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Bid Receiving Public Works and Government
Services Canada/Réception des soumissions
Travaux publics et Services gouvernementaux
Canada
800 Burrard Street, Room 219
800, rue Burrard, pièce 219
Vancouver, BC V6Z 0B9
Bid Fax: (604) 775-7526

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services Canada -
Pacific Region
219 - 800 Burrard Street
800, rue Burrard, pièce 219
Vancouver, BC V6Z 0B9

| | |
|--|--|
| Title - Sujet Guard Services | |
| Solicitation No. - N° de l'invitation 47890-157202/B | Amendment No. - N° modif. 003 |
| Client Reference No. - N° de référence du client 47890-157202 | Date 2015-03-30 |
| GETS Reference No. - N° de référence de SEAG PW-\$VAN-532-7479 | |
| File No. - N° de dossier VAN-4-37210 (532) | CCC No./N° CCC - FMS No./N° VME |
| Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-04-15 | |
| Time Zone Fuseau horaire Pacific Daylight Saving Time PDT | |
| F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/> | |
| Address Enquiries to: - Adresser toutes questions à: Takasaki, Alan H. | Buyer Id - Id de l'acheteur van532 |
| Telephone No. - N° de téléphone (604) 775-7605 () | FAX No. - N° de FAX (604) 775-7526 |
| Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: | |

Instructions: See Herein

Instructions: Voir aux présentes

| | |
|--|--|
| Delivery Required - Livraison exigée | Delivery Offered - Livraison proposée |
| Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur | |
| Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur | |
| Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie) | |
| Signature | Date |

Solicitation No. - N° de l'invitation

47890-157202/B

Client Ref. No. - N° de réf. du client

47890-157202

Amd. No. - N° de la modif.

003

File No. - N° du dossier

VAN-4-37210

Buyer ID - Id de l'acheteur

van532

CCC No./N° CCC - FMS No/ N° VME

Solicitation #: 47890-157202/B

The above solicitation is amended as follows;

Amend # 001:

Delete:

The Solicitation Closing date is amended as follows:

Delete: The Solicitation Closes at 02:00 PM on 2015-03-20

Insert: The Solicitation Closes at 02:00 PM on 2015-03-15

Insert:

The Solicitation Closing date is amended as follows:

Delete: The Solicitation Closes at 02:00 PM on 2015-04-20

Insert: The Solicitation Closes at 02:00 PM on 2015-04-15

Annex I - Evaluation Criteria

Section 3 - Point Rated Criteria

R13 - Total Marks Received

Delete: 30

Insert: 15

R14 - Total Marks Received

Delete: 30

Insert: 15

QUESTIONS AND ANSWERS:

This amendment is raised to also provide clarification for the following questions

Question 1: What is the rationale behind 20 years of service? This criteria seems high and potentially not relevant to final deliverables.

Question 2: What is the rationale behind 2 million guard hours? This criteria seems high and potentially not relevant to final deliverables.

Response 1&2: These two point-rated criteria are meant to evaluate the depth and breadth of experience of the bidder in providing guard services. Given the number of personnel required under this contract, the CBSA has determined that the hours and years of experience represent a fair opportunity for the bidder to demonstrate their depth and breadth of experience as a security agency (guard service).

Question 3. Why are crucial Business Process Plans (115 Points) weighted low compared to screening type criteria such as 20 years of service (60 Points) and 2 Million Guard Hours (100 Points). These business process plans appear to be crucial to the final deliverables and allocating more points to them may be valuable for the bidding process.

Response 3: Business Process Plans are rated in conjunction with the other point-rated criteria, to allocate points to a vendor that has demonstrated experience in the industry with an ability to produce and execute business process plans. The CBSA feels that the point allocation provides bidders with a fair opportunity to demonstrate both their experience and their ability to manage the contract with sound business practices.

Question 4:

As this contract is specialized and requires high calibre personal, it may be wise for CBSA to either:

- 1) Dictate wage minimums, or
- 2) Ask Bidders to submit wage minimums given their proposed rates

Response 4: Bidders must submit their financial bid in accordance with the Basis of Payment in Annex "B". When calculating fixed rates, bidders must consider all costs associated with the provisions of the contract and any potential extra costs that may be incurred throughout the contract period, as no additional claims to the Crown can be made. The CBSA, in fairness to all bidders, cannot establish or dictate minimum wages as each bidder will need to establish their own respective financial proposals accounting for their own business model.

Question 5:

Page 8 Part 4, 1 (c)

The evaluation team will determine first if there are two (2) or more bids with a valid Canadian Content certification. In that event, the evaluation process will be limited to the bids with the certification...

Can the CBSA clarify what a "valid Canadian Content certification" is, and the implication of this evaluation procedure for bidders?

Response 5:

A "Valid Canadian Content Certification" is when a bidder certifies that the service offered is a Canadian service as defined in paragraph 2 of A3050T (Canadian Content Definition)

<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual/5/A/A3050T/3>

See Page 19 - Article 2.1 Canadian Content Certification of Part 5 - Certifications.

The evaluation process will be limited to bids that offer a valid Canadian Content certification, if 2 or more bids have certified that the service offered is a Canadian Service.

Question 6:

Page 17 The estimated hours provided above are used for evaluation purposes only and are not to represent a guarantee, nor are they to necessarily represent the full requirement under this contract.

For evaluation purposes only, the total submission price will be calculation in the following table and will represent the total price to be evaluated.

As a bidder, is xxxxxxx meant to complete the "Total Submission Price" table and include with our RFP bid response?

Response 6:

No - Page 9 "Bidders must not present pricing in this section. Prices are to be presented in Annex B only."

Question 7:

Page 18 - 2.1 c. The rating is performed on a scale of 585 points.

Page 88 - Section 3 ...to satisfy the minimum requirement of a 70% cumulative overall rating (409/585).

When added individually for each "#" section, the points on pages 89-98 add up to 615 points - a difference of 30 points more (from 585). Can CBSA confirm point distribution for sections?

| | |
|------------------------------|-----|
| -Experience and capabilities | 260 |
| -Management Positions | 180 |
| -Business Process Plans | 145 |
| -References | 30 |
| TOTAL | 615 |

(Points for Management Positions add to 180 when added individually, and Business Process Plans add to 145)

Response 7:

The points allocation should indicate the following:

R4: Requirements for Management Positions - Evaluation of the experience and training of the Contractor's management staff who will be assigned to the Contract (Maximum points 180 points)

R13: Total Mark Received = 15

R14: Total Mark Received = 15

Question 8:

Page 48 - 4.1 ...demonstrate the ability to obtain a Security Guard Services licence in Yukon Territory.

Page 86 - M3 ...must provide proof...demonstrate ability to obtain a Security Licence to operate in Yukon Territory

What would the CBSA like as proof as means for acquiring a Security Guard Services licence in Yukon Territory?

Response 8:

The CBSA considers that a bidder with a valid British Columbia Security License issued by the BC Security Programs and Police Technology Branch and meeting all the requirements of the BC Security Services Act (2008) and the BC Security Services Act Regulations has the ability to obtain a Security Guard Services licence in Yukon Territory.

The CBSA will accept a written statement that the bidder will, upon award of the contract, commence the proceedings necessary to obtain a Security Guard Services licence in Yukon Territory.

Question 9:

Page 49 (Middle of page) ...the Contractor must provide...certification...covers all elements of the following standard courses...

- Basic Security Training (BST)
- Advanced Security Training (AST)

To be considered, the Contractor must provide evidence of successful completion of all aspects of this training for each security personnel proposed under this contract.

"xxxxxxx" officers are trained under BST, but is it possible to obtain AST certification after award of contract as this is a speciality training?

Response 9:

Yes - As referenced in Article 4.1 "General Training Standards & Requirements for all personnel" of Annex A - Statement of Work, to be considered, the Contractor must provide evidence of successful completion of all aspects of Basic Security Training (BST) and Advanced Security Training (AST) for each security personnel proposed under this contract. Contractor personnel will not be allowed to work at any CBSA facility or location without having successfully completed training to the standard required prior to commencement of employment.

Question 10:

Page 49 (Bottom of page) All contractor personnel must have successfully completed training in standard Level 1 First Aid including CPR and the use of AED.

Can this training be completed for personnel following award of contract?

Response 10:

Yes - The CBSA expects that Contractor personnel will have, at minimum, successfully completed training in standard Level 1 First Aid including CPR and the use of AED prior to beginning work at any CBSA site.

Question 11:

Page 56 - 6.7 All Contractor personnel must be in a state of health consistent with the ability to perform the required safety and security tasks and derivative capacities the job entails. Is it sufficient for candidates to note on their resumes that they are in good physical and mental health, and that they are willing to undergo a licenced physician's check as part of the agreement of the contract?

Response 11:

Yes - However, the CBSA expects Contractor Personnel to meet the standards outlined in Clauses 4.1 through 4.2.6 of CAN/CGSB-133.1-2008 National Standard of Canada for Security Guards and Security Guard Supervisors, prior to contract award. Upon request from the CBSA, the Contractor must produce a licensed physician's certificate attesting to the good health and the absence of physical or mental limiting factors, which could interfere with a security guard's performance of duties.

Question 12:

Page 91- University Certificate = 5 points
 University Degree = 10 points

Can the CBSA clarify the difference between the university certificate and university degree designations?

Response 12:

A University Certificate is normally awarded to students who have successfully completed the requirements for a Program of one (1) year or less in duration (of full time study).

Whereas, a University Degree normally involves the equivalent of three (3) or four (4) years of full-time study (the length of program may slightly vary by discipline and by institution).

All other terms and condition remain unchanged.

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CCC No./N° CCC - FMS No/ N° VME

NOTICE TO BIDDERS: Please use ONE of the two mailing labels below and affix it securely to the outside of the envelope or package containing your bid submitted by mail or courier. For bids submitted by facsimile (Bid receiving fax (604) 775-7526), use this sheet as the cover sheet. Always ensure your company name, return address, open bidding solicitation number and closing date appear legibly on the outside of your bid submission.

AVIS AUX FOURNISSEURS: Pour le retour par la poste ou par messenger, veuillez utiliser UNE des étiquettes d'envoi ci-dessous et apposez-la à l'extérieur de votre enveloppe ou du colis contenant votre offre. Pour les offres soumises par télécopieur (n° du télécopieur pour la réception des offres: (604) 775-7526), utilisez cette page comme bordereau de télécopie. Assurez-vous que le nom de votre compagnie, l'adresse de retour, le numéro de l'invitation ouverte à soumissionner et la date de clôture soient lisibles à l'extérieur de votre offre.

Bid Receiving
Public Works & Government Services Canada
2ND FLOOR - 800 BURRARD STREET
VANCOUVER BC V6Z 0B9

Solicitation No. : 47890-157202/B A003

Solicitation Closes at : 2:00 PM PT
on : April 15, 2015

Réception des soumissions
Travaux publics et services gouvernementaux Canada
800 rue Burrard, 2e étage
Vancouver (C.-B) V6Z 0B9

N° de l'invitation : 47890-157202/B A003

La réception des soumissions prend fin le : 15 avril 2015
à : 14:00 PT
