

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions
- TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0A1 / Noyau 0A1
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

THIS DOCUMENT CONTAINS A SECURITY
REQUIREMENT / DOCUMENT CONTIENT DES
EXIGENCES RELATIVES À LA SÉCURITÉ

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Acquisition Branch, STAMS, ITSPD / Direction
générale des acquisitions, SGAST, DASIT
Computer Hardware Division
Div. de l'équipement informatique
Place du Portage, Phase III, 4C2
11 Laurier Street/11, rue Laurier
Gatineau
Québec
K1A 0S5

Title - Sujet Barcode and RFID Reader	
Solicitation No. - N° de l'invitation 24062-130237/A	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client 24062-130237	Date 2015-08-05
GETS Reference No. - N° de référence de SEAG PW-\$\$EJ-313-28952	
File No. - N° de dossier 313ej.24062-130237	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-08-10	Time Zone Fuseau horaire Eastern Daylight Saving Time EDT
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Leclerc, Jean	Buyer Id - Id de l'acheteur 313ej
Telephone No. - N° de téléphone (819) 956-0973 ()	FAX No. - N° de FAX (819) 956-1156
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

THE PURPOSE OF THIS SOLICITATION AMENDMENT IS AS FOLLOWS:

1. To make modifications to the bid solicitation as detailed in Section A; and
2. To respond to questions submitted by bidders in Section B.

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SECTION A - MODIFICATIONS TO THE BID SOLICITATION

M8. At Part 2 - Bidder Instructions, sub-article 2.1(c).

Delete: 1st line: The date in bracket (2014-09-25).

Insert: 1st line: The date in bracket (2015-07-03).

M9. At Part 2 - Bidder Instructions, sub-article 2.1(d).

Delete: In its entirety.

Insert: (d) "Subsections 3 of Section 01, Integrity Provisions - Bid of Standard Instructions 2003 incorporated by reference above is deleted in its entirety and replaced with the following:

3. List of Names

- a) Bidders who are incorporated or who are a sole proprietorship, including those bidding as a joint venture, have already provided a list of names of all individuals who are directors of the Bidder, or the name of the owner(s), at the time of submitting an arrangement under the Request for Supply Arrangement (RFSA).
- b) These Bidders must immediately inform Canada in writing of any changes affecting the list of directors during this procurement process.

M10. At Part 5 - Certifications.

Delete: The first two paragraphs: In its entirety.

Insert: Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue, whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

M11. At Part 5 - Certifications, article 5.1 Certifications Precedent to Contract Award.

Delete: Article 5.1 **Certification Precedent to Contract Award** and sub-article (a) **Integrity Provisions - Associated Information**: In its entirety.

Insert: Article 5.2, new 1st paragraph and sub-article (a):

5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

(a) Integrity Provisions - List of Names

Bidders who are incorporated, including those bidding as a joint venture, must provide a complete list of names of all individuals who are currently directors of the Bidder.

Bidders bidding as sole proprietorship, as well as those bidding as a joint venture, must provide the names of the owner(s).

Bidders bidding as societies, firms or partnerships do not need to provide lists of names.

M12. At Part 5 - Certifications, article 5.2 Additional Certifications Precedent to Contract Award.

Delete: Article number 5.2.

Insert: Article number 5.3.

M13. At Part 5 - Certifications.

Insert: New article **5.1 Certifications Required with Bid**

Bidders must submit the following duly completed certifications as part of their bid.

(a) Declaration of Convicted Offences

As applicable, pursuant to subsection Declaration of Convicted Offences of section 01 of the Standard Instructions, the Bidder must provide with its bid, a completed Declaration Form (Form 4), to be given further consideration in the procurement process.

- M14. At Part 7 - Resulting Contract Clauses, Article 7.4 Standard Clauses and Conditions, sub-article (a)(i).

Delete: 1st line: The date in bracket (2014-09-25).

Insert: 1st line: The date in bracket (2015-07-03).

- M15. Section titled "Forms"

Insert: Form 4: **Declaration Form** attached.

Form 5: **List of Names Form** attached.

- M16. At Attachment 4.1: Testing Plan, Part 2 - Responsibilities of Test Participants, sub-article 2.2(a).

Delete: 1st line: The words: 4 samples.

Insert: 1st line: The words: 2 samples.

SECTION B - QUESTIONS AND ANSWERS

Q55. Attachment 4.1 Testing Plan

Your test plan is extremely comprehensive - probably the most organized customer acceptance document that we have seen in our many years in business.

However, we have concerns that - prior to a contract award - it may set the bar too high for a genuinely collaborative working relationship and the best outcome for yourselves in terms of end-product. We say this because we have yet to see one installation where the requirements specification was able to capture 100% of customer needs accurately. There are always configuration changes needed after experiencing live field use. We see little opportunity in this RFP for a "working together" co-operative approach to acceptance, deployment and needed re-configurations over the implementation, training and fine-tuning project run-up period. We recognize that this isn't so easy to write within the limitations of the RFP process. However, the very short turnaround timeframes, harsh elimination criteria and requirement for multiple loaner systems - all prior to contract award - might make it difficult for any supplier to make a rational business decision to engage in this exercise where there is considerable business risk for the supplier with no guarantee of any financial return.

Would you consider amending your testing plan to address these issues? Our suggestion would be to eliminate this section completely and ask bidders to submit a detailed test plan which you can score as part of the RFP evaluation process. This approach would help enable a supplier to partner with you to ensure a successful conclusion to the project.

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24062-130237/A

Amd. No. - N° de la modif.

003

Buyer ID - Id de l'acheteur

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24062-130237

File No. - N° du dossier

313ej24062-130237

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A55. Canada has deemed this section of the bid solicitation necessary as its requirements and expectations are detailed and outlined as such. We will however reduce the number of sample devices to two (2). *(See Modification M16 above)*

ALL OTHER TERM AND CONDITIONS REMAIN UNCHANGED.

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46: Foreign directives			
47: Offer rigging			
49: Agreements or arrangements of federal financial institutions			

¹ for which no pardon or equivalent has been received

	Yes	No	Comments
52: False or misleading representation 53: deceptive notice of winning a prize			
Corruption of Foreign Public Officials Act 3: Bribing a foreign public official 4: Accounting 5: Offence committed outside Canada	<input type="checkbox"/>	<input type="checkbox"/>	
Controlled Drugs and Substance Act 5: Trafficking in substance 6: Importing and exporting 7: production of substance	<input type="checkbox"/>	<input type="checkbox"/>	
Other Acts 239: False or deceptive statements of the Income Tax Act 327: False or deceptive statements of the Excise Tax Act	<input type="checkbox"/>	<input type="checkbox"/>	

Additional Comment

☐ I, (name) _____, (position) _____, of (company name bidder) _____ authorise PWGSC to collect and use the information provided, in addition to any other information that may be required to make a determination of ineligibility and to publicly disseminate the results.

☐ I, (name) _____, (position) _____, of (company name bidder) _____ certify that the information provided in this form is, to the best of my knowledge, true and complete. Moreover, I am aware that any erroneous or missing information could result in the cancellation of my offer as well as a determination of ineligibility/suspension.

We appreciate your interest in doing business with The Government of Canada and your understanding on the additional steps that we need to take to protect the integrity of PWGSC's procurement process.

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FORM 5: LIST OF NAMES FORM

In accordance with Part 5, Article 5.2(a) – Integrity Provision – List of Names, please complete the Form below.

Complete Legal Name of Company	
Company's address	
Company's Procurement Business Number (PBN)	
Solicitation number	
24062-130237/A	
Board of Directors (Use Format – first name last name)	
Or put the list as an attachment	
1. Director	
2. Director	
3. Director	
4. Director	
5. Director	
6. Director	
7. Director	
8. Director	
9. Director	
10. Director	
Other members	
Comments	