template (EFOT)

QUESTIONS AND ANSWERS

Q1. As we will be quoting different prices in each region, if our prices are either aberrant or outside the minimum and maximum thresholds for one OEM in a given region, would this disqualify our other OEM bids in that same region even though our prices are sustainable and within the thresholds for the other OEMs? In other words, would we ONLY be disqualified for the OEM for which our prices were disqualified in that given region?

A1. Each region will be evaluated separately. After the financial evaluation, if your prices are either aberrant or outside the minimum and maximum thresholds for one imaging hardware manufacturer and not meet a minimum of 90% (round down to the nearest number) of all OEM items for that individual imaging hardware manufacturer in a given region, your bid will be non-compliant for that individual imaging hardware manufacturer in that given region.

Q2. Can PWGSC tell us how we can provide printed copies of the workbook that will be legible and useful?

A2. Offerors can print the workbook on 8.5" X 14" paper. The revised Annex H – Electronic Financial Offer Template (EFOT) allows Offeror to print copies of the workbook more legible. Offeror must submit one hard copy of the worksheet for each individual imaging hardware manufacturer with their bids.

Q3. Concerning the requirement for submitting a separate spreadsheet for each region being quoted, does this mean that we are to submit a separate electronic workbook for each region?

A3. Offerors must submit a separate spreadsheet for each individual imaging hardware manufacturer. If quoting on all regions and the price is the same in all regions, complete Column V for OEM Consumables and Column AF for Remanufactured Consumables. If quoting on other nine (9) regions and the price is different in each region, complete Column M to Column U for OEM Consumables and Column W to Column AE for Remanufactured Consumables.

Q4. Please confirm manufacturers can propose the same toner cartridge as outlined in the Excel however the OEM Part Number may contain another letter in the part number. For example, the CE263A would be bid as CE263AC.

A4. If manufacturers found errors on OEM part number in Annex H, please notified PWGSC as soon as possible. We will issue an amendment to correct the part number. Offerors should quote in accordance to OEM Part Number listed in the worksheet.

Q5. Reference: C2.1 Sustainable Pricing

Many manufacturers use pricing rebates for authorized partners in situations where customers receive special pricing. These rebates are standard business practice for manufacturers and are not based on sales volume or volume commitments and co-operative advertising programs. Please confirm rebates in this case are compliant with the sustainable pricing terms and conditions.

A5. As long as the Offeror can generate greater than zero profit and provide price support for the item, it is considered as sustainable pricing.

Q6. Reference the EFOT. As each spreadsheet is protected from adding any additional information and there is no place to add our vendor/supplier name, would PWGSC please let us know how we are to add our name for each manufacturer spreadsheet that we are bidding?

A6. In the revised Annex H, Offeror can input the vendor name in the custom header for each individual imaging hardware manufacturer. In MS Excel 2007, on the **Page Layout** tab, in the Page Setup group, click the **Dialog Box Launcher** next to **Page Setup**. On the **Header/Footer tab**, click **Custom Header**. Click in the **Left Section** and type your company name.

In Annex A “Requirement”, Section A.5 Category Specific Technical Requirements

DELETE:

(b) The Offeror must have completed benchmark testing and obtained their qualification number under CGSB Standard CAN/CGSC-53.148-2011 for the following cartridges:

- HP CC364X
- HP Q5945A
- Lexmark T650H21A
- Lexmark 64035HA
-

INSERT:

(b) The Offeror must have completed benchmark testing and obtained their qualification number under CGSB Standard CAN/CGSC-53.148-2011 for the following cartridges:

- HP CC364X
- HP Q5945A
- Lexmark T650H21A
- Lexmark 64035HA

All other Class 2 cartridges shown in Annex H – Electronic Financial Template (EFOT) do not need to be qualified, but must meet CGSB standard. They will be subject to random testing by the CGSB for the duration of the Standing Offer period.

In Annex C “Evaluation and Basis of Selection”:

DELETE:

Additional Mandatory Criteria for Remanufactured consumables:

M1 The Offeror must obtain their qualification number under CGSB Standard CAN/CGSC-53.148-2011 (Offeror must enter their Qualification Number) for the following class 2 cartridges with their bid.

HP CC364X

Qualification Number: _____

HP Q5945A

Qualification Number: _____

Lexmark T650H21A

Qualification Number: _____

Lexmark 64035HA

Qualification Number: _____

INSERT:

Additional Mandatory Criteria for Remanufactured consumables:

- M1** The Offeror must obtain their qualification number under CGSB Standard CAN/CGSC-53.148-2011 (Offeror must enter their QPL Number) for the following class 2 cartridges with their bid.

HP CC364X

QPL Number: _____

HP Q5945A

QPL Number: _____

Lexmark T650H21A

QPL Number: _____

Lexmark 64035HA

QPL Number: _____

Offeror must state which of the three (3) definitions outlined below classifies their firm:

- a) Remanufacturer: Supplier who actually remanufactures the recycled toner cartridge and must obtain a CGSB QPL number. Yes _____
- b) Re-brander: Supplier who put his or her own brand or product number on a remanufacturer's product. Re-branders must also obtain a CGSB QPL number. Yes _____
- c) Reseller: Supplier selling with the remanufacturer's or the re-brander's product with no change (a distributor). Reseller must provide remanufacturer's and / or re-brander's CGSB QPL number and written document from remanufacturer/re-brander as authorized reseller. Yes _____

In Annex C, Section C2.3 Electronic Financial Offer Template (EFOT)

DELETE:

If quoting on all nine (9) regions, and the Financial Offer Template is not the same in all regions, the Offer must submit a separate spreadsheet for each region being quoted.

Solicitation No. - N° de l'invitation
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If quoting on all regions and the price is the same in all regions, use the "All Regions" tab for the Financial Offer Template.

INSERT:

If quoting on all regions and the price is the same in all regions, complete Column V for OEM Consumables and Column AF for Remanufactured Consumables in Annex H.

If quoting on other nine (9) regions and the price is different in each region, complete Column M to Column U for OEM Consumables and Column W to Column AE for Remanufactured Consumables in Annex H.

DELETE: Annex H - Electronic Financial Offer Template (EFOT)

INSERT: Annex H - Electronic Financial Offer Template (EFOT) - Revised on March 16th, 2015

All other terms and conditions remain the same.