



RETURN BIDS TO:

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Bid Receiving - PWGSC / Réception des soumissions
- TPSGC

11 Laurier St. / 11, rue Laurier
Place du Portage, Phase III
Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

**Revision to a Request for Supply
Arrangement - Révision à une demande
pour un arrangement en matière
d'approvisionnement**

The referenced document is hereby revised; unless
otherwise indicated, all other terms and conditions of
the Solicitation remain the same.

Ce document est par la présente révisé; sauf
indication contraire, les modalités de l'invitation
demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Marine Machinery and Services / Machineries et
services maritimes

11 Laurier St. / 11, rue Laurier

6C2, Place du Portage

Gatineau

Québec

K1A 0S5

Title - Sujet Tech Investigation Eng Support TIES	
Solicitation No. - N° de l'invitation F7048-090005/G	Date 2016-01-12
Client Reference No. - N° de référence du client F7048-090005	Amendment No. - N° modif. 004
File No. - N° de dossier 029ml.F7048-090005	CCC No./N° CCC - FMS No./N° VME
GETS Reference No. - N° de référence de SEAG PW-\$SML-029-25486	
Date of Original Request for Supply Arrangement 2015-11-12 Date de demande pour un arrangement en matière d'app. originale	
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-01-15	
Time Zone Fuseau horaire Eastern Standard Time EST	
Address Enquiries to: - Adresser toutes questions à: Guay, Yvan	Buyer Id - Id de l'acheteur 029ml
Telephone No. - N° de téléphone (819) 956-0678 ()	FAX No. - N° de FAX (819) 956-0897
Delivery Required - Livraison exigée	
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	
Security - Sécurité This revision does not change the security requirements of the solicitation. Cette révision ne change pas les besoins en matière de sécurité de l'invitation.	

Instructions: See Herein

Instructions: Voir aux présentes

Acknowledgement copy required Accusé de réception requis	Yes - Oui <input type="checkbox"/>	No - Non <input type="checkbox"/>
The Offeror hereby acknowledges this revision to its Offer. Le proposant constate, par la présente, cette révision à son offre.		
Signature	Date	
Name and title of person authorized to sign on behalf of offeror. (type or print) Nom et titre de la personne autorisée à signer au nom du proposant. (taper ou écrire en caractères d'imprimerie)		
For the Minister - Pour le Ministre		

This revision 004 to the solicitation is raised to provide this Questions and Answers Set 3.

Questions and Answers Set 3

Question 11

Is it possible to get the following data available for the last 4 quarterly reports :

- (a) the overall total contract value of contract awards under the CCG TIES SAs
- (b) number of firms qualified,
- (c) number of firms receiving contracts and
- (d) the amounts of contract value of the top 2 suppliers.

Answer 11

The exact data is not available.

- (a) To date, the total value of all contracts issue is estimated at \$1M.
- (b) Currently, 34 suppliers are qualified under the supply arrangement.
- (c) To date, 14 suppliers have received contracts.
- (d) The exact data is not available.

Question 12

(Following Answer 10) We need to ascertain if our rates fall in the correct zone, or whether they'd be in the upper/lower limits. To do so, we need more information or an example that could be provided by the Crown as to where these "zones" are or what general pricing falls within these areas.

Questions (supplemental):

Q4. *How will the Financial Evaluation Plan be conducted; that is, how will our rates be evaluated both among the grandfathered companies and the new bidders?*

Q5. *Is there a lower threshold/limit and upper threshold/limit where bidders' rates will be found non-compliant?*

Answer 12

The upper limit will be calculated based on all bids submitted and is not known in advance. There is no lower limit.

The following example is provided to explain how the Financial Evaluation Plan will be conducted. For the financial evaluation of a rate in year 6 to option year 2, each supplier technically compliant is evaluated financially (grandfathered or new).

Supplier 1: \$600, Supplier 2: \$700, Supplier 3: \$800, Supplier 4: \$900, Supplier 5: \$950, Supplier 6: \$1000, Supplier 7: \$1000, Supplier 8: \$1050, Supplier 9: \$1100, Supplier 10: \$1200, Supplier 11: \$1300. In this example, rate of Supplier 1 is financially compliant but is not included in the average.

$(\$700 + \$800 + \$900 + \$950 + \$1000 + \$1000 + \$1050 + \$1100 + \$1200 + \$1300) / 10 = \$1000$, The initial threshold (average +10%) is at \$1100; Canada increases threshold to \$1200 to no declare more than 10% of suppliers financially non-compliant. The rates of Supplier 1 to 10 are financially compliant.

The rate of Supplier 11 is not listed in their supply arrangement. Supplier 11 will be offered to not exceed the threshold of \$1200, if Supplier 11 accepts, a revision to their supply arrangement will be issued.

Question 13

For an existing supplier applying for an extension to the supply arrangement, what are the requirements for our physical bid submission? That is, do you still require three hard copies and three soft copies of our submission (which includes page 1 of the solicitation, the maximum per diem rates, supported regions, and our list of directors).

Answer 13

To complete answer 2, **one (1)** hard copy of the following:

1. Completed Table of Maximum Per Diem Rates from Year 6 to Option Year 2 at Annex "D";
2. Completed Table of Supported Regions at Annex "D"; and
3. Completed 1st page of this solicitation.

Also, the list of directors as a pre-award condition, which could be submitted after the bid closing.

Question 14

Under "The **pass/fail criteria** for Rated Criteria **R.2** for a given *Area of Expertise* are:" (page 7 of 21)

on page 8 – Under "**Points** will be awarded for each proposed resource as follows:"

2. One (1) point will be awarded for significant and meaningful demonstrated experience in the *Field of Specialty* occurring between five (5) and ten (10) years **or more** for tables 4.2.1 to 4.2.3 or between five (5) and ten (10) years **ago** for tables 4.2.4 to 4.2.12.

Can you please clarify the difference between the requirement for tables 4.2.1 to 4.2.3 and tables 4.3.4 to 4.2.12.?

Would you award One (1) point for showing meaningful and demonstrated experience in the *Field of Specialty* occurring between five (5) and ten (10) years or more for tables 4.3.4 and 4.3.5?

Answer 14

No. Tables 4.2.4 and 4.2.5 are not modified to add "or more" in order to maintain the same qualifications criteria for the new bidders as the existing suppliers.

Question 15

Could you please advise if we are required to resubmit our proposal to the Bid Receiving Unit with solicitation amendments? The solicitation amendments do not have any effect on our proposal submittal. Could you please confirm?

Answer 15

Because the solicitation amendments does not concern the existing suppliers, I confirm that the signed solicitation amendments are not required for this process, where minimum information is required to provide rates for extended period as per answer 2.