

24 April 2015
Solicitation Number: DND-14/0012756
Buyandsell Reference No. PW-15-00678849
RFSO- Paramilitary Exercise Simulation Services

Questions and Answers 01

Q1

Will there be a Bidder's Conference, where we can seek additional clarification and obtain a fuller understanding of the clients needs?

A1

No. There is no intention to hold a Bidder's Conference for this requirement. Offeror may request additional information during the solicitation period. DND will endeavour to answer where possible.

Q2

(page 1 and page 7, para 2.2) "*Due to the nature of the RFSO, transmission of offers by facsimile to DND will not be accepted.*" Although it has been requested that bids be sent by email, to help with transmission challenges, can we also submit our bid by hard copy? Can we submit our bid with the delivery of USB Memory Stick/Flash Drive?

A2

Hard copy of the offers **can** be submitted via **Canada Post only** and be POST MARKED by Canada Post on or before the closing Time and Date indicated on page one of the RFSO. Offer mailed outside Canada, by a recognized national postal service only. Responses postmarked after the Closing Date and Time will be returned unopened.

Proposals hand-delivered or delivered by courier, including Purolator, will be deemed NON-COMPLIANT and be given no consideration

At this time due to IT security concerns, submission of offers by USB Memory Stick/Flash Drive will not be accepted.

Q3

(page 17, para 5.2.1) "*the Project Manager proposed in its offer will be available to perform the Work resulting from a Call-up against the Standing Offer...*". As this SOA will have two streams (one in Canada and one in Continental USA), are we able to propose more than one Project Manager that meet the mandatory requirements?

A3

One Project Manager for both streams or two Project Managers for two streams (one for each stream) will be accepted. Should there be two Project Managers, the Level of Effort (25 days) mentioned in the Pricing table at Annex B – Basis of Payment, will be divided to 12.5 days of each in order to come up with the total LOE of 25 days.

Q4

Standing Offer Clauses (page 20, para 2.1.c.) "The Offeror personnel requiring access to NATO RESTRICTED information or assets must be citizens of US, Canada or a permanent resident of Canada and EACH hold a valid RELIABILITY STATUS or its equivalent, granted or approved by

the appropriate delegated Nato Security Authority". Can we use citizens of the UK, Australia or New Zealand, especially if they are former military?

A4

No. As per Security Requirement on page 20 of the RFSO, the Offeror personnel requiring access to NATO RESTRICTED information or assets must be citizens of US, Canada or a permanent resident of Canada.

Q5

SOW (page 31, para 2.1.3) "*Exercises may take place on land and/or on water with the usage of a range of ground vehicles and/or stationary grounded transport or military aircrafts.*" Will these forms of transport be provided by DND?

A5

DND will provide these training settings.

Q6

(page 26, para 5.3 a.) The SOR indicates that "*the Contractor will be reimbursed its authorized travel and living expenses reasonably and properly incurred in the performance of the Work required to be done, delivered or performed outside of a radius of 100 kilometers of the "Contractor's place of business" at cost, without any allowance for profit and administrative overhead, in accordance with the meal, private vehicle and incidental expenses provided in Appendices B, C and D of the National Joint Council Travel Directive; and with the other provisions of the directive referring to "travellers", rather than those referring to "employees"*"

As this para is specific to meal, private vehicle and incidental expenses, will DND provide accommodations or will accommodations as also be reimbursed as specified within the National Joint Travel Directive?

A6

As per SOW section 7.1 (page 37 of the RFSO) the Offeror will be responsible for all arrangements for travel and accommodations of its personnel. All travel expenses such as meal, private vehicle and incidental expenses will be reimbursed in accordance with the National JCT.

The accommodations, travel fare and taxis will be reimbursed upon submission of an itemized statement supported by receipt vouchers from the original companies.

Q7

(page 35, para 3.7.1 b.) "*The Offeror must provide all necessary props and equipment to the paramilitary role players including, but not limited to: b. Simulated weapons that are capable of firing simunition*" How many weapons would will the contractor to required provide? Is there a requirement to have handguns as well as long guns?

- A. How many weapons would will the contractor to require provide?
- B. Is there a requirement to have handguns as well as long guns?

A7

7A – A maximum of twenty (20) guns may be required for an exercise.

Answer 7B – either a maximum of twenty (20) handguns or long guns (carbon type weapon) may be required for an exercise.

Q8

(page 35, para 3.7.1 c.) "*The Offeror must provide all necessary props and equipment to the paramilitary role players including, but not limited to: c. The simunition for the simulated weapons*". Simunition is a brand name, can you confirm if the contractor must use Simunition or can use any other brand of marking rounds. Are there any marking rounds not authorized for use in this contract? Will the client accept alternatives to simunition?

- A. Can you confirm if the contractor must use Simunition or can use any other brand of marking rounds
- B. Are there any marking rounds not authorized for use in this contract?
- C. Will the client accept alternatives to simunition?

A8 Answer 8A - Request for Standing Offer (RFSO), English Version, Annex A Statement of Work Para 3.7.1 (page 35) uses the word Simunition in generic sense. Any brand of training ammunition meeting the safety criteria will be accepted.

Answer 8B - No.

Answer 8C -Yes, alternative brands will be accepted.

Q9

(page 37, paras 5.2 and 5.3) In para 5.2, it identifies that a report is to be provided "*upon request*"; in para 5.3, it indicates "*one hard copy and one soft copy of the report shall be provided*". This appears to be a conflict, can the expectation be clarified?

A9

If the TA requests the report as per 5.2 (page 37), it must be provided as described in 5.3 If TA does not request the report, the company does not have to provide one.

Q10

(Page 43, tables within Annex "B") Column (B) in all the tables is entitled as "*All-Inclusive Firm Per diem rate*". This heading is not clearly defined and may conflict with our understanding of "all-inclusive per diem". Does this refer to the daily wage rate? Or, is it intended that this figure to include wages, meals, and living expenses?

A10

It refers to daily wage rate (per diem rate). It does not include any meal and travel related expenses.

Q11

(Page 43) Annex "B" Basis of Payment - is the expectation that only one all encompassing financial bid will be submitted to cover both streams or would you like us to submit a financial bid specific for each stream separately?

A11

As per section 3.3 on page 10 of the RFSO, Offers may be submitted in either Canadian dollars (CAD) or US dollars (USD), **not both**. For evaluation purposes only, any offers submitted in USD will be converted to CAD in accordance with the Bank of Canada rate published on the Solicitation Closing Date. One all-encompassing financial offer is requested.

Q12

(Pages 39-41, tables) Within the tables listed in Attachment 1 to Annex A, it states "*Sound pressure level does exceed the noise level 140 dB (A).*" Can the client advise as to what distance this noise level is being measured?

A12

Measured at 25 metres without ear protection.