

**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**

**Bid Receiving Public Works and Government
Services Canada/Réception des soumissions
Travaux publics et Services gouvernementaux
Canada**
Room 100,
167 Lombard Ave.
Winnipeg
Manitoba
R3B 0T6
Bid Fax: (204) 983-0338

**Request For a Standing Offer
Demande d'offre à commandes**

Regional Individual Standing Offer (RISO)
Offre à commandes individuelle régionale (OCIR)

Canada, as represented by the Minister of Public Works and
Government Services Canada, hereby requests a Standing Offer
on behalf of the Identified Users herein.

Le Canada, représenté par le ministre des Travaux Publics et
Services Gouvernementaux Canada, autorise par la présente,
une offre à commandes au nom des utilisateurs identifiés
énumérés ci-après.

Comments - Commentaires

**Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution
Public Works and Government Services Canada -
Western Region
Room 100
167 Lombard Ave.
Winnipeg
Manitoba
R3B 0T6

Title - Sujet Control Parts	
Solicitation No. - N° de l'invitation W0118-15X003/A	Date 2015-03-23
Client Reference No. - N° de référence du client W0118-15X003	GETS Ref. No. - N° de réf. de SEAG PW-\$WPG-108-9423
File No. - N° de dossier WPG-4-37185 (108)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-05-04	
Time Zone Fuseau horaire Central Daylight Saving Time CDT	
Delivery Required - Livraison exigée See Herein	
Address Enquiries to: - Adresser toutes questions à: Perkins, Bill	Buyer Id - Id de l'acheteur wpg108
Telephone No. - N° de téléphone (204)983-0275 ()	FAX No. - N° de FAX (204)983-7796
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: DEPARTMENT OF NATIONAL DEFENCE CFB SHILO SHILO Manitoba ROK2A0 Canada	
Security - Sécurité This request for a Standing Offer does not include provisions for security. Cette Demande d'offre à commandes ne comprend pas des dispositions en matière de sécurité.	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation

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Amd. No. - N° de la modif.

File No. - N° du dossier

WPG-4-37185

Buyer ID - Id de l'acheteur

wpg108

CCC No./N° CCC - FMS No/ N° VME

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PART 1 - GENERAL INFORMATION

1.1 Introduction

The Request for Standing Offers (RFSO) is divided into seven parts plus attachments and annexes, as follows:

- Part 1 General Information: provides a general description of the requirement;
- Part 2 Offeror Instructions: provides the instructions applicable to the clauses and conditions of the RFSO;
- Part 3 Offer Preparation Instructions: provides offerors with instructions on how to prepare their offer to address the evaluation criteria specified;
- Part 4 Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria which must be addressed in the offer, and the basis of selection;
- Part 5 Certifications: includes the certifications to be provided;
- Part 6 6A, Standing Offer, and 7B, Resulting Contract Clauses:
- 6A, includes the Standing Offer containing the offer from the Offeror and the applicable clauses and conditions;
- 6B, includes the clauses and conditions which will apply to any contract resulting from a call-up made pursuant to the Standing Offer.

The Annexes include the Requirement, Basis of Payment, and Standing Offer Usage Report.

1.2 Summary

The Department of National Defence (DND) Shilo, Shilo, MB has a requirement for a Regional Individual Standing Offer (RISO) for the supply and delivery of "new" Johnson Control Parts (or equivalent) HVAC spare parts, as required. The Johnson Control (or equivalent) HVAC spare parts will be used to repair and upgrade existing Johnson Control Systems on-site at DND, Shilo.

The Standing Offer will be for a period of one (1) year from date of issuance, with an additional one (1) year option period.

As per the Integrity Provisions under section 01 of Standard Instructions [2006](#) offerors must provide a list of all owners and/or Directors and other associated information as required. Refer to section [4.21](#) of the Supply Manual for additional information on the Integrity Provisions.

1.3 Debriefings

Offerors may request a debriefing on the results of the request for standing offers process. Offerors should make the request to the Standing Offer Authority within 15 working days of receipt of the results of the request for standing offers process. The debriefing may be in writing, by telephone or in person.

PART 2 - OFFEROR INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the Request for Standing Offers (RFSO) by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Offerors who submit an offer agree to be bound by the instructions, clauses and conditions of the RFSO and accept the clauses and conditions of the Standing Offer and resulting contract(s).

The **2006 (2014-09-25)** Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the RFSO.

Subsection 5.4 of **2006**, Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, is amended as follows:

Delete: 60 days
Insert: 90 days

2.1.1 SACC Manual Clauses

B3000T	Equivalent Products	2006-06-16
M0019T	Firm Price and/or Rates	2007-05-25
M1004T	Condition of Material	2011-05-16

2.2 Submission of Offers

Offers must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the Request for Standing Offers.

2.3 Enquiries - Request for Standing Offers

All enquiries must be submitted in writing to the Standing Offer Authority no later than five (5) calendar days before the Request for Standing Offers (RFSO) closing date. Enquiries received after that time may not be answered.

Offerors should reference as accurately as possible the numbered item of the RFSO to which the enquiry relates. Care should be taken by offerors to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that offerors do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all offerors. Enquiries not submitted in a form that can be distributed to all offerors may not be answered by Canada.

2.4 Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Manitoba.

Offerors may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their offer, by deleting the name of the Canadian province or

territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the offerors.

PART 3 - OFFER PREPARATION INSTRUCTIONS

3.1. Offer Preparation Instructions

Canada requests that offerors provide their offer in separately bound sections as follows:

Section I: Technical Offer (2 hard copies)

Section II: Financial Offer (1 hard copy)

Section III: Certifications (1 hard copy)

If there is a discrepancy between the wording of the soft copy and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy.

Prices must appear in the financial offer only. No prices must be indicated in any other section of the offer.

Canada requests that offerors follow the format instructions described below in the preparation of their offer.

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to that of the Request for Standing Offers.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, offerors should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Offer

In their technical offer, offerors should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Offer

Offerors must submit their financial offer in accordance with the Annex B, Basis of Payment. The total amount of Applicable Taxes must be shown separately.

3.1.1 Payment by Credit Card

Canada requests that offerors complete one of the following:

- (a) Government of Canada Acquisition Cards (credit cards) will be accepted for payment of call-ups against the standing offer.

The following credit card(s) are accepted:

VISA _____

Master Card _____

- (b) () Government of Canada Acquisition Cards (credit cards) will not be accepted for payment of call-ups against the standing offer.

The Offeror is not obligated to accept payment by credit card.

Acceptance of credit cards for payment of call-ups will not be considered as an evaluation criterion.

3.1.2 Exchange Rate Fluctuation

[C3011T \(2013-11-06\)](#), Exchange Rate Fluctuation,

Section III: Certifications

Offerors must submit the certifications required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Offers will be assessed in accordance with the entire requirement of the Request for Standing Offers including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the offers.

4.1.1 Technical Evaluation

4.1.1.1 Mandatory Technical Criteria

- a) Compliance with meeting all of the mandatory specification requirements, as identified under Annex "A", Requirement.
- b) Compliance with the Basis of Payment, as identified under Annex "B".

4.1.2 Financial Evaluation

4.1.2.1 Offerors must provide pricing as per the instructions detailed in Annex B, Basis of Payment.

SACC Manual Clause [M0220T](#) (2013-04-25), Evaluation of Price

4.2 Basis of Selection

4.2.1 Basis of Selection - Mandatory Technical Criteria Only

SACC Manual Clause (M0031T) 2007-05-25, Mandatory Technical Criteria Only

PART 5 - CERTIFICATIONS

Offerors must provide the required certifications and associated information to be issued a standing offer.

The certifications provided by offerors to Canada are subject to verification by Canada at all times. Canada will declare an offer non-responsive, will have the right to set-aside a standing offer, or will declare a contractor in default in carrying out any of its obligations under any resulting contracts, if any certification made by the Offeror is found to be untrue whether made knowingly or unknowingly during the offer evaluation period, during the Standing Offer period, or during the contract period.

The Standing Offer Authority will have the right to ask for additional information to verify the Offeror's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Standing Offer Authority may render the Offer non-responsive, may result in the setting aside of the Standing Offer or constitute a default under the Contract.

5.1 Certifications Precedent to Issuance of a Standing Offer

The certifications listed below should be completed and submitted with the offer, but may be submitted afterwards. If any of these required certifications is not completed and submitted as requested, the Standing Offer Authority will inform the Offeror of a time frame within which to provide the information. Failure to comply with the request of the Standing Offer Authority and to provide the certifications within the time frame provided will render the offer non-responsive.

5.1.1 Integrity Provisions - Associated Information

By submitting an offer, the Offeror certifies that the Offeror and its Affiliates are in compliance with the provisions as stated in Section 01 Integrity Provisions - Offer of Standard Instructions 2006. The associated information required within the Integrity Provisions will assist Canada in confirming that the certifications are true.

5.1.2 Federal Contractors Program for Employment Equity - Standing Offer Certification

By submitting an offer, the Offeror certifies that the Offeror, and any of the Offeror's members if the Offeror is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list (http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml) available from [Employment and Social Development Canada-Labour's](#) website.

Canada will have the right to declare an offer non-responsive, or to set-aside a Standing Offer, if the Offeror, or any member of the Offeror if the Offeror is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of issuing of a Standing Offer or during the period of the Standing Offer.

PART 6 - STANDING OFFER AND RESULTING CONTRACT CLAUSES

A. STANDING OFFER

6.1 Offer

6.1.1 The Offeror offers to fulfill the requirement in accordance with the Requirement at Annex "A".

6.2 Security Requirements

6.2.1 There is no security requirement applicable to this Standing Offer.

6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Standing Offer and resulting contract(s) by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

6.3.1 General Conditions

[2005 \(2014-09-25\)](#) General Conditions - Standing Offers - Goods or Services, apply to and form part of the Standing Offer.

6.3.2 Standing Offers Reporting

The Offeror must compile and maintain records on its provision of goods, services or both to the federal Government under contracts resulting from the Standing Offer. This data must include all purchases paid for by a Government of Canada Acquisition Card.

The Offeror must provide this data in accordance with the reporting requirements detailed in Annex "C". If some data is not available, the reason must be indicated. If no goods or services are provided during a given period, the Offeror must still provide a "NIL" report.

The data must be submitted on a quarterly basis to the Standing Offer Authority.

The quarterly reporting periods are defined as follows:

1st quarter: April 1 to June 30;
2nd quarter: July 1 to September 30;
3rd quarter: October 1 to December 31;
4th quarter: January 1 to March 31.

The data must be submitted to the Standing Offer Authority no later than fifteen (15) calendar days after the end of the reporting period.

6.4 Term of Standing Offer

6.4.1 Period of the Standing Offer

The period for making call-ups against the Standing Offer is for one (1) year from date of issuance.

6.4.2 Extension of Standing Offer

If the Standing Offer is authorized for use beyond the initial period, the Offeror offers to extend its offer for **an additional one (1) year option period** under the same conditions and at the rates or prices specified in the Standing Offer, or at the rates or prices calculated in accordance with the formula specified in the Standing Offer.

The Offeror will be advised of the decision to authorize the use of the Standing Offer for an extended period by the Standing Offer Authority 15 days before the expiry date of the Standing Offer. A revision to the Standing Offer will be issued by the Standing Offer Authority.

6.5. Authorities

6.5.1 Standing Offer Authority

The Standing Offer Authority is:

Bill Perkins
Supply Specialist
Public Works and Government Services Canada
Acquisitions Branch
100-167 Lombard Avenue
Winnipeg, MB R3C 2Z1

Telephone: (204) 983-0275
Facsimile: (204) 983-7796
E-mail address: bill.perkins@pwgsc-tpsgc.gc.ca

The Standing Offer Authority is responsible for the establishment of the Standing Offer, its administration and its revision, if applicable. Upon the making of a call-up, as Contracting Authority, he is responsible for any contractual issues relating to individual call-ups made against the Standing Offer by any Identified User.

6.5.2 Project Authority

The Project Authority for the Standing Offer is: The Department of National Defence (DND), Canadian Forces Base (CFB) Shilo, Manitoba.

A contact to be named at date of Standing Offer issuance.

The Project Authority is the representative of the department or agency for whom the Work will be carried out pursuant to a call-up against the Standing Offer and is responsible for all the technical content of the Work under the resulting Contract.

6.5.3 Offeror's Representative

Name:

Title:

Organization:

Address:

Telephone:

Facsimile:

E-mail address:

6.6 Identified Users

The Identified User authorized to make call-ups against the Standing Offer is:

Department of National Defence
CFB Shilo
Engineering Services
Shilo, Manitoba

6.7 Call-up Instrument

The Work will be authorized or confirmed by the Identified User(s) using form PWGSC-TPSGC 942, Call-up Against a Standing Offer or an electronic document.

6.8 Limitation of Call-ups

Individual call-ups against the Standing Offer must not exceed \$20,000.00 (Applicable Taxes included).

6.9 Financial Limitation

The total cost to Canada resulting from call ups against the Standing Offer must not exceed the sum of **\$_TBD_** (*Applicable Taxes included*) unless otherwise authorized in writing by the Standing Offer Authority. The Offeror must not perform any work or services or supply any articles in response to call ups which would cause the total cost to Canada to exceed the said sum, unless an increase is so authorized.

The Offeror must notify the Standing Offer Authority as to the adequacy of this sum when 75 percent of this amount has been committed, or four (4) months before the expiry date of the Standing Offer, whichever comes first. However, if at any time, the Offeror considers that the said sum may be exceeded, the Offeror must promptly notify the Standing Offer Authority.

6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the call up against the Standing Offer, including any annexes;
- b) the articles of the Standing Offer;
- c) the general conditions 2005 (2014-09-25), General Conditions - Standing Offers - Goods or Services;
- d) the general conditions 2029 (2014-09-25); General Conditions – Goods or Services (Low Dollar Value);
- e) Annex A, Requirement;
- f) Annex B, Basis of Payment;
- g) Annex C, Standing Offer Usage Report;
- h) the Offeror's offer dated _____

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.4.2 Limitation of Price

SACC Manual clause [C6000C](#) (2011-05-16), Limitation of Price

6.4.3 Method of Payment

SACC Manual clause H1000C (2008-05-12), Single Payment

6.4.4 SACC Manual Clauses

A9117C	T1204 - Direct Request by Customer Department	2007-11-30
C2000C	Taxes – Foreign-based Contractor	2007-11-30
C2605C	Canadian Customs Duties and Sales Tax - Foreign-based Contractor	2008-05-12

6.4.5 Payment by Credit Card

The following credit cards are accepted: _____ and _____.

6.5 Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

6.6 Insurance

SACC Manual clause [G1005C](#) (2008-05-12) Insurance

6.7 SACC Manual Clauses

A9006C	Defence Contract	2008-05-12
A9062C	Canadian Forces Site Regulations	2010-01-11
B1501C	Electrical Equipment	2006-06-16
B7500C	Excess Goods	2006-06-16
D5328C	Inspection and Acceptance	2007-11-30

ANNEX "A" - REQUIREMENT

The Department of National Defence (DND) Shilo, Shilo, MB, has a requirement for a Regional Individual Standing Offer (RISO) for the supply and delivery of "new" Johnson Control Parts (or equivalent) HVAC spare parts, as required. The Johnson Control (or equivalent) HVAC spare parts will be used to repair and upgrade existing Johnson Control Systems on-site at DND, Shilo.

The Standing Offer will be for a period of one (1) year from date of issuance, with an additional one (1) year option period.

FOB destination to: Department of National Defence
Canadian Forces Base Shilo
Warehouse, Building P101
CFB Shilo, Manitoba
CANADA R0K 2A0
Attn: To be added upon issuance of Standing Offer

Call-up Delivery:

Although delivery is requested to be made within one (1) week from receipt of a call-up document, the **best delivery that can be offered is ___ day(s) / week(s) for stocked items and ___ day(s) / week(s) for non-stocked items.**

MANDATORY PARTS LIST:

Offeror must show compliance by checking opposite each of the line items in Table 1 below, in the right hand columns, whether or not Offeror can provide the items listed.

Offerors must provide products that are of the same description, brand name, model and/or part number (or equivalent) as detailed in the item description of Table 1 and Annex B - Basis of Payment.

Failure to meet any of the items listed in the parts list will render your proposal non-compliant and will be given no further consideration.

Offerors must indicate one of the following:

- a. *Offering Johnson Control HVAC spare parts _____.*
- b. *Offering Equivalent HVAC Spare Parts _____.*

Table 1: Mandatory Parts List

Item	Description	Part Number	Met	Not Met	Comments <i>(If Offering Equivalent Parts, Indicate equivalent brand and Part Number)</i>
1	NAE Supervisory Controller (1-N2)	MS-NAE3510-2			
2	NAE Supervisory Controller (1-N2)	MS-NAE4510-2			

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3	NAE Supervisory Controller (2-N2)	MS-NAE5510-2			
4	NCE Supervisory Controller (1-N2)	MS-NCE2516-0			
5	NCE Supervisory Controller (1-MSTP)	MS-NCE2566-0			
6	FEC Field Equipment Controller (MSTP)	MS-FEC2621-0			
7	4-Point ION, FC and SA Bus Support (MSTP)	MS-IOM1711-0			
8	6-Point ION, FC and SA Bus Support (MSTP)	MS-IOM2711-0			
9	12-Point ION, FC and SA Bus Support (MSTP)	MS-IOM3711-0			
10	17-Point ION, FC and SA Bus Support (MSTP)	MS-IOM4711-0			
11	Extended Digital Controller	DX-9100-8454			
12	Extended Digital Mounting Plate	DX-9100-8990			
13	Communication Module	XT-9100-8304			
14	Expansion Module	XP-9102-8304			
15	Expansion Module(s)	XP-9103\4\5-8304			
16	Unitary Controller	AS-UNT111-1			
17	VAV Controller	AP-VMA1420-0			
18	BACnet Networked Thermostat Controller	TEC2601-4			
19	BACnet Networked Thermostat Controller	TEC2603-4			
20	BACnet Networked Thermostat Controller	TEC2604-4			
21	N2 Networked Thermostat Controller	TEC2101-4			
22	N2 Networked Thermostat Controller	TEC2103-4			
23	N2 Networked Thermostat Controller	TEC2104-4			
24	Network Zone , LCD with Temp & RH	NS-BHR7103-0			
25	Network Zone, LCD with Temp	NS-BTF7002-0			
26	8" Duct Sensor	TE-6311P-1			

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27	OAT Sensor	TE-6313P-1			
28	Room Sensor	TE-6314P-1			
29	17 ft. Avg Sensor	TE-6316P-1			
30	LCD Room Stat	AP-TMZ1600-0			
31	Temperature \ Humidity Sensor	HE-67N2-0N00P			
32	Power Transformer (Class 2, 24VAC, 92VA)	AS-XFR010-1			
33	Outdoor Air Sensor (TEC)	TE-6363P-1			
34	8" Duct Sensor (TEC)	TE-6361M-1			
35	Remote Indoor Air Sensor (TEC)	SEN-600-1			
36	24hr Trouble Shooting and Engineering Support for all products listed. Engineering support to include, but not limited to, designing of complex IT , Integration and Energy Management Solutions and Support, at the hardware level.				

ANNEX "B" - BASIS OF PAYMENT

The Offeror must provide firm unit pricing, in the unit of issue requested, for the Standing Offer period and the option period on all items listed, in accordance with the mandatory parts list detailed in Annex A.

Prices quoted must be in Canadian Dollars and must include all associated costs including shipping and offloading charges, customs duties and FOB destination. GST, if applicable, is extra and to be shown as a separate item on any resulting invoice.

Firm pricing quoted will remain firm for the period of the Standing Offer. Payment will be made in accordance with the pricing identified in the Basis of Payment.

Financial Evaluation Calculation:

The estimated quantities provided are for evaluation purposes only and in no way constitutes a guarantee on behalf of Canada.

1. For each line item listed, the estimated quantity will be multiplied by each line item unit price = Extended Price for each period of the Standing Offer.
2. The extended price for each line item will be added together = subtotal for each period of the Standing Offer.
3. The two subtotals will be added together to equal the total evaluated price. (Standing Offer Initial Period extended price total + Option Year extended price total)

Additional Discounts:

Does Offeror provide additional discounts based on volume, such as on per call-up or on cumulative call-up basis? () Yes () No

If yes, provide details: _____.

Specials:

In addition to the above pricing, special offering due to year end, or surplus manufacturing runs, special job lots, sales, clearance or promotions are to be made available as they occur if of lessor cost than the above pricing agreement.

Miscellaneous related products:

Other miscellaneous related products from Offeror's Catalogue may be obtained at Offeror's regular list price less a discount of ____%. This discount will form part of the Standing Offer, however, it will not be used for evaluation purposes.

BASIS OF PAYMENT - JOHNSON CONTROLS (OR EQUIVALENT) PARTS LIST						
Item	DESCRIPTION	PART NUMBER	EST. QTY	UNIT of ISSUE	UNIT PRICE Initial SO Period	UNIT PRICE Option Year
1	NAE Supervisory Controller (1-N2)	MS-NAE3510-2	5	each	\$	\$
2	NAE Supervisory Controller (1-N2)	MS-NAE4510-2	2	each	\$	\$
3	NAE Supervisory Controller (2-N2)	MS-NAE5510-2	1	each	\$	\$

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4	NCE Supervisory Controller (1-N2)	MS-NCE2516-0	2	each	\$	\$
5	NCE Supervisory Controller (1-MSTP)	MS-NCE2566-0	5	each	\$	\$
6	FEC Field Equipment Controller (MSTP)	MS-FEC2621-0	20	each	\$	\$
7	4-Point ION, FC and SA Bus Support (MSTP)	MS-IOM1711-0	10	each	\$	\$
8	6-Point ION, FC and SA Bus Support (MSTP)	MS-IOM2711-0	10	each	\$	\$
9	12-Point ION, FC and SA Bus Support (MSTP)	MS-IOM3711-0	10	each	\$	\$
10	17-Point ION, FC and SA Bus Support (MSTP)	MS-IOM4711-0	10	each	\$	\$
11	Extended Digital Controller	DX-9100-8454	10	each	\$	\$
12	Extended Digital Mounting Plate	DX-9100-8990	10	each	\$	\$
13	Communication Module	XT-9100-8304	5	each	\$	\$
14	Expansion Module	XP-9102-8304	5	each	\$	\$
15	Expansion Module(s)	XP-9103\4\5-8304	20	each	\$	\$
16	Unitary Controller	AS-UNT111-1	5	each	\$	\$
17	VAV Controller	AP-VMA1420-0	5	each	\$	\$
18	BACnet Networked Thermostat Controller	TEC2601-4	20	each	\$	\$
19	BACnet Networked Thermostat Controller	TEC2603-4	20	each	\$	\$
20	BACnet Networked Thermostat Controller	TEC2604-4	20	each	\$	\$
21	N2 Networked Thermostat Controller	TEC2101-4	10	each	\$	\$
22	N2 Networked Thermostat Controller	TEC2103-4	10	each	\$	\$
23	N2 Networked Thermostat Controller	TEC2104-4	10	each	\$	\$
24	Network Zone , LCD with Temp & RH	NS-BHR7103-0	10	each	\$	\$
25	Network Zone, LCD with Temp	NS-BTF7002-0	10	each	\$	\$
26	8" Duct Sensor	TE-6311P-1	50	each	\$	\$
27	OAT Sensor	TE-6313P-1	10	each	\$	\$
28	Room Sensor	TE-6314P-1	10	each	\$	\$
29	17 ft. Avg Sensor	TE-6316P-1	10	each	\$	\$
30	LCD Room Stat	AP-TMZ1600-0	5	each	\$	\$
31	Temperature \ Humidity Sensor	HE-67N2-0N00P	6	each	\$	\$
32	Power Transformer (Class 2, 24VAC, 92VA)	AS-XFR010-1	10	each	\$	\$
33	Outdoor Air Sensor (TEC)	TE-6363P-1	10	each	\$	\$

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34	8" Duct Sensor (TEC)	TE-6361M-1	50	each	\$	\$
35	Remote Indoor Air Sensor (TEC)	SEN-600-1	20	each	\$	\$

