



**RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:**

Proposal submission details are included in this Call for Proposals document.

Les détails concernant la soumission des propositions sont inclus dans le présent document d'appel de propositions.

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

**Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution
Science Procurement Directorate/Direction de
l'acquisition
de travaux scientifiques
11C1, Phase III
Place du Portage
11 Laurier St. / 11, rue Laurier
Gatineau, Québec K1A 0S5

Title-Sujet BCIP 006 – PICC 006		
Solicitation No. - N° de l'invitation EN578-15BCIP/B	Amendment No. – N° modification 007	Date 2015-12-02
Client Reference No. - N° de référence du client EN578-15BCIP		
GETS Reference No. - N° de référence de SEAG PW-15-00695040		
File No. – N° de dossier 001sc.EN578-15BCIP	CCC No./N° CC – FMS NO. / N° VME	
Solicitation Closes – L'invitation prend fin at – à 2:00 PM on – le 2018-03-29		Time Zone Fuseau horaire Eastern Daylight Time EDT Heure avancée de l'Est (HAE)
F.O.B. – F.A.B		
Plant-Usine : <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input type="checkbox"/>		
Address Enquiries to: - Adresser toutes questions à: Karen Moore		Buyer Id – Id de l'acheteur 002sc
Telephone No. - N° de téléphone 819-956-1688		FAX No. - N° de FAX
Destination of Goods, Services and Construction: Destinations des biens, services et construction : To be determined À être déterminé		

Instructions : See Herein
Instructions : voir aux présentes

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de telephone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Call for Proposals - Call 006**Amendment 007****Purpose:**

A) To respond to questions regarding Call 006.

A) QUESTIONS AND ANSWERS**Question #67**

The submission forms mentions a "Bidder representative"

a. What should we do if the authorized signing authority isn't the main contact person? Can we specify one person that has the necessary authorities, and another in charge of the project?

Answer #67

Please reference Changes 7 and 8 in Solicitation Amendment 006.

Question #68

4.5.2 Installation Cost -

a. Assembly of our product doesn't have to be done by us. But, would you like a detailed option to complete the work? That would be all inclusive of course but how are we to know where the test and product assembly will be done? Assuming this would be over and above the \$500k max.

Answer #68

Only shipping, travel & living, and applicable taxes are excluded from your financial proposal; all other costs must be within the maximum financial limitation except, in accordance with the electronic Proposal Submission Form section 8.2(a), any cost in excess of the maximum funding will be construed as the supplier's commitment of additional costs which the supplier will pay (the difference between the maximum financial limitation and the supplier's financial proposal total cost). Bidders may propose and explain additional costs in their financial proposal within section 8.2(b). Please reference Changes 9 and 10 in Solicitation Amendment.

Question #69

4.5.3 Training Costs - As an option that is considered above the \$500k?

Answer #69

Please reference question and answer 68 in this solicitation amendment.

Question #70

4.6 Financial Cost Breakdown - Of what we include in the amount up to the \$500k max or does it have to include all the extras, options and testing?

Answer #70

Call 006 Part 3 section 4.6 refers suppliers to the electronic Proposal Submission Form and section 8.2

includes the Financial Cost Breakdown. Please reference questions and answers 68 in this solicitation amendment, as well as question and answer 22 in Solicitation Amendment 004.

Question #71

PR8.3 (a) Assembly, Installation (deploy) & Training - Is this to be quoted as an extra to the \$500k cap or included as part of it? Should we quote an optional fee to have people on hand to assist with testing and help evaluate the data? If so, is that in or above the \$500k?

Answer #71

Please reference questions and answers 68 in this solicitation amendment, as well as question and answer 22 in Solicitation Amendment 004.

Question #72

Our current designs are certified as barges in Canada, so the only addition certification we will be applying for is ASTM in the USA.

Does that have to be before testing if chosen to participate or before our submittal? Keep in mind, our products are all built to order.

Answer #72

In accordance with the electronic Proposal Submission Form SC2.3 Certifications, License and Approvals: Bidders must have the certifications, licenses, and approvals required to test their innovation in an operational setting at the time of bid submission; however, in this section Bidders may also provide details on certifications, licenses and approvals left to obtain that are not required for testing but are required before commercialization. Reference Change 11 in Solicitation Amendment 006.

Question #73

In section 8.2 (a); financial proposal cost breakdown; are bidders allowed to factor in a profitability margin; or is it expected that bidders will supply the services at cost.

Answer #73

Please reference question and answer 63 in Solicitation Amendment 006.

ALL OTHER TERMS AND CONDITIONS REMAIN THE SAME.