

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3  
Bid Fax: (613) 545-8067

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**  
Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3

<b>Title - Sujet</b> Wildlife Control CFB Trenton	
<b>Solicitation No. - N° de l'invitation</b> W0125-145089/A	<b>Amendment No. - N° modif.</b> 003
<b>Client Reference No. - N° de référence du client</b> W0125-14-5089	<b>Date</b> 2015-03-30
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$KIN-655-6546	
<b>File No. - N° de dossier</b> KIN-3-40212 (655)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2015-04-08</b>	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Semple, Patrick	<b>Buyer Id - Id de l'acheteur</b> kin655
<b>Telephone No. - N° de téléphone</b> (613) 530-3117 ( )	<b>FAX No. - N° de FAX</b> (613) 545-8067
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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003

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### **Bidders' Questions and Responses from Canada**

**Question #3:** We are in the process of applying for the other necessary certificates. We are concerned that these, through no fault of ours, may not be granted in time for tender submission. We therefore seek an extension of the submission period until such time as our certificates become available.

**Response #3:** The closing date of the RFP will be extended until April 8, 2015. A lengthy extension will not be granted since it would delay the start date of the new contract well beyond the required date of 1 May 2015.

### **Comments and questions with respect to mandatory criteria (SOW 6.1 page 28, and Annex D: Mandatory Technical Criteria Table on pages 41 and 42)**

**Question #4:** Re: 6.1, and M2 and M5: The existing Mandatory Criteria are highly specific. Given there may be other viable approaches to accomplishing the required outcome (effective management of aviation safety risk), and other routes to achieving full corporate and individual competency for operating safely in a complex airport environment, would the Government of Canada consider relaxing the Mandatory Criteria?

If the criteria were to allow for the recognition of equivalencies, and alternative pathways of achieving the relevant experience, the bid opportunity would provide for a more competitive process that may result in improved overall value for Canada.

**Response #4:** Yes some of the mandatory requirements have been reduced in Amendment #002 and 003.

**Question #5:** I would personally prefer to see the criteria for specific hours removed altogether, and leave the onus on the bidders to establish competence through the evaluation process. However, I recognize there is some value in a minimal baseline, but believe some relaxation of the specifics would be appropriate. Provided the proponent can clearly demonstrate sufficient relevant experience, training, and competency to accomplish the objectives, then their proposals, and the proponent and their employees, should be evaluated on their merits.

**Response #5:** Please refer to the amendments to the Annex "D" of the solicitation for changes to Mandatory Technical Criteria.

**Question #6:** M3 requires "The Bidder must provide a copy of their valid Commercial Ontario Falconry license issued under the Act. O. Reg. 668/98". However, would Canada recognize that equivalent permitting in another Canadian jurisdiction, and eligibility for an Ontario Commercial Falconry License, would be satisfactory for purposes of submitting a tender? It is a bit of a Catch 22 to require this Ontario permit, as typically you need to be operating in the province or territory in order to obtain the necessary falconry permit. This condition therefore effectively restricts bidders to those already operating within Ontario.

**Response #6:** M3 has been revised to allow for out of province bidders to compete. Please refer to the amendments to the Annex "D" of the solicitation for changes to Mandatory Technical Criteria.

**Question #7:** M6 is a business firearms requirement, and appears to similarly be a bit of a Catch 22. It is my understanding from the firearms chief that this is needed for each individual site. It is therefore difficult to see how any proponent, other than the incumbent or a nearby resident, can meet this criterion at the bid stage of the process? Would Canada consider rewording this to require that individual employees are licensed for firearms, and the business is eligible for a business firearms license, and would be required to have one in place by start of contract?

**Response #7:** M6 is deleted in its entirety as it is not possible to receive a Business Firearms License until the Contract is awarded. Please refer to the amendments to the Annex "D" of the solicitation for changes to Mandatory Technical Criteria.

**Question #8:** Are there any annual wildlife reports/control reports for the last 3 years that you could send us?

**Response #8:** Yes, the report for 2013 has been emailed to all bidders that attended the mandatory site visit. The reports for 2011 and 2012 will be sent if they are available.

**Question #9:** Have there been any wildlife inventories/surveys, and/or other wildlife studies that you are aware of on either of the aerodromes, or in the nearby surrounds, in recent years? If so, can you please send us any related available reports and summaries?

**Response #9:** Yes, that has been emailed to all bidders that attended the mandatory site visit.

**Question #10:** SOW 2.1 page 20: Could you please provide a copy of the wing Flying Orders SOP

**Response #10:** Yes, that has been emailed to all bidders that attended the mandatory site visit.

**Question #11:** SOW 3.7 page 22:

- a. How many raptors have been trapped on the aerodrome each of the past 3 years?
- b. Where are they generally relocated to? Would transport to the release sites be the contractor's responsibility?
- c. Do you band or tag the trapped raptors prior to release?

**Response #11:**

- a. A total of 39 raptors were trapped over the last 3 years. In 2012 we trapped 8, in 2013 we trapped 14 and in 2014 we trapped 17 raptors.
- b. The Contractor transports to the release site of their choice that complies with the Ministry of Natural Resources regulations.
- c. There is no requirement within the SOW to band or tag the trapped raptors prior to release. The Contractor must comply with the Ministry of Natural Resources regulations.

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**Question #12:** SOW 4.2.3 f and g, page 23: Can you please identify the chemical repellants and poisons that have been utilized for wildlife control on these sites in recent years?

**Response #12:** The current contractor doesn't use repellants or poisons.

**Question #13:** SOW 8.3.1 page 31: Do you have a floor plan/dimensions for the bird mews building that you could provide? Might it be possible for the contractor to add on an outside weathering for the birds?

**Response #13:** The floor plan of the mew will be emailed to each bidder that attended the mandatory site visit. Additions to the mew will be considered. The cost of the addition would be the responsibility of the Contractor. The contractor would be responsible for removing the addition or deeding (at no charge) it to Canada at the end of the contract.

**Question #14:** Would Canada in this case be willing to accept and evaluate bids from companies with a reasonable expectation of receiving their DOS?

**Response #14:** The security requirement will be changed from being required at the time of tender to prior to contract award. The selected bidder will be allowed sufficient time to receive a Designated Organizational Security (DOS) clearance. Please refer to the amendment to the solicitation.

## **Amendments to Solicitation**

### **PART 1 - GENERAL INFORMATION**

#### **Delete:**

#### **1.1 Security Requirements**

1. At the date of bid closing, the following conditions must be met:
  - (a) the Bidder must hold a valid organization security clearance as indicated in Part 6 - Resulting Contract Clauses;
  - (b) the Bidder's proposed individuals requiring access to classified or protected information, assets or sensitive work site(s) must meet the security requirements as indicated in Part 6 - Resulting Contract Clauses;
  - (c) the Bidder must provide the name of all individuals who will require access to classified or protected information, assets or sensitive work sites;
2. For additional information on security requirements, bidders should refer to the [Industrial Security Program \(ISP\)](http://ssi-iss.tpsgc-pwgsc.gc.ca/index-eng.html) of Public Works and Government Services Canada (<http://ssi-iss.tpsgc-pwgsc.gc.ca/index-eng.html>) website.

#### **Insert:**

1. Before award of a contract, the following conditions must be met:
  - (a) the Bidder must hold a valid organization security clearance as indicated in Part 6 - Resulting Contract Clauses;
  - (b) the Bidder's proposed individuals requiring access to classified or protected information, assets or sensitive work site(s) must meet the security requirements as indicated in Part 6 - Resulting Contract Clauses;
  - (c) the Bidder must provide the name of all individuals who will require access to classified or protected information, assets or sensitive work sites;
2. Bidders are reminded to obtain the required security clearance promptly. Any delay in the award of a contract to allow the successful bidder to obtain the required clearance will be at the entire discretion of the Contracting Authority.
3. For additional information on security requirements, bidders should refer to the [Industrial Security Program \(ISP\)](http://ssi-iss.tpsgc-pwgsc.gc.ca/index-eng.html) of Public Works and Government Services Canada (<http://ssi-iss.tpsgc-pwgsc.gc.ca/index-eng.html>) website.

**ANNEX "D"**  
**Mandatory and Point Rated Technical Evaluation Criteria**  
**Mandatory Technical Criteria**

Delete: Mandatory Technical Criteria M2 in its entirety and replace with the following.

#	<u>Mandatory Technical Criteria</u>	Page Number(s) in Bid
<b>M2</b>	<p>The Bidder must demonstrate in their proposal that they have a minimum of three (3) years experience in the last five (5) years as a contractor<sup>2</sup> for the provision of Wildlife Control services in accordance with the Canadian Aviation Regulations (CARS) Part 3 Airport Wildlife on an airfield with the following characteristics;</p> <p>(a) No smaller than CFB Trenton (CFB Trenton's size is 44,000 square feet fenced in area), and</p> <p>(b) With low level flight movements totaling at least 29,000 movements (including a minimum of : fast-moving jet propelled aircraft, helicopters and turbo propelled aircraft), <i>and</i></p> <p>(c) With a similar habitat (close to a large body of water that causes the flight paths of birds to pass in and around the airport premises) as that of CFB Trenton, <i>and</i></p> <p>(d) Managing at least 2 full time employees who provided Wildlife Control Services. This includes all aspects of managing personnel, including, but not limited to the recruiting, employing and training.</p> <p>Bidders must include the contact names, phone numbers, start and end dates for each contract, the client company name and location at which the work was provided. Bidders should provide titles and email addresses for the contacts. Canada reserves the right to contact the names in order to verify the information provided.</p> <p>One year of experience is considered for this evaluation a minimum of 250 days.</p> <p>The Contract must have been performed by the Bidder itself (and does not include the experience of any proposed subcontractor or any affiliate of the Bidder). However, several entities may combine their experience by submitting a bid as a joint venture; in that case, the bid can describe the previous experience of one (1) or more joint venture members, to meet the experience requirement - that is, one similar Contract could be described for one joint venture member and another Contract could be described for another joint venture member. If two members of the joint venture worked on the same work site at the same time, it will only be counted as one (1) Contract.</p> <p>The Bidder may use the form in Annex G to provide this information.</p> <p><sup>2</sup><u>Contractor</u> means the legal entity which has entered into a contract with the owner of the airfield or airfield management authority.</p>	<p>(a) _____</p> <p>(b) _____</p> <p>(c) _____</p> <p>(d) _____</p>

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Delete: Mandatory Technical Criteria M3 in its entirety and replace with the following.

#	<b><u>Mandatory Technical Criteria</u></b>	Page Number(s) in Bid
<b>M3</b>	The Bidder must provide a copy of their valid Commercial Ontario Falconry license or provide the documentation required by the Ontario Ministry of Natural Resources to qualify for a Commercial Ontario Falconry license. <sup>1</sup>	

<sup>1</sup> FWCA 1997, ONTARIO REGULATION 668/98 WILDLIFE IN CAPTIVITY, PART III

SPECIALLY PROTECTED RAPTORS AND OTHER BIRDS OF PREY states:

*An applicant who is renewing their Commercial Falconry Licence or is a recent resident to Ontario who held an out-of-province or state propagation licence, will submit to the local MNR district or area office:*

- *a completed Application for a Commercial Falconry Licence; and*
- *a signed affidavit or an Ontario or out-of-province or state propagation licence demonstrating that they have been propagating birds of prey for two consecutive years in the five years prior to the date of application.*
- *And a valid Ontario small game hunting licence*

OR

- *For a new Ontario resident Commercial Falconry licence: An applicant will submit a completed Application for a Commercial Falconry Licence along with verification that they have been keeping falconry birds or other bird of prey for falconry for five consecutive years prior to the date of application to their local MNR district or area office.*
- *The applicant must have a current Ontario small game licence.*

**Delete:** M6 in its entirety as it is not possible to receive a Business Firearms License until the Contract is awarded.