



RETURN BIDS TO:

RETOURNER LES SOUMISSIONS À:

**Bid Receiving - PWGSC / Réception des soumissions
- TPSGC**

Place du Portage, Phase III

Core 0B2 / Noyau 0B2

11 Laurier St., 11, rue Laurier

Gatineau

K1A 0S5

Bid Fax: (819) 997-9776

**SOLICITATION AMENDMENT
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address

**Raison sociale et adresse du
fournisseur/de l'entrepreneur**

Issuing Office - Bureau de distribution

Business Transformation and Systems Integration
Service/Division de transformation des opérations et
d'intégrat

Special Procurement Initiative Dir

Dir. des initiatives spéciales

d'approvisionnement

11 Laurier, Place du Portage III

12C1

Gatineau

Québec

K1A 0S5

Title - Sujet MPMCT Systems Integrator	
Solicitation No. - N° de l'invitation W8474-11MP01/M	Amendment No. - N° modif. 003
Client Reference No. - N° de référence du client W8474-11MP01	Date 2016-02-16
GETS Reference No. - N° de référence de SEAG PW-\$\$XE-670-29788	
File No. - N° de dossier 670xe.W8474-11MP01	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-03-07	Time Zone Fuseau horaire Eastern Standard Time EST
F.O.B. - F.A.B. Specified Herein - Précisé dans les présentes Plant-Usine: <input type="checkbox"/> Destination: <input type="checkbox"/> Other-Autre: <input checked="" type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Chapple(XE Div.), Jeremy	Buyer Id - Id de l'acheteur 670xe
Telephone No. - N° de téléphone (819) 956-1004 ()	FAX No. - N° de FAX (819) 956-8303
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

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W8474-11MP01

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003
File No. - N° du dossier
670xe.W8474-11MP01

Buyer ID - Id de l'acheteur
670xe
CCC No./N° CCC - FMS No./N° VME

Invitation to Qualify (ITQ) #W8474-11MP01/M

**Military Personnel Management Capability Transformation (MPMCT) Project
Systems Integrator (SI) Requirement**

For the Department of National Defence (DND) and the Canadian Armed Forces (CAF)

Amendment No. 003

The following is a summary of the amendments issued to date for ITQ #W8474-11MP01/M:

Amendment No.	Date	Comments
001	February 5, 2016	Clarification Question #1
002	February 11, 2016	Clarification Question #2
003	February 16, 2016	Clarification Question #3

Clarification Questions:

Note, clarification questions are numerically sequenced upon arrival at PWGSC. A question and its answer will be provided via the Government of Canada's tendering web site BuyandSell.gc.ca as responses become available. Potential Respondents are therefore advised that questions and answers may be issued via BuyandSell.gc.ca out of sequence.

The following clarification question was received from a potential Respondent. In accordance with Article 13 under the 2003 (2015-07-03) Standard Instructions - Goods or Services - Competitive Requirements, which has been incorporated into the ITQ, in accordance with Article 2.1.3 of the ITQ, the clarification question and corresponding answer are provided to all potential Respondents as set out below:

Question #3:

Regarding Amendment No. 001, Answer #1 states that "In accordance with article 2.1.3 of the ITQ, and the 2003 (2015-07-03) Standard Instructions – Goods or Services – Competitive Requirements, the term "Respondent" means the person or entity (or, in the case of a joint venture, the persons or entities) submitting a response to perform a contract for goods, services or both. It does not include the parent, subsidiaries or other affiliates of the Respondent, or its subcontractors."

We are formally requesting that the definition of "Respondent" be changed to include the parent, subsidiaries or other affiliates of the Respondent, or its subcontractors, to ensure the Government of Canada has the best access to those firms that have extensive experience and capability to meet DND's very important PeopleSoft implementation requirements. Limiting the references to be used to projects delivered by the Respondent itself unnecessarily restricts competition. A number of representative large complex projects for Peoplesoft HCM and PeopleSoft Pay for North America have been delivered outside of Canada. Inhibiting and penalizing organizations because of how they set up their corporate structure—while very much capable of delivering this project—is not in the best interests of the Crown nor within the spirit of a fair, open, and transparent procurement process. Moreover, in a recent and active procurement as large and complex as MPMCT, both PSPC and DND have allowed the references of Bidder to include parent, subsidiaries, affiliates and subcontractors, one week before solicitation close.

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670xe.W8474-11MP01

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670xe
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As such, we request equal treatment and consistency in the allowance of the meaning of "Respondent" (to include parent, subsidiaries or other affiliates of the Respondent, or its subcontractors) to help ensure best value to the Crown and a more inclusive and competitive process.

Answer #3:

After careful consideration of the changes proposed in Question 3, Canada has decided not to revise the definition of a Respondent for the ITQ. Each complex procurement has its own unique nature, and while a certain approach may have been taken for the procurement referenced in Question 3, it does not mean that this approach will be applicable to all of Canada's complex procurements moving forward. The M1 criterion represents what Canada has determined to be an integral measure of the required experience and demonstrated capability of a Respondent in order to undertake a project of the size and complexity of DND's PeopleSoft implementation requirement; Canada does not believe that keeping the standard definition of a Respondent is restrictive to the competitive process. Moreover, it would not be fair nor transparent to all other Respondents who can fully meet M1, nor would it be fair to Canada's overall requirement, if the threshold for this criterion was reduced.

Canada encourages companies to form Joint Ventures in cases where they would benefit from leveraging one another's experience.

Please also note that the ITQ does allow foreign companies to submit a response and that the experience gained by a Respondent in any country will be accepted by Canada for evaluation under the ITQ.

ALL OTHER TERMS AND CONDITIONS OF THE ITQ REMAIN UNCHANGED.