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**Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions  
Travaux publics et Services gouvernementaux  
Canada**  
**800 Burrard Street, Room 219**  
**800, rue Burrard, pièce 219**  
**Vancouver, BC V6Z 0B9**  
**Bid Fax: (604) 775-7526**

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
**Public Works and Government Services Canada -**  
**Pacific Region**  
**219 - 800 Burrard Street**  
**800, rue Burrard, pièce 219**  
**Vancouver, BC V6Z 0B9**

<b>Title - Sujet</b> Guard Services		
<b>Solicitation No. - N° de l'invitation</b> 47890-157202/B		<b>Amendment No. - N° modif.</b> 002
<b>Client Reference No. - N° de référence du client</b> 47890-157202		<b>Date</b> 2015-03-24
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$VAN-532-7479		
<b>File No. - N° de dossier</b> VAN-4-37210 (532)	<b>CCC No./N° CCC - FMS No./N° VME</b>	
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-04-15</b>		<b>Time Zone</b> Fuseau horaire Pacific Daylight Saving Time PDT
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>		
<b>Address Enquiries to: - Adresser toutes questions à:</b> Takasaki, Alan H.		<b>Buyer Id - Id de l'acheteur</b> van532
<b>Telephone No. - N° de téléphone</b> (604) 775-7605 ( )		<b>FAX No. - N° de FAX</b> (604) 775-7526
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>		

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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**Solicitation #: 47890-157202/B**

The above solicitation is amended as follows;

**Amend # 001:****Delete:**

The Solicitation Closing date is amended as follows:

Delete: The Solicitation Closes at 02:00 PM on 2015-03-20

Insert: The Solicitation Closes at 02:00 PM on 2015-03-15

**Insert:**

The Solicitation Closing date is amended as follows:

Delete: The Solicitation Closes at 02:00 PM on 2015-04-20

Insert: The Solicitation Closes at 02:00 PM on 2015-04-15

All other terms and condition remain unchanged.

**QUESTIONS AND ANSWERS:**

**This amendment is raised to also provide clarification for the following questions**

**Question 1:** What is the rationale behind 20 years of service? This criteria seems high and potentially not relevant to final deliverables.

**Question 2:** What is the rationale behind 2 million guard hours? This criteria seems high and potentially not relevant to final deliverables.

**Response 1&2:** These two point-rated criteria are meant to evaluate the depth and breadth of experience of the bidder in providing guard services. Given the number of personnel required under this contract, the CBSA has determined that the hours and years of experience represent a fair opportunity for the bidder to demonstrate their depth and breadth of experience as a security agency (guard service).

**Question 3.** Why are crucial Business Process Plans (115 Points) weighted low compared to screening type criteria such as 20 years of service (60 Points) and 2 Million Guard Hours (100 Points). These business process plans appear to be crucial to the final deliverables and allocating more points to them may be valuable for the bidding process.

**Response 3:** Business Process Plans are rated in conjunction with the other point-rated criteria, to allocate points to a vendor that has demonstrated experience in the industry with an ability to produce and execute business process plans. The CBSA feels that the point allocation provides bidders with a fair opportunity to demonstrate both their experience and their ability to manage the contract with sound business practices.

**Question 4:**

As this contract is specialized and requires high calibre personal, it may be wise for CBSA to either:

- 1) Dictate wage minimums, or
- 2) Ask Bidders to submit wage minimums given their proposed rates

**Response 4:** Bidders must submit their financial bid in accordance with the Basis of Payment in Annex "B". When calculating fixed rates, bidders must consider all costs associated with the provisions of the contract and any potential extra costs that may be incurred throughout the contract period, as no additional claims to the Crown can be made. The CBSA, in fairness to all bidders, cannot establish or dictate minimum wages as each bidder will need to establish their own respective financial proposals accounting for their own business model.

Solicitation No. - N° de l'invitation

47890-157202/B

Amd. No. - N° de la modif.

002

Buyer ID - Id de l'acheteur

van532

Client Ref. No. - N° de réf. du client

47890-157202

File No. - N° du dossier

VAN-4-37210

CCC No./N° CCC - FMS No/ N° VME

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**NOTICE TO BIDDERS:** Please use ONE of the two mailing labels below and affix it securely to the outside of the envelope or package containing your bid submitted by mail or courier. For bids submitted by facsimile (Bid receiving fax (604) 775-7526), use this sheet as the cover sheet. Always ensure your company name, return address, open bidding solicitation number and closing date appear legibly on the outside of your bid submission.

**AVIS AUX FOURNISSEURS:** Pour le retour par la poste ou par messenger, veuillez utiliser UNE des étiquettes d'envoi ci-dessous et apposez-la à l'extérieur de votre enveloppe ou du colis contenant votre offre. Pour les offres soumises par télécopieur (n° du télécopieur pour la réception des offres: (604) 775-7526), utilisez cette page comme bordereau de télécopie. Assurez-vous que le nom de votre compagnie, l'adresse de retour, le numéro de l'invitation ouverte à soumissionner et la date de clôture soient lisibles à l'extérieur de votre offre.

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**Bid Receiving**  
**Public Works & Government Services Canada**  
**2ND FLOOR - 800 BURNARD STREET**  
**VANCOUVER BC V6Z 0B9**

**Solicitation No. : 47890-157202/B A002**

**Solicitation Closes at : 2:00 PM PT**  
**on : April 15, 2015**

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**Réception des soumissions**  
**Travaux publics et services gouvernementaux Canada**  
**800 rue Burrard, 2e étage**  
**Vancouver (C.-B) V6Z 0B9**

**N° de l'invitation : 47890-157202/B A002**

**La réception des soumissions prend fin le : 15 avril 2015**  
**à : 14:00 PT**

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