

RETURN BIDS TO :

Shared Services Canada / Services partagés
Canada

C/O Andrew Nimmo (Contracting Authority)

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**REQUEST FOR PROPOSAL
DEMANDE DE PROPOSITION****Proposal To: Shared Services Canada**

We hereby offer to sell to Her Majesty the Queen in right of Canada, in accordance with the terms and conditions set out herein, referred to herein or attached hereto, the goods, services, and construction listed herein and on any attached sheets at the price(s) set out thereof.

Proposition aux: Services partagés Canada

Nous offrons par la présente de vendre à Sa Majesté la Reine du chef du Canada, aux conditions énoncées ou incluses par référence dans la présente et aux annexes ci-jointes, les biens, services et construction énumérés ici sur toute feuille ci-annexées, au(x) prix indiqué(s)

Title – Sujet Full Packet Capture and Security Analysis Tool	
Solicitation No. – N° de l'invitation 15-28759/A	Amendment No. – N° de modif. 003
Client Reference No. – N° référence du client 15-28759/A	Date 2016-02-17
File No. – N° de dossier 019eo-2015119/A	
Solicitation Closes – L'invitation prend fin at – à 02 :00 PM on – le 2016-02-23	Time Zone Fuseau horaire Eastern daylight standard time EDST Heure normale de l'Est HNE
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Inquiries to :- Adresser toutes questions à: Nimmo, Andrew	Buyer Id – Id de l'acheteur 019eo
Telephone No. – N° de téléphone : 613-668-5697	FAX No. – N° de FAX Not applicable
Delivery required - Livraison exigée See Herein	Delivered Offered – Livraison proposée
Destination – of Goods, Services, and Construction: Destination – des biens, services et construction : See Herein	

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003

Buyer ID - Id de l'acheteur

Client Ref. No. - N° de réf. du client

File No. - N° du dossier

CCC No./N° CCC - FMS No/ N° VME

Comments - Commentaires

This document contains a Security
Requirement

Vendor/firm Name and address

Raison sociale et adresse du fournisseur/de l'entrepreneur

Facsimile No. – N° de télécopieur

Telephone No. – N° de téléphone

Name and title of person authorized to sign on behalf of Vendor/firm

(type or print)-

**Nom et titre de la personne autorisée à signer au nom du fournisseur/de l'entrepreneur
(taper ou écrire en caractères d'imprimerie)**

Signature

Date

AMENDMENT # 003

This amendment is raised to:

- 1) Respond to the questions from bidders relating to the content of the RFP, as set out in Appendix 001;
- 2) Amend the Request for Proposal (RFP), as set out in Appendix 002;

Under Article 2.3 of the Request for Proposal, the deadline for submitting questions or enquiries will be February 17, 2016. Canada makes no commitment to provide answers to questions submitted after February 17, 2016

Appendix 001

Question 23

Regarding answer 10 in amendment 002.

If Bidder does not wish to claim the 20 points, but does have a solution to meet this rated requirement, they may provide the necessary hardware, software, and licensing to perform SSL decryption as an optional item. However, when declared as an option, the goods will not be evaluated and the bidder may not claim the 20 points.

Please confirm the following:

- a. optional items, which are not part of the four system configurations (Enterprise, ISP, Medium, and Virtual) and for which no points are claimed, will not be evaluated technically or financially
- b. optional items must be included in the SCSI IT product list
- c. a revised Annex B pricing template will be provided, where bidders can list optional items separately so they are not included in the financial evaluation

Answer 23

- a) Optional items will be evaluated if they are included as an option for the Crown to order , this avoids scope change and pricing table manipulation
- b) The Crown confirms optional items to be included in SCSI IT Product List.
- c) Pricing Table have been modified for inclusion of Optional items if bidders wish to include

Question 24

Regarding answer 6 in amendment 002.

The Crown has revised the evaluation criteria to be 50% technical and 50% financial. There are 93 mandatory requirements and 47 rated requirements that address the implementation and operation of a comprehensive enterprise security system that is highly technical and provides a unique security service to the Crown. We

respectfully request the Crown consider adopting a bid evaluation scheme of 70% technical and 30% financial, which would be more in line with the primary intent of the RFP

Answer 24

The Evaluation Criteria will remain as 50% technical and 50% Financial

Question 25

Regarding answer 9 in amendment 002.

The minimum score requirement has been removed for the rated requirement matrix. The mandatory requirements address major solution functions, but the rated requirements address the usability, ease of administration, and scalability of the end-state system and as such form an essential component of the overall solution. We respectfully request that the Crown establish a minimum rated score commensurate with other IT security RFPs, such as recent UTM RFP where compliancy requires 70% minimum on rated requirements

Answer 25

The Crown has chosen not to put a minimum for Rated points on this RFP based on technical and financial. As such, the minimum for rated requirements is not relevant. A vendor that meets the mandatory but scores very few rated requirements would evaluate significantly lower than bids with higher rated scores.

Question 26

Regarding pricing Annex B (revised) – Pricing spreadsheet

Is Cell H10 labeled correctly where it says $F=CxE$ where F is support, C is quantity and E is firm unit price

In answer 18 of amendment 2

regarding the formula BEV(I) – why is Option Year 2 (K) added in twice?

Answer 26

Cell labels have been updated (formulas were correct)

Section 4.2; Conduct of Evaluation in Steps item “c” bullet “ii” says: “ii) BEV (I) calculation is as follows Total Product and Support and Professional Services (I) + Option Year 1 Product (G) and Support (H) + Option Year 2 Product (J) and Support (K) +Option Year 3 Product (M) and Support (N)”

Please refer to Appendix 002 of the RFP amendment

Question 27

Section 7.16 of the resulting contract states: ‘The Support Services must be provided in both French and English, based on the choice of User requesting support’

In order to meet this requirement some vendors may have to hire additional resources with special skills in speaking French, resulting in additional cost to the proposal. We ask that this requirement be removed.

Answer 27

Support is required in English language, and it is not mandatory to be provided in French. French GUI is listed as a rated requirement. It is expected that most support will be via the dedicated TAM service.

Question 28

Requirement M26 states that for critical incidents, a 'response time of one hour or less, 24*7, 365 days/year' is required

This is a non-standard Service Level for many vendors and will require special planning to meet. This will result in additional cost to the proposal. We ask that this requirement be lessened to allow for a 2 hour response time for critical incidents.

Answer 28

The Crown will accept a 2 hour response time if a one hour response service level is not available.

Question 29

In Amendment 002, Answer 22 confirms that the specification for Medium, Enterprise and ISP are sustained and continuous 24 hours a day

Please confirm that this is also 7 days/week (includes weekends)

Answer 29

The Crown confirms that the specification for Medium, Enterprise and ISP are sustained and continuous 24 hours a day. The Crown further confirms that the sustained rate is 7 days a week including weekends.

Question 30

In Amendment 002, the cover states that the bid closes on Feb 25th 2016 at 2pm. Answer 21 states that an extension is granted to Feb 23 at 2:00pm. Please advise which date the bid will close

Answer 30

The bids must be delivered to the Crown by Feb 23, at 2:00 pm.

Question 31

Regarding R38 (rated requirements), The point scheme does not include points for 500 to 999 devices. Please clarify the point scheme.

Answer 31

The Crown amends. Points will be awarded to 99 to 999 (rather than 99 to 500). This was the original intention.

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Appendix 002

AMENDMENT TO THE REQUEST FOR PROPOSAL (RFP)

1.0 Delete Annex B –Pricing Sheets Revised February 10, 2016

Insert Annex B –Pricing Sheets Revised February 17, 2016
