



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

**Bid Receiving - PWGSC / Réception des soumissions
- TPSGC**

11 Laurier St. / 11, rue Laurier

Place du Portage , Phase III

Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Electronics, Simulators and Defence Systems Div.

/Division des systèmes électroniques et des systèmes de
simulation et de défense

11 Laurier St. / 11, rue Laurier

8C2, Place du Portage

Gatineau

Québec

K1A 0S5

Title - Sujet OPTICAL TRACKING SYSTEM		
Solicitation No. - N° de l'invitation W7714-166116/A		Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client W7714-166116		Date 2015-11-25
GETS Reference No. - N° de référence de SEAG PW-\$\$QF-113-25485		
File No. - N° de dossier 113qf.W7714-166116	CCC No./N° CCC - FMS No./N° VME	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-11-30		Time Zone Fuseau horaire Eastern Standard Time EST
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>		
Address Enquiries to: - Adresser toutes questions à: Martyniuk, David		Buyer Id - Id de l'acheteur 113qf
Telephone No. - N° de téléphone (819) 953-7336 ()		FAX No. - N° de FAX (819) 956-5650
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:		

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

This bid solicitation amendment # 002 is issued to respond to a question from Industry and to modify the delivery dates of the resulting contract:

Modification no. 2

Within Article 6.6.1 – Basis of Payment, the table of Milestones and Deliverables is amended as follows:

Table of Milestones and Deliverables			
Milestone no.	Deliverable	Payment	Delivery Date
1	Positioner mounting platform and payload support bracket designs delivered and approved by the Technical Authority	10% of the total price for Requirement no.1	ARO + 6 weeks
2	Optical Tracking System assembly completion as confirmed by a Contractor-supplied certification of completion provided to the Technical Authority	65% of the total price for Requirement no.1	No later than 03-31-2016
3	Delivery and acceptance of acceptance test report	15% of the total price for Requirement no.1	No later than 04-30-2016
4	Delivery and acceptance of Optical Tracking System and Documentation.	10% of the total price for Requirement no.1	No later than 05-31-2016

Modification no. 3

Within Article 6.6.1 – basis of payment, the Table of Optional Deliverables is amended as follows:

#	SoW Reference	Specification/Deliverable	Qty	Delivery	Delivery Date	Firm Price
1	5.2.1	Digital video recording	1	DDP	No later than May 31, 2016	\$ _____
2	6.5	Training	1	N/A	No later than March 31, 2017	\$ _____

Modification no. 4

Within Annex A – Statement of Work, Article 5.2 – Digital Video Recording (option) is amended as follows:

5.2 Digital Video Recording (option)

The Bidders must provide a price for Digital Video Recording with the following specifications:

Specification	Value
5.2.1 Digital video recording	The Contractor must provide preliminary design for digital video recording capabilities with storage for a minimum of 25 hours of time stamped video from the OT System video camera. The video must be recorded to a removable medium (e.g. a USB flash drive or external hard disk drive). This option, if exercised, will be exercised at Contract award.

Questions

Question #2

Reference:

- Article 3.1 – Bid Preparation Instructions
- Standard Instructions - Goods or Services - Competitive Requirements, 07 (2012-03-02) Delayed Bids

Question: Can an extension of time to the RFP solicitation period be granted if a bidder chooses to provide its bid to Canada via a courier process?

Answer: No extension will be granted at this time. Bidders should refer to 2003 Standard Instructions 07 (2012-03-02) Delayed Bids, which states:

1. A bid delivered to the specified bid receiving unit after the closing date and time but before the contract award date may be considered, provided the bidder can prove the delay is due solely to a delay in delivery that can be attributed to the Canada Post Corporation (CPC) (or national equivalent of a foreign country). Purolator Inc. is not considered to be part of CPC for the purposes of delayed bids. The only pieces of evidence relating to a delay in the CPC system that are acceptable to PWGSC are:

- a. a CPC cancellation date stamp; or
- b. a CPC Priority Courier bill of lading; or

c. a CPC Xpresspost label

that clearly indicates that the bid was mailed before the bid closing date.

2. Misrouting, traffic volume, weather disturbances, labour disputes or any other causes for the late delivery of bids are not acceptable reasons for the bid to be accepted by PWGSC.
3. Postage meter imprints, whether imprinted by the Bidder, the CPC or the postal authority outside Canada, are not acceptable as proof of timely mailing.

Question #3

Reference: Bid Solicitation, Article 6.6.1 – Basis of Payment

Question: We would like to comment on the Delivery Schedule and Payment as described in Clause 6.6.1:

1. The general requirement for delivery and completion is defined as March 31, 2016, but as an experienced and responsible vendor, it is very difficult to commit on delivery of such a complex system without knowing when a contract will be signed. As you probably know, this kind of system takes several months to complete. Despite having the basic building blocks, it still requires customization and thoroughly testing and integration to meet your client specific needs.
2. As per Clauses 5.1.4 and 5.1.5 of the SOW (Annex A), the designs of the Positioner mounting platform and the Payload support bracket “are to be reviewed and approved by the Technical Authority post contract award prior to manufacturing”. As no definite schedule is presented for this review and approval it is impossible to commit on starting of manufacturing not just of these items, but the entire system. The Technical Authority may have comments which will require several iterations of the design until final approval. The design of these items must be taken into consideration when the design of other main components of the system is finalized and before manufacturing.
3. Clause 6.6.1 defines Basis of Payments. Item 1 requires “delivered and approved” designs of the positioner mounting platform and the payload support bracket to the Technical Authority, no later than March 31st, 2016. While this milestone can be met by our company, there is no definite date when this approval will be granted, and as stated above it might take more than one iteration before approval.

Based on the above, we request changing the requirement for completion of the system from a definite date of March 31st, to reasonable industry standards for such systems, and define milestones as months ARO (after signing contract).

As stated above, milestone 1 for the submission of the designs can be met before March 31st, but we request amending the delivery of the other milestones.

For example and per our experience, delivery of such a system (milestone 4) might take 7-8 months to complete. The delivery of the optional items can be met within same schedule.

I would like to provide you with more detailed information on suggested delivery schedule:

Table of Milestones and Deliverables			
Milestone no.	Deliverable	Payment	Delivery Date Weeks
1	Positioner mounting platform and payload support bracket designs delivered and approved by the Technical Authority	10% of the total price for Requirement no.1	ARO+ 6
2	Optical Tracking System assembly completion as confirmed by a Contractor-supplied certification of completion provided to the Technical Authority	55% of the total price for Requirement no.1	ARO+ 16
3	Delivery and acceptance of acceptance test report	25% of the total price for Requirement no.1	ARO+ 17
4	Delivery and acceptance of Optical Tracking System and Documentation .	10% of the total price for Requirement no.1	ARO+ 18
5	Positioner mounting platform delivery		ARO + 18-22 (still under evaluation)

Answer: Bidders should refer to modification no. 2, above.

Question #4

Reference: Bid Solicitation

Question: We have bid a number of requirements similar to the OTS and were wondering why the turnaround time for proposal submittal was so short. For programs of this type, submittal times typically range from 30 - 60 days after release of the Tender, depending on the complexity of the requirement. This allows time for questions to be submitted and answered, pricing information to be obtained and delivery schedules determined. A more realistic submittal schedule would be 30 days after Tender release.

Answer: No extension to the solicitation posting period will be granted at this time.

Solicitation No. - N° de l'invitation
W7714-166116/A
Client Ref. No. - N° de réf. du client
W7714-166116

Amd. No. - N° de la modif.
02
File No. - N° du dossier
113qf.W7714-166116

Buyer ID - Id de l'acheteur
113qf
CCC No./N° CCC - FMS No./N° VME

Question #5

Reference: Bid Solicitation, Article 6.6.1 – Basis of Payment

Question: The other requirement in the Tender is to deliver the system by 31 March 2016. Given the Christmas holidays, and a number of suppliers working reduced work weeks or are closed from mid December until 1 January 2016. This leaves only three months for fabrication, assembly and test of the system. For a system of this type a typical delivery schedule is 6 months. A five (5) month delivery schedule would be more realistic. Let me know if the end user can accept a 5-month delivery schedule.

Answer: Bidders should refer to modification no. 2, above.

**ALL OTHER TERMS AND CONDITIONS OF THE SOLICITATION DOCUMENT
REMAIN UNCHANGED**