



**RETURN BIDS TO:**

**RETOURNER LES SOUMISSIONS À:**

Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3  
Bid Fax: (613) 545-8067

**SOLICITATION AMENDMENT  
MODIFICATION DE L'INVITATION**

The referenced document is hereby revised; unless otherwise  
indicated, all other terms and conditions of the Solicitation  
remain the same.

Ce document est par la présente révisé; sauf indication contraire,  
les modalités de l'invitation demeurent les mêmes.

**Comments - Commentaires**

**Vendor/Firm Name and Address**

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

**Issuing Office - Bureau de distribution**

Public Works and Government Services / Travaux  
publics et services gouvernementaux  
Kingston Procurement  
Des Acquisitions Kingston  
86 Clarence Street, 2nd floor  
Kingston  
Ontario  
K7L 1X3

<b>Title - Sujet</b> Mattresses	
<b>Solicitation No. - N° de l'invitation</b> W0125-16CR02/A	<b>Amendment No. - N° modif.</b> 001
<b>Client Reference No. - N° de référence du client</b> W0125-16-CR02	<b>Date</b> 2016-03-21
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$KIN-650-6861	
<b>File No. - N° de dossier</b> KIN-5-44118 (650)	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2016-04-12</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input checked="" type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Rombough, Lori	<b>Buyer Id - Id de l'acheteur</b> kin650
<b>Telephone No. - N° de téléphone</b> (613) 483-9035 ( )	<b>FAX No. - N° de FAX</b> (613) 545-8067
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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## AMENDMENT #001

**The intent of this amendment is to answer questions from potential bidders and correct the layout of Annex B.**

### **Q1. General Questions:**

Is there a minimum order for any one call-up against the standing offer or could it be for 1 mattress at a time for example? Expected mattress numbers per period have been given - will they be ordered as one or divided up equally or will there be a minimum number of mattresses that can be called up (ordered) at any one time? Or could they potentially sometimes be ordered one at a time?

A1. The Request for Standing Offer does not contain a minimum call up amount and it is possible that DND may order 1 mattress at a time. However, provided funds are available, DND intends to process a call up for 46 Queen sized mattresses during period #1.

### **Q2. ANNEX B**

#### **Q2.1 PRICING BASIS "A"**

Q2.1.1 It looks like some of the grid may have been cut off.

A2.1.1 Thank you for pointing this out. The layout has been corrected in this amendment.

Q2.1.2 Is only firm pricing for period #1 required in PRICING BASIS "A"? Or should it be unit pricing for periods #1, 2 & 3?

A2.1.2 Unit Pricing must be provided for all three periods

Q2.1.3 Is this unit price to include the freight (DDP) cost for shipping a single unit to Trenton?

A2.1.3 Yes, that's correct.

#### **Q2.2 PRICING BASIS "B"**

Q2.2.1 I am unsure as to what this discount refers to or what is required?

This is a very broad question from me but can you provide details on this entire section please?

A2.2.1 The intent of Pricing Basis "B" is to allow DND to purchase products other than the items listed in Pricing Basis "A" (such as single mattresses, bed frames, etc) at the Offeror's prices, less a percentage discount.

Q2.2.2 Additional items not included in Pricing Basis "A" less a discount of: - additional mattress with a different spec? additional bedding items such as frames or mattress protectors? Additional discounts on pricing basis "A"???

A2.2.2 Pricing Basis "A" and "B" are separate from each other.

The 3 items listed in Pricing Basis "A" must be quoted as firm, all-inclusive unit prices.

The intent of Pricing Basis "B" is to allow DND to purchase products other than the items listed in Pricing Basis "B" ( ie.single mattress, bed frames, etc) and must be quoted as a percentage discount of the Offeror's catalogue or price list(s).

Q2.2.3 Estimated Usage per period: \$1,000.00 - discount based on a minimum of \$1000 purchased in a period?

A2.2.3 The percentage discount offered will included in the evaluation procedures as detailed in Part 4, 4.1.1.2 of the Request for Standing Offer.

**Q3. Under: APPENDIX A, 5.1 General Specifications** Each mattress must: f) Have a layer of gel foam to keep mattress cool AND a pressure relief system which includes gel memory foam

Is the requirement for the mattress to have **2 layers of gel foam**? One across the entire mattress and a second layer with gel foam in it as well?

**A3.** The requirement is to have 1 layer of memory gel foam to keep the mattress cool and provides a pressure relief system across the entire mattress.

#### **DELETIONS & INSERTIONS:**

**Under: ANNEX A – REQUIREMENT**

**Within: 5.1 General Specifications**

Delete: f) Have a layer of gel foam to keep mattress cool AND a pressure relief system which includes gel memory foam

Insert: f) Have a layer of gel foam that will keep mattress cool AND provide a pressure relief system.

Solicitation No. - N° de l'invitation  
W0125-16CR02/A  
Client Ref. No. - N° de réf. du client  
W0125-16CR02

Amd. No. - N° de la modif.  
001  
File No. - N° du dossier  
KIN-5-44118

Buyer ID - Id de l'acheteur  
kin650  
CCC No.-/N° CCC - FMS No./N° VME

Under: ANNEX B - BASIS OF PAYMENT – delete in its entirety & insert:

Firm, all-inclusive unit prices (exclusive of HST) in Canadian Currency. H.S.T., if applicable, is extra to the prices herein and shall be shown on any invoice as a separate item. Customs duties are included.

**Incoterms 2000 “DDP Delivered Duty Paid” to CFB Trenton, Astra Ontario.**

**Pricing Periods:**

**Period #1:** date of issuance to 31 March 2017

**Period #2:** 01 April 2017 to 31 March 2018

**Period #3:** 01 April 2018 to 31 March 2019

**PRICING BASIS “A”**

Item No.	Description	Manufacturer, Model and Reference (or Item) No.	Estimated Usage per period	Unit of Issue	Unit Price Period #1	Unit Price Period #2	Unit Price Period #3
1	Queen size		Period #1: 50 Period #2: 15 Period #3: 15	Each	\$	\$	\$
2	Double size, X Long		Period #1: 180 Period #2: 30 Period #3: 30	Each	\$	\$	\$
3	Double size		Period #1: 10 Period #2: 10 Period #3: 25	Each	\$	\$	\$

**PRICING BASIS “B”**

Item No.	Description	Unit of Issue	Period #1	Period #2	Period #3
1	Additional items not included in Pricing Basis “A” will be offered at the Offeror’s catalogue or price list(s), less a discount of: Estimated Usage per period: \$1,000.00	%			

Offeror’s catalogue or price list(s) must be supplied, upon request.