



RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
**Bid Receiving Public Works and Government
Services Canada/Réception des soumissions
Travaux publics et Services gouvernementaux
Canada**
1713 Bedford Row
Halifax, N.S./Halifax, (N.É.)
B3J 1T3
Bid Fax: (902) 496-5016

**REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

Comments - Commentaires

Title - Sujet Urethane Dumbbells	
Solicitation No. - N° de l'invitation W0100-165103/A	Date 2015-12-08
Client Reference No. - N° de référence du client W0100-16-5103	
GETS Reference No. - N° de référence de SEAG PW-\$HAL-308-9701	
File No. - N° de dossier HAL-5-75138 (308)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-01-20	Time Zone Fuseau horaire Atlantic Standard Time AST
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: LaBrash, Rachelle	Buyer Id - Id de l'acheteur hal308
Telephone No. - N° de téléphone (902) 496-5115 ()	FAX No. - N° de FAX (902) 496-5016
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: DEPARTMENT OF NATIONAL DEFENCE SEE HEREIN HALIFAX NOVA SCOTIA B3K5X5 Canada	

Instructions: See Herein

Instructions: Voir aux présentes

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Atlantic Region Acquisitions/Région de l'Atlantique
Acquisitions
1713 Bedford Row
Halifax, N.S./Halifax, (N.É.)
B3J 3C9
Nova Scot

Delivery Required - Livraison exigée See Herein	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

TABLE OF CONTENTS

PART 1 - GENERAL INFORMATION	2
1.1 REQUIREMENT	2
1.2 DEBRIEFINGS.....	2
1.3 TRADE AGREEMENTS.....	2
PART 2 - BIDDER INSTRUCTIONS	2
2.1 STANDARD INSTRUCTIONS, CLAUSES AND CONDITIONS.....	2
2.2 SUBMISSION OF BIDS	2
2.3 ENQUIRIES - BID SOLICITATION.....	2
2.4 APPLICABLE LAWS	3
PART 3 - BID PREPARATION INSTRUCTIONS	3
3.1 BID PREPARATION INSTRUCTIONS	3
PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION	4
4.1 EVALUATION PROCEDURES	4
4.2 BASIS OF SELECTION	4
PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION	4
5.1 CERTIFICATIONS REQUIRED WITH THE BID.....	5
5.2 CERTIFICATIONS PRECEDENT TO CONTRACT AWARD AND ADDITIONAL INFORMATION	5
PART 6 - RESULTING CONTRACT CLAUSES	5
6.1 SECURITY REQUIREMENTS	5
6.2 REQUIREMENT	5
6.3 STANDARD CLAUSES AND CONDITIONS	5
6.4 TERM OF CONTRACT.....	6
6.5 AUTHORITIES.....	6
6.6 PAYMENT.....	7
6.7 INVOICING INSTRUCTIONS	7
6.8 CERTIFICATIONS	8
6.9 APPLICABLE LAWS	8
6.10 PRIORITY OF DOCUMENTS	8
6.11 <i>SACC MANUAL</i> CLAUSES.....	8
6.12 INSURANCE.....	8
ANNEX A	9
REQUIREMENT	9
ANNEX B	11
BASIS OF PAYMENT.....	11
ANNEX C	12
MANDATORY EVALUATION CRITERIA	12

PART 1 - GENERAL INFORMATION

1.1 Requirement

The Department of National Defence has a requirement for the supply and delivery of urethane dumbbells, as detailed in Annex A. Delivery to HMC Dockyard, Halifax, N.S.

1.2 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

1.3 Trade Agreements

The requirement is subject to the provisions of the North American Free Trade Agreement (NAFTA), and the Agreement on Internal Trade (AIT).

PART 2 - BIDDER INSTRUCTIONS

2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2015-07-03) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

2.3 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than five (5) calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

2.4 Applicable Laws

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Nova Scotia.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

PART 3 - BID PREPARATION INSTRUCTIONS

3.1 Bid Preparation Instructions

Canada requests that Bidders provide their bid in separately bound sections as follows:

- Section I: Technical Bid (2 hard copies)
- Section II: Financial Bid (1 hard copy)
- Section III: Certifications (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that Bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

Section I: Technical Bid

In their technical bid, Bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

Section II: Financial Bid

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Applicable Taxes must be shown separately.

Section III: Certifications

Bidders must submit the certifications required under Part 5.

PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION

4.1 Evaluation Procedures

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

4.1.1 Technical Evaluation

4.1.1.1 Mandatory Technical Criteria

1. Bidders must provide all items as specified in Annex A. The technical evaluation will assess whether all mandatory criteria are met.
2. The Bidder must submit specifications and descriptive literature for the urethane dumbbells being offered in their proposal. Details stated in the specifications and descriptive literature will be compared and must meet the requirements specified in Annex A, Requirement.

Documentation may consist of a manufacturer's name, product part number and a catalogue description including any specification information.

It is incumbent upon the Bidder to submit a complete proposal showing that their items will meet or exceed the technical descriptions described in this solicitation. Failure to submit sufficient information to allow for a full evaluation will result in the proposal being declared non-responsive.

4.1.2 Financial Evaluation

The price of the bid will be evaluated in Canadian dollars, Applicable Taxes excluded, DDP to HMC Dockyard, Halifax, N.S., Canadian customs duties and excise taxes included.

4.2 Basis of Selection

4.2.1

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price will be recommended for award of a contract.

PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

5.1 Certifications Required with the Bid

Bidders must submit the following duly completed certifications as part of their bid.

5.1.1 Declaration of Convicted Offences

As applicable, pursuant to subsection Declaration of Convicted Offences of section 01 of the Standard Instructions, the Bidder must provide with its bid, a completed Declaration Form (<http://www.tpsgc-pwgsc.gc.ca/ci-if/formulaire-form-eng.html>), to be given further consideration in the procurement process.

5.2 Certifications Precedent to Contract Award and Additional Information

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

5.2.1 Integrity Provisions – List of Names

Bidders who are incorporated, including those bidding as a joint venture, must provide a complete list of names of all individuals who are currently directors of the Bidder.

Bidders bidding as sole proprietorship, as well as those bidding as a joint venture, must provide the name of the owner(s).

Bidders bidding as societies, firms or partnerships do not need to provide lists of names.

PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

6.1 Security Requirements

6.1.1 There is no security requirement applicable to this Contract.

6.2 Requirement

Requirement for supply and delivery of urethane dumbbells, as detailed in Annex A. Delivery to HMC Dockyard, Halifax, N.S.

6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the Standard Acquisition Clauses and Conditions Manual (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

6.3.1 General Conditions

2010A (2015-09-03), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

6.4 Term of Contract

6.4.1 Delivery Date

All the deliverables are to be delivered DDP to HMC Dockyard, Halifax, N.S. and **MUST** be received on or before **MARCH 31, 2016.** **This is a MANDATORY requirement.**

The Contractor must make the complete delivery within _____ calendar days from the effective date of the Contract - MANDATORY complete prior to March 31, 2016.

6.4.2 Shipping

Goods must be consigned to the destination specified in the Contract and delivered:
Delivered Duty Paid (DDP) HMC Dockyard, Halifax N.S. Incoterms 2000 for shipments from a commercial contractor. The contractor is responsible for all delivery charges, administration, costs and risks of transport and customs clearance, including payment of customs duties and applicable taxes to the destination.

6.5 Authorities

6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Name: Rachelle LaBrash
Title: Supply Officer
Public Works and Government Services Canada
Acquisitions Branch
Address: 1713 Bedford Row, Halifax, NS B3J 3X2

Telephone: (902) 496-5115
Facsimile: (902) 496-5016
E-mail address: rachelle.labrash@pwgsc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

6.5.2 Project Authority will be provided at Contract Award

The Project Authority for the Contract is:

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone : _____
Facsimile: _____
E-mail address: _____

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the

Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

6.5.3 Contractor's Representative (*Bidder to complete*)

Name: _____
Title: _____
Organization: _____
Address: _____

Telephone: _____
Facsimile: _____
E-mail address: _____

6.6 Payment

6.6.1 Basis of Payment

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid firm unit prices, as specified in Annex B for a cost of \$ _____ (*insert the amount at contract award*). Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

6.6.2 Limitation of Price

SAAC Manual Clause C6000C (2011-05-16) Limitation of Price

6.6.3 Single Payment

Canada will pay the Contractor upon completion and delivery of the Work in accordance with the payment provisions of the Contract if:

- a. an accurate and complete invoice and any other documents required by the Contract have been submitted in accordance with the invoicing instructions provided in the Contract;
- b. all such documents have been verified by Canada;
- c. the Work delivered has been accepted by Canada.

6.6.4 SAAC Manual Clauses

SAAC Manual Clause C2000C (2007-11-30) Taxes – Foreign Based Contractor (if applicable).

6.7 Invoicing Instructions

The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.

Invoices must be distributed as follows:

-
- a. The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.
 - b. One (1) copy must be forwarded to the Contracting Authority identified under the section entitled "Authorities" of the Contract

6.8 Certifications

6.8.1 Compliance

The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing additional information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the Contract. If the Contractor does not comply with any certification, fails to provide the additional information, or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

6.9 Applicable Laws

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Nova Scotia.

6.10 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2015-09-03), General Conditions - Goods (Medium Complexity);
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment;
- (e) Annex C, Mandatory Evaluation Criteria;
- (f) the Contractor's bid dated _____.

6.11 SACC Manual Clauses

B7500C (2006-06-16) Excess Goods

6.12 Insurance

The Contractor is responsible for deciding if insurance coverage is necessary to fulfill its obligation under the Contract and to ensure compliance with any applicable law. Any insurance acquired or maintained by the Contractor is at its own expense and for its own benefit and protection. It does not release the Contractor or reduce its liability under the Contract.

ANNEX A

Requirement

DND has a requirement for the following:

- 1 - Commercial grade, high-impact urethane encased solid steel dumbbell
- 2 - Must be round or polygon head shape, with minimum 10 sides
- 3 - Must have one piece hard chromed handles (not coated in urethane)
- 4 - Must not use allen bolts
- 5 - Must have permanent engraved markings on the dumbbell
- 6 - Must have minimum 5 year warranty
- 7 - Must be head press fit with or without weld.

All weights must be new and same in appearance outside of size and weight.

The following quantities and weights:

Weight in pounds (lbs)	Unit of Measurement (A)	Estimated Quantity (B)
5	*SET	8
10	SET	8
15	SET	8
20	SET	8
25	SET	8
30	SET	8
35	SET	8
40	SET	8
45	SET	8
50	SET	8
55	SET	8
60	SET	8
65	SET	8
70	SET	8
75	SET	8
80	SET	5
85	SET	5
90	SET	5
95	SET	5
100	SET	5
105	SET	5
110	SET	5
115	SET	5

Solicitation No. - N° de l'invitation

W0100-165103/A

Client Ref. No. - N° de réf. du client

W0100-16-5103

Amd. No. - N° de la modif.

File No. - N° du dossier
HAL-5-75138

Buyer ID - Id de l'acheteur

HAL308

CCC No./N° CCC - FMS No./N° VME

120	SET	5
125	SET	5
130	SET	4
Delivery (DDP) to Formation Commander, HMC Dockyard, Bldg D- 206 Door 1 thru 13 Halifax, NS B3K 5X5 MANDATORY by March 31, 2016	LOT	1

*Set of 2

ANNEX B

Basis of Payment

The bidder **must bid on every line item** in order to be considered for contract award.

The bidder must submit firm prices in Canadian dollars, customs duties included and applicable taxes extra. Delivery is Delivered Duty Paid (DDP) Incoterms 2000. The contractor is responsible for all delivery charges, administration, costs and risks of transport and customs clearance, including payment of customs duties and taxes to the destination.

(To be completed by Bidder)

Item	Work Description	Unit of Measurement (A)	Estimated Quantity (B)	Price per Unit (C)	Extended Price (D) (BxC=D)
1	5 lbs (as fully detailed in Annex A)	*SET	8	\$ _____	\$ _____
2	10 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
3	15 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
4	20 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
5	25 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
6	30 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
7	35 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
8	40 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
9	45 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
10	50 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
11	55 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
12	60 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
13	65 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
14	70 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
15	75 lbs (as fully detailed in Annex A)	SET	8	\$ _____	\$ _____
16	80 lbs (as fully detailed in Annex A)	SET	5	\$ _____	\$ _____
17	85 lbs (as fully detailed in Annex A)	SET	5	\$ _____	\$ _____
18	90 lbs (as fully detailed in Annex A)	SET	5	\$ _____	\$ _____
19	95 lbs (as fully detailed in Annex A)	SET	5	\$ _____	\$ _____
20	100 lbs (as fully detailed in Annex A)	SET	5	\$ _____	\$ _____
21	105 lbs (as fully detailed in Annex A)	SET	5	\$ _____	\$ _____
22	110 lbs (as fully detailed in Annex A)	SET	5	\$ _____	\$ _____
23	115 lbs (as fully detailed in Annex A)	SET	5	\$ _____	\$ _____
24	120 lbs (as fully detailed in Annex A)	SET	5	\$ _____	\$ _____
25	125 lbs (as fully detailed in Annex A)	SET	5	\$ _____	\$ _____
26	130 lbs (as fully detailed in Annex A)	SET	4	\$ _____	\$ _____
27	Delivery to HMC Dockyard, Halifax	LOT	1	\$ _____	\$ _____
Evaluated Price = Sum Total of (D) 1 to (D) 27: \$					HST extra

* Set of 2

ANNEX C

Mandatory Evaluation Criteria

Bidders are requested to provide cross-reference below to identify the page(s) where each mandatory minimum specification can be demonstrated in their technical documentation provided with bid. Please flag the applicable criteria in the brochure, referencing the numbers below. For the few criteria which are not identified in specification sheets/literature/brochures, your firm's indication of "Compliant" will be considered as certification that the requirement is met. Canada reserves the right to verify any and all information relating to mandatory requirements.

(To be completed by Bidder)

Minimum Mandatory Requirements	Cross Reference Page #
1 - Commercial grade, high-impact urethane encased solid steel dumbbell	
2 - Must be round or polygon head shape, with minimum 10 sides	
3 - Must have one piece hard chromed handles (not coated in urethane)	
4 - Must not use allen bolts	
5 - Must have permanent engraved markings on the dumbbell	
6 - Must have minimum 5 year warranty	
7 - Must be head press fit with or without weld.	
Delivery (DDP Incoterm 2000) – Mandatory delivery by March 31, 2016	

Make/Model offered: _____

The undersigned certifies that all above noted mandatory criteria have been met.

Name: _____

Signature: _____

Date: _____