

RETURN BIDS TO:
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Bid Receiving - PWGSC / Réception des soumissions
- TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau
Quebec
K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires
THIS DOCUMENT CONTAINS A SECURITY
REQUIREMENT / DOCUMENT CONTIENT DES
EXIGENCES RELATIVES À LA SÉCURITÉ

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Mainframe & Business Software Procurement Division
/ Div des achats des ordi principaux et des logiciels de
gestion
11 Laurier St. / 11, rue Laurier
4C1, Place du Portage III
Gatineau
Quebec
K1A 0S5

Title - Sujet MANAGEMENT AND PRIVACY OF TEST DATA	
Solicitation No. - N° de l'invitation 47419-153023/A	Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client 1000323023	Date 2015-04-10
GETS Reference No. - N° de référence de SEAG PW-\$EEM-012-28614	
File No. - N° de dossier 029eem.47419-153023	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-04-28	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Riopel(029eem), Andrea	Buyer Id - Id de l'acheteur 029eem
Telephone No. - N° de téléphone (819) 956-1318 ()	FAX No. - N° de FAX (819) 953-3703
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: TECHNOLOGY/TECHNOLOGIE NC REGION OTTAWA ON K1A 0L5 CANADA	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

MANAGEMENT AND PRIVACY OF TEST DATA SOFTWARE SOLUTION

This Amendment # 002 is raised to:

- (1) Answer questions raised by the Industry.
 - (2) Modify the Request for Proposal (RFP).
-

QUESTIONS AND ANSWERS

Question No. 1

The RFP requires that vendors propose an entity perpetual software license. The RFP also states that CBSA is the initial client of the proposed solution and that Canada may make the solution available to other departments and agencies for which PWGSC is authorized to act under section 16 of the Department of Public Works and Government Services Act. We have several concerns with the entity license requirement as it relates to the RFP:

- 1) An entity license penalizes the Crown by burdening licensing costs up front, while the benefit of the project will be gradually realized over a number of years. The Crown will be paying for software that may not be deployed for years. -Any vendor that bids will propose unnecessarily high licensing costs to account for the "entity" being licensed in order to mitigate potential lost revenue based on an uncertain, uncapped license requirement.
- 2) Many vendors will not bid because of the entity license requirement as they either cannot accept this type of license agreement or may feel their bid will artificially impact the pricing landscape of the marketplace. This will impact the number and the quality of bids received.
- 3) The Crown is reserving the right to make this solution available to other departments which brings into question the value of the entity license. How can vendors responsibly set an entity license price for Canada for a solution with such an unknown deployment pattern? This is not fair for the Crown, for the vendor community or the tax payers of Canada.

We recommend that the Crown reconsider its requirement for an entity license for the reasons stated above. We also recommend that the Crown changes the requirement to a perpetual terabyte license. Terabyte licensing provides the following advantages:

- 1) Pay based on the size of the data source being managed, not for unused capacity or the infrastructure the solution is running on
- 2) Buy what you need when you need it.
- 3) Provides pricing scalability, not one size fits all.
- 4) Terabyte pricing allows customers to exploit new hardware innovations and processor technologies without impacting software licensing costs as is the case with processor based licenses.

-
- 5) Specifically with the Government of Canada and SSC managing the hardware, a usage based pricing model will protect against departments being surprised by an increase in licensing costs due to hardware decisions made by SSC.

Answer No. 1

Canada has reviewed the request. Please refer to modification # 001.

Question No. 2

At Annex A, Section 2 - Mandatory Requirements, Table A - Technical Requirements, NO # A6:

The Software Solution must deliver, enable and support privacy substitutions of attributes within text fields within the DBMS identified in Appendix E – CBSA DBMS-OS Platform List.

Question: Does the substitution refer to replacing the value of a text column (e.g. name) or replacing a value within a text (e.g. name within a sentence)?

Answer No. 2

The substitution refers to replacing the value of a text column.

Question No. 3

At Annex A, Section 2 - Mandatory Requirements, Table A - Technical Requirements, NO # A14:

The Software Solution must deliver and provide functionality to age test data according to CBSA's parameters.

Question: What are CBSA's parameters? Please provide examples.

Answer No. 3

CBSA's parameters refer to aging of data. Please refer to the definition of "Aging Data" in Appendix A – Glossary and Definitions.

Question No. 4

At Annex A, Section 2 - Mandatory Requirements, Table A - Technical Requirements, NO # A22:

The Software Solution must refresh the test data from either an extract file or do a partial refresh from the source.

Question: Please clarify what is meant by "do a partial refresh from the source". Could it mean extracting data from the source to create a new extract file to refresh the test data?

Answer No. 4

Canada has reviewed the request. Please refer to modification # 002.

Question No. 5

At Annex A, Section 4 – Solution Rated Requirements, Table F - Rated Requirements, NO # F1:

The Software Solution should be able to substitute Binary Large Object (BLOB) files with generic BLOB files.

Question: Are these BLOBs stored in database BLOB columns or binary files in the directory referenced from the database?

Answer No. 5

BLOBs are stored in the database.

Question No. 6

At Annex A, Section 4 – Solution Rated Requirements, Table F - Rated Requirements, NO # F8:

The Software Solution should accommodate backup to Tivoli Storage Manager (TSM).

Question: Does the “backup” refer to the metadata of the solution or the extract files created?

Answer No. 6

The “backup” refers to the metadata of the Software Solution.

Question No. 7

Reference 7.4(b)(i) and 7.15(b)(i) -- Please confirm that the stated version (2010-08-16) is in fact the latest version of Supplemental General Conditions 4003.

Answer No. 7

Yes. The stated version (2010-08-16) of Supplemental General Conditions 4003 is the latest version.

Question No. 8

We are awaiting responses to questions submitted on March 18th which are critical to our response plan. Given the delay in receiving responses, we are requesting a 2 week extension to the closing date to allow our team adequate time to prepare and adjust our response based on the answers received.

Answer No. 8

The closing date has been extended by one week to April 28, 2015.

MODIFICATIONS TO SOLICITATION

MODIFICATION 1

At ANNEX B - BASIS OF PAYMENT - Initial Requirement:

DELETE: TABLE 1 - FIRM ALL INCLUSIVE PRICE FOR THE INITIAL LICENSED SOFTWARE AND SOFTWARE MAINTENANCE AND SUPPORT SERVICES

INSERT: TABLE 1 - FIRM ALL INCLUSIVE PRICE FOR THE LICENSED SOFTWARE AND SOFTWARE MAINTENANCE AND SUPPORT SERVICES

MODIFICATION 2

At Article 1.2 and 7.1:

DELETE: (b) in entirety.

INSERT: (b) The Client is Canada Border Services Agency (CBSA).

MODIFICATION 3

At ANNEX A, STATEMENT OF REQUIREMENT, Section 2. Solution Mandatory Requirements, A. Technical Requirements:

DELETE: A22 in its entirety.

INSERT: A22. The Software Solution must provide the functionality to partially refresh the test data from either an extract file or from the source.

ALL THE OTHER TERMS AND CONDITIONS OF THIS SOLICITATION REMAIN UNCHANGED

MANAGEMENT AND PRIVACY OF TEST DATA SOFTWARE SOLUTION

This Amendment # 002 is raised to:

- (1) Answer questions raised by the Industry.
- (2) Modify the Request for Proposal (RFP).

QUESTIONS AND ANSWERS

Question No. 1

The RFP requires that vendors propose an entity perpetual software license. The RFP also states that CBSA is the initial client of the proposed solution and that Canada may make the solution available to other departments and agencies for which PWGSC is authorized to act under section 16 of the Department of Public Works and Government Services Act. We have several concerns with the entity license requirement as it relates to the RFP:

- 1) An entity license penalizes the Crown by burdening licensing costs up front, while the benefit of the project will be gradually realized over a number of years. The Crown will be paying for software that may not be deployed for years. -Any vendor that bids will propose unnecessarily high licensing costs to account for the "entity" being licensed in order to mitigate potential lost revenue based on an uncertain, uncapped license requirement.
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Answer No. 1

Canada has reviewed the request. Please refer to modification # 001.

Question No. 2

At Annex A, Section 2 - Mandatory Requirements, Table A - Technical Requirements, NO # A6:

The Software Solution must deliver, enable and support privacy substitutions of attributes within text fields within the DBMS identified in Appendix E – CBSA DBMS-OS Platform List.

Question: Does the substitution refer to replacing the value of a text column (e.g. name) or replacing a value within a text (e.g. name within a sentence)?

Answer No. 2

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Question No. 3

At Annex A, Section 2 - Mandatory Requirements, Table A - Technical Requirements, NO # A14:

The Software Solution must deliver and provide functionality to age test data according to CBSA's parameters.

Question: What are CBSA's parameters? Please provide examples.

Answer No. 3

CBSA's parameters refer to aging of data. Please refer to the definition of "Aging Data" in Appendix A – Glossary and Definitions.

Question No. 4

At Annex A, Section 2 - Mandatory Requirements, Table A - Technical Requirements, NO # A22:

The Software Solution must refresh the test data from either an extract file or do a partial refresh from the source.

Question: Please clarify what is meant by "do a partial refresh from the source". Could it mean extracting data from the source to create a new extract file to refresh the test data?

Answer No. 4

Canada has reviewed the request. Please refer to modification # 002.

Question No. 5

At Annex A, Section 4 – Solution Rated Requirements, Table F - Rated Requirements, NO # F1:

The Software Solution should be able to substitute Binary Large Object (BLOB) files with generic BLOB files.

Question: Are these BLOBs stored in database BLOB columns or binary files in the directory referenced from the database?

Answer No. 5

BLOBs are stored in the database.

Question No. 6

At Annex A, Section 4 – Solution Rated Requirements, Table F - Rated Requirements, NO # F8:

The Software Solution should accommodate backup to Tivoli Storage Manager (TSM).

Question: Does the “backup” refer to the metadata of the solution or the extract files created?

Answer No. 6

The “backup” refers to the metadata of the Software Solution.

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INSERT: TABLE 1 - FIRM ALL INCLUSIVE PRICE FOR THE LICENSED SOFTWARE AND SOFTWARE MAINTENANCE AND SUPPORT SERVICES

MODIFICATION 2

At Article 1.2 and 7.1:

DELETE: (b) in entirety.

INSERT: (b) The Client is Canada Border Services Agency (CBSA).

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DELETE: A22 in its entirety.

INSERT: A22. The Software Solution must provide the functionality to partially refresh the test data from either an extract file or from the source.

ALL THE OTHER TERMS AND CONDITIONS OF THIS SOLICITATION REMAIN UNCHANGED