



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

**Bid Receiving - PWGSC / Réception des soumissions  
- TPSGC**

**Place du Portage, Phase III**

**Core 0B2 / Noyau 0B2**

**11 Laurier St., 11, rue Laurier**

**Gatineau**

**K1A 0S5**

**Bid Fax: (819) 997-9776**

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

**Raison sociale et adresse du  
fournisseur/de l'entrepreneur**

**Issuing Office - Bureau de distribution**

Business Transformation and Systems Integration  
Service/Division de transformation des opérations et  
d'intégrat

Special Procurement Initiative Dir

Dir. des initiatives spéciales

d'approvisionnement

11 Laurier, Place du Portage III

12C1

Gatineau

Québec

K1A 0S5

<b>Title - Sujet</b> MPMCT Systems Integrator	
<b>Solicitation No. - N° de l'invitation</b> W8474-11MP01/M	<b>Amendment No. - N° modif.</b> 005
<b>Client Reference No. - N° de référence du client</b> W8474-11MP01	<b>Date</b> 2016-02-25
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$XE-670-29788	
<b>File No. - N° de dossier</b> 670xe.W8474-11MP01	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2016-03-07</b>	
<b>Time Zone</b> Fuseau horaire Eastern Standard Time EST	
<b>F.O.B. - F.A.B.</b> Specified Herein - Précisé dans les présentes <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input checked="" type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Chapple(XE Div.), Jeremy	<b>Buyer Id - Id de l'acheteur</b> 670xe
<b>Telephone No. - N° de téléphone</b> (819) 956-1004 ( )	<b>FAX No. - N° de FAX</b> (819) 956-8303
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

**Instructions: See Herein**

**Instructions: Voir aux présentes**

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

Solicitation No. - N° de l'invitation  
**W8474-11MP01/M**  
Client Ref. No. - N° de réf. du client  
**W8474-11MP01**

Amd. No. - N° de la modif.  
**005**  
File No. - N° du dossier  
**670xe.W8474-11MP01**

Buyer ID - Id de l'acheteur  
**670xe**  
CCC No./N° CCC - FMS No./N° VME

---

**Invitation to Qualify (ITQ) #W8474-11MP01/M**

**Military Personnel Management Capability Transformation (MPMCT) Project  
Systems Integrator (SI) Requirement**

**For the Department of National Defence (DND) and the Canadian Armed Forces (CAF)**

**Amendment No. 005**

The following is a summary of the amendments issued to date for ITQ #W8474-11MP01/M:

<b>Amendment No.</b>	<b>Date</b>	<b>Comments</b>
001	February 5, 2016	Clarification Question #1
002	February 11, 2016	Clarification Question #2
003	February 16, 2016	Clarification Question #3
004	February 19, 2016	Clarification Questions #4 and 5.
005	February 25, 2016	Clarification Question #6 and ITQ revision #1.

**Clarification Questions:**

Note, clarification questions are numerically sequenced upon arrival at PWGSC. A question and its answer will be provided via the Government of Canada's tendering web site BuyandSell.gc.ca as responses become available. Potential Respondents are therefore advised that questions and answers may be issued via BuyandSell.gc.ca out of sequence.

The following clarification questions were received from potential Respondents. In accordance with Article 13 under the 2003 (2015-07-03) Standard Instructions - Goods or Services - Competitive Requirements, which has been incorporated into the ITQ, in accordance with Article 2.1.3 of the ITQ, the clarification questions and corresponding answers are being provided to all potential Respondents as set out below:

**Question #6:**

Further to Amendment 003, Question and Answer #3, our concern relates to the inability of a company and its proposed subcontracting partner to participate in this very import ITQ process for the PeopleSoft HCM and Pay systems integration work. Given the current meaning/definition of "respondent" for this early ITQ process in the larger procurement, neither our company nor its proposed subcontractor can qualify independently nor in a partnership.

Through the Q&A process we have recommended that the meaning/definition of "respondent" be changed to include parent, subsidiaries, affiliate, or its subcontractors as an avenue to support a partnership between our company and a proposed subcontractor that is more than equipped to bring the kind of world class systems integration capability supported by local expertise and resources needed for this important project. However, it has been denied.

If possible, our company would very much like to meet with Canada to better understand how two "large" organizations with extensive local presence and world class experience cannot participate because of the current procurement restrictions, as we believe this will present the Crown from leveraging demonstrated industry leading capability.

---

**Answer #6:**

Thank you for following up in order to express your concerns regarding the MPMCT SI ITQ process.

Canada values the experience and knowledge that companies such as yourselves contribute toward the important initiatives that we undertake in serving our citizens, and that we appreciate your interest in the MPMCT SI procurement.

In response to the concerns raised, Canada has re-evaluated the applicability of joint ventures under the MPMCT SI procurement.

It is important to note that while differing approaches have been taken for DND's MPMCT and DRMIS procurements (referred to in Amendment 003, Question #3), that the projects are in two very different phases of their life cycle, and therefore the procurement approach that is best suited for each of the requirements varies. DRMIS has already been implemented and is closer to the maintenance phase whereas any resulting MPMCT SI Contractor will be responsible for the implementation of the Guardian solution. As a result, it is reasonable and remains in the best interest of Canada, and it's stakeholders, to have responding members form a Joint Venture (JV) so that Canada can ensure that each entity that forms part of a response is available to Canada during the contract management stage of the MPMCT SI work (privity of contract).

However, through Canada's review of the MPMCT ITQ, and the questions and answers raised to date (in particular Amendment 001, Question #1), it was determined that the ITQ's current joint venture experience clauses do limit how JV members can respond to the evaluation criteria. As a result of the review, Canada will amend article 4.2.4 Joint Venture Experience of the ITQ so that JV members can pool their individual experience together in order to meet any given mandatory criterion. Please refer to ITQ Revision #1 below.

It should be noted that there's nothing that prevents a company and the company's parent, subsidiaries, affiliates, or subcontractors from responding to the ITQ as a joint venture in order to leverage one another's experience. As a result, Canada does not see the necessity to change the definition of a "Respondent" to allow the experience of a Respondents' proposed subcontractor (i.e. the partnership described in Amendment 003, Questions #3), when the capability for a company to respond with another entity and each of the entity's subsidiaries, affiliates, subcontractors and parents already exists through the mechanism of a joint venture response.

Lastly, while the ITQ is the first phase in a multi-phase procurement, it should be noted that any resulting RFP will be sent directly to the ITQ Responsive Suppliers only for their bids. The entities that bid on the RFP must be the same entities that qualified at the ITQ phase, and thus what constitutes a "Respondent" at the ITQ phase is vital to the procurement process and to any resulting contract.

Although Canada can appreciate your request to meet and discuss the requirement in further depth, the request must be declined in the spirit of fairness as the requirement is an active solicitation and it is imperative that all participating Respondents be treated equally at this time. An open forum for discussion of the requirement will be provided at the RRR phase.

---

**ITQ Revisions:**

**The ITQ is hereby revised as follows:**

**1) At page 14 of 30, Part 4, sub-section 4.2.4, Joint Venture Experience:**

**DELETE:**

- a) Where the Respondent is a joint venture with existing experience as that joint venture, it may submit the experience that it has obtained as that joint venture.

Example: A Respondent is a joint venture consisting of members L and O. A solicitation requires that the Respondent demonstrate experience providing maintenance and help desk services for a period of 24 months to a customer with at least 10,000 users. As a joint venture (consisting of members L and O), the Respondent has previously done the work. This Respondent can use this experience to meet the requirement. If member L obtained this experience while in a joint venture with a third party N, however, that experience cannot be used because the third party N is not part of the joint venture that is responding.

- b) A joint venture Respondent may rely on the experience of one of its members to meet any given technical criterion of this ITQ.

Example: A Respondent is a joint venture consisting of members X, Y and Z. If a solicitation requires that the Respondent have: (a) 3 years of experience providing maintenance service, and (b) 2 years of experience integrating hardware with complex networks, then each of these two requirements can be met by a different member of the joint venture. However, for a single criterion, such as the requirement for 3 years of experience providing maintenance services, the Respondent cannot indicate that each of members X, Y and Z has one year of experience, totaling 3 years. Such a response would be deemed non-responsive and be disqualified.

- c) Joint venture members cannot pool their individual experience with the individual experience of other joint venture members to satisfy a single technical criterion of this ITQ. However, where the Respondent is a joint venture with existing experience as that joint venture, a joint venture member can pool its individual experience with the experience that it has obtained as part of the joint venture to satisfy a single technical criterion of this ITQ. Wherever substantiation of a criterion is required, the Respondent is requested to indicate which joint venture member satisfies the requirement. If the Respondent has not identified which joint venture member satisfies the requirement, the Contracting Authority will provide an opportunity to the Respondent to submit this information during the evaluation period. If the Respondent does not submit this information within the period set by the Contracting Authority, its response will be deemed non-responsive and be disqualified.

Example: A Respondent is a joint venture consisting of members A and B. If a solicitation requires that the Respondent demonstrate experience providing resources for a minimum number of 100 billable days, the Respondent may demonstrate that experience by submitting either:

- Contracts all signed by A; or
- Contracts all signed by B; or
- Contracts all signed by A and B in joint venture, or
- Contracts signed by A and contracts signed by A and B in joint venture, or
- Contracts signed by B and contracts signed by A and B in joint venture.

that show in total 100 billable days.

- d) Any Respondent with questions regarding the way in which a joint venture response will be evaluated should raise such questions through the Enquiries process as early as possible during the ITQ publication period.

**REPLACE BY:**

- a) Where the Respondent is a joint venture with existing experience as that joint venture, it may submit the experience that it has obtained as that joint venture.

Example: A Respondent is a joint venture consisting of members L and O. A solicitation requires that the Respondent demonstrate experience providing maintenance and help desk services for a period of 24 months to a customer with at least 10,000 users. As a joint venture (consisting of members L and O), the Respondent has previously done the work. This Respondent can use this experience to meet the requirement.

- b) A joint venture Respondent may rely on the experience of one of its members to meet any given technical criterion of this ITQ.

Example: A Respondent is a joint venture consisting of members X, Y and Z. If a solicitation requires that the Respondent have: (a) 3 years of experience providing maintenance service, and (b) 2 years of experience integrating hardware with complex networks, then each of these two requirements can be met by a different member of the joint venture.

- c) Joint venture members can pool their individual experience with the individual experience of other joint venture members to satisfy a single technical criterion of this ITQ. Where the Respondent is a joint venture with existing experience as that joint venture, a joint venture member can pool its individual experience with the experience that it has obtained as part of the joint venture to satisfy a single technical criterion of this ITQ.

Example: A Respondent is a joint venture consisting of members A and B. If a solicitation requires that the Respondent demonstrate experience providing resources for a minimum number of 100 billable days, the Respondent may demonstrate that experience by submitting either:

- Contracts all signed by A; or
- Contracts all signed by B; or
- Contracts all signed by A and B in joint venture, or
- Contracts signed by A and contracts signed by A and B in joint venture, or

Solicitation No. - N° de l'invitation  
**W8474-11MP01/M**  
Client Ref. No. - N° de réf. du client  
**W8474-11MP01**

Amd. No. - N° de la modif.  
**005**  
File No. - N° du dossier  
**670xe.W8474-11MP01**

Buyer ID - Id de l'acheteur  
**670xe**  
CCC No./N° CCC - FMS No./N° VME

- 
- Contracts signed by B and contracts signed by A and B in joint venture, or
  - Contracts signed by A, contracts signed by B, and contracts signed by A and B in joint venture.

that show in total 100 billable days.

- d) Any Respondent with questions regarding the way in which a joint venture response will be evaluated should raise such questions through the Enquiries process as early as possible during the ITQ publication period.

**ALL OTHER TERMS AND CONDITIONS OF THE ITQ REMAIN UNCHANGED.**