

**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**  
**Bid Receiving - PWGSC / Réception des  
soumissions - TPSGC**  
**1550 D'Estimauville Avenue**  
**1550, Avenue d'Estimauville**  
**Québec**  
**Québec**  
**G1J 0C7**

## REQUEST FOR PROPOSAL DEMANDE DE PROPOSITION

**Proposal To: Public Works and Government  
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services  
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

**Comments - Commentaires**

|   |  |
|---|--|
| <b>Title - Sujet</b><br>Snow Blower (3600 TPH)  |  |
| <b>Solicitation No. - N° de l'invitation</b><br>T3033-1624RY/A  | <b>Date</b><br>2015-05-20  |
| <b>Client Reference No. - N° de référence du client</b><br>T3033-16-24RY  |  |
| <b>GETS Reference No. - N° de référence de SEAG</b><br>PW-\$BAL-001-16433   |  |
| <b>File No. - N° de dossier</b><br>BAP-5-38046 (001)  | <b>CCC No./N° CCC - FMS No./N° VME</b>                               |
| <b>Solicitation Closes - L'invitation prend fin<br/>at - à 02:00 PM<br/>on - le 2015-06-30</b>  | <b>Time Zone<br/>Fuseau horaire</b><br>Heure Avancée de l'Est<br>HAE |
| <b>F.O.B. - F.A.B.</b><br><b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>   |  |
| <b>Address Enquiries to: - Adresser toutes questions à:</b><br>Tremblay, Marial   | <b>Buyer Id - Id de l'acheteur</b><br>bal001                         |
| <b>Telephone No. - N° de téléphone</b><br>(418) 677-4000 (4159)   | <b>FAX No. - N° de FAX</b><br>( ) -                                  |
| <b>Destination - of Goods, Services, and Construction:<br/>Destination - des biens, services et construction:</b><br><br>Transports Canada / Transport Canada<br><br>Aéroport des Îles de la Madeleine/<br>Magdalen Islands Airport<br>210 chemin de l'aéroport<br>Havre aux maisons (Québec) G4T 5L2 |  |

**Instructions: See Herein**

**Instructions: Voir aux présentes**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

TPSGC/PWGSC  
BFC Bagotville, CP 380  
CFB Bagotville, PO Box 380  
Bâtiment 62, local 112  
Building 62, Room 112  
Alouette  
Québec  
G0V1A0

|   |  |
|---|--|
| <b>Delivery Required - Livraison exigée</b><br>.  | <b>Delivery Offered - Livraison proposée</b> |
| <b>Vendor/Firm Name and Address</b><br><b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b><br><br><br><br><br><br><br><br><br><br><b>Telephone No. - N° de téléphone</b><br><b>Facsimile No. - N° de télécopieur</b>  |  |
| <b>Name and title of person authorized to sign on behalf of Vendor/Firm<br/>(type or print)</b><br><b>Nom et titre de la personne autorisée à signer au nom du fournisseur/<br/>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b><br><br><br><br><br><br><br><br><br><br><b>Signature</b><br><br><br><br><br><br><br><br><br><br><b>Date</b> |  |

This Request For Proposal is divided into two separate documents:

- Document 1 of 2: This page ( Page 2 of - de 2 ) as well as the first page ( Page 1 of - de 2 ).
- Document 2 of 2: The attachment with a pagination beginning with "Document 2 of 2".

## HIGH CAPACITY SNOW BLOWER (3600TPH)

### MAGDALEN ISLANDS AIRPORT TRANSPORT CANADA

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File No. - N° du dossier  
BAP-5-38046

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bal001  
CCC No./N° CCC - FMS No./N° VME

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## **PART 1 - GENERAL INFORMATION**

### **1.1 Requirement**

The requirement is detailed under Article 6.1 of the resulting contract clauses.

### **1.2 Debriefings**

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

## **PART 2 - BIDDER INSTRUCTIONS**

### **2.1 Standard Instructions, Clauses and Conditions**

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual ( <https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual> ) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2014-09-25) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

### **2.2 Submission of Bids**

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

Your proposal can be transmitted by fax to # 418-648-2209 or by mail to the following address:

Bid Receiving Unit  
Public Works and Government Services Canada (PWGSC)  
1550 D'Estimauville Avenue  
Quebec City, Quebec, Canada, G1J 0C7

## **2.3 Enquiries - Bid Solicitation**

All enquiries must be submitted in writing to the Contracting Authority no later than ten (10) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

## **2.4 Applicable Laws**

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec, Canada.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.



## **PART 3 - BID PREPARATION INSTRUCTIONS**

### **3.1 Bid Preparation Instructions**

Canada requests that bidders provide their bid in separately bound sections as follows:

- Section I:      Technical Bid ( 1 hard copy )
- Section II:     Financial Bid ( 1 hard copy )
- Section III:    Certifications ( 1 hard copy )
- Section IV      Additional Information (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a)    use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b)    use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy on Green Procurement (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders should:

- 1)    use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2)    use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

#### **Section I:      Technical Bid**

In their technical bid, bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

## **Section II: Financial Bid**

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Applicable Taxes must be shown separately.

### **3.1.1 Exchange Rate Fluctuation**

SACC Manual Clauses C3010T (2014-11-27), Exchange Rate Fluctuation Risk Mitigation.

## **Section III: Certifications**

Bidders must submit the certifications required under Part 5.

## **Section IV: Additional Information**

Canada requests that Bidders provide details of the manufacturer's standard warranty period for the vehicle/equipment and its component that exceeds the minimum warranty periods of twenty-four (24) months or 2000 hours of usage, whichever comes first, for all major components (engine, axles, gear boxes, differentials, clutch assemblies, drive system); and eighteen (18) months or 1000 hours of usage, whichever comes first, for all the non-major components and accessories of the grader. Any additional manufacturer's standard warranty such as those derived from the Original Equipment Manufacturer (OEM) for component/sub-assemblies will form part of the proposed contract.

## PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

### 4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

#### 4.1.1 Technical Evaluation

##### 4.1.1.1 Mandatory Technical Criteria

The bid must meet the mandatory technical criteria specified below. Bidders must provide the necessary documentation to support compliance with this requirement.

Bids which fail to meet the mandatory technical criteria will be declared non-responsive. Each mandatory technical criterion should be addressed separately.

| Mandatory Technical Criteria  |   |
|---|---|
| Although bidders must propose products meeting all mandatory specifications and components outlined in Annex "A"; at the bid closing date, bids will be evaluated on following preselected mandatory specifications and components: |   |
| Snow Blower:  |   |
| 1   | 3 600 tons per hour (TPH), high capacity.                               |
| 2   | Ribbon type blower head.  |
| 3   | Electronic diesel control engine, Tier III, minimum of 540 HP.          |
| 7   | Four-wheel multidirectional steering.                                   |
| 8   | Hydrostatic transmission to propel the carrier vehicle.                 |
| 11  | 50 km/h minimum top speed.  |
| 12  | 100 foot minimum snow discharge distance at a minimum speed of 30 km/h. |
| 17  | Power steering.   |

| Mandatory Technical Criteria  |   |
|---|---|
| 20  | Fuel tank with a minimum capacity of 600 L.   |
| 31  | Overall external dimensions: <ul style="list-style-type: none"><li>Maximum height: 12 feet</li><li>Maximum width: 16 feet</li></ul> |
| <p>To demonstrate that your products meet all preselected mandatory specifications and components mentioned above, Bidders must submit with their bid, a copy of complete specifications and descriptive literature (technical documents such as data sheets, user manual, ...etc.) of the products offered. The technical documents must be already existing standards documents. The technical documents must not be written specially drafted to this Request For Proposal.</p> <p>Canada will evaluate only the documentation provided with a bidder's bid.<br/><b>Canada will not evaluate information such as references to Web site addresses where additional information can be found, or technical manuals or brochures not submitted with the bid.</b></p> |   |

#### 4.1.2 Financial Evaluation

The total price of each bid will be established using the following criteria:

Bidders must submit firm prices, Canadian customs duties and excise taxes included, and Applicable Taxes excluded. For evaluation purposes, bids received in a foreign currency will be converted to Canadian funds using the appropriate rate of exchange using the rate quoted by the Bank of Canada as being in effect on date of bid closing.

Bidders must submit their prices DDP destination; Delivered Duty Paid.

#### 4.2 Basis of Selection - Mandatory Technical Criteria

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

## **PART 5 - CERTIFICATIONS**

Bidders must provide the required certifications and associated information to be awarded a contract.

The certifications provided by bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default in carrying out any of its obligations under the Contract, if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority may render the bid non-responsive or constitute a default under the Contract.

### **5.1 Certifications Precedent to Contract Award**

The certifications listed below should be completed and submitted with the bid, but may be submitted afterwards. If any of these required certifications is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to comply with the request of the Contracting Authority and to provide the certifications within the time frame provided will render the bid non-responsive.

#### **5.1.1 Integrity Provisions - Associated Information**

By submitting a bid, the Bidder certifies that the Bidder and its Affiliates are in compliance with the provisions as stated in Section 01 Integrity Provisions - Bid of Standard Instructions 2003. The associated information required within the Integrity Provisions will assist Canada in confirming that the certifications are true.

#### **5.1.2 Federal Contractors Program for Employment Equity - Bid Certification**

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list ([http://www.labour.gc.ca/eng/standards\\_equity/eq/emp/fcp/list/inelig.shtml](http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml)) available from Employment and Social Development Canada (ESDC) - Labour's website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

## PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

Notice: Numbering will be revised at contract award

### 6.1 Requirement

The Contractor must provide a high capacity snow blower, in accordance with the Requirement at Annex A.

### 6.2 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

#### 6.2.1 General Conditions

2010A (2014-11-27), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

##### 6.2.1.1 Warranty Period

Section 09 entitled Warranty of General Conditions 2010A (2014-11-27) is amended as follows:

1. For all major components (engine, axles, gear boxes, differentials, clutch assemblies, drive system):

At subsection 1, delete the following: "The warranty period will be twelve (12) months" and replace with the following: "The warranty period will be twenty-four (24) months, or 2,000 hours of usage, whichever comes first".

2. For all the non-major components and accessories of the grader:

At subsection 1, delete the following: "The warranty period will be twelve (12) months" and replace with the following: "The warranty period will be eighteen (18) months, or 1,000 hours of usage, whichever comes first".

3. Delete subsection 2 in its entirety and replace with the following:

The Contractor must pay the transportation cost associated with returning the Work or any part of the Work to the Contractor's plant for replacement, repair or making good. The Contractor must also pay the transportation cost associated with forwarding the replacement or

returning the Work or part of the Work when rectified to the delivery point specified in the Contract or to another location as directed by Canada. If, in the opinion of Canada, it is not expedient to remove the Work from its location, the Contractor must carry out any necessary repair or making good of the Work at that location. In such cases, the Contractor will be responsible for all Costs (including travel and living expenses) incurred in so doing, Canada will not reimburse these Costs.

If action to effect repairs under warranty cannot be initiated within two (2) working days and completed within a reasonable length of time or if the Contractor has no repair facilities in the immediate vicinity (within 100 kilometres) of the specified delivery destinations (consignees), Canada reserves the right to make such repairs and be reimbursed by the Contractor at the rate of \$110 per hour for labour and the cost for replaced parts.

All other provisions of the warranty section remain in effect.

## **6.3 Term of Contract**

### **6.3.1 Delivery Period**

All the deliverables except training must be received within a period one hundred and fifty (150) calendar days after the contract is awarded.

### **6.3.2 Training Period**

The training must be given no later than 3 weeks after the delivery of goods.

#### **6.3.2.1 Liquidated Damages**

1. If the Contractor fails to deliver the goods and perform the services within the time specified in the Contract, the Contractor agrees to pay to Canada liquidated damages in the amount of \$500.<sup>00</sup> for each calendar day of delay. The total amount of the liquidated damages must not exceed 10 percent of the contract price.
2. Canada and the Contractor agree that the amount stated above is their best pre-estimate of the loss to Canada in the event of such a failure, and that it is not intended to be, nor is it to be interpreted as, a penalty.
3. Canada will have the right to hold back, drawback, deduct or set off from and against the amounts of any monies owing at any time by Canada to the Contractor, any liquidated damages owing and unpaid under this section.
4. Nothing in this section must be interpreted as limiting the rights and remedies which Canada may otherwise have under the Contract.

## 6.4 Authorities

### 6.4.1 Contracting Authority

The Contracting Authority for the Contract is:

Name: Marial Tremblay  
Title: Supply specialist  
Telephone: 418-677-4000, ext.: 4159  
E-mail address: Marial.Tremblay@pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

### 6.4.2 Technical Authority

The Technical Authority for the Contract is:

(to be completed at contract award by PWGSC)

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Facsimile No.: \_\_\_\_\_  
E-mail Address: \_\_\_\_\_

The Technical Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Technical Authority, however the Technical Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.



### 6.4.3 Contractor's Representatives

Name and telephone number of the person responsible for :

(a) Contract Manager:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Facsimile No.: \_\_\_\_\_  
E-mail Address: \_\_\_\_\_

(b) Delivery and installation Follow up:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Facsimile No.: \_\_\_\_\_  
E-mail Address: \_\_\_\_\_

(c) After-sales service:

The following dealer and/or agent is authorized to provide after sales service, maintenance and warranty repairs; and a full range of repair parts for the vehicle/equipment offered:

Distance between the delivery location and the dealer and/or agent: \_\_\_\_\_ km

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Telephone No.: \_\_\_\_\_  
Facsimile No.: \_\_\_\_\_  
E-mail Address: \_\_\_\_\_

## 6.5 Payment

### 6.5.1 Basis of Payment - Firm Lot Prices

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid the firm lot prices, as specified in Annex " B " for a cost of \$ \_\_\_\_\_ (to be completed at contract award by PWGSC). Customs duties are included, and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

### 6.5.2 SACC Manual Clauses

| Number | Date       | Title                            |
|--------|------------|----------------------------------|
| C2000C | 2007-11-30 | Taxes - Foreign-based Contractor |
| H1001C | 2008-05-12 | Multiple Payments                |

## 6.6 Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must be distributed as follows:

The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

## 6.7 Certifications

### 6.7.1 Compliance

The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing associated information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the Contract. If the Contractor does not comply with any certification, fails to provide the associated information, or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

## 6.8 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec, Canada.

## 6.9 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2014-11-27), General Conditions - Goods (Medium Complexity);
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment; and
- (e) the Contractor's bid dated \_\_\_\_\_ (to be completed at contract award by PWGSC)

## 6.10 SACC Manual Clauses

| Number | Date       | Title            |
|--------|------------|------------------|
| A1009C | 2008-05-12 | Work Site Access |
| A9049C | 2011-05-16 | Vehicle Safety   |

## **6.11 Preparation, Delivery, and Unloading**

### **6.11.1 Preparation for Delivery**

The vehicle/equipment shall be serviced, adjusted and delivered in condition for immediate use. The interior and exterior must be cleaned before leaving the factory and being released to the inspection authority or consignee at the final delivery location.

All vehicles/equipment are to be delivered by appointment only. Any attempt by the carrier to deliver the vehicles/equipment without an appointment may be refused. When the carrier is required to return due to its failure to make an appointment for delivery, Canada will not be liable, to pay for any additional costs.

### **6.11.2 Shipping Instructions - Delivery at Destination**

Goods must be consigned to the destination specified in the Contract and delivered Delivered Duty Paid (DDP) Magdalen Islands Airport, 210, ch. de l' Aéroport, Havre aux Maisons, Quebec, G4T 5L2, Canada, Incoterms 2000 for shipments from a commercial contractor.

### **6.11.3 Delivery and Unloading**

Delivery trucks must be equipped with an unloading device which will permit unloading at sites with no hydraulic, stationary or other type of unloading facility.

## **6.12 Inspection and Acceptance**

The Technical Authority or his representative is the Inspection Authority. All reports, deliverable items, documents, goods and all services rendered under the Contract are subject to inspection by the Inspection Authority or representative. Should any report, document, good or service not be in accordance with the requirements of the Equipment Specifications and to the satisfaction of the Inspection Authority, as submitted, the Inspection Authority will have the right to reject it or require its correction at the sole expense of the Contractor before recommending payment.

## ANNEX A - REQUIREMENT

### A.1 Introduction

Transport Canada requires the supply and delivery of a high capacity snow blower that will be used in an airport environment. The snow blower must be delivered to the Magdalen Islands airport, Quebec, Canada.

### A.2 Certification

- (a) The following major components must be manufactured and supplied by a manufacturer in the field of application and they cannot be homemade: Diesel engine, blower transmission and axles. The manufacturers of these components must have given their written approval for the use of their component by the manufacturer of the snow blower. Certificates, manufacturer's approval or installation audits must be provided after the contract is granted but before the delivery of the equipment.
- (b) The manufacturer must also provide a certification that the chassis of the blower is designed for snow removal operations, after the contract is granted but before the delivery of the equipment. Any other type of chassis will be refused..

### A.3 Tests - Safety Standards

The contractor must provide the manufacturer's certification specifying that the vehicle meets or exceeds the following requirements, based on documented test results. The results of the documented tests must also be provided after the contract is granted but before the delivery of the equipment.

| Safety Standards |               | Component  |
|------------------|---------------|--|
| 1                | FMVSS 571-103 | Windshield defrosting and defogging systems (in compliance with J1944, J198) |
| 2                | FMCSR 393.94  | Interior noise levels in power units   |
| 3                | FMVSS 571-101 | Controls and displays  |
| 4                | FMVSS 571-108 | Lamps, reflective devices, and associated equipment                          |
| 5                | FMVSS 571-120 | Tire selection and rims for vehicles other than motor vehicles               |
| 6                | FMVSS 571-206 | Door locks and door retention components                                     |
| 7                | FMCSR 393-65  | All fuel systems   |
| 8                | FMCSR 302     | Flammability of interior materials   |

#### **A.4 Safely Accessing, Entering and Exiting the Cab and Engine Block**

- (a) The chassis must be designed for safe and easy access as well as the unit's disassembly by operators and personnel. The sheet metal, hood, steps and shock absorbers must not have any edges or sharp corners and must include braces and supports to prevent deformation and fissures. All steps or walking passages must be raised lug or expanded metal type.
- (b) The handles will be installed by the personnel, as required for safe assembly and disassembly. The interior of each door must include a minimum 1-foot handle under the window. It must be minimum 1 inch diameter, round only (no sharp edges or corners).
- (c) The cab will be completely closed, thermally insulated and soundproof (85 decibels and under, as certified by an audiometric test conducted at 6" from the driver's ears while the vehicle is running at full capacity). The audiometry certificate must be included with the proposal. The cab will be made of aluminum and glass.

#### **A.5 Rust-Proofing and Paint**

- (a) The versatile chassis (trim, shocks, doors, any area under the floor of the cab, the interior floor of the cab, and any other surface where there may be moisture or where water may accumulate) must be protected with a Class 1 rust-proofing.
- (b) The color of the cab must be GLASS SHIELD GLASS GUARD series 2800 polyurethane (red, orange or yellow) or equivalent. If the paint is not applied at the factory, a 2-year warranty must be included. Urethane based paint (Dupont or equivalent) must be used and the chassis must be black with an epoxy base coat.

#### **A.6 Cooling System Certification**

The Contractor must provide a certificate and proof of testing, signed and dated by the engine manufacturer, certifying that the cooling system provides excellent cooling capacity when operated at maximum force. The certification must demonstrate an equal or superior cooling capacity than required by the engine manufacturer. This certification must be provided after the contract is granted but before the delivery of the equipment

#### **A.7 Maintenance of Chassis and Auxiliary Engine Fluids**

In order to lighten the maintenance work, a drain system is required on the side of the vehicle. The system must include valves and hoses to drain the operational fluids. Hose accesses must be identified and installed for the chassis radiator, cooling system, auxiliary engine oil, fan case, the main fan's hydraulic tank and the servomotor oil.

#### **A.8 Manuals and CD/DVD/USBkey - English Version (and French if available)**

- (a) Parts manual: two (2) hard copies per piece of equipment and the manual must list each part individually.
- (b) Spare parts manual provided by a manufacturer: two (2) hard copies per piece of equipment, including the major parts.
- (c) Operator's manual: two (2) hard copies per piece of equipment.
- (d) CD/DVD or USB Key for each piece of equipment: the CD/DVD or USB key must show the operations, adjustment sequences and daily maintenance required on this equipment.
- (e) Furthermore, the contractor must mention if the maintenance manuals and parts lists are available on the Internet. If so, the contractor must provide the passwords to access the manufacturer's site.

#### **A.9 Operator and Mechanic Training**

The contractor must train Transport Canada's personnel at the Magdalen Islands airport. This training period will be equivalent to two (2) eight (8) hour work shifts during the day for a total of 16 hours. The instructor must be certified by the manufacturer. The training will address the proper and safe operation of the equipment. This training must be provided at the latest three (3) weeks after the delivery of the equipment.

#### **A.10 Safety Equipment**

The contractor must provide the necessary safety equipment (fire extinguishers, at least one safety triangle).

#### **A.11 Systems**

The proposed equipment must include all the hydraulic, pneumatic, mechanical, electrical and electronic systems and the controls necessary for the equipment's proper operation, according to the technical requirements.

#### **A.12 Attachments**

The contractor must include all the attachments required for the proposed equipment's proper operation.

### A.13 Mandatory Specifications and Components

The mandatory specifications and components listed in the tables below are, first and foremost, the minimum requirements and do not constitute an exhaustive list.

Any specifications and components required for operation of the equipment and not described in the table below are an integral part of this annex and their cost is included in the firm lot price for the high capacity snow blower.

➤ Instruction to Bidders

- 1) In the second-last column of the following table, bidders should indicate the specifications and components offered.
- 2) In the last column of the following table, bidders should indicate where in their technical documents we can find information on the specifications and components offered.
- 3) Do not forget to include with your bid, the table below duly completed.

| Mandatory Specifications and Components |  | Specifications and Components Offered | Title, Page and/or Line the Technical Documents |
|---|--|---------------------------------------|---|
| <b>1.</b>                               | <b>High Capacity Snow Blower:</b>  |                                       |   |
| 1                                       | 3 600 tons per hour (TPH), high capacity.  |                                       |   |
| 2                                       | Ribbon type blower head  |                                       |   |
| 3                                       | Electronic diesel control engine, Tier III, minimum of 540 HP, minimum cylinder capacity of 15 L.  |                                       |   |
| 4                                       | Danfoss hydrostatic pump, with 250 CC motor.   |                                       |   |
| 5                                       | Hydrostatic oil reservoir with heating power of a minimum of 300 watts.  |                                       |   |
| 6                                       | Axletech, Meritor ou Marmom Herrington axles.  |                                       |   |
| 7                                       | Four-wheel multidirectional steering with protected locked axles.  |                                       |   |
| 8                                       | Hydrostatic transmission to propel the carrier vehicle.  |                                       |   |
| 9                                       | Chassis built to withstand extreme lateral tension; that is to say, that the chassis is sufficiently resistant not affecting the useful life of the equipment. |                                       |   |
| 10                                      | Thermally insulated and soundproof cab.  |                                       |   |



| Mandatory Specifications and Components |  |  | Specifications and Components Offered | Title, Page and/or Line the Technical Documents |
|---|--|--|---------------------------------------|---|
| 11                                      | 50 km/h minimum top speed.   |  |                                       |   |
| 12                                      | 100 foot minimum snow discharge distance at a minimum speed of 30 km/h.  |  |                                       |   |
| 13                                      | Spare rim and tire, identical to those installed on the snow blower (if front and back tires aren't the same, provide one of each).    |  |                                       |   |
| 14                                      | Michelin, Goodyear or Bridgestone "snow plus" type tires.  |  |                                       |   |
| 15                                      | Tires and rims must be capable of supporting the maximum load applied to the traction in winter conditions.                            |  |                                       |   |
| 16                                      | Front and back « S » Cam air brakes with and air drying or hydraulic system.   |  |                                       |   |
| 17                                      | Power steering.  |  |                                       |   |
| 18                                      | Tilting, telescopic steering column.   |  |                                       |   |
| 19                                      | High back air suspension seat,full-bodied fabric.  |  |                                       |   |
| 20                                      | Fuel tank with a minimum capacity of 600 L.  |  |                                       |   |
| 21                                      | Rear towing point.   |  |                                       |   |
| 22                                      | Engine block heater.   |  |                                       |   |
| 23                                      | Backup alarm.  |  |                                       |   |
| 24                                      | Directional halogen light on the roof.   |  |                                       |   |
| 25                                      | Revolving amber Whelen model R2LPPA lightbar or equivalent.  |  |                                       |   |
| 26                                      | Full flow fuel and oil filter with disposable unit.  |  |                                       |   |
| 27                                      | Wipers with « intermittent » function.   |  |                                       |   |
| 28                                      | Heated cabin windows.  |  |                                       |   |
| 29                                      | Paint conspicuous color according to the manufacturer's standards; in preference orange, yellow or red.                                |  |                                       |   |
| 30                                      | Mobile VHF air band transceiver with exterior antenna (model TIL-90-6R).   |  |                                       |   |
| 31                                      | Overall external dimensions: <ul style="list-style-type: none"> <li>Maximum height: 12 feet</li> <li>Maximum width: 16 feet</li> </ul> |  |                                       |   |

Solicitation No. - N° de l'invitation  
**T3033-1624RY/A**  
Client Ref. No. - N° de réf. du client  
**T3033-16-24RY**

Amd. No. - N° de la modif.  
  
File No. - N° du dossier  
**BAP-5-38046**

Buyer ID - Id de l'acheteur  
**bal001**  
CCC No./N° CCC - FMS No./N° VME

| Mandatory Specifications and Components |   | Specifications and Components Offered | Title, Page and/or Line the Technical Documents |
|---|---|---------------------------------------|---|
| <b>2.</b>                               | <b>Blower head</b>  |                                       |   |
| 1                                       | Caster wheels under the blower head.  |                                       |   |
| 2                                       | The ribbons must have a minimum width of 5 inch and a thickness of ½ inch.                      |                                       |   |
| 3                                       | The turbine blades must be 3/8 inch thick and have a resistance of 100 000 psi.                 |                                       |   |
| 4                                       | Skates must be equipped with tungsten carbide pads.   |                                       |   |
| 5                                       | Blower head must have a retractable snow chute with a hydraulic rotation and deflection system. |                                       |   |

## ANNEX B - BASIS OF PAYMENT

### B.1 Pricing

- (a) Before submitting prices, please refer to clause **6.5 Payment**.
- (b) Please indicate the brand name and model offered and complete the last column of the following table:

| Item | Description  | Qty | Unit | Firm Lot Price |
|------|--|-----|------|----------------|
| 1    | Snow Blower and its Components <ul style="list-style-type: none"><li>Brand Name Offered:<br/>_____</li><li>Model Offered:<br/>_____</li><li>As per sections A.4, A.5, A.7, A.10 to A.13 of Annex A.</li></ul>  | 1   | lot  | \$             |
| 2    | Certification, and Safety Standards <ul style="list-style-type: none"><li>As per sections A.2, A.3, A.4 (c), and A.6 of Annex A.</li></ul>   | 1   | lot  | \$             |
| 3    | Manuals <b>and</b> CD/DVD/USBkey <ul style="list-style-type: none"><li>As per section A.8 of Annex "A".</li></ul>  | 1   | lot  | \$             |
| 4    | Training Charges [two (2) eight (8) hour work shifts during the day for a total of 16 hours] on-site at Magdalen Islands airport. <ul style="list-style-type: none"><li>As per section A.9 of Annex A; and</li><li>labour, equipment, travel and living expenses included.</li></ul> | 1   | lot  | \$             |

Solicitation No. - N° de l'invitation  
**T3033-1624RY/A**  
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Amd. No. - N° de la modif.  
  
File No. - N° du dossier  
**BAP-5-38046**

Buyer ID - Id de l'acheteur  
**bal001**  
CCC No./N° CCC - FMS No./N° VME

| Item                         | Description  | Qty | Unit | Firm Lot Price |
|------------------------------|--|-----|------|----------------|
| 5                            | Warranty Period of <u>2000 hours or 24 months</u> <b>and</b><br><u>1000 hours or 18 months</u> <ul style="list-style-type: none"><li>As per clause <b>6.2.1.1 Warranty Period</b> of this document.</li></ul>  | 1   | lot  | \$             |
| 6                            | Delivery Charges - Delivery at Destination <ul style="list-style-type: none"><li>goods delivered to the destination (Magdalen Islands Airport) indicated in clause <b>6.11 Shipping Instructions - Delivery at Destination</b> of this document.</li></ul> | 1   | lot  | \$             |
| Total Value of the Contract: |  |     |      | \$             |

## ANNEX C - PRESENTATION OF YOUR BID

### C.1 Check List

Below is a checklist of the contents of your bid. This list is not an exhaustive list; it remains the Bidder's responsibility to prepare its bid in accordance with the instructions contained in the Request For Proposal (RFP) and provide a comprehensible and sufficiently detailed bid, including all requested pricing details that will permit a complete evaluation in accordance with the criteria set out in the RFP.

|                                      |   |
|--------------------------------------|---|
| Pagination of <u>Document 1 of 2</u> |   |
| Page 1                               | Bidders should include with their bid, <b>the first sheet</b> of this RFP properly completed and signed. Refer to 2003 Standard Instructions mentioned in clause <b>2.1 Standard Instructions, Clauses and Conditions</b> .   |
| Pagination of <u>Document 2 of 2</u> |   |
| Page 5                               | Bidders must submit their bid only to the address indicated in clause <b>2.2 Submission of Bids</b> .   |
| Page 8                               | In <b>Section IV</b> : Canada requests that Bidders provide details of the manufacturer's standard warranty period for the vehicle/equipment and its component <u>that exceeds the minimum warranty periods</u> detailed in clause <b>6.2.1.1 Warranty Period</b> .   |
| Pages 9 and 10                       | Bids of Bidders must meet the mandatory technical criteria described in clause <b>4.1.1.1 Mandatory Technical Criteria</b> .<br>As required in clause 4.1.1.1, join with your bid, copy of complete specifications and descriptive literature (technical documents) of the products offered.                  |
| Page 11                              | Bidders who are incorporated, including those bidding as a joint venture, must provide with their bid or promptly thereafter a complete list of names of all individuals who are currently directors of the Bidder. Refer to clause <b>5.1.1 Code of Conduct and Certifications - Related documentation</b> . |
| Page 15                              | Bidders should submit with their bid, clause <b>6.4.3 Contractor's Representatives</b> properly completed.  |
| Pages 22, 23, and 24                 | Bidders should include with their bid, <b>the table of section A.13 of Annex "A"</b> duly completed.  |
| Pages 25 and 26                      | Bidders must include with their bid, <b>Annex "B" - Basis of Payment</b> duly completed.  |