

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
**Bid Receiving Public Works and Government
Services Canada/Réception des soumissions
Travaux publics et Services gouvernementaux
Canada**
1713 Bedford Row
Halifax, N.S./Halifax, (N.É.)
B3J 1T3
Bid Fax: (902) 496-5016

**REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Title - Sujet High Slope Remotely Control Mower	
Solicitation No. - N° de l'invitation 5P123-150010/A	Date 2015-07-17
Client Reference No. - N° de référence du client 5P123-15-0010	
GETS Reference No. - N° de référence de SEAG PW-\$HAL-409-9570	
File No. - N° de dossier HAL-5-75042 (409)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-08-27	
Time Zone Fuseau horaire Atlantic Daylight Saving Time ADT	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Taylor, Kathie	Buyer Id - Id de l'acheteur hal409
Telephone No. - N° de téléphone (902) 496-5510 ()	FAX No. - N° de FAX (902) 496-5016
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: PARKS CANADA 295 SAINT GEORGE ANNAPOLIS ROYAL NOVA SCOTIA B0S1A0 Canada	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Atlantic Region Acquisitions/Région de l'Atlantique
Acquisitions
1713 Bedford Row
Halifax, N.S./Halifax, (N.É.)
B3J 3C9
Nova Scot

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

See Attached

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PART 1 - GENERAL INFORMATION

1. Security Requirement

There is no security requirement associated with this bid solicitation.

2. Requirement

Parks Canada, Annapolis Royal, Nova Scotia, has a requirement for one (1) high-slope remotely controlled lawnmower, as fully detailed in Annex A

3. Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days of receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

PART 2 - BIDDER INSTRUCTIONS

1. Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2015-07-03) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

2. Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

3. Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than ten (10) calendar days before the bid closing date. Enquiries received after that time may not be answered. Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the questions or may request that the Bidder do so, so that the proprietary nature of the question is eliminated, and the enquiry can be answered with copies to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

4. Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties

determined, by the laws in force in Nova Scotia. Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

1. Bid Preparation Instructions

Canada requests that bidders provide their bid in separately bound sections as follows:

Section I: Technical Bid (two hard copies)
Section II: Financial Bid (one hard copy)
Section III: Certifications (one hard copy)

If there is a discrepancy between the wording of the soft copy and the hard copy, the wording of the hard copy will have priority over the wording of the soft copy.

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](#)

(<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Applicable Taxes must be shown separately.

Section III: Certifications

Bidders must submit the certifications required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

1. Evaluation Procedures

(a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.

(b) An evaluation team composed of representatives of Canada will evaluate the bids.

1.1 Technical Evaluation

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1.1.1 Mandatory Technical Criteria - as fully detailed in Annex A

1.2 Financial Evaluation

The price of the bid will be evaluated in Canadian dollars, the Goods and Services Tax or the Harmonized Sales Tax excluded, DDP Incoterms 2000, Canadian customs duties and excise taxes included.

2. Basis of Selection

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default in carrying out any of its obligations under the Contract, if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

5.1.1 Declaration of Convicted Offences

As applicable, pursuant to subsection Declaration of Convicted Offences of section 01 of the Standard Instructions, the Bidder must provide with its bid, a completed [Declaration Form](http://www.tpsgc-pwgsc.gc.ca/ci-iff/formulaire-form-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-iff/formulaire-form-eng.html>), to be given further consideration in the procurement process.

5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

5.2.1 Integrity Provisions – List of Names

Bidders who are incorporated, including those bidding as a joint venture, must provide a complete list of names of all individuals who are currently directors of the Bidder.

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Bidders bidding as sole proprietorship, as well as those bidding as a joint venture, must provide the name of the owner(s).

Bidders bidding as societies, firms or partnerships do not need to provide lists of names.

5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "[FCP Limited Eligibility to Bid](http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml)" list (http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml) available from [Employment and Social Development Canada \(ESDC\) - Labour's](#) website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "[FCP Limited Eligibility to Bid](#)" list at the time of contract award.

PART 6 - RESULTING CONTRACT CLAUSES

1. Security Requirement

There is no security requirement applicable to this Contract.

2. Requirement

The Contractor must provide the items detailed under the Requirement at Annex "A".

3. Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

3.1 General Conditions

2010A (2015-07-03), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

4. Term of Contract

4.1 Delivery Date

Delivery is requested by September 30, 2015.

Please provide best delivery date: _____.

5. Authorities

5.1 Contracting Authority

The Contracting Authority for the Contract is:

Kathie Taylor
Supply Officer
Public Works and Government Services Canada
1713 Bedford Row

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Halifax, NS B3J 1T3
Telephone: (902) 496-5510
Facsimile: (902) 496-5016
E-mail address: kathie.taylor@pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

5.2 Project Authority

The Project Authority for the Contract is: (to be completed at contract award)

Name: _____
Title: _____
Organization: _____
Address: _____
Telephone : _____
Facsimile: _____
E-mail address: _____

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

5.3 Contractor's Representative

Name: _____
Title: _____
Organization: _____
Address: _____
Telephone : _____
Facsimile: _____
E-mail address: _____

6. Payment

6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a "firm price" as specified in line item details for a cost of \$ _____. Customs duties are included and Goods and applicable taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

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6.2 Limitation of Price

SACC *Manual* clause C6000C (2011-05-16) Limitation of Price

6.3 Method of Payment

SACC *Manual* clause H1000C (2008-05-12) Single Payment

7. Invoicing Instructions

The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

Invoices must be distributed as follows:

(a) The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

8. Certifications

8.1 Compliance

The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing additional information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the Contract. If the Contractor does not comply with any certification, fails to provide the additional information, or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

9. Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Nova Scotia.

10. Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A Goods Medium Complexity (2015-07-03);
- (c) Annex A, Requirement;
- (d) the Contractor's bid dated _____ (*insert date of bid*)

11. SACC Manual Clauses

G1005C - Insurance Requirements (2008-05-12)
C5201C – Prepaid Transportation Costs (2008-05-12)

Annex A Requirement

1. SCOPE

Parks Canada, Annapolis Royal, NS, has a requirement for one (1) radio controlled lawn mower, which is capable of traversing high angle slopes and provides a very good finish on short mown areas.

Minimum Mandatory Requirements:

2. CONFIGURATION

Motor gasoline: 20 hp min.

Slope angle: up to 55 degrees (without the need for attachments/accessories).

Cutting Width: min. 38 inches, maximum 42 inches

Speed forward/reverse: 7 km/h min

Cutting height: 75mm – 125mm

Operating range: 100m min.

3. REQUIREMENTS

3.1 Standard Design - The vehicle/equipment **shall**:

- (a) Be the latest model
- (b) Have engineering certification available, upon demand, for this application from the original manufacturers of major equipment systems and assemblies;
- (c) Conform to all applicable laws, regulations and industrial standards governing manufacture, safety, noise levels and pollution in effect in Canada at the time of manufacture; and
- (d) Have system and component capacities not greater than the published ratings (i.e. product or component brochures) or accompanied by Proof of Compliance.

3.2 Operating Conditions

3.2.1 Weather - The vehicle/equipment **shall** operate under the extremes of weather conditions found in Canada in temperatures ranging from -10 to 37° C (14 to 99° F).

3.2.2 Terrain - The lawn mower **shall** be capable of working on lawns and travelling on paved roads and dirt tracks.

3.3 Safety Standards

3.3.1 **Noise Level** - The vehicle/equipment noise levels **shall** meet the requirements of legislation relative to Occupational Safety and Health both at the operator's station and exterior to the vehicle.

3.3.2 **Vehicle Delivery Condition** – The vehicle **shall** be delivered to destination in a fully operational condition (serviced and adjusted). Both the interior and exterior of the vehicle **shall** be cleaned. **If the vehicle requires assembly at destination, the Contractor shall be responsible for all manpower and equipment to perform assembly.** The consignee will provide the area required for assembly. For shipment verification, all items such as wheel wrenches, jacks, and all other tools, equipment and accessories which are shipped loose with the equipment, **shall** be listed on the shipping certificate or to an attached packing note.

3.4 **Chassis** - The vehicle chassis **shall** be the manufacturer's standard for a vehicle of this type and size.

3.5 Engine

3.5.1 **Engine Components** - Engine components **shall** be the manufacturer' standard.

3.5.2 **Fuel Tank(s)** - The fuel tank(s) **shall** be the manufacturer's standard.

3.6 **Transmission** - The vehicle **shall** be equipped with the manufacturer's standard transmission.

3.7 **Steering** - The vehicle **shall** be equipped with the manufacturers standard steering system.

3.8 **Radio transmitter** - The vehicle **shall** be equipped with a radio transmitter having an operating range given as "**Operating range**" in Section 2 Configuration and be capable of:

- starting and switching off the engine
- adjusting the travelling speed range
- engaged and disengage the mowing device
- steering (360°)
- shut down the whole system in emergency

3.9 **Instruments** - Instruments **shall** be manufacturer's standard.

3.10 **Electrical System** - The vehicle electrical system **shall** be the manufacturer's standard.

3.11 **Lubricants and Hydraulic Fluids** - The vehicle **shall** be serviced with the manufacturer's non-proprietary standard lubricants and hydraulic fluids.

3.12 **Identification** - The following information **shall** be permanently marked in a conspicuous and protected location:

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(a) Manufacturer's name, model and serial number.

4. INTEGRATED LOGISTIC SUPPORT

4.1 **Parts** - The Contractor is required to ensure that spare parts required to properly maintain and repair vehicles are available for purchase.

4.2 **Documentation and Support Items** – The Contractor *shall* provide the following documentation and support items.

4.2.1 **Items with Vehicle** – The Contractor *shall* provide the following items with each vehicle:

(a) **Vehicle Manuals** – Manuals required for safe operation, maintenance and repair of the vehicle. An Operator's Manual in paper format *shall* always be provided with each vehicle. The Vehicle Manuals *shall* include:

i **Operator's Manuals** – Operator's manuals in English;

ii **Parts Manuals** – The Parts Manuals in English;

iii **Maintenance (Shop Repair) Manuals** - The Maintenance (Shop Repair) Manual in English;

(b) **Warranty Letter** – A paper copy of the completed bilingual Warranty Letter in the approved format provided with each vehicle shipped.

Designated warranty providers *shall* honour the warranty letter.

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Annex B
Basis of Payment

The price of the bid will be evaluated in Canadian dollars, the Goods and Services Tax or the Harmonized Sales Tax excluded, DDP Incoterms 2000, Canadian Customs Duties and Excise Taxes included.

Item	Description	Qty.	Price
1	Supply and delivery of one (1) radio-controlled lawn mower, as fully detailed in Annex A.	1	\$

Make/Model: _____

**ANNEX "C"
 CROSS-REFERENCE DATA**

Bidders are requested to provide cross-reference below to identify the page(s) where each mandatory minimum specification can be demonstrated in their technical documentation provided with bid. For the few criteria which are not identified in specification sheets/literature/brochures, your firm's indication of "Compliant" will be considered as certification that the requirement is met. Canada reserves the right to verify any and all information relating to mandatory requirements.

Minimum Mandatory Requirements	Cross Reference Page #
<p>2. CONFIGURATION</p> <p>Motor gasoline: 20 hp min</p> <p>Slope angle: up to 55 degrees (without the need for attachments/accessories)</p> <p>Cutting Width: min. 38 inches, maximum 42 inches</p> <p>Speed forward/reverse: 7 km/h min</p> <p>Cutting height: 75mm – 125mm</p> <p>Operating range: 100m min</p>	
<p>3. REQUIREMENTS</p> <p>3.1 Standard Design - The vehicle/equipment <i>shall</i>:</p> <p>(a) Be the latest model</p> <p>(b) Have engineering certification available, upon demand, for this application from the original manufacturers of major equipment systems and assemblies;</p> <p>(c) Conform to all applicable laws, regulations and industrial standards governing manufacture, safety, noise levels and pollution in effect in Canada at the time of manufacture; and</p> <p>(d) Have system and component capacities not greater than the published ratings (i.e. product or component brochures) or accompanied by Proof of Compliance.</p> <p>3.2 Operating Conditions</p> <p>3.2.1 Weather - The vehicle/equipment <i>shall</i> operate under the extremes</p>	

of weather conditions found in Canada in temperatures ranging from -10 to 37° C (14 to 99° F).

3.2.2 **Terrain** - The lawn mower **shall** be capable of working on lawns and travelling on paved roads and dirt tracks.

3.3 Safety Standards

3.3.1 **Noise Level** - The vehicle/equipment noise levels **shall** meet the requirements of legislation relative to Occupational Safety and Health both at the operator's station and exterior to the vehicle.

3.3.2 **Vehicle Delivery Condition** – The vehicle **shall** be delivered to destination in a fully operational condition (serviced and adjusted). Both the interior and exterior of the vehicle **shall** be cleaned. **If the vehicle requires assembly at destination, the Contractor shall be responsible for all manpower and equipment to perform assembly.** The consignee will provide the area required for assembly. For shipment verification, all items such as wheel wrenches, jacks, and all other tools, equipment and accessories which are shipped loose with the equipment, **shall** be listed on the shipping certificate or to an attached packing note.

3.4 **Chassis** - The vehicle chassis **shall** be the manufacturer's standard for a vehicle of this type and size.

3.5 Engine

3.5.1 **Engine Components** - Engine components **shall** be the manufacturer's standard.

3.5.2 **Fuel Tank(s)** - The fuel tank(s) **shall** be the manufacturer's standard.

3.6 **Transmission** - The vehicle **shall** be equipped with the manufacturer's standard transmission.

3.7 **Steering** - The vehicle **shall** be equipped with the manufacturers standard steering system.

3.8 **Radio transmitter** - The vehicle **shall** be equipped with a radio transmitter having an operating range given as "**Operating range**" in Section 2 Configuration and be capable of:

- starting and switching off the engine
- adjusting the travelling speed range

<ul style="list-style-type: none">• engaged and disengage the mowing device• steering (360°)• shut down the whole system in emergency <p>3.9 Instruments - Instruments <i>shall</i> be manufacturer's standard.</p> <p>3.10 Electrical System - The vehicle electrical system <i>shall</i> be the manufacturer's standard.</p> <p>3.11 Lubricants and Hydraulic Fluids - The vehicle <i>shall</i> be serviced with the manufacturer's non-proprietary standard lubricants and hydraulic fluids.</p> <p>3.12 Identification - The following information <i>shall</i> be permanently marked in a conspicuous and protected location:</p> <p>(a) Manufacturer's name, model and serial number</p>	
<p>4. INTEGRATED LOGISTIC SUPPORT</p> <p>4.1 Parts - The Contractor is required to ensure that spare parts required to properly maintain and repair vehicles are available for purchase.</p> <p>4.2 Documentation and Support Items – The Contractor <i>shall</i> provide the following documentation and support items.</p> <p>4.2.1 Items with Vehicle – The Contractor <i>shall</i> provide the following items with each vehicle:</p> <p>(a) Vehicle Manuals – Manuals required for safe operation, maintenance and repair of the vehicle. An Operator's Manual in paper format <i>shall</i> always be provided with each vehicle. The Vehicle Manuals <i>shall</i> include:</p> <p>i Operator's Manuals – Operator's manuals in English;</p> <p>ii Parts Manuals – The Parts Manuals in English;</p> <p>iii Maintenance (Shop Repair) Manuals - The Maintenance (Shop Repair) Manual in English;</p> <p>(b) Warranty Letter – A paper copy of the completed bilingual Warranty Letter in the approved format provided with each vehicle shipped.</p> <p>Designated warranty providers <i>shall</i> honour the warranty letter.</p>	