

# ADVANCE CONTRACT AWARD NOTICE

FOR

## SUPPLY OF PROJECT LEVEL DATA FOR NEW HOUSING PROJECTS

*Date issued: September 10, 2015*

*Solicitation Closes: September 23, 2015*

*Solicitation File Number:  
201503089*

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Housing Corporation*

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Ce document est disponible en français sur demande*

### **Purpose of an Advance Contract Award Notice (ACAN):**

An ACAN allows departments and agencies to post a notice, for no less than fifteen (15) calendar days, indicating to the supplier community that it intends to award a good, service or construction contract to a pre-identified contractor.

You are hereby notified that CMHC intends to award a contract to **Realnet Canada Inc.** for the services outlined herein. Suppliers who consider themselves fully qualified and available to provide the exact services/goods described herein, may submit a Statement of Capabilities in writing to the contact person identified in this Notice on or before the closing date. The statement of capabilities must clearly demonstrate how the supplier meets the advertised requirements.

Should a Statement of Capabilities be deemed to meet the exact requirements set out in the ACAN, CMHC will proceed with a full competitive tendering process. If no Statement of Capabilities are received which meets the exact requirements set out in the ACAN on or before the closing date, CMHC will proceed with the award of a contract to the identified supplier.

Documents may be submitted in either official language of Canada.

CMHC retains the right to negotiate with suppliers on any procurement.

### **Closing Date and Time:**

This ACAN closes at **2:00pm EDT on September 23, 2015**. Statement of Capabilities must be received on or before this time in order to be considered.

### **Background:**

Canada Mortgage and Housing Corporation (CMHC) requires a supplier of project level data for new housing projects at the marketing stage and related time series for the GTA (Greater Toronto Area) /GGH (Greater Golden Horseshoe) and intends to establish a contract with **Realnet Canada Inc.** in order to have said service fulfilled.

#### Note:

- The GTA includes Clarington, Scugog, Brock, Oshawa, Whitby, Ajax, Pickering, Uxbridge, Georgina, East Gwillimbury, Newmarket, Qurora, Whitchurch-Stouffville, Richmond Hill, Markham, Scarborough, East York, Toronto, York, North York, Etobicoke, Vaughan, King, Caledon, Brampton, Mississauga, Oakville, Halton Hills, Milton, and Burlington.
- The GGH includes Northumberland, Peterborough, Kawartha Lakes, Simcoe, Dufferin, Wellington, Waterloo, Brant, Hamilton, Haldimand, and Niagara

### **Current Requirements:**

1. The Contractor will be required to provide monthly updates at a project level for new housing projects in the marketing stage for the GTA and GGH.
2. The Contractor will be required to provide time series data in Excel format for the following variables for the GTA (Greater Toronto Area):
  - Monthly low rise sales data by dwelling type, municipality and for the regions of York, Durham, Halton, Peel and Toronto
  - Monthly low rise inventory and site data by dwelling type, municipality and for the regions of York, Durham, Halton, Peel and Toronto
  - Monthly low rise price per sq.ft data by dwelling type, municipality and for the regions of York, Durham, Halton, Peel and Toronto
  - Quarterly low rise residential land transaction price per sq.ft by dwelling type, municipality and for the regions of York, Durham, Halton, Peel and Toronto
  - Monthly high rise sales data by product type, municipality and for the regions of York, Durham, Halton, Peel and Toronto
  - Monthly high rise inventory and site data by product type, municipality and for the regions of York, Durham, Halton, Peel and Toronto
  - Monthly high rise price per sq.ft data by product type, municipality and for the regions of York, Durham, Halton, Peel and Toronto
  - Quarterly high rise residential land transaction price per sq.ft by product type, municipality and for the regions of York, Durham, Halton, Peel and Toronto
3. In addition, the Contractor will be required to perform the following services:
  - Provide CMHC with the ability to get access to all aforementioned data on an as-needed basis (including web access) with the data being updated on at least a monthly basis.

**Contract Duration:**

This contract is expected to begin on October 1, 2015, ending September 30, 2016 with the option to renew at CMHC's discretion for two subsequent one-year periods. The value of this service contract is expected to be between \$70,000 and \$110,000 including all applicable taxes and all extensions.

**Justification For Sole Sourcing:**

It is the intent of CMHC to contract with **Realnet Canada Inc.** for the work outlined above due to the following reasons:

1. Realnet Canada Inc is recognized within Canada as the only source of monthly time series data on pre-construction residential sales, prices and land transaction data in large metropolitan centres.
2. Realnet Canada Inc. is the only known source which provides web access to GTA and GGH monthly data on sales, prices and land transaction data.
3. Realnet Canada Inc. is able to provide customized data on Excel format for all variables listed above. This data can then be directly loaded to Eviews worksheets for data manipulation.
4. Realnet Canada Inc. is recognized as providing excellent client service and offers a variety of data delivery options.