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11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**Revision to a Request for Supply
Arrangement - Révision à une demande
pour un arrangement en matière
d'approvisionnement**

The referenced document is hereby revised; unless
otherwise indicated, all other terms and conditions of
the Solicitation remain the same.

Ce document est par la présente révisé; sauf
indication contraire, les modalités de l'invitation
demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Marine Machinery and Services / Machineries et
services maritimes

11 Laurier St. / 11, rue Laurier

6C2, Place du Portage

Gatineau

Québec

K1A 0S5

Title - Sujet Tech Investigation Eng Support TIES	
Solicitation No. - N° de l'invitation F7048-090005/G	Date 2015-12-31
Client Reference No. - N° de référence du client F7048-090005	Amendment No. - N° modif. 003
File No. - N° de dossier 029ml.F7048-090005	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$SML-029-25486	
Date of Original Request for Supply Arrangement 2015-11-12 Date de demande pour un arrangement en matière d'app. originale	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-01-15	Time Zone Fuseau horaire Eastern Standard Time EST
Address Enquiries to: - Adresser toutes questions à: Guay, Yvan	Buyer Id - Id de l'acheteur 029ml
Telephone No. - N° de téléphone (819) 956-0678 ()	FAX No. - N° de FAX (819) 956-0897
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

This revision 003 to the solicitation is raised to provide this Questions and Answers Set 2.

Questions and Answers Set 2

Question 3

I ask if you have a list of requirements, tasks for first time bidders to fulfill.

Answer 3

For first time bidder, the documents required are described in the following list:

1. Select at least two Areas of Expertise in Annex "C", Table 3.1.1 Area of Expertise Selection Grid;
2. Identify personnel offered in Annex "C", Table 3.2.1 Occupational Level Resource Grid;
3. Respond to mandatory requirements from Annex "A", articles 6.1.2 and 6.2.2 in the resumes of identified personnel as per Annex "C", Table 4.2; Respond to mandatory requirements from Annex "A", articles 6.3.2 and 6.4.2 in the resumes of identified personnel;
4. Complete applicable tables from Areas of Expertise Tables 4.2.1 to 4.2.12 at Annex "C", with its reference page and paragraph of personnel resume and its self-scores; Update personnel resumes to include the fields of specialties chosen;
5. Complete Annex "C", Table 4.1.1 Profile Grid: Transferable Items with its reference to page and paragraph of company profile and its self-scores; Update company profile to include transferable items;
6. Complete Annex "C", Table 4.1.2 Profile Grid: Non-Transferable Items with its reference to page and paragraph of company profile and its self-scores; Update company profile to include non-transferable items;
7. Complete Annex "C", Table 4.1.3 Summary Scoring Grid;
8. Complete Annex "D", Tables of Maximum Per Diem Rates from Year 5 to Option Year 2;
9. Complete Annex "D", Table of Supported Regions; and
10. Complete 1st page of this solicitation and its revisions.

Question 4

These are our specific questions regarding the categories listed:

G. Infrastructure: Is this for construction of infrastructure or would it also include inspection, say of underwater infrastructure such as docks or seawalls. We also have a dive division that does underwater construction so would that qualify for this category?

J. Environmental Services: Does this include marine issues such as invasive species control, marine toxicity services (lab) which we also do? Does it include water and wastewater treatment? We design micro treatment facilities.

Answer 4

After having considered the implications of these questions, the Government of Canada does not modify any of the fields of specialties listed in Table 4.2.7 Infrastructure or Table 4.2.10 Environmental Services, Vessel and Shore Based. The supplier shall respond to the solicitation criteria to obtain points.

Question 5

Part 2, Section 2.1.3 of the RFSA indicates that existing suppliers adding areas of expertise are to complete the applicable Non-Transferable Company Tables 4.1.2, but does not discuss the Transferable Company Table 4.1.1. It then indicates that the Summary Company Table 4.1.3 is to be completed, and the Technical Evaluation Plan shows that this requires input from the Transferrable Table 4.1.1. The Transferrable Table 4.1.1 and the resulting transferrable self-scores were shown in Table 4.1.1 in our

original bid, which was accepted and resulted in the initiation of our supply arrangement. Could you please confirm that the previously submitted Table 4.1.1 can be cited in our present bid, and that the previously submitted transferrable self-scores can be applied directly to the relevant columns of Table 4.1.3 of the present bid, without further repetition of the supporting reference material (resumes, proof of education, etc.) that were presented in our previous bid?

Answer 5

Yes. It is confirmed that existing suppliers apply directly the Transferable self scores of Table 4.1.1 to the relevant columns in Table 4.1.3, without further repetition from their initial bid.

Question 6

Part 2, Section 2.1.3 of the RFSA indicates that Table 3.2.1 (Occupational Level Resource Grid) should be presented by existing suppliers adding areas of expertise. Table 3.2.1 is not specific to any Area of Expertise and was included in our previous bid, which was accepted and resulted in the initiation of our supply arrangement. Can all or part of the table be copied from the previous bid? If so, are the previously-submitted resumes and proof of education, etc. which support this table required to be submitted again?

Answer 6

Yes. It is confirmed that existing suppliers are allowed to copy part of the table 3.2.1 Occupational Level Resource Grid, without further repetition from their initial bid. It is also confirmed that the resumes and proof of education of the previous bid are not required in the bid to add area of expertise.

For existing supplier adding area of expertise, the documents required are described in the following list:

1. Select added Area of Expertise in Annex "C", Table 3.1.1 Area of Expertise Selection Grid;
2. Respond to mandatory requirements from Annex "A", articles 6.1.2 and 6.2.2 in the resumes of identified personnel as per Annex "C", Table 4.2 for the additional area of expertise;
3. Complete applicable table from Areas of Expertise Tables 4.2.1 to 4.2.12 at Annex "C", with its reference page and paragraph of personnel resume and its self-scores; Update personnel resumes to include the fields of specialties chosen;
4. Complete Annex "C", Table 4.1.2 Profile Grid: Non-Transferable Items with its reference to page and paragraph of company profile and its self-scores; Update company profile to include non-transferable items;
5. Complete Annex "C", Table 4.1.3 Summary Scoring Grid; and
6. Complete 1st page of this solicitation and its revisions.

Question 7

Under Part 6, 6.15 Marine Liability Insurance, per applicable task, it states:

1. The Contractor must obtain Protection & Indemnity (P&I) insurance that must include excess collision liability and pollution liability....

Would this be a mandatory requirement for a relatively minor task, for example: for the services of a Nav Arch or Marine Engineer to evaluate a problem? The SA holder would not be taking possession of the ship.

Answer 7

In this case of a supplier not taking possession of the ship, it does not appear that the clause 6.15, Marine Liability Insurance, is applicable to this task performed by personnel to evaluate a problem.

Question 8

To add a subcontractor to our Supply Arrangement is it as simple as providing a cooperation agreement from them with our renewal, or do we need to rework all of our tables?

Answer 8

To add a subcontractor to the Supply Arrangement of an existing supplier, it is acceptable to provide a cooperation agreement with the renewal bid.

Question 9

We would like to know if a WORD document is available for the subject solicitation?

Answer 9

Yes, the solicitation document in Word format is available upon request by e-mail to Yvan.Guay@tpsgc-pwgsc.gc.ca.

Question 10

In Annex D, Financial Evaluation Plan, page 24 is unclear, to wit:

Paragraph 3 states: "The threshold for a year of an occupational level will be the average of all technically compliant maximum per diem rates submitted by suppliers for that year in that occupational level, excluding the lowest 10% technically compliant maximum per diem rates submitted, plus 10% added to the that average."

Paragraph 4 states: "Should the threshold of any occupational level in any year be such that more than 10% of the technically compliant maximum per diem rates are financially non-compliant, Canada will increase the threshold until no more than 10% of these technically compliant maximum per diem rates are declared financially non-compliant."

Q1. How does this affect companies that are 'grandfathered' into the TIES who are only providing revised rates and not technical compliance data?

Q2. Will the rates from the grandfathered companies be included in the current financial evaluation plan?

Q3. Is there an upper limit at which a bidder's maximum per diem rate per occupational level would be found financially non-compliant by the Crown?

Answer 10

Answer Q1. There are no revised rates for the new extended period. The existing suppliers are already technically compliant, but their rates newly submitted have to be evaluated to become financially compliant for the extended period of year 6, year 7, option year 1 and option year 2. The financial evaluation of these years will proceed as stated including the rates of the existing suppliers and the new technically compliant suppliers.

Answer Q2. Yes. See Answer Q1.

Answer Q3. Yes. Each threshold for an extended year of an occupational level will be evaluated as per the Financial Evaluation Plan at Annex "D", including the existing suppliers and the new technically compliant suppliers.