

RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving - PWGSC / Réception des soumissions
- TPSGC
11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2
Gatineau, Québec K1A 0S5
Bid Fax: (819) 997-9776

Revision to a Request for a Standing Offer
Révision à une demande d'offre à commandes
Regional Individual Standing Offer (RISO)
Offre à commandes individuelle régionale (OCIR)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Industrial Vehicles & Machinery Products Division
11 Laurier St./11, rue Laurier
7B1, Place du Portage, Phase III
Gatineau
Québec
K1A 0S5

Title - Sujet ICE BLOCKS	
Solicitation No. - N° de l'invitation C1111-150132/A	Date 2015-09-04
Client Reference No. - N° de référence du client C1111-150132	Amendment No. - N° modif. 002
File No. - N° de dossier hs597.C1111-150132	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$\$HS-597-67741	
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale 2015-07-29	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-09-17	
Address Enquiries to: - Adresser toutes questions à: Bourassa, Chantal	Buyer Id - Id de l'acheteur hs597
Telephone No. - N° de téléphone (819) 956-6763 ()	FAX No. - N° de FAX (819) 956-5227
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required	Yes - Oui	No - Non
Accusé de réception requis	<input type="checkbox"/>	<input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

This Revision is raised to provide Questions and Answers following the Offeror's Conference held on September 2, 2015 in Gatineau, Qc.

Attendees:

Chantal Bourassa – PWGSC – Contracting Authority

Evelyne Bisson – PWGSC – Acting Team Leader

Éric Lanthier – Department of Canadian Heritage – Procurement and Contract Advisor

Claudine Plouffe – Department of Canadian Heritage – Project Authority

Offerors

In person - Steeve Collin – Glace Frontenac

Via Conference Call – Heidi Bayley – IceCulture

Question 1:

Part 1 – General Information - 1.2 Summary

For other events (Canada Day, Christmas Lights across Canada, the celebrations of the 150th of the confederation in 2017, etc.) to establish the transportation cost, what is the estimative quantity?

Answer 1:

A minimum quantity of 5 blocks could be ordered for these other events.

Annex A – Pricing will be amended to include Item 004 – Transportation Cost for other events (Item 004 will not be included in the financial evaluation)

Part 7 B – Resulting Contract Clauses**7.4 Payment**

Insert :

7.4.1.1 Basis of Payment (BOP) – Transportation Costs – Other Events – Annex A – Item 004

Price to be negotiated in Canadian dollars, Delivered Duty Paid at destination, Incoterms 2000, including Canadian Custom Duties and Excise Taxes included where applicable, and Applicable Taxes are extra.

The transportation cost will be "negotiated" when Canada intends to exercise an option and has identified the applicable quantities and destinations. When requested by Canada, as a basis for negotiation, the Contractor must provide the transportation price(s) and relevant information.

Question 2:

Part 7B, paragraph 7.9 Preparation for Delivery

- a) Is there a specific ways to place the blocks on the pallets?
- b) Is six (6) blocks per pallet acceptable?
- c) Are cardboard boxes with open ends acceptable?
- d) Do unloading trucks can stay on the site longer after completion unloading?
- e) How many load for urgent deliveries ?
- f) How many load for normal deliveries?

Answer 2:

- a) No specific way, as long as the blocks are stacked safely.
- b) Yes, acceptable. If such is the need to achieve the maximum amount of transport blocks. The majority of pallets should contain 6 to 8 blocks.
- c) No, the blocks are to be packed in boxes closed on all sides.
- d) No, the site does not permit it.
- e) Urgent deliveries must be made in one load only.
- f) There is no specific number, as long that at the end of deliveries, the amount requested is complete.

Question 3:

Part 7B, paragraph 7.10 Shipping Instructions

It is requested that truck or trailer transporting ice blocks are scheduled to be on site for a maximum of 8 hours, if this is the case, this will have an impact on the cost?

Answer 3:

Delete the 2nd point of paragraph 2 and insert :

- All units (truck or trailer) transporting ice blocks are scheduled to be on site for a maximum of four (4) hours after arrival on site (if exceeded, fees will be charged separately using a purchase order). This is to allow PCH to unload the ice blocks in a safely manner while insuring the proper storage of the blocks.

Question 4:

Annex A – Pricing

Item 003 – Urgent Deliveries – Colored Blocks

It is indicated that urgent deliveries must be within 48 hours, this presents a problem for the color blocks.

Is leadtime for urgent deliveries for color blocks can be amend?

Answer 4 :

There will be no urgent orders for color blocks, Annex A will be amended accordingly.

Question 5:

Annex B – Statement of Requirement

2.1 Ice Blocks Specifications

Clarifications requested for: ("All blocks must be free of cracks, chips or major scratches and must have all sides, edges and corners straight.")

Answer 5:

It is not expected that the blocks be "re-cut" in order to be straight. We do want to avoid however concave dips on the sides or rounded corners from old blocks of ice. We understand it is normal to see plastic bags prints in the ice and minimal signs of the harvest clips on the sides.

Question 6:

Annex B – Statement of Requirement

Competition Ice Blocks – Clilnebell fabrication or equivalent

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Does competition blocks with a thin white layer acceptable?

Answer 6:

No, competition blocks must be clear ice with no inclusions or cloudiness.

Medium quality ice blocks (referred to as B-Blocks) with minimal cloudiness or feather effects are acceptable.

Replace Annex A – Pricing with this version :

ANNEX A - PRICING

The Contractor will be paid firm prices, in Canadian dollars, Delivered Duty Paid at destination, Incoterms 2000, Canadian Custom Duties, Excise Taxes included where applicable and Applicable Taxes extra.

The estimated quantities herein are estimates only for evaluation purposes and do not represent Canada's actual requirement.

	Firm Period	Extended Periods			Estimated Quantity per year - for evaluation purpose only
	Date of SO to 2016-03-31 Unit price for 2016 (excl. tax)	2016-04-01 to 2017-03-31 Unit price for 2017 (excl. tax)	2017-04-01 to 2018-03-31 Unit price for 2018 (excl. tax)	2018-04-01 to 2019-03-31 Unit price for 2019 (excl. tax)	
ICE BLOCKS					
Item 001 - Clinebell or equivalent quality ice blocks	\$	\$	\$	\$	490
Item 001 – Urgent deliveries – Clinebell blocks	\$	\$	\$	\$	30
Item 002 - B-Block	\$	\$	\$	\$	160
Item 002 – Urgent deliveries – B-Blocks	\$	\$	\$	\$	30
Item 003 colored ice blocks-	\$	\$	\$	\$	30

Item 004 - Transportation Cost (Other Events) - Quantity - A minimum of 5 blocks.

The Contractor must deliver the vehicle/equipment to destination as follows:

Quantity: (to be inserted by PWGSC at the time that the event will take place)

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Ice Blocks must be delivered to:

(to be inserted by PWGSC at the time that the event will take place)

The contact person at destination is: (to be inserted by PWGSC at the time that the event will take place).

Negotiated price of \$ (to be negotiated if an option is exercised), for transportation cost, Delivered Duty Paid (... named place of destination), in accordance with Part 7, Basis of Payment 7.4.1.1.

(Item 004 will not be included in the financial evaluation)

Example:

Aggregate Price Determination per item

The evaluated aggregate price per item (regular and urgent delivery), per year will be determined as follows:

Item 001 - regular: $\$1.00 + \$1.25 + \$1.30 + \$1.35 = \$4.90 \times 1960 (490 \times 4 \text{ (year)}) = \$9,604.00$

Item 001 – urgent: $\$1.25 + \$1.30 + \$1.35 + \$1.40 = \$5.30 \times 120 (30 \times 4 \text{ (year)}) = \636.00

$\$9,604.00 + \$636.00 = \$10,240.00$

$\$10,240.00$ would represent the evaluated price for Item 001.

Item 002 – regular: $\$0.90 + \$0.95 + \$1.00 + \$1.25 = \$4.10 \times 640 (160 \times 4 \text{ (year)}) = \$2,624.00$

Item 002 – urgent: $\$1.00 + \$1.25 + \$1.30 + \$1.35 = \$4.90 \times 120 (30 \times 4 \text{ (year)}) = \588.00

$\$2,624.00 + \$588.00 = \$3,212.00$

$\$3,212.00$ would represent the evaluated price for Item 002.

Item 003 – regular: $\$0.85 + \$0.90 + \$1.00 + \$1.25 = \$4.00 \times 120 (30 \times 4 \text{ (year)}) = \480.00

$\$480.00$ would represent the evaluated price for Item 003.

* It is important to indicate the load capacity and minimal load requirement, if any.

Indicate Load Capacity

(for information purposes
only)

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.