

**RETURN BIDS TO:**  
**RETOURNER LES SOUMISSIONS À:**  
Bid Receiving - PWGSC / Réception des  
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11 Laurier St., / 11, rue Laurier  
Place du Portage, Phase III  
Core 0B2 / Noyau 0B2  
Gatineau  
Québec  
K1A 0S5  
Bid Fax: (819) 997-9776

**LETTER OF INTEREST**  
**LETTRE D'INTÉRÊT**

Comments - Commentaires

Vendor/Firm Name and Address  
Raison sociale et adresse du  
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution  
Informatics Professional Services - EL Division/Services  
professionnels en informatique - division EL  
4C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> CARM Solution - Solution GCRA	
<b>Solicitation No. - N° de l'invitation</b> 47064-165038/B	<b>Date</b> 2015-10-05
<b>Client Reference No. - N° de référence du client</b> 1000325038	<b>GETS Ref. No. - N° de réf. de SEAG</b> PW-\$\$EL-627-29532
<b>File No. - N° de dossier</b> 627e1.47064-165038	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2016-01-29</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Aubin, Marc A.	<b>Buyer Id - Id de l'acheteur</b> 627e1
<b>Telephone No. - N° de téléphone</b> (819) 956-1436 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>  Specified Herein Précisé dans les présentes	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b> See Herein	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> Raison sociale et adresse du fournisseur/de l'entrepreneur	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur ( taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Solicitation No. - N° de l'invitation

47064-165038/B

Amd. No. - N° de la modif.

File No. - N° du dossier

627e147064-165038

Buyer ID - Id de l'acheteur

627e1

CCC No./N° CCC - FMS No/ N° VME

1000325038

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See attached.

## **CBSA ASSESSMENT AND REVENUE MANAGEMENT (CARM) SOLUTION – UPDATE**

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**This is not a solicitation document. This is an update regarding the expected issuance of the Invitation to Qualify (ITQ) for the CARM Solution.**

### **1. Executive Summary**

The Government of Canada is intending to procure the services of a contractor to design, build and deploy the CARM solution across people, process and technology with quality, cost and schedule certainty.

The procurement process for this requirement was launched on May 7, 2015 with a Letter of Interest (LOI/A), that closed on August 5, 2015. The purpose of the LOI was to initiate engagement with industry, to seek interest from potential suppliers to participate in information sessions such as Industry Day and One-on-One meetings and to confirm that industry is interested in investing for this procurement.

On May 28, 2015 an Industry Day occurred and was attended by 29 firms/associations, as well as government representatives, for a total of 113 attendees, including those who joined in via WebEx/teleconference. The Industry Day served to provide an overview of the CARM project including the proposed approach, scope, and high-level capabilities to be delivered, a review of the key business issues and questions for which Canada is seeking industry feedback and an explanation of the proposed procurement approach.

The Industry Day was followed by the issuance of an amendment to the Letter of Interest (LOI) on June 3, 2015. The purpose of this amendment was mainly to provide instructions on the one-on-one meetings and how they will be conducted. Thirteen written responses to the LOI provided detailed feedback on many aspects of the procurement, and a further thirteen one-on-one meetings with industry allowed for further engagement with global leaders.

The LOI provided the opportunity for Canada to consider adjustments to the future stages of the project and the associated procurement process.

### **2. Update**

Please note that the Invitation to Qualify (ITQ) has not yet been issued. It was mentioned at the Industry Day that the ITQ posting was targeting August 2015 as a planned release date. Canada is still gathering key information to refine the CARM requirements. Canada's intention to publish the ITQ will be communicated at a later date.

In addition, please note that all questions received during the one-on-one meetings and their related answers will be provided through an amendment to this LOI.

### **3. Enquiries**

The Government of Canada procures goods and services on behalf of departments and agencies using Buy and Sell, the Government Electronics Tendering Service. Suppliers are encouraged to continue to monitor the web site at [www.buyandsell.gc.ca](http://www.buyandsell.gc.ca) for further updates.

All industry enquiries and other communications related to the procurement process should be directed exclusively to the Contracting Authority.

This notice is a general information update and responding to this notice is not a prerequisite to participating in any future solicitation(s) in this regard.

Additional updates prior and after the release of the ITQ will be provided as amendments to this RFI notice, as needed.