



**RETURN BIDS TO:  
RETOURNER LES SOUMISSIONS À:**

**Bid Receiving  
PWGSC  
33 City Centre Drive  
Suite 480C  
Mississauga  
Ontario  
L5B 2N5  
Bid Fax: (905) 615-2095**

**REQUEST FOR PROPOSAL  
DEMANDE DE PROPOSITION**

**Proposal To: Public Works and Government  
Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out therefor.

**Proposition aux: Travaux Publics et Services  
Gouvernementaux Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexée, au(x) prix indiqué(s).

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Public Works and Government Services Canada  
Ontario Region  
33 City Centre Drive  
Suite 480  
Mississauga  
Ontario  
L5B 2N5

<b>Title - Sujet</b> Instruments and Parts	
<b>Solicitation No. - N° de l'invitation</b> W0113-15CS29/A	<b>Date</b> 2015-12-10
<b>Client Reference No. - N° de référence du client</b> W0113-15CS29	
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$TOR-008-6988	
<b>File No. - N° de dossier</b> TOR-5-38136 (008)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2016-01-22</b>	<b>Time Zone</b> <b>Fuseau horaire</b> Eastern Standard Time EST
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Brooks, Julie	<b>Buyer Id - Id de l'acheteur</b> tor008
<b>Telephone No. - N° de téléphone</b> (905) 615-2463 ( )	<b>FAX No. - N° de FAX</b> (905) 615-2060
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b> CFSTG MLS Supply 247 Cambrai Road, BLDG O-111 Borden ON L0M 1C0	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b> 2016-03-28	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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## PART 1 - GENERAL INFORMATION

### 1.1 Requirement

The requirement is detailed under Article 6.2 of the resulting contract clauses.

### 1.2 Debriefings

Bidders may request a debriefing on the results of the bid solicitation process. Bidders should make the request to the Contracting Authority within 15 working days from receipt of the results of the bid solicitation process. The debriefing may be in writing, by telephone or in person.

### 1.3 Trade Agreements

The requirement is subject to the provisions of the North American Free Trade Agreement (NAFTA), and the Agreement on Internal Trade (AIT).

## PART 2 - BIDDER INSTRUCTIONS

### 2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the bid solicitation by number, date and title are set out in the *Standard Acquisition Clauses and Conditions Manual* (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Bidders who submit a bid agree to be bound by the instructions, clauses and conditions of the bid solicitation and accept the clauses and conditions of the resulting contract.

The 2003 (2015-07-03) Standard Instructions - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the bid solicitation.

Subsection 5.4 of 2003, Standard Instructions - Goods or Services - Competitive Requirements, is amended as follows:

Delete: 60 days

Insert: 90 days

### 2.2 Submission of Bids

Bids must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the bid solicitation.

Due to the nature of the bid solicitation, bids transmitted by facsimile to PWGSC will not be accepted.

### 2.3 Enquiries - Bid Solicitation

All enquiries must be submitted in writing to the Contracting Authority no later than 7 calendar days before the bid closing date. Enquiries received after that time may not be answered.

Bidders should reference as accurately as possible the numbered item of the bid solicitation to which the enquiry relates. Care should be taken by Bidders to explain each question in sufficient detail in order to

enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that the Bidder do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Bidders. Enquiries not submitted in a form that can be distributed to all Bidders may not be answered by Canada.

## **2.4 Applicable Laws**

Any resulting contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

Bidders may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their bid, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Bidders.

## **PART 3 - BID PREPARATION INSTRUCTIONS**

### **3.1 Bid Preparation Instructions**

Canada requests that Bidders provide their bid in separately bound sections as follows:

- Section I: Technical Bid (2 hard copies)
- Section II: Financial Bid (1 hard copy)
- Section III: Certifications (1 hard copy)
- Section IV: Additional Information (1 hard copy)

Prices must appear in the financial bid only. No prices must be indicated in any other section of the bid.

Canada requests that Bidders follow the format instructions described below in the preparation of their bid:

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to the bid solicitation.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Bidders should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

### **Section I: Technical Bid**

In their technical bid, Bidders should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

## **Section II: Financial Bid**

Bidders must submit their financial bid in accordance with the Basis of Payment. The total amount of Applicable Taxes must be shown separately.

## **Section III: Certifications**

Bidders must submit the certifications required under Part 5.

# **PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

## **4.1 Evaluation Procedures**

- (a) Bids will be assessed in accordance with the entire requirement of the bid solicitation including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the bids.

### **4.1.1 Technical Evaluation**

#### **4.1.1.1 Mandatory Technical Criteria**

The Bidder must supply and deliver fully functional musical instruments and accessories that are durable and relatively low-maintenance, but of appropriate quality to provide meaningful musical skill development. The musical instruments and accessories must also visually and audibly match current holdings. Therefore, the exact make and model, where specified under Annex A, is required and substitutions will not be accepted.

### **4.1.2 Financial Evaluation**

- a. *SACC Manual* Clause [A0220T](#) (2014-06-26), Evaluation of Price;
- b. Multiple contracts may be awarded.

## **4.2 Basis of Selection**

### **4.2.1 Basis of Selection – Multiple Items**

A bid must comply with the requirements of the bid solicitation and meet all mandatory technical evaluation criteria to be declared responsive. The responsive bid with the lowest evaluated price on an item by item basis will be recommended for award of a contract.

# **PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION**

Bidders must provide the required certifications and additional information to be awarded a contract.

The certifications provided by Bidders to Canada are subject to verification by Canada at all times. Canada will declare a bid non-responsive, or will declare a contractor in default if any certification made

by the Bidder is found to be untrue whether made knowingly or unknowingly, during the bid evaluation period or during the contract period.

The Contracting Authority will have the right to ask for additional information to verify the Bidder's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Contracting Authority will render the bid non-responsive or constitute a default under the Contract.

## **5.1 Certifications Required with the Bid**

Bidders must submit the following duly completed certifications as part of their bid.

### **5.1.1 Declaration of Convicted Offences**

As applicable, pursuant to subsection Declaration of Convicted Offences of section 01 of the Standard Instructions, the Bidder must provide with its bid, a completed [Declaration Form](http://www.tpsgc-pwgsc.gc.ca/ci-if/formulaire-form-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/formulaire-form-eng.html>), to be given further consideration in the procurement process.

## **5.2 Certifications Precedent to Contract Award and Additional Information**

The certifications and additional information listed below should be submitted with the bid, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Contracting Authority will inform the Bidder of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the bid non-responsive.

### **5.2.1 Integrity Provisions – List of Names**

Bidders who are incorporated, including those bidding as a joint venture, must provide a complete list of names of all individuals who are currently directors of the Bidder.

Bidders bidding as sole proprietorship, as well as those bidding as a joint venture, must provide the name of the owner(s).

Bidders bidding as societies, firms or partnerships do not need to provide lists of names.

### **5.2.2 Federal Contractors Program for Employment Equity - Bid Certification**

By submitting a bid, the Bidder certifies that the Bidder, and any of the Bidder's members if the Bidder is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "[FCP Limited Eligibility to Bid](http://www.labour.gc.ca/eng/standards_equality/eq/emp/fcp/list/inelig.shtml)" list ([http://www.labour.gc.ca/eng/standards\\_equality/eq/emp/fcp/list/inelig.shtml](http://www.labour.gc.ca/eng/standards_equality/eq/emp/fcp/list/inelig.shtml)) available from [Employment and Social Development Canada \(ESDC\) - Labour's](#) website.

Canada will have the right to declare a bid non-responsive if the Bidder, or any member of the Bidder if the Bidder is a Joint Venture, appears on the "[FCP Limited Eligibility to Bid](#)" list at the time of contract award.

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## PART 6 - RESULTING CONTRACT CLAUSES

The following clauses and conditions apply to and form part of any contract resulting from the bid solicitation.

### 6.1 Security Requirements

There is no security requirement applicable to this Contract.

### 6.2 Requirement

The Contractor must provide the items detailed under the Requirement at Annex A.

### 6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Contract by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) issued by Public Works and Government Services Canada.

#### 6.3.1 General Conditions

[2010A](#) (2015-09-03), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract.

### 6.4 Term of Contract

#### 6.4.1 Delivery Date

All the deliverables must be received on or before March 31, 2016.

### 6.5 Authorities

#### 6.5.1 Contracting Authority

The Contracting Authority for the Contract is:

Name: Julie Adler Brooks  
Title: Supply Officer Trainee  
Public Works and Government Services Canada  
Acquisitions Branch  
Directorate: Ontario Region  
Address: 480C-33 City Center Drive, Mississauga ON L5B 2N5

Telephone: 905-615-2463  
Facsimile: 905-615-2060  
E-mail address: julie.brooks@pwgsc-tpsgc.gc.ca

The Contracting Authority is responsible for the management of the Contract and any changes to the Contract must be authorized in writing by the Contracting Authority. The Contractor must not perform work in excess of or outside the scope of the Contract based on verbal or written requests or instructions from anybody other than the Contracting Authority.

#### 6.5.2 Project Authority

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The Project Authority for the Contract is:

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Organization: \_\_\_\_\_  
Address: \_\_\_\_\_  
  
Telephone: \_\_\_\_\_  
Facsimile: \_\_\_\_\_  
E-mail address: \_\_\_\_\_

The Project Authority is the representative of the department or agency for whom the Work is being carried out under the Contract and is responsible for all matters concerning the technical content of the Work under the Contract. Technical matters may be discussed with the Project Authority, however the Project Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Contracting Authority.

## **6.6 Payment**

### **6.6.1 Basis of Payment**

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm lot price(s), as specified in Annex B for a cost of \$ \_\_\_\_\_. Customs duties are included and Applicable Taxes are extra.

Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work, unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

### **6.6.2 Limitation of Price**

SACC Manual clause C6000C (2011-05-16), Limitation of Price.

### **6.6.3 Single Payment**

SACC Manual clause H1000C (2008-05-12), Single Payment.

## **6.7 Invoicing Instructions**

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must be distributed as follows:
  - a. The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.
  - b. One (1) copy must be forwarded to the Contracting Authority identified under the section entitled "Authorities" of the Contract.

## **6.8 Certifications**

### **6.8.1 Compliance**



The continuous compliance with the certifications provided by the Contractor in its bid and the ongoing cooperation in providing additional information are conditions of the Contract. Certifications are subject to verification by Canada during the entire period of the Contract. If the Contractor does not comply with any certification, fails to provide the additional information, or if it is determined that any certification made by the Contractor in its bid is untrue, whether made knowingly or unknowingly, Canada has the right, pursuant to the default provision of the Contract, to terminate the Contract for default.

## **6.9 Applicable Laws**

The Contract must be interpreted and governed, and the relations between the parties determined, by the laws in force in Ontario.

## **6.10 Priority of Documents**

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- (a) the Articles of Agreement;
- (b) the general conditions 2010A (2015-09-03), General Conditions - Goods (Medium Complexity), apply to and form part of the Contract;
- (c) Annex A, Requirement;
- (d) Annex B, Basis of Payment;
- (e) the Contractor's bid dated \_\_\_\_\_.

## **6.11 SACC Manual Clauses**

SACC Manual clause B1501C (2006-06-16), Electrical Equipment.

## **6.12 Insurance**

SACC Manual clause G1005C (2008-05-12), Insurance.

## **ANNEX A**

### **REQUIREMENT**

#### **1. REQUIREMENT**

The Department of National Defence (DND), Canadian Forces Base Borden, on behalf of the Regional Cadet Support Unit (RCSU), has a requirement to procure a variety of musical instruments and accessories for the Cadet Music Program that develops the cadet bands.

In addition, the Department of National Defence (DND), Canadian Forces Base Borden, on behalf of the (CFLTC) has a requirement to procure a variety of musical instruments, accessories and supplies for the Canadian Forces Logistics Training Centre.

#### **2. BACKGROUND**

The RCSU Central Region conducts and supports various music training activities throughout the summer and regular training year. The Cadet Music Program is available to cadets from all three elements and is part of optional training in the corps and squadron program, the cadet summer training centre (CSTC) program and regionally directed activities. The Cadet Music Program aims to:

- a. develop cadet bands to support cadet corps, squadron and CSTC parades and ceremonies;
- b. provide individual cadets with the opportunity to develop as cadets and as members of society using music training and education as a vehicle;
- c. promote recruiting and retention at the corps and squadron level;
- d. enhance the visibility of the Canadian Cadet Movement within local community; and
- e. develop esprit de corps, self-discipline, self-esteem and self-confidence.

The main component of the cadet music program is to provide an instrument loan program. The instrument loan program provides musical instruments and accessories to the cadet corps and squadron bands during the regular training year and to the CSTCs during the summer training period.

There are approximately 191 corps and squadron bands in the Central Region that have access to the instrument loan program. In the summer, these instruments support approximately 600 cadets attending music courses that are conducted at 3 training centres. As part of the ongoing life cycle management of current holdings and to satisfy the increasing and new demands, there exists a need to procure the requirements outlined in Article 5 below.

Furthermore, CFLTC – Music Division conducts various Reg Force and P Res music courses throughout the year. DND CFLTC teach all the Qualification Levels from QL 3 to QL 7 as well as conducting courses for officers. They aim to teach new skills and hone the existing skills of candidates and give them tools to be better military musicians.

DND CFLTC provides students with professional musical instruments for the duration of they stay at CFLTC – Music Div. These instruments are used for individual training, musical ensembles (concert band, stage band, etc.) and parade training. DND CFLTC have on average close to 150 students per year with access to the instruments they loan.

#### **3. OBJECTIVE**

As part of the ongoing life cycle management of current holdings and to satisfy increasing/new demands, there exists a need to procure the items listed below.

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Because of the schedule during training, students use these instruments for about 6 hours a day, in all kinds of weather and conditions. Even if they take good care of their instruments, after being used for 10 to 15 years, they need to be replaced.

The Contractor must supply and deliver fully functional musical instruments and accessories that are durable and relatively low-maintenance but at the same, of appropriate quality to provide meaningful music skill development. The musical instruments and accessories must also visually and audibly match current holdings. Therefore, the exact make and model, where specified, is required and substitutions will not be accepted.

#### **4. TASKS**

The Contractor must provide the items identified below.

## 5. MUSICAL INSTRUMENTS, ACCESSORIES AND SUPPLIES LIST

*For the supply and delivery of the following Musical Instruments, Accessories and Supplies.*

**Table 1: No-substitute Items**

Bidders must provide products that are of the same brand name, model and/or part number as detailed below.

Item #	Product Description	Brand Name / Model / Part No.	Estimated Quantity	Unit of Issue
1	Bagpipe Chanter Reed Medium Strength	Elliott sound supreme	250	Each
2	Plastic practice chanter reed	Tru-Tone	50	Each
3	Bagpipe Drone Reed Set (Set of 3: 1 Bass reed, 2 tenor drone reeds)	Pipe Dreams Ezeedrone Bagpipe Drone Reeds	25	Set
4	Bannatyne Pipe Bag Hide zipper bag, size: Extended Small	Bannatyne MHZ	5	Each
5	Drum Major's Mace Black with Chain, size: 54"	Premier	2	Each
6	Snare Drum Carrier, Black	Gator XL T-Bar snare drum carrier	5	Each
7	Bass Drum Carrier, Black	Gator XL T-Bar bass drum carrier	5	Each
8	Tenor Drum Sticks (pair), Black, 8"	TyFry Classic	6	Pair
9	Drum Tuning Key, Heavy Duty	Premier	20	Each
10	Pipe Band Snare Drum Sticks, KP2	Kilpatrick KP2	15	Pair
11	Airstream Blowpipe, 8" with vavle	Airstream	5	Each
12	Bagpipe Vavle	Moose bagpipe valve	30	Each
13	Snare Drum Head, 14", White	Remo Cybermax KS-0514-PR	6	Each
14	Snare Drum Head, Bottom, 14", Clear	Remo Haze Ambassador SA-0114-00	6	Each
15	Bass Drum Head, 26", White	Remo Powermax 2 PM-2026-MP	4	Each
16	Metronome and Tuner Combo, digital metromone	Korg TM50 or equivalent	4	Each
17	Clip-on Tuner / Metronome	Korg Dolcetto (AW-3M)	4	Each
18	Snare Drum	Premier HTS 800, Black	5	Each
19	Tenor Drum	Premier 16"x12", Black	4	Each
20	Bagpipe Case	Piper's Choice Backpack Case	1	Each

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21	Tenor Sax, Standard / student model Bb tenor sax with case	Yamaha YTS-26	2	Each
22	Alto Sax, Standard / student model Eb alto sax with case	Yamaha YAS-26	2	Each
23	Clarinet / student model Bb clarinet with case	Yamaha YCL-255	4	Each
24	Flute - Standard / student model silver flute with case	Yamaha YFL-221	4	Each
25	Euphonium – standard / student model with case	Yamaha YEP-201	2	Each
26	BBb Tuba –standard ¾ size, with case	Yamaha YBB-105	1	Each
27	Marching Band Snare Drum 13"x11" High tension snare drum with bottom snare, black	Yamaha MS-9213	6	Each
28	Snare drum Harness/Carrier Aluminum lift-front carrier for marching snare drum	Yamaha Field-Corps Aluminum Tublar Carrier (RM_TSFZ)	6	Each
29	Marching Bass Drum Mallets	Vic Firth, Corpsmaster MB4H	4	Pair
30	Marching Keyboard (glock/bell) mallets	Vic Firth Corpsmaster, M61	4	Pair
31	Valentino Director's Combination Fix Kit	JL Smith (Poduct #: 70018)	1	Each
32	JLS Heat Station 110V	JL Smith (Poduct #: 201083)	1	Each
33	The Mag Machine	JL Smith (Poduct #: 23607)	1	Each
34	JLS Master Testing Plug Assortment	JL Smith (product #: 236001)	1	Each
35	JLS Flute Leak Isolator	JL Smith (Product #: 236056)	1	Each
36	Director's Woodwind Cork Assortment	JL Smith (Product #: 700040)	1	Each
37	Valentino Flute Fix Kit	JL Smith (Product #: 700010)	1	Each
38	Valentino Clarinet Fix Kit	JL Smith Product #: 700011)	1	Each
39	Flute Lyre	Deg – Flutists Friend A16-HC225	10	Each
40	Trumpet lyre	Deg A16-HC260	15	Each
41	Trombone lyre	Deg A16-HC250	5	Each
42	Adams MACC 43 Marimba 4.3 Octave with Rosewood Bars and Voyager Frame	Adams Macc43 4.3	1	
43	Professional Tuba, Neo Series, Eb Bass	Yamaha WEB632NEO	2	
44	Clarinet Reeds, Strength 2 1/2 (25 reeds per box)	Rico – Orange box	6	Box
45	Alto Sax Reeds, Strength 2 ½ (25 reeds per box)	Rico – Orange box	6	Box
46	Tenor Sax Reeds, Strength 2 ½ (25 reeds per box)	Rico – Orange box	6	Box

**Table 2: Make/Model specified below or equivalent items**

Bidders must provide products that are of the same description or equivalent to the brand, make or model and/or part number as detailed below. Bidder must specify in the space provided the brand, make or model and/or part number for the items quoting below

Item #	Product Description	Brand Name / Model / Part No.	Specify Brand Name / Model / Part No.	Estimated Quantity	Unit of Issue
1	Bagpipe Hemp, black 2 oz.			30	Each
2	Drum Sling shoulder & waist model, black webbing	Hosbilt or equivalent		5	Each
3	Bagpipe, Blackwood, Full imitation ivory, with case	Dunbar or McCallum		2	Sets
4	Pipe Band Bass drum Mallets, Black			6	pair
5	Practice Chanter, Poloypenco, Regular size			20	Each
6	Conductor's Baton, size: 14"	Maestro		10	Each
7	Marching Snare Drum Case, moulded (hard) plastic, size: to fit 13" x 11" drum (Yamaha MS-9213)	Yamaha DA-8013		8	Each
8	Flute Case	Gator Deluxe ABS-GC-FLUTE		2	Each
9	Alto Saxophone Mouthpiece Tip opening: 1.60mm Facing length: 23.0mm Material: Hard plastic, black Suitable for beginner players	Yamaha Standard Series, Size: 4C		4	Each
10	Alto Saxophone Mouthpiece Ligature Material: Nickel plated Must be compatible with Yamaha Alto Sax 4C Mouthpiece	Yamaha 4C		4	Each
11	Clarinet Lyre, with middle joint ring Must be compatible with Yamaha Standard Bb Clarinet (YCL-255)			20	Each
12	Flute Cleaning Rod				
13	Alto Saxophone neck strap, padded				
14	Tuba Harness			12	Each

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15	Tuba Mouthpiece Rim inner diameter: 31.93mm Throat: 8.35mm Standard/Balance depth, countour and shape Suitable for beginner players	Yamaha Standard Tuba MouthpieceBB67		5	Each
16	Germicide Disinfectant Concentrate, 8 oz bottle	Sterisol or equivalent		2	Each
17	Trombone spray bottle	Sterisol or equivalent		4	Each

## ANNEX B

### BASIS OF PAYMENT

The Contractor must provide firm prices, for the supply and delivery of the requirement in accordance with Annex A, Requirement, in Canadian funds. Customs duties and excise taxes included, delivery charges included and Goods and Services Tax Harmonized Sales Tax is extra, if applicable.

#### 1. No Substitute Items

Item #	Product Description	Brand Name / Model / Part No.	Estimated Quantity	Unit of Issue	Unit Price (Applicable Tax Extra)	Extended Price (Applicable Tax Extra)
1	Bagpipe Chanter Reed Medium Strength	Elliott sound supreme	250	Each	\$	\$
2	Plastic practice chanter reed	Tru-Tone	50	Each	\$	\$
3	Bagpipe Drone Reed Set (Set of 3: 1 Bass reed, 2 tenor drone reeds)	Pipe Dreams EzeeDrone Bagpipe Drone Reeds	25	Set	\$	\$
4	Bannatyne Pipe Bag Hide zipper bag, size: Extended Small	Bannatyne MHZ	5	Each	\$	\$
5	Drum Major's Mace Black with Chain, size: 54"	Premier	2	Each	\$	\$
6	Snare Drum Carrier, Black	Gator XL T-Bar snare drum carrier	5	Each	\$	\$
7	Bass Drum Carrier, Black	Gator XL T-Bar bass drum carrier	5	Each	\$	\$
8	Tenor Drum Sticks (pair), Black, 8"	TyFry Classic	6	Pair	\$	\$
9	Drum Tuning Key, Heavy Duty	Premier	20	Each	\$	\$
10	Pipe Band Snare Drum Sticks, KP2	Kilpatrick KP2	15	Pair	\$	\$
11	Airstream Blowpipe, 8" with vavle	Airstream	5	Each	\$	\$
12	Bagpipe Vavle	Moose bagpipe valve	30	Each	\$	\$
13	Snare Drum Head, 14", White	Remo Cybermax KS-0514-PR	6	Each	\$	\$



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14	Snare Drum Head,Bottom, 14", Clear	Remo Hazy Ambassador SA-0114-00	6	Each	\$	\$
15	Bass Drum Head, 26", White	Remo Powermax 2 PM-2026-MP	4	Each	\$	\$
16	Metronome and Tuner Combo, digital metromone	Korg TM50 or equivalent	4	Each	\$	\$
17	Clip-on Tuner / Metronome	Korg Dolcetto (AW-3M)	4	Each	\$	\$
18	Snare Drum	Premier HTS 800, Black	5	Each	\$	\$
19	Tenor Drum	Premier 16"x12", Black	4	Each	\$	\$
20	Bagpipe Case	Piper's Choice Backpack Case	1	Each	\$	\$
21	Tenor Sax, Standard / student model Bb tenor sax with case	Yamaha YTS-26	2	Each	\$	\$
22	Alto Sax, Standard / student model Eb alto sax with case	Yamaha YAS-26	2	Each	\$	\$
23	Clarinet - student model Bb clarinet with case	Yamaha YCL-255	4	Each	\$	\$
24	Flute - Standard / student model silver flute with case	Yamaha YFL-221	4	Each	\$	\$
25	Euphonium – standard / student model with case	Yamaha YEP-201	2	Each	\$	\$
26	BBb Tuba –standard ¾ size, with case	Yamaha YBB-105	1	Each	\$	\$
27	Marching Band Snare Drum 13"x11" High tension snare drum with bottom snare, black	Yamaha MS-9213	6	Each	\$	\$
28	Snare drum Harness/Carrier Aluminum lift-front carrier for marching snare drum	Yamaha Field-Corps Aluminum Tublar Carrier (RM_TSFZ)	6	Each	\$	\$
29	Marching Bass Drum Mallets	Vic Firth, Corpsmaster MB4H	4	Pair	\$	\$
30	Marching Keyboard (glock/bell) mallets	Vic Firth Corpsmaster, M61	4	Pair	\$	\$
31	Valentino Director's Combination Fix Kit	JL Smith (Poduct #: 70018)	1	Each	\$	\$

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32	JLS Heat Station 110V	JL Smith (Product #: 201083)	1	Each	\$	\$	
33	The Mag Machine	JL Smith (Product #: 23607)	1	Each	\$	\$	
34	JLS Master Testing Plug Assortment	JL Smith (product #: 236001)	1	Each	\$	\$	
35	JLS Flute Leak Isolator	JL Smith (Product #: 236056)	1	Each	\$	\$	
36	Director's Woodwind Cork Assortment	JL Smith (Product #: 700040)	1	Each	\$	\$	
37	Valentino Flute Fix Kit	JL Smith (Product #: 700010)	1	Each	\$	\$	
38	Valentino Clarinet Fix Kit	JL Smith Product #: 700011)	1	Each	\$	\$	
39	Flute Lyre	Deg – Flutists Friend A16-HC225	10	Each	\$	\$	
40	Trumpet lyre	Deg A16-HC260	15	Each	\$	\$	
41	Trombone lyre	Deg A16-HC250	5	Each	\$	\$	
42	Adams MACC 43 Marimba 4.3 Octave with Rosewood Bars and Voyager Frame	Adams Macc43 4.3	1		\$	\$	
43	Professional Tuba, Neo Series, Eb Bass	Yamaha WEB632NEO	2		\$	\$	
44	Clarinet Reed, Strength 2 1/2 (25 reeds per box)	Rico	6	Box	\$	\$	
45	Alto Sax Reed, Strength 2 1/2 (25 reeds per box)	Rico	6	Box	\$	\$	
46	Tenor Sax Reeds, Strength 2 1/2 (25 reeds per box)	Rico	6	Box	\$	\$	\$
TOTAL PRICE ITEMS						\$	

## 2. Make/Model specified below or equivalent items

Item #	Product Description	Brand Name / Model / Part No.	Specify Brand Name / Model / Part No.	Estimated Quantity	Unit of Issue	Unit Price (Applicable Tax Extra)	Extended Price (Applicable Tax Extra)
1	Bagpipe Hemp, black 2 oz.			30	Each	\$	\$

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2	Drum Sling shoulder & waist model, black webbing	Hosbilt or equivalent		5	Each	\$	\$
3	Bagpipe, Blackwood, Full imitation ivory, with case	Dunbar or McCallum		2	Sets	\$	\$
4	Pipe Band Bass drum Mallets, Black			6	pair	\$	\$
5	Practice Chanter, Poloypenco, Regular size			20	Each	\$	\$
6	Conductor's Baton, size: 14"	Maestro		10	Each	\$	\$
7	Marching Snare Drum Case, moulded (hard) plastic, size: to fit 13" x 11" drum (Yamaha MS-9213)	Yamaha DA-8013		8	Each	\$	\$
8	Flute Case	Gator Deluxe ABS-GC- FLUTE		2	Each	\$	\$
9	Alto Saxophone Mouthpiece	Yamaha		4	Each	\$	\$
10	Alto Saxophone Mouthpiece Ligature	Yamaha 4C		4	Each	\$	\$
11	Clarinet Lyre, with middle joint ring			20	Each	\$	\$
12	Flute Cleaning Rod			12		\$	\$

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13	Alto Saxophone neck strap, padded			6		\$	\$
14	Tuba Harness			12	Each	\$	\$
15	Tuba Mouthpiece	Yamaha BB67		5	Each	\$	\$
16	Germicide Disinfectant Concentrate, 8 oz bottle	Sterisol or equivalent		2	Each	\$	\$
17	Trombone spray bottle	Sterisol or equivalent		4	Each	\$	\$