

**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des
soumissions - TPSGC**
11 Laurier St./ 11 rue, Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

**REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Title - Sujet HOSPITAL BEDS WITH ACCESSORIES	
Solicitation No. - N° de l'invitation W3931-150103/A	Date 2015-07-24
Client Reference No. - N° de référence du client W3931-150103	
GETS Reference No. - N° de référence de SEAG PW-\$\$PV-941-67713	
File No. - N° de dossier pv941.W3931-150103	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-09-08	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Martins, Christina	Buyer Id - Id de l'acheteur pv941
Telephone No. - N° de téléphone (819) 956-6911 ()	FAX No. - N° de FAX (819) 956-3814
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Scientific, Medical and Photographic Division / Division de
l'équipement scientifique, des produits photographiques et
pharmaceutiques
11 Laurier St./ 11 rue, Laurier
6B1, Place du Portage
Gatineau, Québec K1A 0S5

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie) Signature Date	



Destination Code - Code destinataire	Destination Address - Adresse de la destination	Invoice Code - Code bur.-comptable	Invoice Address - Adresse de facturation
D - 1	CENTRAL MEDICAL EQUIPMENT DEPOT 105 MONTGOMERY RD, BLDG BB104A PETAWAWA, ON K8H 2X3 ATTN: RECEIPTS SUPERVISOR	I - 1	NATIONAL DEFENCE HEADQUARTERS 101 COLONEL BY OTTAWA, ON K1A 0K2 ATTN: SCOTT SERAFIN / D SVCS C 3-4-5 HEALTH SERVICES PROCUREMENT HOTEL DE VILLE, 4-033



Item Article	Description	Dest. Code Dest.	Inv. Code Fact.	Qty Qté	U. of I. U. de D.	Unit Price/Prix unitaire FOB/FAM DestinationPlant/Usine		Delivery Req. Livraison Req.	Del. Offered Liv. offerte
1	Lits d'hôpital Lits d'hôpital, y compris les accessoires, conformément aux exigences énumérées à l'annexeA. Transport et manuels compris.	D - 1	I - 1	20	LOT	\$	XXXXXXXXXXXX	See Herein	

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HOSPITAL BEDS

PART 1 - GENERAL INFORMATION

1.1 Requirement

The Requirement is detailed under the "Line Item Detail" and herein.

1.1.1 Optional Requirement

An option to purchase up to one hundred and twenty (120) Hospital beds on an "as and when requested" basis, at any time before 31 March 2021 is also being included.

1.2 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

PART 2 - BIDDER INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003(2015-07-03) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

Subsection 5.4 of 2003, Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: sixty (60) days

Insert: ninety (90) days

2.1.1 SACC Manual Clauses

B1000T

Condition of Material

2014-06-26

2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

2.3 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than ten (10) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

2.4 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

3.1 Bid Preparation Instructions

Canada requests that Bidders provide their bid in separately bound sections as follows:

- Section I: Technical Bid (three (3) hard copies)
- Section II: Financial Bid (one (1) hard copy)
- Section III: Certifications (one (1) hard copy)
- Section IV: Additional Information (one (1) hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that Bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process
[Policy on Green Procurement](#)

(<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, Bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

3.1.1 Manuals

All publications/manuals for the Field Hospital Beds must be provided in English and must cover the calibration, operation and maintenance of the system. Must provide 1 copy of the equipment user manual, either paper or electronic (PDF), with each option exercised. As a minimum the user manual must include detailed instructions for the setup and teardown of the bed, basic operation, care and maintenance and a detailed parts breakdown, including part numbers and descriptions, for all bed components.

3.1.2 Service (BIDDER TO COMPLETE)

Purchase of the Field Hospital Beds must include: technical support; technical phone support; support via the Internet; and support via a fax-back document system for a minimum of one (1) year.

Response for service must be within 24 hours or less.

Also, provide the following with your bid (for information purposes only):

- a) Location of available service facilities (after sales service and repair). List the service facilities closest to the destination.

- b) Locations of available replacement parts from consumables to major components.

- c) Response time re: service calls, and escalation schedule, i.e. (how many days with no resolution to a problem until a more experienced person is called in, and from which location).

- d) List the frequency of routine maintenance visits provided by a qualified service technician during the warranty period, if applicable and included in the price.

3.1.3 Product(s) Offered (BIDDER TO COMPLETE)

The Bidder must indicate the make and model number of the products offered (identify specific components which make up the system):

Name of Manufacturer: _____

Model/Part Number: _____

Literature attached: Yes (____) No (____)

3.1.4 Point of Manufacture/Shipping (BIDDER TO COMPLETE)

The Bidder must state the point of manufacture/shipping of goods or where service is to be performed:

Location: _____

Postal Code: _____

3.1.5 Delivery (BIDDER TO COMPLETE)

Delivery of the initial twenty (20) Hospital Beds is requested on or before 4 November 2015, please provide an answer to the following:

Yes this delivery date can be met _____

OR

No, the best delivery date that can be offered is _____

3.1.5.1 Delivery - Optional Requirements

Deliverables requested under any option period, if exercised, are requested to be received within sixty (60) calendar days from the initial request.

3.1.6 Contacts

Bidders are requested to provide the following: Information pertaining to Article 6.5.4 Contractor Representatives under Part 6, Resulting Contract Clauses.

Section II: Financial Bid

- 3.1.7** The Bidder must quote a firm lot price all inclusive of supply and manuals, DDP (Petawawa, Ontario) Incoterms 2000, for the goods identified in Line Item 1, the Goods and Services Tax (GST) and/or the Harmonized Sales Tax (HST) extra, as applicable. Freight charges to destination and all applicable Customs duties and Excise taxes must be included.

3.1.7.1 Optional Requirements (on an “as and when requested” basis up to a quantity of 120)

Bidders must quote firm unit prices, in spaces provided under Annex B - Basis of Payment, all inclusive of supply and manuals, DDP Delivery Duty Paid (Petawawa, Ontario) Incoterms 2000. The total amount of the Applicable taxes must be shown separately, if applicable.

If a bidder fails to quote a firm unit price for each of the optional items, the bidder will be considered non-compliant and no further consideration will be given.

3.1.8 Exchange Rate Fluctuation

C3011T

Exchange Rate Fluctuation

2013-11-06

Section III: Certifications

Bidders must submit the certifications required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

4.1.1 Technical Evaluation

All proposals submitted must be completed in full and provide all of the information requested in the Request for Proposal (RFP) package to enable a full and complete evaluation. If the requirement is not addressed in the bidder's proposal, the proposal will be considered incomplete or non-responsive and will be rejected. The onus is on the bidder to provide all the information necessary to ensure a complete and accurate assessment.

Factors for Evaluation

1. **PRICING BASIS (MANDATORY):** Prices must be firm, DDP Delivered Duty Paid.

2. **ABILITY TO MEET THE TECHNICAL REQUIREMENT (MANDATORY):**

a) For Items Defined by Specifications:

supporting
to their

The bidder is required to cross reference with the exact location in the documentation the mandatory technical criteria contained herein supporting technical documentation.

b) Provision of Supporting Technical Documentation:

Supporting technical documentation for the stores offered shall be provided with the bid at time of bid closing.

Technical brochures or technical data **MUST** be provided to verify compliancy to the technical mandatory specifications.

Included: YES _____

3. **COMPLIANCE WITH THE TERMS AND CONDITIONS OF THIS REQUEST FOR PROPOSAL (MANDATORY)**

4. **FOR CANADIAN SUPPLIERS ONLY:** Please note that the requirements of the Federal Contractors Program for Employment Equity may apply - see herein. (MANDATORY applicable)
if

4.2 Financial Evaluation

Evaluation of Price

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, DDP (Petawawa, Ontario) Incoterms® 2000, Canadian customs duties and excise taxes included.

Unless the bid solicitation specifically requires bids to be submitted in Canadian currency, bids submitted in foreign currency will be converted to Canadian currency for evaluation purposes. The rate given by the Bank of Canada in effect on the bid solicitation closing date, or on another date specified in the bid solicitation, will be applied as a conversion factor to the bids submitted in foreign currency.

For bid evaluation purposes only, the total bid price will be determined by multiplying 20 x (initial price) + 60 x (option price for first option period) + 60 x (option price for second option period).

4.2.1 Basis of Selection

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest aggregate evaluated price (including the option items) will be recommended for award of contract.

PART 5 CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

5.1.1 Declaration of Convicted Offences

As applicable, pursuant to subsection Declaration of Convicted Offences of section 01 of the Standard Instructions, the Bidder must provide with its bid, a completed Declaration Form, to be given further consideration in the procurement process.

5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

5.2.1 Integrity Provisions List of Names

Bidders who are incorporated, including those bidding as a joint venture, must provide a complete list of names of all individuals who are currently directors of the Bidder.

Bidders bidding as sole proprietorship, as well as those bidding as a joint venture, must provide the name of the owner(s).

Bidders bidding as societies, firms or partnerships do not need to provide lists of names.

5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list (http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml) available from Employment and Social Development Canada (ESDC) - Labour's website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

6.1 Security Requirements

There is no security requirement applicable to this Contract.

6.2 Requirement

The Contractor must provide the items detailed under the Line Item Detail.

6.2.1 Optional Requirement - Hospital Beds (on an "as and when requested" basis, up to quantity 120)

The Contractor grants to Canada the irrevocable option to purchase up to an additional one hundred twenty (120) units under the same terms and conditions and at the prices stated in the contract. The option may only be exercised by the Contracting Authority and will be evidenced, for administrative purposes only, through a contract amendment.

The Contracting Authority may exercise the option any time after contract award up to and including March 31, 2021 by sending a written notice to the Contractor.

6.2.2 Manuals

Manuals are considered as part of the equipment. All publications/manuals for the Field Hospital Beds must be provided in English and must cover the calibration, operation and maintenance of the system. Must provide 1 copy of the equipment user manual, either paper or electronic (PDF), with each option exercised. As a minimum the user manual must include detailed instructions for the setup and teardown of the bed, basic operation, care and maintenance and a detailed parts breakdown, including part numbers and descriptions, for all bed components

6.2.3 Service

Purchase of the Hospital Beds must include: technical support; technical phone support; support via the Internet; and support via a fax-back document system for a minimum of one (1) year.

6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

6.3.1 General Conditions

2010A(2015-07-03), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

6.4 Term of Contract

6.4.1 Delivery Date

The initial delivery of the twenty (20) Hospital Beds is requested on or before 4 November 2015.

Deliverables requested under any optional period, if exercised, must be received within sixty (60) calendar days from the initial request.

6.5 Authorities

6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Christina Martins
Supply Specialist
Public Works and Government Services Canada
Acquisitions Branch
Commercial and Consumer Products Directorate
Place du Portage III, 6A2
11 Laurier St. Gatineau, Quebec
K1A 0S5
Telephone: (819) 956-6911
Facsimile: (819) 956-3814
Christina.Martins@tpsgc-pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

6.5.2 Technical Authority (TO BE COMPLETED AT TIME OF CONTRACT AWARD)

The Technical Authority for the Contract is:

Name: _____

Title: _____

Organization: _____

Address: _____

Telephone : _____

Facsimile: _____

E-mail address: _____

The Technical Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Technical Authority, however the Technical Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

6.5.3 Procurement Authority (TO BE COMPLETED AT TIME OF CONTRACT AWARD)

The Procurement Authority for the Contract is:

Name: _____

Title: _____

Organization: _____

Address: _____

Telephone : _____

Facsimile: _____

E-mail address: _____

The Procurement Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Procurement Authority, however the Procurement Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

6.5.4 Contractor's Representative (PLEASE FILL IN)

General Enquiries

Name: _____

Telephone No. _____

Facsimile No. _____

E-mail address: _____

Delivery Follow-up

Name: _____

Telephone No. _____

Facsimile No. _____

E-mail address: _____

6.6 Payment

6.6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm lot price of \$(amount to be inserted at contract

award) for Line Item 1, DDP Delivered Duty Paid (Petawawa, Ontario) Incoterms 2000. Customs duties are included and Applicable Taxes extra, if applicable.

6.6.1.1 Basis of Payment -Optional Requirement (on an “as and when requested” basis, up to quantity 120)

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm unit price within the FY the order was placed as shown in

Annex B, Basis of Payment, DDP Delivered Duty Paid (Petawawa, Ontario) Incoterms 2000. Customs duties are included and Applicable Taxes extra, if applicable.

6.6.2 Limitation of Price

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.6.3 SACC Manual Clauses

H1001C Multiple Payments

08/05/12

6.7 Invoicing Instructions

- a) The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is Completed.

FOR PROMPT PAYMENTS, ENSURE THE CONTRACT NO./P.O. NUMBER APPEARS ON ALL DOCUMENTATION.

- b) Invoices must be distributed as follows:

(a) The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment. The Contract serial number: W3931-150103 must appear on all invoices.

(b) One (1) copy must be forwarded to the Contracting Authority identified under the section entitled "Authorities" of the Contract.

6.8 Certifications

6.8.1 Compliance

The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing additional information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the Contract. If the Contractor does not comply with any certification, fails to provide the additional information, or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

6.9 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) 2010A (2015-07-03) General Conditions - Goods (Medium Complexity);
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment; and
- (e) the Contractor's bid dated _____. (insert date of bid)

6.11 Defence Contract

SACC Manual clause A9006C(2012-07-16) Defence Contract

6.12 SACC Manual clauses

A2000C	Foreign Nationals (Canadian Contractor)	2006-06-16
OR		
A2001C	Foreign Nationals (Foreign Contractor)	2006-06-16
B7500C	Excess Goods	2006-06-16

6.13 Shipping Instructions - Delivery at Destination

1. Goods must be consigned to the destination specified in the Contract and delivered:

Delivered Duty Paid (DDP) (Petawawa, Ontario) Incoterms 2000 for shipments from a commercial contractor.
2. The Contractor will be responsible for all delivery charges, administration, costs and risk of transport and customs clearance, including the payment of customs duties and taxes.

ANNEX A REQUIREMENT HOSPITAL BEDS

Vendors must cross reference the mandatory technical criteria in a concise format by using page, paragraph(s) & sub-paragraphs as applicable to their supporting technical documentation.

The HOSPITAL BEDS **must** meet all of the following requirements:

1. Each hospital bed must be a minimum of 86cm wide.

Reference in Contractors Proposal: _____

2. Each hospital bed must have a maximum width of 93cm (side rails included).

Reference in Contractors Proposal: _____

3. Each hospital bed must come complete with collapsible and removable side rails, with a squeeze release to collapse the rails when attached to the bed (without requiring any tools to collapse the rails).

Reference in Contractors Proposal: _____

4. A minimum of two (2) removable IV poles must be located at the head of the bed, one on the left corner and one in the right corner, when viewed from the foot of the bed.

Reference in Contractors Proposal: _____

5. Each hospital bed must fit on a standard Department of National Defence military aircraft pallet which has a maximum dimension of 223.5cm x 274.3cm (88" x 108") and a maximum stackable height of 182.9cm (72") for transport by military aircraft. As a minimum, when disassembled, four (4) Field Hospital Beds must fit on each standard Department of National Defence military aircraft pallet (accessories not included).

Reference in Contractors Proposal: _____

6. The Hospital beds must be able to lock all four (4) wheels, either through the use of a central locking brake system, with dual end actuators, or through the use of independent wheel locks.

Reference in Contractors Proposal: _____

7. The Hospital beds must have wheel locks capable of holding the bed in a stationary position with a combined patient and equipment weight of 182kg (400lbs) while the bed is on a five (5) degree incline.

Reference in Contractors Proposal: _____

8. A minimum of four (4) non-deflating, all terrain rubber wheels with a minimum diameter of 12cm must be included.

Reference in Contractors Proposal: _____

9. A bed frame constructed of metal and weight no more than 100 pounds per bed.

Reference in Contractors Proposal: _____

10. A surface finish which is oxide proof, meaning corrosion resistant, easy to clean and disinfect.

Reference in Contractors Proposal: _____

11. The hospital beds must come with a mechanism which allows a single person to independently raise the torso and lower body into a semi-sitting position.

Reference in Contractors Proposal: _____

12. The lift mechanism must include handles, located at both the head and foot of the bed, for ease of raising the patient.

Reference in Contractors Proposal: _____

13. The head portion must lift from horizontal to a minimum of 45 degrees.

Reference in Contractors Proposal: _____

14. The head portion must be capable of being locked in place at any angle between 0 and 45 degrees.

Reference in Contractors Proposal: _____

15. Capable of Trendelenburg and reverse Trendelenburg position with a minimum angle of 15 degrees in either position.

Reference in Contractors Proposal: _____

16. A foam mattress with a cover impermeable to fluids which can easily be disinfected between patients, using hospital grade commercial disinfectants, must be included.

Reference in Contractors Proposal: _____

17. The mattress must have a minimum thickness of 3" (7.62cm) and a maximum thickness of 7" (17.8 cm).

Reference in Contractors Proposal: _____

18. The hospital beds must be able to safely accommodate a patient and Equipment weighing up to 182 kg (400 lbs).

Reference in Contractors Proposal: _____

Accessories:

Each Field Hospital Bed must be/have:

19. Removable head and foot boards (The removal of the head and foot boards must not require any tools).

Reference in Contractors Proposal: _____

20. Capable of accepting, as an attachment, a removable chart holder at the foot of the bed (must not require tools for attachment or removal).

Reference in Contractors Proposal: _____

21. Capable of accepting, as an attachment, a removable overhead trapeze capable of resisting a downward force of 136kg (300lbs) (tools may be used to attach and remove this accessory).

Reference in Contractors Proposal: _____

22. Capable of accepting, as an attachment, a removable patient table (must not require tools for attachment or removal).

Reference in Contractors Proposal: _____

**ANNEX B
BASIS OF PAYMENT
HOSPITAL BEDS**

The Department of National Defence, Canadian Forces Health Service Group (CF H Svcs Gp) have a requirement for the supply of twenty (20) Field Hospital beds including accessories. An irrevocable option to purchase up to an additional one hundred-twenty (120) additional Field Hospital beds for up to five (5) years after contract award has been included.

*The initial purchase will include all of the listed accessories included with each of the twenty (20) hospital beds.

**Optional purchases will list the amount of beds and accessories required, not all beds will require accessories.

Description	Base Units		Option Period 1 (from date of Contract award to 31 March 2015)		Option Period 2 (from 1 April 2016, to 31 March 2021)	
Hospital Beds (all accessories included)	Qty	Firm Unit Price	Estimated Optional Qty	Firm Unit Price	Estimated Optional Qty	Firm Unit Price
	2	\$_____	60*	\$_____	60*	\$_____
Hospital Beds (without accessories)	Qty	Firm Unit Price	Estimated Optional Qty	Firm Unit Price	Estimated Optional Qty	Firm Unit Price
	2	\$_____	60*	\$_____	60*	\$_____

*** The Contractor understands and agrees that the quantities expressed above are estimates and do not constitute a contract guarantee. Quantities may be re-distributed between the option years in order to meet operational needs, as required and will be charged in accordance with the price identified above at the time of order.