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**Bid Receiving - PWGSC / Réception des soumissions
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11 Laurier St. / 11, rue Laurier

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

Gatineau

Quebec

K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

**Systems Software Procurement Division / Division des
achats des logiciels d'exploitation**

11 Laurier St. / 11 rue, Laurier

4C1, Place du Portage, Phase III

Gatineau

Quebec

K1A 0S5

Title - Sujet EA SOLUTION		
Solicitation No. - N° de l'invitation EN578-160999/A		Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client 20160999		Date 2015-11-30
GETS Reference No. - N° de référence de SEAG PW-\$\$EE-027-29572		
File No. - N° de dossier 027ee.EN578-160999	CCC No./N° CCC - FMS No./N° VME	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2015-12-15		Time Zone Fuseau horaire Eastern Standard Time EST
F.O.B. - F.A.B.		
Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>		
Address Enquiries to: - Adresser toutes questions à: MacCuaig, Shannon		Buyer Id - Id de l'acheteur 027ee
Telephone No. - N° de téléphone (819) 956-2625 ()		FAX No. - N° de FAX (819) 953-3703
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:		

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

THIS SOLICITATION AMENDMENT 003 IS RAISED TO ANSWER QUESTIONS RAISED BY THE INDUSTRY AND TO MAKE CLARIFICATIONS TO THE RFP

Question 5: Ref: 7.21 Training (d) All training, including both the instruction and the course materials, must be provided in both official languages.

Q24: : Given the limited size of this RFP and number of users - we formally request this requirement be changed to allow training instruction to be delivered in both official languages with course materials being provided in English only.

Response 5: No, course material must be in both official languages.

Question 6: Proprietary Question

Given our evaluation of sizing and pricing - in our estimate, this solicitation will result in an award under \$25,000 for the initial requirement. This is an incredibly complex Request for Proposal, which requires XXXXXXXX make significant investments in time and resources to respond. In our view - it doesn't make economic sense for either party to pursue, and we request this solicitation be cancelled. Alternatively, we request the multi-departmental clause be removed.

Response 6: The entire requirement is estimated at over \$25,200, therefore NAFTA applies. When NAFTA applies, Canada must compete a requirement among all potential bidders. Furthermore, the multi-departmental clause is a result of consultations with other clients having similar needs to CBSA and who may choose to procure through the resulting contract.

Question 7: RE: M-10 "The EA Solution must allow the import and export of models, data, diagrams and shapes in the following formats: CSV, XML, XMI and VSD."

Exporting to a VSD format is not possible for most EA products since Visio does not operate on a meta-model. Would Canada consider removing VSD from the file format list with regard to exporting to VSD format? Or, consider removing this requirement altogether, given that R-59 fundamentally looks after the same functionality?

Response 7: Canada agrees to remove VSD.

At Annex A, Mandatory Requirements:

DELETE: "and VSD"

Question 8: RE: M-40, "The resource proposed as the EA Solution Product Expert must have a minimum of three (3) years of the following experience:

a) Expertise in the EA COTS product in terms of installation, set-up and configuration, performance, optimization, implementation, supporting the software, deployment and integration with other COTS Software or applications; and

b) Experience in configuring the EA product in terms of creating templates.

A minimum of one (1) year of this experience must be on the version of the product that is being proposed by the Contractor."

If the proposed EA Solution has not been released for a full twelve-month period, would Canada allow experience on the previous version?

Should Canada answer "yes" to our request, the following would be our proposed wording for the last paragraph of M-40.

"A minimum of one (1) year of this experience must be on the version of the product that is being proposed by the Contractor, or the previous version of the product if the proposed version was released less than 12 months from the closing date of this solicitation."

Response 8: Canada accepts proposed wording.

At Annex A, Mandatory Requirement M-40:

INSERT: "A minimum of one (1) year of this experience must be on the version of the product that is being proposed by the Contractor, or the previous version of the product if the proposed version was released less than 12 months from the closing date of this solicitation."

Question 9: RE: M-41, "The resource proposed to provide the classroom training on the EA Solution must have a minimum of three (3) years in training, in both official languages, System Administrators and Technical Specialists in class room settings on the customization, operation and administration of the EA COTS Product. A minimum of one (1) year of this experience must be on the version that is being proposed by the Contractor."

If the proposed EA Solution has not been released for a full twelve-month period, would Canada allow experience on the previous version?

Should Canada answer "yes" to our request, the following would be our proposed wording for M-41.

"The resource proposed to provide the classroom training on the EA Solution must have a minimum of three (3) years in training, in both official languages, System Administrators and Technical Specialists in class room settings on the customization, operation and administration of the EA COTS Product. A minimum of one (1) year of this experience must be on the version that is being proposed by the Contractor, or the previous version of the product if the proposed version was released less than 12 months from the closing date of this solicitation."

Response 9: Canada accepts proposed wording change.

At Annex A, Mandatory Requirements M-41:

DELETE: M-41 in its entirety.

INSERT: "The resource proposed to provide the classroom training on the EA Solution must have a minimum of three (3) years in training, in both official languages, System Administrators and Technical Specialists in class room settings on the customization, operation and administration of the EA COTS Product. A minimum of one (1) year of this experience must be on the version that is being proposed by the Contractor, or the previous version of the product if the proposed version was released less than 12 months from the closing date of this solicitation."

Question 10: RE: M-42, "The Contractor must have provided a minimum of five (5) different clients with the same product as proposed and provided maintenance and support to each of these Clients for a minimum of one (1) twelve (12) month period in the last five (5) years."

Since it is more common in software licensing to use software resellers, would Canada allow the Contractor to use client references from a partner (i.e. reseller) and / or the software publisher that it is also using in response to this solicitation?

Response 10: Yes

Question 11: Are Bidders required to provide a completed and signed copy of the RFP cover page with their bid submission?

Response 11: No.

Question 12: Part 3, Section 3.2 (b) (iii) (A)

Would Canada please confirm the reference to M-43, (i.e. required by M-43 of Annex A), should be a reference to M-42?

Response 12: Question is answer in Amendment 002 "Canada Confirms that 3.2 Technical Bid (b)(iii) should read M-42."

Question 13: RE: Part 3, Section 3.3, "Section II: Management Bid"

Would Canada please confirm this section of a bid response is not necessary for this solicitation given the following?

- a. Bidders capability and experience will be covered by the response to M-42 in the Technical Bid;
- b. There is no requirement for a project management team in this solicitation;
- c. Client contact(s) will be provided in the response to M-42 in the Technical Bid.

Should Canada confirm the Management Bid is not required, also please confirm the renumbering of bid response sections II and III must follow the list provided in part 3, Section 3.2 (a)?

Response 13: Canada will delete section 3.3. Yes, Canada will renumber response sections II and III.

At Article 3.3, Section II: Management Bid:

DELETE in its entirety.

At Article 3.4:

DELETE: "Section III: Financial Bid"

INSERT: "Section II: Financial Bid"

At Article 3.5:

DELETE: "Section IV: Certifications"

INSERT: "Section III: Certifications"

Question 14: RE: Appendix 1 to Annex E

Would Canada please confirm that Appendix 1 to Annex E (page 83 of 93) does not apply to this solicitation?

Response 14: Annex E does not apply to this solicitation yet because CBSA is currently the only client in this RFP.

Question 15: Was wondering if Canada would grant a one week extension to December 15th?

Response 15: Yes, the closing date for this bid solicitation has been changed and is now December 15, 2015 at 14h00pm EDT.

PWGSC agrees to extend the closing date until December 15, 2015 at 14h00pm EDT. Bidders should budget their time accordingly and submit any questions as soon as possible, as PWGSC does not intend to grant any further extensions for this bid solicitation. Although the bid closing date is being extended, the date for answering questions is not being extended. Therefore, bidders should submit all questions in writing by December 1, 2015. Canada does not commit to answer questions received after this date.

QUESTION 16: Section 7.8 Payment (a) Basis of Payment; item (v) Optional training states that Canada will “pay the Contractor the firm price per course set out in Annex B”, and in section 7.21 Training (f) it states that “All training must be provided at the course rates established in Annex B – Table 3”. Although in Annex B Table 3 it is expressed as a per diem rate for professional services rather than a firm price per course. Would Canada please amend Table 3 for Training to specify that a firm price per course is required and not a Professional Services per diem rate.

RESPONSE 16: No, per diem rates are correct. Canada will amend 7.8 and 7.21 as follows:

DELETE: 7.8 a) v) in its entirety.

INSERT: 7.8 a) v) “For optional training, as and when requested by Canada during the Contract Period, Canada will pay the Contractor the firm per diem price set out in Annex B – Table 3, upon completion of the training, Applicable Taxes extra.

DELETE: 7.21 f) in its entirety.

INSERT: 7.21 f) “All training must be provided at the per diem rate established in *Annex B – Table 3*.”

ALL OTHER TERMS AND CONDITIONS OF THE BID SOLICITATION REMAIN THE SAME