

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving Public Works and Government  
Services Canada/Réception des soumissions  
Travaux publics et Services gouvernementaux  
Canada  
Room 1650, 635 8th Ave. S.W.  
Calgary  
Alberta  
T2P 3M3**

## Request For a Standing Offer Demande d'offre à commandes

Regional Individual Standing Offer (RISO)

Offre à commandes individuelle régionale (OCIR)

Canada, as represented by the Minister of Public Works and Government Services Canada, hereby requests a Standing Offer on behalf of the Identified Users herein.

Le Canada, représenté par le ministre des Travaux Publics et Services Gouvernementaux Canada, autorise par la présente, une offre à commandes au nom des utilisateurs identifiés énumérés ci-après.

## Comments - Commentaires

**Vendor/Firm Name and Address**

Raison sociale et adresse du fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Public Works and Government Services Canada/Travaux  
publics et Services gouvernementaux Canada  
Room 1650, 635 8th Ave. S.W.  
Calgary  
Alberta  
T2P 3M3

<b>Title - Sujet</b> Sight System	
<b>Solicitation No. - N° de l'invitation</b> M8500-15R002/A	<b>Date</b> 2015-07-30
<b>Client Reference No. - N° de référence du client</b> M8500-15R002	<b>GETS Ref. No. - N° de réf. de SEAG</b> PW-\$CAL-136-6358
<b>File No. - N° de dossier</b> CAL-5-38016 (136)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2015-08-17</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Mountain Daylight Saving Time MDT
<b>Delivery Required - Livraison exigée</b> See Herein	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Hemy, Andrew	<b>Buyer Id - Id de l'acheteur</b> cal136
<b>Telephone No. - N° de téléphone</b> (403)292-4716 ( )	<b>FAX No. - N° de FAX</b> (403)292-5786
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> RCMP Armourer Section 6101 Dewdney Ave West Regina, SK S4P 3J7	
<b>Security - Sécurité</b> This request for a Standing Offer does not include provisions for security. Cette Demande d'offre à commandes ne comprend pas des dispositions en matière de sécurité.	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. - N° de l'invitation

**M8500-15R002/A**

Amd. No. - N° de la modif.

Buyer ID - Id de l'acheteur

**cal136**

Client Ref. No. - N° de réf. du client

**M8500-15R002**

File No. - N° du dossier

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## **PART 1 - GENERAL INFORMATION**

### **1.1 Introduction**

The Request for Standing Offers (RFSO) is divided into six parts plus attachments and annexes, as follows:

- |        |   |
|--------|---|
| Part 1 | General Information: provides a general description of the requirement;   |
| Part 2 | Offeror Instructions: provides the instructions applicable to the clauses and conditions of the RFSO;   |
| Part 3 | Offer Preparation Instructions: provides Offerors with instructions on how to prepare their offer to address the evaluation criteria specified;   |
| Part 4 | Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria which must be addressed in the offer, and the basis of selection;   |
| Part 5 | Certifications: includes the certifications to be provided;   |
| Part 6 | 6A, Standing Offer, and 6B, Resulting Contract Clauses:<br><br>6A, includes the Standing Offer containing the offer from the Offeror and the applicable clauses and conditions;<br><br>6B, includes the clauses and conditions which will apply to any contract resulting from a call-up made pursuant to the Standing Offer. |

The Annexes include the Requirement, the Basis of Payment, the Federal Contractors Program for Employment Equity - Certification and any other annexes

### **1.2 Summary**

For the supply of Aimpoint CompM4s sight systems with flip-up covers (Aimpoint part number 12635) for the Royal Canadian Mounted Police Armourer Section located in Regina Saskatchewan on an as required basis.

The period of the standing offer is a three (3) year period from December 1, 2015 to November 30, 2018 with two (2) additional one (1) year option periods.

### **1.3 Debriefings**

Offerors may request a debriefing on the results of the request for standing offers process. Offerors should make the request to the Standing Offer Authority within 15 working days of receipt of the results of the request for standing offers process. The debriefing may be in writing, by telephone or in person.

## **PART 2 - OFFEROR INSTRUCTIONS**

### **2.1 Standard Instructions, Clauses and Conditions**

All instructions, clauses and conditions identified in the Request for Standing Offers (RFSO) by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Offerors who submit an offer agree to be bound by the instructions, clauses and conditions of the RFSO and accept the clauses and conditions of the Standing Offer and resulting contract(s).

The [2006](#) (2015-07-03) Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the RFSO.

#### **2.1.1 SACC Manual Clauses**

*M0019T (2007-05-25), Firm Price*  
*M1004T (2011-05-16), Condition of Material*

### **2.2 Submission of Offers**

Offers must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the Request for Standing Offers.

### **2.3 Enquiries - Request for Standing Offers**

All enquiries must be submitted in writing to the Standing Offer Authority no later than 7 calendar days before the Request for Standing Offers (RFSO) closing date. Enquiries received after that time may not be answered.

Offerors should reference as accurately as possible the numbered item of the RFSO to which the enquiry relates. Care should be taken by Offerors to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that Offerors do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Offerors. Enquiries not submitted in a form that can be distributed to all Offerors may not be answered by Canada.

### **2.4 Applicable Laws**

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Alberta.

Offerors may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their offer, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Offerors.

## **PART 3 - OFFER PREPARATION INSTRUCTIONS**

### **3.1. Offer Preparation Instructions**

Canada requests that Offerors provide their offer in separately bound sections as follows:

Section I: Financial Offer (one hard copy)

Section II: Certifications (one hard copy)

Prices must appear in the financial offer only. No prices must be indicated in any other section of the offer.

Canada requests that Offerors follow the format instructions described below in the preparation of their offer.

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to that of the Request for Standing Offers.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Offerors should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

#### **Section I: Financial Offer**

Offerors must submit their financial offer in accordance with the Annex A, Requirement and Basis of Payment. The total amount of Applicable Taxes must be shown separately.

##### **3.1.1 Payment by Credit Card**

Canada requests that Offerors complete one of the following:

- (a) ☐ Government of Canada Acquisition Cards (credit cards) will be accepted for payment of call-ups against the standing offer.

The following credit card(s) are accepted:

VISA \_\_\_\_\_  
Master Card \_\_\_\_\_

- (b) ☐ Government of Canada Acquisition Cards (credit cards) will not be accepted for payment of call-ups against the standing offer.

The Offeror is not obligated to accept payment by credit card.

Acceptance of credit cards for payment of call-ups will not be considered as an evaluation criterion.

### 3.1.2 Exchange Rate Fluctuation

C3011T (2013-11-06), Exchange Rate Fluctuation.

## Section II: Certifications

Offerors must submit the certifications required under Part 5.

## PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

### 4.1 Evaluation Procedures

- (a) Offers will be assessed in accordance with the entire requirement of the Request for Standing Offers including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the offers.

#### 4.1.2 Financial Evaluation

##### 4.1.2.1

The financial evaluation will be conducted using the pricing method submitted in the Offeror's financial offer. Offerors may submit Offers with Discount Pricing OR Mark-up Pricing, but not both. Please refer to Annex A, Requirement and Basis of Payment.

Indicate which pricing method is being offered:

( ) **A. Discount Pricing:** Offeror has Published Price Lists. Unit price(s) indicated in Annex A must be prices from the Offeror's current published price list(s) **with no discount applied**.

( ) **B. Mark-up Pricing:** Offeror does not have Published Price Lists. Unit price(s) indicated in Annex A must be as per the definition of Laid Down Cost detailed in Annex B, Basis of Payment and **with no mark-up applied**.

Offerors must quote prices as listed in their current Published Price List or their Laid Down Cost at time of offer submission, not including the percentage Discounts or Mark-ups offered in Annex A, Basis of Payment.

If quoting Discount Pricing, the quoted price must appear in the Offeror's Published Price List/Catalogue. Offerors must submit a copy of their current Published Price List/Catalogue upon request, identifying where the items quoted are found.

If quoting Mark-up pricing, the Offeror must provide proof of the Laid Down Cost by submitting the Offeror's recent supplier invoice or supplier quotation (less trade discounts) upon request. The submitted invoice or quotation must include any applicable charges for incoming transportation, foreign exchange and/or Customs duty and brokerage, excluding any applicable taxes. The above information may be provided through the use of multiple invoices or quotations if required.

For both pricing structures bidders are requested to provide firm unit pricing for the first year (December 1, 2015 to November 30, 2016). Pricing for this period is not to be subject to further discount or mark-up.



**Discount Pricing will be evaluated as follows:**

**In reference to Annex A, Part A:**

- 1) The firm unit price offered in table 1 for year one will be multiplied by an estimated usage of 500 units.
- 2) The Published Price List price listed in table 2 minus the resulting discount offered for year two will be multiplied by an estimated usage of 500 units.
- 3) The Published Price List price listed in table 2 minus the resulting discount offered for year three will be multiplied by an estimated usage of 500 units.
- 4) The Published Price List price listed in table 2 minus the resulting discount offered for option year one will be multiplied an estimated usage of 300 units.
- 5) The Published Price List price listed in table 2 minus the resulting discount offered for option year two will be multiplied by an estimated usage of 300 units.
- 6) The total extended prices for year one, year two, year three, option year one and option year two will be added to arrive at a total evaluated price.

**Mark-up Pricing will be evaluated as follows:**

**In reference to Annex A, Part B:**

- 1) The firm unit price offered in table 1 for year one will be multiplied by an estimated usage of 500 units.
- 2) The Laid Down Cost listed in table 2 plus the resulting mark-up for year two will be multiplied by an estimated usage of 500 units.
- 3) The Laid Down Cost listed in table 2 plus the resulting mark-up for year three will be multiplied by an estimated usage of 500 units.
- 4) The Laid Down Cost listed in table 2 plus the resulting mark-up for option year one will be multiplied by an estimated usage of 300 units.
- 5) The Laid Down Cost listed in table 2 plus the resulting mark-up for option year two will be multiplied by an estimated usage of 300 units.
- 6) The total extended prices for year one, year two, year three, option year one and option year two will be added to arrive at a total evaluated price.

SACC Manual Clause [M0222T](#) (2013-04-25), Evaluation of Price

## **4.2 Basis of Selection**

SACC Manual Clause M0069T (2007-05-25), Basis of Selection.

## **PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION**

Offerors must provide the required certifications and additional information to be issued a standing offer.

The certifications provided by Offerors to Canada are subject to verification by Canada at all times. Canada will declare an offer non-responsive, will have the right to set-aside a standing offer, or will declare a contractor in default if any certification made by the Offeror is found to be untrue whether made knowingly or unknowingly during the offer evaluation period, during the Standing Offer period, or during the contract period.

The Standing Offer Authority will have the right to ask for additional information to verify the Offeror's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Standing Offer Authority will render the offer non-responsive, result in the setting aside of the Standing Offer or constitute a default under the Contract.

### **5.1 Certifications Required with the Offer**

Offerors must submit the following duly completed certifications as part of their offer.

#### **5.1.1 Declaration of Convicted Offences**

As applicable, pursuant to subsection Declaration of Convicted Offences of section 01 of the Standard Instructions, the Offeror must provide with its offer, a completed [Declaration Form](http://www.tpsgc-pwgsc.gc.ca/ci-if/formulaire-form-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/formulaire-form-eng.html>), to be given further consideration in the procurement process.

### **5.2 Certifications Precedent to the Issuance of a Standing Offer and Additional Information**

The certifications and additional information listed below should be submitted with the offer, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Standing Offer Authority will inform the Offeror of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the offer non-responsive.

#### **5.2.1 Integrity Provisions – List of Names**

Offerors who are incorporated, including those submitting offers as a joint venture, must provide a complete list of names of all individuals who are currently directors of the Offeror.

Offerors submitting offers as sole proprietorship, as well as those submitting offers as a joint venture, must provide the name of the owner(s).

Offerors submitting offers as societies, firms or partnerships do not need to provide lists of names.

#### **5.2.2 Federal Contractors Program for Employment Equity - Standing Offer Certification**

By submitting an offer, the Offeror certifies that the Offeror, and any of the Offeror's members if the Offeror is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "[FCP Limited Eligibility to Bid](#)" list

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([http://www.labour.gc.ca/eng/standards\\_equity/eq/emp/fcp/list/inelig.shtml](http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml)) available from [Employment and Social Development Canada-Labour's](#) website.

Canada will have the right to declare an offer non-responsive, or to set-aside a Standing Offer, if the Offeror, or any member of the Offeror if the Offeror is a Joint Venture, appears on the "[FCP Limited Eligibility to Bid](#)" list at the time of issuing of a Standing Offer or during the period of the Standing Offer.

## **PART 6 STANDING OFFER AND RESULTING CONTRACT CLAUSES**

### **A. STANDING OFFER**

#### **6.1 Offer**

**6.1.1** The Offeror offers to fulfill the requirement in accordance with the Requirement at Annex "A".

#### **6.2 Standard Clauses and Conditions**

All clauses and conditions identified in the Standing Offer and resulting contract(s) by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](#) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

##### **6.2.1 General Conditions**

[2005](#) (2015-07-03) General Conditions - Standing Offers - Goods or Services, apply to and form part of the Standing Offer.

##### **6.2.2 Standing Offers Reporting**

The Offeror must compile and maintain records on its provision of goods, services or both to the federal government under contracts resulting from the Standing Offer. This data must include all purchases, including those paid for by a Government of Canada Acquisition Card.

The Offeror must provide this data in accordance with the reporting requirements detailed in Annex "B". If some data is not available, the reason must be indicated. If no goods or services are provided during a given period, the Offeror must still provide a "nil" report.

The data must be submitted on a quarterly basis to the Standing Offer Authority.

The quarterly reporting periods are defined as follows:

- 1st quarter: April 1 to June 30;
- 2nd quarter: July 1 to September 30;
- 3rd quarter: October 1 to December 31;
- 4th quarter: January 1 to March 31.

The data must be submitted to the Standing Offer Authority no later than (15) calendar days after the end of the reporting period.

## **6.3 Term of Standing Offer**

### **6.3.1 Period of the Standing Offer**

The period for making call-ups against the Standing Offer is from December 1, 2015 to November 30, 2018.

### **6.3.2 Extension of Standing Offer**

If the Standing Offer is authorized for use beyond the initial period, the Offeror offers to extend its offer for an additional two (2) one (1) year periods, from December 1, 2018 to November 30, 2019 and December 1, 2019 to November 30, 2020 under the same conditions and at the rates or prices specified in the Standing Offer, or at the rates or prices calculated in accordance with the formula specified in the Standing Offer.

The Offeror will be advised of the decision to authorize the use of the Standing Offer for an extended period by the Standing Offer Authority before the expiry date of the Standing Offer. A revision to the Standing Offer will be issued by the Standing Offer Authority.

## **6.4 Authorities**

### **6.4.1 Standing Offer Authority**

The Standing Offer Authority is:

Andrew Hemy  
Student Procurement Officer  
Public Works and Government Services Canada  
Acquisitions Branch, Western Region  
1650, 635 8 Avenue SW  
Calgary, AB T2P 3M3

Telephone: 403-292-4716  
Facsimile: 403-292-5786  
E-mail address: Andrew.Hemy@pwgsc-tpsgc.gc.ca

The Standing Offer Authority is responsible for the establishment of the Standing Offer, its administration and its revision, if applicable. Upon the making of a call-up, as Contracting Authority, he is responsible for any contractual issues relating to individual call-ups made against the Standing Offer by any Identified User.

### **6.4.2 Project Authority**

The Project Authority for the Standing Offer is identified in the call-up against the Standing Offer.

The Project Authority is the representative of the department or agency for whom the Work will be carried out pursuant to a call-up against the Standing Offer and is responsible for all the technical content of the Work under the resulting Contract.

#### 6.4.3 Offeror's Representative

(To be completed by Offeror)

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Organization: \_\_\_\_\_  
Address: \_\_\_\_\_  
Telephone: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_  
Facsimile: \_\_\_\_\_ - \_\_\_\_\_ - \_\_\_\_\_  
E-mail address: \_\_\_\_\_

#### 6.5 Identified Users

The Identified User authorized to make call-ups against the Standing Offer is The Royal Canadian Mounted Police Armourer Section.

#### 6.6 Call-up Instrument

The Work will be authorized or confirmed by the Identified User(s) using form PWGSC-TPSGC 942.

#### 6.7 Limitation of Call-ups

Individual call-ups against the Standing Offer must not exceed \$100,000.00 (Applicable Taxes included).

#### 6.8 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the call up against the Standing Offer, including any annexes;
- b) the articles of the Standing Offer;
- c) the general conditions 2005 (2015-07-03), General Conditions - Standing Offers - Goods or Services;
- d) the general conditions 2010A (2015-07-03), General Conditions – Goods (Medium Complexity);
- e) Annex A, Requirement and Basis of Payment;
- f) the Offeror's offer dated \_\_\_\_\_.

#### 6.9 Certifications

##### 6.9.1 Compliance

The continuous compliance with the certifications provided by the Offeror with its offer and the ongoing cooperation in providing additional information are conditions of issuance of the Standing Offer (SO). Certifications are subject to verification by Canada during the entire period of the SO and of any resulting contract that would continue beyond the period of the SO. If the Offeror does not comply with any certification, fails to provide the additional information, or if it is determined that any certification made by the Offeror in its offer is untrue, whether made knowingly or unknowingly, Canada has the right to terminate any resulting contract for default and set aside the Standing Offer.

#### 6.10 Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Alberta

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## B. RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from a call-up against the Standing Offer.

### 6.1 Requirement

The Contractor must provide the items detailed in the call-up against the Standing Offer.

### 6.2 Standard Clauses and Conditions

#### 6.2.1 General Conditions

2010A (2015-07-03), General Conditions - Goods (Medium Complexity) apply to and form part of the Contract.

Section 16 Interest on Overdue Accounts, of 2010A (2015-07-03), General Conditions - Goods (Medium Complexity) will not apply to payments made by credit cards.

### 6.3 Term of Contract

#### 6.3.1 Delivery Date

Delivery must be completed in accordance with the call-up against the Standing Offer.

### 6.4 Payment

#### 6.4.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a *firm unit price, as specified in Annex A*. Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

#### 6.4.2 Single Payment

H1000C (2008-05-12) Single Payment

#### 6.4.3 SACC Manual Clauses

C2000C (2007-11-30), Taxes – Foreign-based Contractor

#### 6.4.4 Payment by Credit Card

The following credit cards are accepted: \_\_\_\_\_ and \_\_\_\_\_.

## **6.5 Invoicing Instructions**

- 6.5.1** The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

Each invoice must be supported by:

(a) a copy of the Call-up Against the Standing Offer and any other documents as specified in the Contract.

- 6.5.2** . Invoices must be distributed as follows:  
The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

## **6.6 Insurance**

G1005C (2005-08-12) Insurance

## **6.7 SACC Manual Clauses**

B7500C (2006-06-16) Excess Goods  
M3000C (2006-08-15) Price Lists

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Buyer ID - Id de l'acheteur  
CAL136  
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---

## **ANNEX "A"**

### ***REQUIREMENT AND BASIS OF PAYMENT***

#### **Requirement:**

For the supply of Aimpoint CompM4s sight systems with flip-up covers (Aimpoint part number 12635) for the Royal Canadian Mounted Police Armourer Section located in Regina Saskatchewan on an as required basis.

The period of the standing offer is a three (3) year period from December 1, 2015 to November 30, 2018 with two (2) additional one (1) year option periods.

#### **Basis of Payment:**

GST is to be excluded from the prices quoted herein.  
GST (if applicable) is to be added to the invoice as a separate item.

All prices are FOB Destination inclusive of all shipping costs to Regina Saskatchewan, S4P 3J7.

The estimated usage listed below is for financial evaluation purposes only and will not form part of any resulting Standing Offer.

#### **SPECIALS:**

In addition to the pricing offered, special offerings due to year end or surplus manufacturing runs, special job lots, sales, etc., are to be made available as they occur if they are of lesser cost than under any pricing arrangement detailed herein.



**A. DISCOUNT PRICING for Suppliers who have a Published Price List:**

Items and discounts must be detailed on the invoice.

**Standing Offer Period: December 1, 2015 to November 30, 2018**

**Table 1:**

<b>Year One Firm Unit Pricing (December 1, 2015 – November 30, 2016)</b>		
<b>Description</b>	<b>Estimated Yearly Usage</b>	<b>Firm Unit Price</b>
Aimpoint part number 12635 (CompM4s sight system with flip-up covers).	500 units	\$_____/each

**Table 2:**

<b>Years Two and Three Discount Based Pricing (December 1, 2016 - November 30, 2017 and December 1, 2017 – November 31, 2018 respectively)</b>				
<b>Description</b>	<b>Estimated Yearly Usage</b>	<b>Published Price (Non-Discounted)</b>	<b>Discount Year 2</b>	<b>Discount Year 3</b>
Aimpoint part number 12635 (CompM4s sight system with flip-up covers).	Year 2: 500 units Year 3: 500 units	\$_____/each	_____%	_____%

**Table 3:**

<b>Standing Offer Option Year 1 (December 1, 2018 - November 30, 2019)</b>		
<b>Description</b>	<b>Estimated Yearly Usage</b>	<b>Discount Option Year 1</b>
Aimpoint part number 12635 (CompM4s sight system with flip-up covers).	300 units	_____%

**Table 4:**

<b>Standing Offer Option Year 2 (December 1, 2019 - November 30, 2020)</b>		
<b>Description</b>	<b>Estimated Yearly Usage</b>	<b>Discount Option Year 2</b>
Aimpoint part number 12635 (CompM4s sight system with flip-up covers).	300 units	_____%

## B. MARK-UP PRICING for Suppliers who do not have a Published Price List:

Mark-up Based Pricing = supplier's Laid Down Cost + percentage mark-up

Laid Down Cost is defined as the cost incurred by a supplier to acquire a specific product or service for resale to the government. This includes the supplier's invoice price (less trade discounts), plus any applicable charges for incoming transportation, foreign exchange, customs duty and brokerage, but excludes the Goods and Services Tax and the Harmonized Sales Tax.

Items and mark-up must be detailed on the invoice.

**Standing Offer Period: December 1, 2015 to November 30, 2018**

**Table 1:**

Year One Firm Unit Pricing (December 1, 2015 – November 30, 2016)		
Description	Estimated Yearly Usage	Firm Unit Price
Aimpoint part number 12635 (CompM4s sight system with flip-up covers).	500 units	\$_____/each

**Table 2:**

Years Two and Three Mark-up Based Pricing (December 1, 2016 - November 30, 2017 and December 1, 2017 – November 30, 2018 respectively)				
Description	Estimated Yearly Usage	Laid Down Cost (Without Mark-up)	Mark-up Year 2	Mark-up Year 3
Aimpoint part number 12635 (CompM4s sight system with flip-up covers).	Year 2: 500 units Year 3: 500 units	\$_____/each	_____%	_____%

**Table 3:**

Standing Offer Option Year 1 (December 1, 2018 - November 30, 2019)		
Description	Estimated Yearly Usage	Mark-up Option Year 1
Aimpoint part number 12635 (CompM4s sight system with flip-up covers).	300 units	_____%

Solicitation No. - N° de l'invitation  
M8500-15R002/A  
Client Ref. No. - N° de réf. du client  
M8500-15R002

Amd. No. - N° de la modif.  
File No. - N° du dossier  
CAL-5-38016

Buyer ID - Id de l'acheteur  
CAL136  
CCC No./N° CCC - FMS No./N° VME

**Table 4:**

<b>Standing Offer Option Year 2 (December 1, 2019 - November 30, 2020)</b>		
<b>Description</b>	<b>Estimated Yearly Usage</b>	<b>Mark-up Option Year 2</b>
Aimpoint part number 12635 (CompM4s sight system with flip-up covers).	300 units	_____ %

Solicitation No. - N° de l'invitation  
M8500-15R002/A  
Client Ref. No. - N° de réf. du client  
M8500-15R002

Amd. No. - N° de la modif.  
File No. - N° du dossier  
CAL-5-38016

Buyer ID - Id de l'acheteur  
CAL136  
CCC No./N° CCC - FMS No./N° VME

## ANNEX "B"

### STANDING OFFER USAGE REPORT

Return to:

Public Works and Government Services Canada  
Acquisitions Branch  
Facsimile: (403) 292-5786  
Email: wst-pa-cal@pwgsc-tpsgc.gc.ca

#### Quarterly Usage Report Schedule:

( ) 1st quarter: April 1 to June 30; ( ) 2nd quarter: July 1 to September 30;  
( ) 3rd quarter: October 1 to December 31; ( ) 4th quarter: January 1 to March 31.

SUPPLIER: \_\_\_\_\_  
STANDING OFFER NO: \_\_\_\_\_  
DEPARTMENT OR AGENCY: \_\_\_\_\_

Item No.	Call-Up/contract No. Description	Value of the Call-Up/Contract (GST/HST excluded)
(A) Total Dollar Value Call-ups for this reporting period:		
(B) Accumulated Call-Up totals to date:		
(A+B) Total Accumulated Call-Ups:		

**NIL REPORT:** We have not done any business with the federal government for this period [ ]

#### PREPARED BY:

NAME: \_\_\_\_\_ TELEPHONE NO.: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_\_