

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Réception des soumissions - TPSGC / Bid
Receiving - PWGSC
1550 Avenue d'Estimauville
1550 D'Estimauville Avenue
Québec
Québec
G1J 0C7

REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Title - Sujet Interoperability Radio Gateway	
Solicitation No. - N° de l'invitation W0106-15W616/A	Date 2015-05-13
Client Reference No. - N° de référence du client W0106-15W616	
GETS Reference No. - N° de référence de SEAG PW-\$QCW-026-16427	
File No. - N° de dossier QCW-5-38035 (026)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-06-23	Time Zone Fuseau horaire Heure Avancée de l'Est HAE
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Perron, Jonathan	Buyer Id - Id de l'acheteur qcw026
Telephone No. - N° de téléphone (418) 649-2838 ()	FAX No. - N° de FAX (418) 648-2209
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: MINISTERE DE LA DEFENSE NATIONALE ESCADRON DES TRANSMISSIONS COMPTOIR DE SERVICES 501, RUE GÉNÉRAL T.L. TREMBLAY GARNISON VALCARTIER Québec Québec G0A4Z0 Canada	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Delivery Required - Livraison exigée VOIR DOC	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Issuing Office - Bureau de distribution

TPSGC - PWGSC
601 - 1550 Avenue d'Estimauville
Québec
Québec
G1J 0C7

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File No. - N° du dossier

QCW-5-38035

Buyer ID - Id de l'acheteur

qcw026

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TITLE: INTEROPERABILITY RADIO GATEWAY

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PART 1 - GENERAL INFORMATION

TITLE: INTEROPERABILITY RADIO GATEWAY

1.1 Requirement

The 5th Canadian Mechanized Brigade Group (5 CMBG) of the Department of National Defence Canada (DND), has a requirement for the supply and delivery of four (4), commercially available, radio interoperability gateways in accordance with the specifications detailed at **Annex A**.

1.2 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

1.3 Trade Agreements

The requirement is subject to the provisions of the North American Free Trade Agreement (NAFTA), and the Agreement on Internal Trade (AIT).

PART 2 - BIDDER INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (25-09-2014) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

2.3 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than five (5) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

2.4 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

3.1 Bid Preparation Instructions

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (**3 hard copies**)

Section II: Financial Bid (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, bidders must explain and demonstrate how they propose to meet the requirements detailed at **Annex A** - Statement of Requirement and how they will carry out the Work. Bidders must fill out the **Annex C** - Table of mandatory technical evaluation criteria

Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment at **Annex B**. The total amount of Applicable Taxes must be shown separately.

3.1.1 Exchange Rate Fluctuation

[C3011T](#) (06-11-2013), Exchange Rate Fluctuation.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

4.1.1 Technical Evaluation

4.1.1.1 Mandatory Technical Criteria

a) The bidder must include with its proposal the datasheets of the products offered.

b) The bidder must fill out and include with its proposal, the Table of mandatory technical evaluation criteria at **Annex C**.

IMPORTANT: The bidder must indicate, for each mandatory criteria, whether the proposed equipment complies or not by checking the relevant box. The bidder must clearly demonstrate how the proposed equipment complies to each criteria. Where it is necessary to refer to other documentation that is included in the proposal, bidders should include the precise location of the reference material including the title of the document, and the page and paragraph numbers. It is imperative that the bidder provides an answer for each criteria. It is the bidder's responsibility to provide enough details to permit a complete evaluation.

4.1.2 Financial Evaluation

SACC Manual Clause [A0220T](#) (26-06-2014), Evaluation of Price. The bidder must fill out and include with its proposal the **Annex B** - Basis of Payment.

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, FOB destination, Canadian customs duties and excise taxes included.

4.2 Basis of Selection

A bid must comply with the requirements of the bid solicitation including the **Annex A** - Statement of Requirement and meet all mandatory technical evaluation criteria of the **Annex C** to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

PART 5 - CERTIFICATIONS

Bidders must provide the required certifications and associated information to be awarded a contract.

The certifications provided by bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default in carrying out any of its obligations under the Contract, if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority may render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Precedent to Contract Award

The certifications listed below should be completed and submitted with the bid, but may be submitted afterwards. If any of these required certifications is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to comply with the request of the Contracting Authority and to provide the certifications within the time frame provided will render the bid non-responsive.

5.1.1 Integrity Provisions - Associated Information

By submitting a bid, the Bidder certifies that the Bidder and its Affiliates are in compliance with the provisions as stated in Section 01 Integrity Provisions - Bid of Standard Instructions 2003. The associated information required within the Integrity Provisions will assist Canada in confirming that the certifications are true.

5.1.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list (http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml) available from Employment and Social Development Canada (ESDC) - Labour's website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

6.1 Security Requirements

6.1.1 There is no security requirement applicable to this Contract.

6.2 Requirement

The Contractor must provide the items detailed under the "Requirement" at **Annex "A"**.

6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

6.3.1 General Conditions

[2010A \(27-11-2014\)](#), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

6.4 Term of Contract

6.4.1 Period of the Contract

The period of the contract is the contract award date until the date of acceptance of deliverables by Canada.

6.4.2 Delivery Date and Location

All the deliverables must be received on or before July 31st, 2015.

Delivery Location:

Escadron des Trans de la 2e Division du Canada
501 rue Général T.L. Tremblay
Garnison Valcartier
Courcellette, QC, Canada G0A 4Z0

6.5 Authorities

6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Name: Jonathan Perron
Title: Supply Specialist
Public Works and Government Services Canada
Acquisitions Branch

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Address: 1550, av d'Estimauville
Quebec, Quebec, G1J 0C7
Telephone: 418-649-2838
Facsimile: 418-648-2209
E-mail address: jonathan.perron@tpsgc-pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

6.5.2 Technical Authority

The Technical Authority for the Contract is:
(Will be completed by Canada at the time of award)

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone : _____
Facsimile: _____
E-mail address: _____

The Technical Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

6.5.3 Contractor's Representative

General enquiries:

Name: _____
Title: _____
Address: _____

Telephone: _____
Facsimile: _____
E-mail address: _____

Delivery follow-up:

Name: _____
Title: _____
Address: _____

Telephone: _____
Facsimile: _____
E-mail address: _____

6.6 Payment

6.6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm price, as specified at **Annex B** for a cost of \$ _____ (*insert the amount at contract award*). FOB Destination, Customs duties are included and Applicable Taxes are extra.

6.6.2 Single Payment

SACC Manual clause [H1000C](#) (2008-05-12) Single Payment

6.7 Invoicing Instructions

The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

6.8 Certifications

6.8.1 Compliance

The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing associated information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the Contract. If the Contractor does not comply with any certification, fails to provide the associated information, or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

6.9 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec.

6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) 2010A ([2014-11-27](#)), General Conditions - Goods (Medium Complexity)
- (c) Annex A, Statement of Requirement;
- (d) Annex B, Basis of Payment
- (g) the Contractor's bid dated _____ (*insert date of bid*)

6.11 Defence Contract

SACC Manual clause [A9006C](#) (2012-07-16) Defence Contract

6.12 SACC Manual Clauses

[Excess Goods \(2006-06-16\) B7500C](#)

ANNEX "A" – REQUIREMENT

REQUIREMENT

1. TITLE

Interoperability radio gateway

2. CONTEXT

Within its activities in austere environments, Department of National Defence (DND) requires a communication system that is extremely performant and versatile and that is commercially available.

5th Canadian Mechanized Brigade Group (5 CMBG) must be ready to deploy assets at any location that the Canadian Government deems it necessary in a domestic operation, international operation and exercise contexts.

In order to succeed in its operations in a wide spectrum of possibilities which can include participation of other government departments, allied military forces and civilian organisations, 5 CMBG must procure interoperability radio gateways that can be used to interconnect different radio types using a variety of frequencies as well as conventional telephones / satellites / VoIP / cellular in a local or distributed connection scheme within its operation area. That interconnection must be rapidly completed in an autonomous fashion by 5 CMBG personnel.

3. OBJECTIVE

This document's objective is aimed at general and particular requirements in relation to the complete and satisfactory fulfilment of the 5 CMBG communications needs in an operational environment.

4. DELIVERABLES PRODUCTS

For operational restrictions of space and portability, each interoperability radio gateway and its cables must be stored in a single transport box with standard 19-inch chassis.

Deliverables are:

4.1	DESCRIPTION	QUANTITY
4.1.1	Interoperability Radio Gateway according to the detailed specified in point 5.	4
4.1.2	Cables to connect a RT-5121A/U radio Lenght: between 1.5 and 2 meters.	12
4.1.3	Cables to connect a RT-1694C radio Lenght: between 1.5 and 2 meters.	4
4.1.4	Cables to connect a RT-1796 radio Lenght: between 1.5 and 2 meters.	4
4.1.5	Must include at least one English User Guide (and French if available) with each unit.	4

5. DETAILED TECHNICAL REQUIREMENTS

Each gateway must have the following characteristics:

5.1	Description
5.1.1	Must allow fluid communication between commercial, military and amateur radios as well as conventional, satellite, cellular and VoIP telephones which are all connected on one single unit (limited by the number of available slots).
5.1.2	Must be configurable and operable via a predominantly graphical programming interface. Graphic application must operate on a Microsoft Windows 7 Operation System.
5.1.3	Must be operable, without limiting to it, in a temperature range of from -20 à +50 Celsius.
5.1.4	Must operate from many voltage sources. Possible sources include: <ul style="list-style-type: none">a. 11-15 DCVb. 115-VAC to 220 VAC @ 50Hzc. 115 VAC to 220 VAC @ 60Hz.
5.1.5	Must be portable and installable in a standard rack frame of 19 inches wide x 24 inches height. The solution must allow the installation of the equipment directly into a 19 inches rack without purchasing any additional hardware.
5.1.6	Must be able to interconnect with other identical units via an IP network. (see 5.1.9)
5.1.7	Must be configurable / manageable remotely via an IP network. (see 5.1.9)
5.1.8	Must support creation of a minimum of 4 distinct networks between local interfaces. A network is defined by the coupling of at least two radio interfaces so that they transmit and receive the same intelligence that the carrier wave. Ie: Net1 (rad a & rad b), net 2 (rad c & rad d) or net1 (rad a, b, c, & d) without constraints on the number of slots (ie: not restricted to such things as slot x must be coupled to slot y).
5.1.9	Must support networking between units located in different geographical locations via an Ethernet interface using IP addresses. A network inter unit is the ability to couple radios that are in units of different physical locations so that they transmit and receive the same intelligence that the carrier wave. Connectivity between gateways must be established via an Ethernet network using IP addresses. Ie: Net A= gateway 1-rad1, gateway 2-rad1, gateway 3-rad2.
5.1.10	Must support as a minimum the following communications within a single chassis: 1 PSTN, 1 analog phone, VoIP, 1 Operator, 5 radios.

6. CONSTRAINTS

All material must be delivered at the delivery location on or before July 31, 2015.

7. DELIVERY LOCATION

Escadron des Trans de la 2^e Division du Canada
501 rue Général T.L. Tremblay
Garnison Valcartier
Courcelette, QC, Canada G0A 4Z0

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ANNEX "B" - BASIS OF PAYMENT

Item	Description	Quantity	Unit Price	Extended Price
1	Interoperability Radio Gateway according to the detailed specified in point 5.	4	\$	\$
2	Cables to connect a RT-5121A/U radio Lenght: between 1.5 and 2 meters.	12	\$	\$
3	Cables to connect a RT-1694C radio Lenght: between 1.5 and 2 meters.	4	\$	\$
4	Cables to connect a RT-1796 radio Lenght: between 1.5 and 2 meters.	4	\$	\$
5	DDP (Courcelette, Québec), including all custom duties, handling and delivery.	1	\$	\$
TOTAL(CAD) (excluding applicable taxes)				\$

ANNEX "C" - MANDATORY TECHNICAL REQUIREMENTS EVALUATION TABLE

The bidder must include with its proposal the datasheets of the products offered.

IMPORTANT: The bidder must indicate, for each mandatory criteria, whether the proposed equipment complies or not by checking the relevant box. The bidder must clearly demonstrate how the proposed equipment complies to each criteria. Where it is necessary to refer to other documentation that is included in the proposal, bidders should include the precise location of the reference material including the title of the document, and the page and paragraph numbers. It is imperative that the bidder provides an answer for each criteria. It is the bidder's responsibility to provide enough details to permit a complete evaluation.

Item	Mandatory Technical Requirements Criteria	Yes	No	Reference
1	Must allow fluid communication between commercial, military and amateur radios as well as conventional, satellite, cellular and VoIP telephones which are all connected on one unit (limited by the number of available slots).			
2	Must be configurable and operable via a predominantly graphical programming interface. Graphic application must operate on a Microsoft Windows 7 Operation System.			
3	Must be operable, without limiting to it, in a temperature range of from -20 à +50 Celsius.			
4	Must operate from many voltage sources. Possible sources include: a. 11-15 DCV b. 115-VAC to 220 VAC @ 50Hz c. 115 VAC to 220 VAC @ 60Hz.			
5	Must be portable and installable in a standard rack frame of 19 inches wide x 24 inches high. The solution must allow the installation of the equipment directly into a 19 inches rack without purchasing any additional hardware.			
6	Must be able to interconnect with other identical units via an IP network.(see 5.1.9)			
7	Must be configurable / manageable remotely via an IP network. (see 5.1.9)			
8	Must support creation a minimum of 4 distinct networks between local interfaces. Ie: Net1 (rad a & rad b), net 2 (rad c & rad d) or net1 (rad a, b, c, & d) without constraints on the number of slots (ie: not restricted to such things as slot x must be coupled to slot y).			

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Item	Mandatory Technical Requirements Criteria	Yes	No	Reference
9	Must support networking between units located in different geographical locations via an Ethernet interface using IP addresses. Connectivity between gateways must be established via an Ethernet network using IP addresses. le: Net A= gateway 1-rad1, gateway 2-rad1, gateway 3-rad2.			
10	Must support as a minimum the following communications within a single chassis: 1 PSTN, 1 analog phone, VoIP, 1 Operator, 5 radios.			