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Bid Receiving Public Works and Government
Services Canada/Réception des soumissions
Travaux publics et Services gouvernementaux
Canada

800 Burrard Street, Room 219

800, rue Burrard, pièce 219

Vancouver, BC V6Z 0B9

Revision to a Request for a Standing Offer

Révision à une demande d'offre à commandes

National Individual Standing Offer (NISO)

Offre à commandes individuelle nationale (OCIN)

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Offer remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'offre demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Public Works and Government Services Canada -
Pacific Region
219 - 800 Burrard Street
800, rue Burrard, pièce 219
Vancouver, BC V6Z 0B9

Title - Sujet Documents Imaging Scanners		
Solicitation No. - N° de l'invitation EN929-150346/A		Date 2015-12-23
Client Reference No. - N° de référence du client EN929-150346		Amendment No. - N° modif. 006
File No. - N° de dossier VAN-5-38258 (576)	CCC No./N° CCC - FMS No./N° VME	
GETS Reference No. - N° de référence de SEAG PW-\$VAN-576-7648		
Date of Original Request for Standing Offer Date de la demande de l'offre à commandes originale		2015-10-23
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-01-15		Time Zone Fuseau horaire Pacific Standard Time PST
Address Enquiries to: - Adresser toutes questions à: Sobhee, Sachin		Buyer Id - Id de l'acheteur van576
Telephone No. - N° de téléphone (604) 775-7022 ()	FAX No. - N° de FAX () -	
Delivery Required - Livraison exigée		
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction: Matane QC and Winnipeg, MB		
Security - Sécurité This revision does not change the security requirements of the Offer. Cette révision ne change pas les besoins en matière de sécurité de la présente offre.		

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

This amendment is raised to answer questions from bidders.

Questions and Answers

Q1) Applicable Taxes – Section II Financial Offer (Page 5); Section 4.1.2 (Page 6); Annex B – Basis of Payment (Page 24)

Please advise if a bidder is required to list the custom duties and applicable taxes as a separately price line item in our response to Annex B – Basis of Payment.

If yes, is a bidder permitted to adjust the amount of taxes due in the event the applicable Canadian governmental tax authority modifies the tax rate percentage during the initial three (3) year period and during the two additional one year periods as described in Section 6.4.1 and 6.4.2?

A1) Price offered must be inclusive of customs duty and excise taxes, but exclusive of other sales taxes such as GST/HST. Bidders can charge the sales tax rate at the time of invoice submission.

Q2) Section 6.8 – Purchased and/or lease Hardware – Simple Software Requirement

Section 6.8(c) states that the Contractor must grant a single, perpetual, non-exclusive license to Canada for the Client to use the Licensed Software in accordance with the Contract.

Please be advised that bidder charges an annual software license fee for the scanner product. Can a bidder list the cost of the annual software license in the bidder's response to Annex B – Basis of Payment (Page 24)?

A2) No, annual software license costs cannot be bid as a separate item. Offerors must submit their financial offer in accordance with the Annex B, Basis of Payment. Any additional costs must be factored into the costs specified in Annex B.

Q3) Leased Hardware; Section 6.10 (Page 16)/ Équipement loué

Is a bidder required to offer lease prices for the purchase of scanners? Will Public Works and Government Services Canada review a bidder's response if the bidder only include the direct purchase price of the scanner product?

A3) Bidders must offer lease rates. If a bidder does not offer lease rates, the bid will be deemed non-compliant.

Q4) Annex B – Basis of Payment

Do you want the bidder to include the cost of the maintenance fees as part of the monthly lease rate for the applicable lease term (12, 24, 36, 48, and 60 months)?

A4) Bidders must submit their financial offer in accordance with the Annex B, Basis of Payment. It is up to the bidder to determine how it wants to factor any additional costs into the format specified in Annex B.

Q5) Bidder Question: Please kindly advise if Matane Quebec and/or Winnipeg, Manitoba charges an electronic disposal surcharge fee.

A5) Canada cannot provide advice regarding disposal surcharges. It is up to the bidder to determine any surcharges in place and factor this into their bid price.

Q6) Bidder sells options that are associated with the proposed model of the scanner base machine and as such, bidder will list the purchase price for the purchase of the options as a separate price line item. Please kindly advise if this will be acceptable to Public Works and Government Services Canada.

R6) Bidders should not propose any additional accessories. Additional accessories will not be evaluated.

Q7) Section 6.2 Standard Clauses and Conditions (Page 11)/Clauses et conditions uniformisées
Is a bidder permitted to provide clarifying statements and/or proposed language to the general and supplement conditions referenced in Section 6.3?

A7) No. This may result in your bid being non-compliant.

Q8) In E2-3, Category 4. There seems to be only one scanner model on the market that would fulfill all requirements. Plus, this scanner is listed on the National Master Standing Offer. Can the Government please inform as to why a purchase via the NMSO is not in the Government's best interest?

A8) An analysis was performed and it was determined that none of the categories could be fulfilled by the NMSO.

Q9) E.2.1 - General Mandatory Requirements (M-12; Page 43)

M – 12. The scanners provider must provide:

- a) TWAIN Drivers
- b) ISIS Drivers

Bidder is interested in bidding on Category 5 – Production Scanner with integrated mail opening and extraction.

As such, we have a question regarding M-12. TWAIN & ISIS drivers links applications and image acquisition devices. The TWAIN and ISIS Drivers are not required for our scanners because we use our own scanning software which is built into the scanner to run our scanners and provide interface with our customer's applications. Please be advise the our scanning software is included with the scanner base machine.

Additionally, in reviewing Amendment 2, released on November 30, 2015 which includes Public Works and Government Services Canada's responses to bidders' questions, you wrote under Question 7 that you will use scanning software for category 3 (Mid Volume Scanner with Flatbed) that comes with the scanner.

Based on the above information, since bidder's scanner product is not equipped with TWAIN Drivers and ISIS Drivers, will Public Works and Government Services Canada consider a scanner product for Category 5 scanners (Production Scanner with integrated mail opening and extraction) without TWAIN Drivers and ISIS Drivers?

Additionally, based on your requests to Question 7, will Public Works and Government Services Canada also agree to use the scanning software for Category 5 scanners (Production Scanner with integrated mail opening and extraction) that comes with the scanner?

A9) This criterion is changed to point rated instead of Mandatory for categories 1-2-5-6-9-10 and 11. For these categories, a 0% reduction will be given to products offering neither ISIS nor TWAIN

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EN929-150346

Amd. No. - N° de la modif.
006
File No. - N° du dossier
VAN-5-38258

Buyer ID - Id de l'acheteur
VAN576
CCC No./N° CCC - FMS No./N° VME

drivers, a 2% evaluation reduction will be given to products offering one of ISIS or TWAIN Drivers, and a 4% evaluation reduction will be given to products offering both ISIS and TWAIN drivers.

For categories 3-4-7-8 the TWAIN or ISIS drivers will be kept as a Mandatory criterion even though there is a scanning software that comes with the machine.

Q10) In E2-1, M12, it is requested to provide TWAIN Drivers and ISIS Drivers. Most conveyor track scanners, microfiche/microfilm scanners and/or book scanners use proprietary drivers associated with the manufacturer's scanning software. Would the government accept proprietary drivers?

We suggest having a look at most brochures online for these specific scanners to notice that none of them provide TWAIN or ISIS drivers.

A10) See A9 above.

ALL OTHER TERMS AND CONDITIONS OF THE RFP REMAIN UNCHANGED.