



RETURN BIDS TO:
RETOURNER LES SOUMISSIONS À:
Bid Receiving Public Works and Government
Services Canada/Réception des soumissions
Travaux publics et Services gouvernementaux
Canada
Pacific Region
401 - 1230 Government Street
Victoria, B.C.
V8W 3X4
Bid Fax: (250) 363-3344

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

Vendor/Firm Name and Address
Raison sociale et adresse du
fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution
Public Works and Government Services Canada -
Pacific Region
401 - 1230 Government Street
Victoria, B. C.
V8W 3X4

Title - Sujet Tow Rope	
Solicitation No. - N° de l'invitation F1816-150012/A	Amendment No. - N° modif. 002
Client Reference No. - N° de référence du client F1816-150012	Date 2016-03-10
GETS Reference No. - N° de référence de SEAG PW-\$VIC-255-6930	
File No. - N° de dossier VIC-5-38232 (255)	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-03-29	
Time Zone Fuseau horaire Pacific Standard Time PST	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: Garrod, Leigh	Buyer Id - Id de l'acheteur vic255
Telephone No. - N° de téléphone (250) 415-2433 ()	FAX No. - N° de FAX (250) 363-0395
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

**THIS SOLICITATION AMENDMENT IS TO REVISE THE SOLICITATION DOCUMENT
AND RESPOND TO BIDDER'S QUESTIONS, AS FOLLOWS:**



UNDER THE PRODUCT DESCRIPTION FOR LINE ITEM 1:

- DELETE:** "Must have a stainless steel blue line hard eye thimble on one end and a soft eye (6 ft) on the other end."
- INSERT:** "Must have a stainless steel blue line (or equivalent) hard eye thimble on one end and a soft eye (6 ft) on the other end."

UNDER PARA 3.1, BID PREPARATION INSTRUCTIONS:

DELETE: 3.1.1. Exchange Rate Fluctuation in its entirety.

INSERT: Exchange Rate Fluctuation Risk Mitigation

1. The Bidder may request Canada to assume the risks and benefits of exchange rate fluctuations. If the Bidder claims for an exchange rate adjustment, this request must be clearly indicated in the bid at time of bidding. The Bidder must submit form [PWGSC-TPSGC 450](#)  (found at <http://www.tpsgc-pwgsc.gc.ca/app-acq/forms/formulaires-forms-eng.html>) Claim for Exchange Rate Adjustments with its bid, indicating the Foreign Currency Component (FCC) in Canadian dollars for each line item for which an exchange rate adjustment is required.
2. The FCC is defined as the portion of the price or rate that will be directly affected by exchange rate fluctuations. The FCC should include all related taxes, duties and other costs paid by the Bidder and which are to be included in the adjustment amount.
3. The total price paid by Canada on each invoice will be adjusted at the time of payment, based on the FCC and the exchange rate fluctuation provision in the contract. The exchange rate adjustment will only be applied where the exchange rate fluctuation is greater than 2% (increase or decrease).
4. At time of bidding, the Bidder must complete columns (1) to (4) on form [PWGSC-TPSGC 450](#) , for each line item where they want to invoke the exchange rate fluctuation provision. Where bids are evaluated in Canadian dollars, the dollar values provided in column (3) should also be in Canadian dollars, so that the adjustment amount is in the same currency as the payment.
5. Alternate rates or calculations proposed by the Bidder will not be accepted for the purposes of this exchange rate fluctuation provision.

UNDER PARA 6.4, TERM OF CONTRACT:

DELETE: **Para 6.4.1 Delivery Date in its entirety**

INSERT **6.4.1 Delivery Date**

All of the deliverables must be received on or before May 20, 2016.

UNDER PARA 6.6, PAYMENT:

INSERT: **6.6.3. Exchange Rate Fluctuation Adjustment**

1. The foreign currency component (FCC) is defined as the portion of the price or rate that will be directly affected by exchange rate fluctuation. The FCC should include all related taxes, duties and other costs paid by the Bidder and which are to be included in the adjustment amount.
2. For each line item where a FCC is identified, Canada assumes the risks and benefits for exchange rate fluctuation, as shown in the Basis of Payment. For such items, the exchange rate fluctuation amount is determined in accordance with the provision of this clause.
3. The total price paid by Canada on each invoice will be adjusted at the time of payment, based on the FCC and the exchange rate fluctuation provisions in the contract. The exchange rate adjustment amount will be calculated in accordance with the following formula:
$$\text{Adjustment} = \text{FCC} \times \text{Qty} \times (i_1 - i_0) / i_0$$
where formula variables correspond to:

FCC - Foreign Currency Component (per unit)

i_0 - Initial exchange rate (CAN\$ per unit of foreign currency [e.g. US\$1])

i_1 - exchange rate for adjustments (CAN\$ per unit of foreign currency [e.g. US\$1])

Qty - quantity of units

4. The initial exchange rate is typically set as the noon rate as published by the Bank of Canada on the solicitation closing date.
5. For goods, the exchange rate for adjustment will be the noon rate as published by the Bank of Canada on the date the goods were delivered. For services, the exchange rate for adjustment will be the noon rate on the last business day of the month for which the services were performed. For advance payments, the exchange rate for adjustment will be the noon rate on the date the payment was due. The most recent noon rate will be used for non-business days.
6. The Contractor must indicate the total exchange rate adjustment amount (either upward, downward or no change) as a separate item on each invoice or claim for payment submitted under the Contract. Where an adjustment

applies, the Contractor must submit with their invoice form [PWGSC-TPSGC 450](#), Claim for Exchange Rate Adjustments.

7. The exchange rate adjustment will only be applied where the exchange rate fluctuation is greater than 2% (increase or decrease), calculated in accordance with column 8 of form [PWGSC-TPSGC 450](#) (i.e. $[i_1 - i_0] / i_0$).
8. Canada reserves the right to audit any revision to costs and prices under this clause.

QUESTIONS AND ANSWERS

Q1. The delivery has been set as on or before 6 May 2016 but PWGSC did not specify when awards will be issued, the award date will help us determine whether we can meet the delivery date requested.

R1. *PWGSC and DFO will conduct the evaluation as expeditiously as possible, with the goal of awarding the contract within one week of the solicitation closing date.*

Q2: These ropes are made to orders; so any manufacturer will need some time to complete the manufacturing usually around a month then we need to add on top of that the shipping times; the time between the closing time of this tender and the delivery deadline is too short so we suggest to either extend the delivery date or shorten the closing time to bid.

R2. *Please refer to the above amendment to the required delivery date.*

Q3. Will the equivalent rope have be tested to the same standards that Samson Rope uses (Cordage Institute) or will ISO 2307 Strength measurement also be accepted?

R4. *In order to ensure consistency in the evaluation of an equivalent product, DFO will only accept product test results from the Cordage Institute.*

Q2: Can we substitute the stainless thimble for something of the same strength and characteristics?

Q3. *An equivalent product for the stainless steel thimble will be accepted, per the amended line item of the solicitation.*

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.