

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
**Public Works and Government Services / Travaux  
publics et services gouvernementaux**  
**Kingston Procurement**  
**Des Acquisitions Kingston**  
**86 Clarence Street, 2nd floor**  
**Kingston**  
**Ontario**  
**K7L 1X3**  
**Bid Fax: (613) 545-8067**

**SOLICITATION AMENDMENT**  
**MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**  
**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**  
**Public Works and Government Services / Travaux  
publics et services gouvernementaux**  
**Kingston Procurement**  
**Des Acquisitions Kingston**  
**86 Clarence Street, 2nd floor**  
**Kingston**  
**Ontario**  
**K7L 1X3**

<b>Title - Sujet</b> SAR Air Crew Instructors	
<b>Solicitation No. - N° de l'invitation</b> W0125-165100/A	<b>Amendment No. - N° modif.</b> 007
<b>Client Reference No. - N° de référence du client</b> W0125-165100	<b>Date</b> 2015-07-31
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$KIN-650-6597	
<b>File No. - N° de dossier</b> KIN-5-44016 (650)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-08-10</b>	<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT
<b>F.O.B. - F.A.B.</b> Specified Herein - Précisé dans les présentes <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input checked="" type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Rombough, Lori	<b>Buyer Id - Id de l'acheteur</b> kin650
<b>Telephone No. - N° de téléphone</b> (613) 483-9035 ( )	<b>FAX No. - N° de FAX</b> (613) 545-8067
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm (type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Solicitation No. - N° de l'invitation

W0125-165100/A

Amd. No. - N° de la modif.

007

Buyer ID - Id de l'acheteur

kin650

Client Ref. No. - N° de réf. du client

W0125-165100

File No. - N° du dossier

KIN-5-44016

CCC No./N° CCC - FMS No/ N° VME

---

See Attached

---

### AMENDMENT #007

The intent of this amendment is to answer questions from potential bidders and revise some areas of the Request for Proposal document.

**To allow bidders more time, Amendment #007 is being raised to change the closing date of this solicitation as follows:**

**Refer:** Closing Date/Time

**Delete:** In its Entirety

**Insert:** Closing Date/Time

Solicitation Closes at - 02:00 PM, 10 August 2015

Further to Amendment #006 Q1 and A1, a question has been submitted challenging the related RFP revisions that could be perceived as an employer/employee relationship.

The original intent of the RFP revisions related to the potential Controlled Goods Directorate (CGD) fee was to mitigate extra overhead costs to the Crown that may not occur. However, it is correct that RFP revisions relating to the reimbursement of the CGD fee noted in Amendment #006 could be perceived as an employer/employee relationship by reducing the degree of financial risk.

Therefore, the RFP will be amended to remove all references to CGD fees.

### DELETIONS & INSERTIONS

#### **#1. Under: PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

##### **#1a. Within: 4.1.2.1 Mandatory Financial Criteria**

#### **DELETE:**

a) Pricing Basis "A": The Bidder must submit all-inclusive per diem rates in Canadian dollars, exclusive of applicable taxes.

b) Pricing Basis "B": The Bidder must submit the applicable amount from the proposed three-tier annual fee schedule for Controlled Goods Program.

<b>Tier</b>	<b>Description</b>	<b>Proposed Annual Fee</b>
Sole Proprietors/ Individuals	Business (or consultant) with 1 individual	\$690
Small Businesses	Business with up to 99 employees	\$920
Medium/Large Businesses	Business with 100 or more employees	\$2,230

#### **INSERT:**

a) The Bidder must submit all-inclusive per diem rates in Canadian dollars, exclusive of applicable taxes.

##### **#1b. Within: 4.1.3 Pricing Schedule**

#### **DELETE:**

b) Under Pricing Basis "A": The basis of payment will be an all inclusive per diem rate based on eight (8) hours of work. For services provided less than one day, the per diem rate specified will be prorated accordingly.

#### **INSERT:**

b) The basis of payment will be an all inclusive per diem rate based on eight (8) hours of work. For services provided less than one day, the per diem rate specified will be prorated accordingly.

Solicitation No. - N° de l'invitation  
W0125-165100/A  
Client Ref. No. - N° de réf. du client  
W0125-165100 (6000331810)

Amd. No. - N° de la modif.  
007  
File No. - N° du dossier  
KIN-5-44016

Buyer ID - Id de l'acheteur  
KIN650  
CCC No./N° CCC - FMS No./N° VME

**#1c. Within: 4.1.4 Contract Periods – delete in its entirety & insert:**

- a) Period #1 – Date of award to 31 March 2016
- b) Period #2 – 01 April 2016 to 31 March 2017
- c) Period #3 – 01 April 2017 to 31 March 2018
- d) Option Period #1 – 01 April 2018 to 31 March 2019
- e) Option Period #2 – 01 April 2019 to 31 March 2020
- f) Option Period #3 – 01 April 2020 to 31 July 2020

Item	Description	Estimated # Resources	Total estimated # days per resource	Period #1 Per Diem Rate
1	Pilot Instructional Services	1	100	
2	Pilot Instructional Services	1	100	
3	Air Combat Systems Officer (Navigator) Instructional Services	1	100	
4	Air Combat Systems Officer (Navigator) Instructional Services	1	100	
5	Flight Engineer Instructional Services	1	100	
6	Flight Engineer Instructional Services	1	100	
7	Load Master Instructional Services	1	100	

Solicitation No. - N° de l'invitation  
W0125-165100/A  
Client Ref. No. - N° de réf. du client  
W0125-165100 (6000331810)

Amd. No. - N° de la modif.  
007  
File No. - N° du dossier  
KIN-5-44016

Buyer ID - Id de l'acheteur  
KIN650  
CCC No./N° CCC - FMS No./N° VME

---

Item	Description	Estimated # Resources	Total estimated # days per resource	Period #1 Per Diem Rate
8	Load Master Instructional Services	1	100	

Solicitation No. - N° de l'invitation  
W0125-165100/A  
Client Ref. No. - N° de réf. du client  
W0125-165100 (6000331810)

Amd. No. - N° de la modif.  
007  
File No. - N° du dossier  
KIN-5-44016

Buyer ID - Id de l'acheteur  
KIN650  
CCC No./N° CCC - FMS No./N° VME

Item	Description	Estimated # Resources	Total annual estimated # days per resource	Period #2 Per Diem Rate	Period #3 Per Diem Rate	Option Period #1 Per Diem Rate	Option Period #2 Per Diem Rate
1	Pilot Instructional Services	1	135				
2	Pilot Instructional Services	1	135				
3	Air Combat Systems Officer (Navigator) Instructional Services	1	135				
4	Air Combat Systems Officer (Navigator) Instructional Services	1	135				
5	Flight Engineer Instructional Services	1	135				
6	Flight Engineer Instructional Services	1	135				
7	Load Master Instructional Services	1	135				
8	Load Master Instructional Services	1	135				

Solicitation No. - N° de l'invitation  
W0125-165100/A  
Client Ref. No. - N° de réf. du client  
W0125-165100 (6000331810)

Amd. No. - N° de la modif.  
007  
File No. - N° du dossier  
KIN-5-44016

Buyer ID - Id de l'acheteur  
KIN650  
CCC No./N° CCC - FMS No./N° VME

Item	Description	Estimated # Resources	Total estimated # days per resource	Option Period #3 Per Diem Rate
1	Pilot Instructional Services	1	60	
2	Pilot Instructional Services	1	60	
3	Air Combat Systems Officer (Navigator) Instructional Services	1	60	
4	Air Combat Systems Officer (Navigator) Instructional Services	1	60	
5	Flight Engineer Instructional Services	1	60	
6	Flight Engineer Instructional Services	1	60	
7	Load Master Instructional Services	1	60	
8	Load Master Instructional Services	1	60	

**#1d. Within: 4.1.5 Evaluation of Price**

**DELETE:**

Cost will be evaluated on the total requirement.

Pricing Basis "A" will be calculated by multiplying the firm per diem rates by the estimated number of days, for each period. The total from each period will added together.

Pricing Basis "B": The annual fee for Controlled Goods Program will be multiplied by 6.

Pricing Basis "A" and "B" will be added together, resulting in an evaluated price.

**INSERT:**

The price of the bid will be evaluated in Canadian dollars. Cost will be evaluated on the total requirement (Contract period and any applicable option period to extend, using all-inclusive per diem rate and the number of **estimated days** per contract year as stated in 4.1.4. Each Contract Year Price will be calculated by multiplying the firm per diem rates by the estimated number of days, for each contract year.

**#2. UNDER: ANNEX "B" - BASIS OF PAYMENT – delete in its entirety and insert:**

**UNDER: ANNEX "B" - BASIS OF PAYMENT – delete in its entirety and insert:**

- 1 All-inclusive rates in Canadian dollars. Applicable Taxes excluded.
- 2 An all inclusive per diem rate based on eight (8) hours of work. For services provided less than one day, the per diem rate specified will be prorated accordingly.
- 3 Overtime will not be paid

**5 Contract Periods**

- 4.1 Period #1 – Date of award to 31 March 2016
- 4.2 Period #2 – 01 April 2016 to 31 March 2017
- 4.3 Period #3 – 01 April 2017 to 31 March 2018
- 4.4 Option Period #1 – 01 April 2018 to 31 March 2019
- 4.5 Option Period #2 – 01 April 2019 to 31 March 2020
- 4.6 Option Period #3 – 01 April 2020 to 31 July 2020



Item	Description	Period #1 Per Diem Rate	Period #2 Per Diem Rate	Period #3 Per Diem Rate	Option Period #1 Per Diem Rate	Option Period #2 Per Diem Rate	Option Period #3 Per Diem Rate
1	Pilot Instructional Services	To be filled in at contract award					
2	Pilot Instructional Services						
3	Air Combat Systems Officer (Navigator) Instructional Services						
4	Air Combat Systems Officer (Navigator) Instructional Services						
5	Flight Engineer Instructional Services						
6	Flight Engineer Instructional Services						
7	Load Master Instructional Services						
8	Load Master Instructional Services						

All other terms and conditions remain unchanged.