

**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**
**Bid Receiving - PWGSC / Réception des
soumissions - TPSGC**
1550 D'Estimauville Avenue
1550, Avenue d'Estimauville
Québec
Québec
G1J 0C7
FAX pour soumissions: (418) 648-2209

**REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Title - Sujet Wheel Skid-Steer Loader	
Solicitation No. - N° de l'invitation T3033-150043/A	Date 2015-09-25
Client Reference No. - N° de référence du client T3033-150043	
GETS Reference No. - N° de référence de SEAG PW-\$BAL-001-16553	
File No. - N° de dossier BAP-5-38158 (001)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-11-09	Time Zone Fuseau horaire Heure Normale du l'Est HNE
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Tremblay, Marial	Buyer Id - Id de l'acheteur bal001
Telephone No. - N° de téléphone (418) 677-4000 (4159)	FAX No. - N° de FAX (418) 677-3288
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Transports Canada / Transport Canada Aéroport des Îles de la Madeleine/ Magdalen Islands Airport 210 chemin de l'aéroport Havre aux maisons (Québec) G4T 5L2	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address
**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie) Signature Date	

Issuing Office - Bureau de distribution
TPSGC/PWGSC
BFC Bagotville, CP 380
CFB Bagotville, PO Box 380
Bâtiment 62, local 112
Building 62, Room 112
Alouette
Québec
G0V1A0

This Request For Proposal is divided into two separate documents:

- Document 1 of 2: This page (Page 2 of - de 2) as well as the first page (Page 1 of - de 2).
- Document 2 of 2: The attachment with a pagination beginning with "Document 2 of 2".

WHEEL SKID-STEER LOADER

MAGDALEN AIRPORT TRANSPORT CANADA

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PART 1 - GENERAL INFORMATION

1.1 Requirement

The requirement is detailed under Article 6.1 of the resulting contract clauses.

1.2 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

1.3 Trade Agreements

The requirement is subject to the provisions of the Trade Agreements: NAFTA /AIT / Canada FTAs with Peru / Colombia / Panama.

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PART 2 - BIDDER INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2015-07-03) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

Your proposal can be transmitted by fax to # 418-648-2209 or by mail to the following address:

Bid Receiving Unit
Public Works and Government Services Canada (PWGSC)
1550 D'Estimauville Avenue
Quebec City, Quebec, Canada, G1J 0C7

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2.3 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than ten (10) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all bidders. Enquiries not submitted in a form that can be distributed to all bidders may not be answered by Canada.

2.4 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec, Canada.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

3.1 Bid Preparation Instructions

Canada requests that bidders provide their bid in separately bound sections as follows:

- Section I: Technical Bid (1 hard copy)
- Section II: Financial Bid (1 hard copy)
- Section III: Certifications (1 hard copy)
- Section IV Additional Information (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process Policy on Green Procurement (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Applicable Taxes must be shown separately.

3.1.1 Exchange Rate Fluctuation Risk Mitigation

1. The Bidder may request Canada to assume the risks and benefits of exchange rate fluctuations. If the Bidder claims for an exchange rate adjustment, this request must be clearly indicated in the bid at time of bidding. The Bidder must submit form PWGSC-TPSGC 450, <http://www.tpsgc-pwgsc.gc.ca/app-acq/forms/documents/450.pdf> Claim for Exchange Rate Adjustments with its bid, indicating the Foreign Currency Component (FCC) in Canadian dollars for each line item for which an exchange rate adjustment is required.
2. The FCC is defined as the portion of the price or rate that will be directly affected by exchange rate fluctuations. The FCC should include all related taxes, duties and other costs paid by the Bidder and which are to be included in the adjustment amount.
3. The total price paid by Canada on each invoice will be adjusted at the time of payment, based on the FCC and the exchange rate fluctuation provision in the contract. The exchange rate adjustment will only be applied where the exchange rate fluctuation is greater than 2% (increase or decrease).
4. At time of bidding, the Bidder must complete columns (1) to (4) on form PWGSC-TPSGC 450, for each line item where they want to invoke the exchange rate fluctuation provision. Where bids are evaluated in Canadian dollars, the dollar values provided in column (3) should also be in Canadian dollars, so that the adjustment amount is in the same currency as the payment.
5. Alternate rates or calculations proposed by the Bidder will not be accepted for the purposes of this exchange rate fluctuation provision.

Section III: Certifications

Bidders must submit the certifications required under Part 5.

Section IV: Additional Information

Manufacturer's Standard Warranty Period:

Canada requests that Bidders provide details of the manufacturer's standard warranty period for the vehicle/equipment and its component that exceeds the minimum warranty periods of twenty-four (24) months or 2000 hours of usage, whichever comes first, for all major components (engine, axles, gear boxes, differentials, clutch assemblies, drive system); and eighteen (18) months or 1000 hours of usage, whichever comes first, for all the non-major components and accessories of the grader. Any additional manufacturer's standard warranty such as those derived from the Original Equipment Manufacturer (OEM) for component/sub-assemblies will form part of the proposed contract.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

4.1.1 Technical Evaluation

4.1.1.1 Mandatory Technical Criteria

The bid must meet the mandatory technical criteria specified below. Bidders must provide the necessary documentation to support compliance with this requirement.

Bids which fail to meet the mandatory technical criteria will be declared non-responsive. Each mandatory technical criterion should be addressed separately.

Mandatory Technical Criteria	
Although bidders must propose products meeting all mandatory specifications and components outlined in Annex "A"; at the bid closing date, bids will be evaluated on following preselected mandatory specifications and components:	
Wheel Skid-Steer Loader:	
1	Diesel engine, 74 HP or more
5	Selectable Joystick Controls (SJC)
8	High-flow hydraulics of 110 litres per minute or more.
10	Cab enclosure with heating and air conditioning
To demonstrate that your products meet all preselected mandatory specifications and components mentioned above, Bidders must submit with their bid, a copy of complete specifications and descriptive literature (technical documents such as data sheets, user manual, ...etc.) of the products offered. The technical documents must be already existing standards documents. The technical documents must not be written specially drafted to this Request For Proposal.	

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Mandatory Technical Criteria
Canada will evaluate only the documentation provided with a bidder's bid. Canada will not evaluate information such as references to Web site addresses where additional information can be found, or technical manuals or brochures not submitted with the bid.

4.1.2 Financial Evaluation

The total price of each bid will be established using the following criteria:

Bidders must submit firm prices, Canadian customs duties and excise taxes included, and Applicable Taxes excluded. For evaluation purposes, bids received in a foreign currency will be converted to Canadian funds using the appropriate rate of exchange using the rate quoted by the Bank of Canada as being in effect on date of bid closing.

Bidders must submit their prices DDP destination; Delivered Duty Paid.

4.2 Basis of Selection - Mandatory Technical Criteria

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

PART 5 - CERTIFICATIONS

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

5.1.1 Declaration of Convicted Offences

As applicable, pursuant to subsection Declaration of Convicted Offences of section 01 of the Standard Instructions, the Bidder must provide with its bid, a completed Declaration Form (<http://www.tpsgc-pwgsc.gc.ca/ci-if/documents/formulaire-form-eng.pdf>), to be given further consideration in the procurement process.

5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

5.2.1 Integrity Provisions – List of Names

Bidders who are incorporated, including those bidding as a joint venture, must provide a complete list of names of all individuals who are currently directors of the Bidder.

Bidders bidding as sole proprietorship, as well as those bidding as a joint venture, must provide the name of the owner(s).

Bidders bidding as societies, firms or partnerships do not need to provide lists of names.

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5.2.2 Federal Contractors Program for Employment Equity - Bid Certification

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list (http://www.labour.gc.ca/eng/standards_equity/eq/emp/fcp/list/inelig.shtml) available from Employment and Social Development Canada (ESDC) - Labour's website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of contract award.

PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

Notice: Numbering will be revised at contract award

6.1 Requirement

The Contractor must provide a wheel skid-steer loader, in accordance with the Requirement at Annex A.

6.2 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

6.2.1 General Conditions

2010A (2015-09-03), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

6.2.1.1 Warranty Period

Section 09 entitled Warranty of General Conditions 2010A (2015-09-03) is amended as follows:

1. For all major components (engine, axles, gear boxes, differentials, clutch assemblies, drive system):

At subsection 1, delete the following: "The warranty period will be twelve (12) months" and replace with the following: "The warranty period will be twenty-four (24) months, or 2,000 hours of usage, whichever comes first".

2. For all the non-major components and accessories of the grader:

At subsection 1, delete the following: "The warranty period will be twelve (12) months" and replace with the following: "The warranty period will be eighteen (18) months, or 1,000 hours of usage, whichever comes first".

3. Delete subsection 2 in its entirety and replace with the following:

The Contractor must pay the transportation cost associated with returning the Work or any part of the Work to the Contractor's plant for replacement, repair or making good. The Contractor must also pay the

transportation cost associated with forwarding the replacement or returning the Work or part of the Work when rectified to the delivery point specified in the Contract or to another location as directed by Canada. If, in the opinion of Canada, it is not expedient to remove the Work from its location, the Contractor must carry out any necessary repair or making good of the Work at that location. In such cases, the Contractor will be responsible for all Costs (including travel and living expenses) incurred in so doing, Canada will not reimburse these Costs.

If action to effect repairs under warranty cannot be initiated within two (2) working days and completed within a reasonable length of time or if the Contractor has no repair facilities in the immediate vicinity (within 100 kilometres) of the specified delivery destinations (consignees), Canada reserves the right to make such repairs and be reimbursed by the Contractor at the rate of \$110 per hour for labour and the cost for replaced parts.

All other provisions of the warranty section remain in effect.

6.3 Term of Contract

6.3.1 Delivery Period

All the deliverables except training must be received within a period of ninety (90) calendar days after the contract is awarded.

6.3.2 Training Period

The training must be given no later than 3 weeks after the delivery of goods.

6.3.2.1 Liquidated Damages

1. If the Contractor fails to deliver the goods and perform the services within the time specified in the Contract, the Contractor agrees to pay to Canada liquidated damages in the amount of \$500.⁰⁰ for each calendar day of delay. The total amount of the liquidated damages must not exceed 10 percent of the contract price.
2. Canada and the Contractor agree that the amount stated above is their best pre-estimate of the loss to Canada in the event of such a failure, and that it is not intended to be, nor is it to be interpreted as, a penalty.
3. Canada will have the right to hold back, drawback, deduct or set off from and against the amounts of any monies owing at any time by Canada to the Contractor, any liquidated damages owing and unpaid under this section.

-
4. Nothing in this section must be interpreted as limiting the rights and remedies which Canada may otherwise have under the Contract.

6.4 Authorities

6.4.1 Contracting Authority

The Contracting Authority for the Contract is:

Name: Marial Tremblay
Title: Supply specialist
Telephone: 418-677-4000, ext.: 4159
E-mail address: Marial.Tremblay@pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

6.4.2 Technical Authority

The Technical Authority for the Contract is:

(to be completed at contract award by PWGSC)

Name: _____
Title: _____
Telephone No.: _____
Facsimile No.: _____
E-mail Address: _____

The Technical Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Technical Authority, however the Technical Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

6.4.3 Contractor's Representatives

Name and telephone number of the person responsible for :

(a) Contract Manager:

Name: _____

Title: _____

Telephone No.: _____

Facsimile No.: _____

E-mail Address: _____

(b) Delivery and installation Follow up:

Name: _____

Title: _____

Telephone No.: _____

Facsimile No.: _____

E-mail Address: _____

(c) After-sales service:

The following dealer and/or agent is authorized to provide after sales service, maintenance and warranty repairs; and a full range of repair parts for the vehicle/equipment offered:

Distance between the delivery location and the dealer and/or agent: _____ km

Name: _____

Title: _____

Telephone No.: _____

Facsimile No.: _____

E-mail Address: _____

6.5 Payment

6.5.1 Basis of Payment - Firm Lot Prices

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid the firm lot prices, as specified in Annex " B " for a cost of \$_____ (to be completed at contract award by PWGSC). Customs duties are included, and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.5.2 SACC Manual Clauses

Number	Date	Title
C2000C	2007-11-30	Taxes - Foreign-based Contractor
C3015C	2014-11-27	Exchange Rate Fluctuation Adjustment
H1001C	2008-05-12	Multiple Payments

6.6 Invoicing Instructions

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must be distributed as follows:

The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

6.7 Certifications

6.7.1 Compliance

The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing associated information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the Contract. If the Contractor does not comply with any certification, fails to provide the associated information, or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

6.8 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Quebec, Canada.

6.9 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2015-09-03), General Conditions - Goods (Medium Complexity);
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment; and
- (e) the Contractor's bid dated _____ (to be completed at contract award by PWGSC)

6.10 SACC Manual Clauses

Number	Date	Title
A1009C	2008-05-12	Work Site Access
A9049C	2011-05-16	Vehicle Safety

6.11 Preparation, Delivery, and Unloading

6.11.1 Preparation for Delivery

The vehicle/equipment shall be serviced, adjusted and delivered in condition for immediate use. The interior and exterior must be cleaned before leaving the factory and being released to the inspection authority or consignee at the final delivery location.

All vehicles/equipment are to be delivered by appointment only. Any attempt by the carrier to deliver the vehicles/equipment without an appointment may be refused. When the carrier is required to return due to its failure to make an appointment for delivery, Canada will not be liable, to pay for any additional costs.

6.11.2 Shipping Instructions - Delivery at Destination

Goods must be consigned to the destination specified in the Contract and delivered Delivered Duty Paid (DDP) Magdalen Islands Airport, 210 chemin de l'aéroport, Havre aux maisons, Quebec, Canada, G4T 5L2, Incoterms 2000 for shipments from a commercial contractor.

6.11.3 Delivery and Unloading

Delivery trucks must be equipped with an unloading device which will permit unloading at sites with no hydraulic, stationary or other type of unloading facility.

6.12 Inspection and Acceptance

The Technical Authority or his representative is the Inspection Authority. All reports, deliverable items, documents, goods and all services rendered under the Contract are subject to inspection by the Inspection Authority or representative. Should any report, document, good or service not be in accordance with the requirements of the Equipment Specifications and to the satisfaction of the Inspection Authority, as submitted, the Inspection Authority will have the right to reject it or require its correction at the sole expense of the Contractor before recommending payment.

ANNEX A - REQUIREMENT

A.1 Introduction

Transport Canada requires the supply and delivery of wheel skid-steer loader that will be used in an airport environment. The loader must be delivered to the Magdalen Islands airport, Quebec, Canada.

A.2 Certification

The certificates must indicate the equipment model and where the components and parts were installed (ex. engine, transmission). They must also confirm that the manufacturer's components are certified and approved for the equipment's applications. The certificates must be provided after the contract is granted but before the delivery of the equipment. A letter certifying the compliance will be accepted.

A.3 Dynamometer Report

The dynamometer test must include a minimum 20 minute engine test, at minimum 90% the output force. The test must also include the equipment's serial number. This sample will check that such testing is the manufacturer's standard practice. The factory test will be receivable and will be accepted. The report will be provided after the contract is granted but before the delivery of the equipment.

A.4 Safety Standards

The vehicle must meet applicable Canada Motor Vehicle Safety Standard, plus FMCSR 393.65.

A.5 Safely Accessing, Entering and Exiting the Cab and Engine Block

- (a) The chassis will be designed for safe and easy access as well as the unit's disassembly by operators and personnel. The sheet metal, hood, steps and shock absorbers will not have any edges or sharp corners and will include braces and supports to prevent deformation and fissures. The handles will be installed by the personnel, as required for safe assembly and disassembly.
- (b) The cab will be completely closed, thermally insulated and soundproof (85 decibels and under, as certified by an audiometric test conducted at 6" from the driver's ears while the vehicle is running at full capacity). The test can be done with the client before delivery. The audiometric certificate must be provided after the contract is granted but before the delivery of the equipment.

A.6 Manuals and CD/DVD/USBkey - English Version (and French if available)

- (a) Parts manual: two (2) hard copies per piece of equipment and the manual must list each part individually.
- (b) Spare parts manual provided by a manufacturer: two (2) hard copies per piece of equipment, including the major parts.
- (c) Operator's manual: two (2) hard copies per piece of equipment.
- (d) CD/DVD or USB Key for each piece of equipment: the CD/DVD or USB key must show the operations, adjustment sequences and daily maintenance required on this equipment.
- (e) Furthermore, the contractor must mention if the maintenance manuals and parts lists are available on the Internet. If so, the contractor must provide the passwords to access the manufacturer's site.

A.7 Operator and Mechanic Training

The contractor must train Transport Canada's personnel at the Magdalen Islands airport. This training period will be equivalent to two (2) eight (8) hour work shifts during the day for a total of 16 hours. The instructor must be certified by the manufacturer. The training will address the proper and safe operation of the equipment. This training must be provided at the latest three (3) weeks after the delivery of the equipment.

A.8 Safety Equipment

The contractor must provide the necessary safety equipment (fire extinguishers, at least one safety triangle).

A.9 Systems

The proposed equipment must include all the hydraulic, pneumatic, mechanical, electrical and electronic systems and the controls necessary for the equipment's proper operation, according to the technical requirements.

A.10 Attachments

The contractor must include all the attachments required for the proposed equipment's proper operation.

A.11 Mandatory Specifications and Components

The mandatory specifications and components listed in the tables below are, first and foremost, the minimum requirements and do not constitute an exhaustive list.

Any specifications and components required for operation of the equipment and not described in the table below are an integral part of this annex and their cost is included in the firm lot price for the wheel skid-steer loader.

➤ Instruction to Bidders

- 1) In the second-last column of the following table, bidders should indicate the specifications and components offered.
- 2) In the last column of the following table, bidders should indicate where in their technical documents we can find information on the specifications and components offered.
- 3) Do not forget to include with your bid, the table below duly completed.

	Mandatory Specifications and Components	Specifications and Components Offered	Title, Page and/or Line the Technical Documents
1	Diesel engine, 74 HP or more		
2	Cold-start group (Engine block heater)		
3	88-inch general-purpose bucket		
4	Quick coupler (male)		
5	Selectable Joystick Controls (SJC)		
6	Hydraulic bucket positioning		
7	Auxiliary control for hydraulic attachments		
8	High-flow hydraulics: <ul style="list-style-type: none"> • 110 litres per minute or more); and • PSI of 3250 or more. 		
9	Two speed with "Spring Applied, Pressure Released" parking brake		
10	Cab enclosure with heating and air conditioning		

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	Mandatory Specifications and Components	Specifications and Components Offered	Title, Page and/or Line the Technical Documents
11	Air suspension driver's seat		
12	Conspicuous paint colour, according to the manufacturer's standards: preferably orange, yellow or red		
13	Mobile VHF air band transceiver with exterior antenna (model TIL-90-6R)		
14	Strobe-type revolving light		
15	Backup alarm		
16	AM/FM radio		
Attachments:			
17	Bolt on cutting Edge 88 inches with quick coupler (female)		
18	Palette fork frame with quick coupler (female)		
19	48 inch pallet fork teeth		
20	Scraper with quick coupler (female)		
21	Track kit (Steel tracks that can be installed on the tires)		

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ANNEX B - BASIS OF PAYMENT**B.1 Pricing**

- (a) Before submitting prices, please refer to clause **6.5 Payment**.
- (b) Please indicate the brand name and model offered and complete the last column of the following table:

Item	Description	Qty	Unit	Firm Lot Price
1	Wheel Skid-Steer Loader, its Components and Accessories <ul style="list-style-type: none"> Brand Name Offered: _____ Model Offered: _____ As per sections A.5, A.8 to A.11 of Annexe A. 	1	lot	\$
2	Certification, and Safety Standards <ul style="list-style-type: none"> As per sections A.2, A.3, A.4, and A.5 (b) of Annex A. 	1	lot	\$
3	Manuals and CD/DVD/USBkey <ul style="list-style-type: none"> As per section A.6 of Annex "A". 	1	lot	\$
4	Training Charges [two (2) eight (8) hour work shifts during the day for a total of 16 hours] on-site at Magdalen Islands airport. <ul style="list-style-type: none"> As per section A.7 of Annex A; and labour, equipment, travel and living expenses included. 	1	lot	\$

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Item	Description	Qty	Unit	Firm Lot Price
5	Warranty Period of <u>2000 hours or 24 months</u> and <u>1000 hours or 18 months</u> <ul style="list-style-type: none">As per clause 6.2.1.1 Warranty Period of this document.	1	lot	\$
6	Delivery Charges - Delivery at Destination <ul style="list-style-type: none">goods delivered to the destination (Magdalen Islands Airport) indicated in clause 6.11 Preparation, Delivery, and Unloading of this document.	1	lot	\$
Total Value of the Contract:				\$

ANNEX C - PRESENTATION OF YOUR BID

C.1 Check List

Below is a checklist of the contents of your bid. This list is not an exhaustive list; it remains the Bidder's responsibility to prepare its bid in accordance with the instructions contained in the Request For Proposal (RFP) and provide a comprehensible and sufficiently detailed bid, including all requested pricing details that will permit a complete evaluation in accordance with the criteria set out in the RFP.

Pagination of <u>Document 1 of 2</u>	
Page 1 ↓	Bidders should include with their bid, the first sheet of this RFP properly completed and signed. Refer to 2003 Standard Instructions mentioned in clause 2.1 Standard Instructions, Clauses and Conditions .
Pagination of <u>Document 2 of 2</u>	
Page 5 ↓	Bidders must submit their bid only to the address indicated in clause 2.2 Submission of Bids .
Page 8	In Section IV : Canada requests that Bidders provide details of the manufacturer's standard warranty period for the vehicle/equipment and its component <u>that exceeds the minimum warranty periods</u> detailed in clause 6.2.1.1 Warranty Period .
Pages 9 and 10	Bids of Bidders must meet the mandatory technical criteria described in clause 4.1.1.1 Mandatory Technical Criteria . As required in clause 4.1.1.1, join with your bid, copy of complete specifications and descriptive literature (technical documents) of the products offered.
Page 11	This is <u>applicable only if an offence was committed</u> . Bidders must include with their bid, the Declaration Form duly completed as indicated Clause 5.1.1 Declaration of Convicted Offences .
Page 11	Bidders must provide with their bid or promptly thereafter a complete list of names of all individuals who are currently directors of the Bidder. Refer to clause 5.2.1 Integrity Provisions – List of Names .
Page 16	Bidders should submit with their bid, clause 6.4.3 Contractor's Representatives properly completed.
Pages 22 and 23	Bidders should include with their bid, the table of section A.11 of Annex "A" duly completed.
Pages 24 and 25	Bidders must include with their bid, Annex "B" - Basis of Payment duly completed.