

**RETURN BIDS TO :**

Shared Services Canada / Services partagés  
Canada

C/O Andrew Nimmo (Contracting Authority)

Andrew.nimmo@canada.ca

180 Kent St.,13th Floor,

Ottawa, ON, K1G 4A8

**REQUEST FOR PROPOSAL  
DEMANDE DE PROPOSITION****Proposal To: Shared Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out thereof.

**Proposition aux: Services partagés Canada**

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexées, au(x) prix indiqué(s)

<b>Title – Sujet</b> <b>Full Packet Capture and Security Analysis Tool</b>	
<b>Solicitation No. – N° de l'invitation</b> 15-28759/A	<b>Amendment No. – N° de modif.</b> 001
<b>Client Reference No. – N° référence du client</b> 15-28759/A	<b>Date</b> 2016-02-03
<b>File No. – N° de dossier</b> 019eo-2015119/A	
<b>Solicitation Closes – L'invitation prend fin at – à 02 :00 PM</b> <b>on – le 2016-02-19</b>	<b>Time Zone</b> <b>Fuseau horaire</b>  Eastern daylight standard time EDST  Heure normale de l'Est HNE
<b>F.O.B. - F.A.B.</b> Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
<b>Address Inquiries to :- Adresser toutes questions à:</b> Nimmo, Andrew	<b>Buyer Id – Id de l'acheteur</b> 019eo
<b>Telephone No. – N° de téléphone :</b> 613-668-5697	<b>FAX No. – N° de FAX</b> Not applicable
<b>Delivery required - Livraison exigée</b> See Herein	<b>Delivered Offered – Livraison proposée</b>
<b>Destination – of Goods, Services, and Construction:</b> <b>Destination – des biens, services et construction :</b> See Herein	

Solicitation No. - N° de l'invitation  
15-28759/A

Amd. No. - N° de la modif.  
001

Buyer ID - Id de l'acheteur

Client Ref. No. - N° de réf. du client

File No. - N° du dossier

CCC No./N° CCC - FMS No/ N° VME

**Comments - Commentaires**

This document contains a Security  
Requirement

**Vendor/firm Name and address**

**Raison sociale et adresse du fournisseur/de l'entrepreneur**

**Facsimile No. – N° de télécopieur**

**Telephone No. – N° de téléphone**

**Name and title of person authorized to sign on behalf of Vendor/firm**

(type or print)-

**Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur  
(taper ou écrire en caractères d'imprimerie)**

**Signature**

**Date**

## **AMENDMENT # 001**

This amendment is raised to:

- 1) Respond to the questions from bidders relating to the content of the RFP, as set out in Appendix 001;
  - 2) Amend the Request for Proposal (RFP), as set out in Appendix 002;
- 

### **Appendix 001**

#### **Question 1**

Re: Annex B Pricing Table:

The formulae in the extended pricing columns do not currently take into account the quantity of items. Please confirm that all Annex B formulae for all of the extended quantities, should be changed from:

Extended = Firm unit price + support

To

**Extended = Quantity \* (Firm unit price + Support)**

#### **Answer 1**

Please refer to Appendix 002

#### **Question 2**

Section 3.2: Technical Bid describes the items that are required by bidders for inclusion in the Technical Bid. Annex C – Form 2 Mandatory Requirements is absent from the list. Please add this to the list of items that constitutes a complete Technical Bid.

#### **Answer 2**

Please refer to Appendix 002

#### **Question 3**

Section 3.1 Bid Preparation Instructions instructs bidders to submit copies of Section I: Technical Bid and Section II: Financial Bid. Section 3.2 instructs bidders to also include Section III: Certifications as well. Please add Section III: Certifications to section 3.1 and identify the number/format of copies required

#### **Answer 3**

Please refer to Appendix 002

#### **Question 4**

Based on the recent volatility of the Canadian dollar and the 6-month bid validity period included in the RFP, would SSC accept proposals with pricing expressed in US dollars?

#### **Answer 4**

RFP is revised to accept submissions in both Canadian and US Dollars. SACC Clause C3010T will be inserted which offers bidders a choice to mitigate their risk by having Canada assume the risks and benefits of exchange rate fluctuations. The total price paid by Canada will be adjusted up or down based on currency fluctuations. The Bank of Canada Rate that will be used to evaluate USD bids will be 1.4027 Please refer to Appendix 002

#### **Question 5**

In order to provide a thorough and competitive response that will ensure best overall value which aligns with SSC's requirements, we respectfully request a two week extension of the closing date to March 4<sup>th</sup>

#### **Answer 5**

There is no change in the Bid close date

---

### **Appendix 002**

#### **AMENDMENT TO THE REQUEST FOR PROPOSAL (RFP)**

#### **1.0 AT PART 3 - BID PREPARATION INSTRUCTIONS**

**DELETE** Section II: Financial Bid (1 hard copy) and (1 soft copy) on CD, DVD; and

**INSERT** Section II: Financial Bid and Certifications (1 hard copy) and (1 soft copy) on CD, DVD; and

#### **2.0 AT PART 3 - BID PREPARATION INSTRUCTIONS Article 3.2 Section I: Technical Bid**

**Insert** b) Bid Submission Form for Rated Requirements: Bidders are requested to include Form 2 of Annex C with their bids. It provides a common form in which bidders can provide information required for evaluation of the mandatory requirements. Using the form to provide this information is not mandatory, but it is recommended, since Bidders who fail to submit information requested by this form will be rated accordingly.

### 3.0 AT PART 3 - BID PREPARATION INSTRUCTIONS 3.3 Section II: Financial Bid

**Insert** 5) Pricing: Bidders may submit their financial bids in US Dollars (USD) or Canadian Dollars (CAD), but must identify their currency within Annex B Pricing Sheets

### 4.0 At Part 7 Resulting Contract Section 7.7.3

**Insert** Exchange Rate Fluctuation Risk Mitigation  
C3010T (2014-11-27) Exchange Rate Fluctuation Risk Mitigation

**5.0 Delete** Annex B –Pricing Sheets

**Insert** Annex B –Pricing Sheets Revised February 3, 2016

**6.0 Delete** Annex C –Form 2 and 3 Mandatory and Rated Requirements

**Insert** Annex C –Form 2 and 3 Mandatory and Rated Requirements Revised February 3, 2016

---