



## SOLICITATION No. 1000326329

### Question and Answer Period

#### Round No.2 - March 23<sup>rd</sup>, 2016:

##### Question 1:

Given the nature of the TA tasks listed in 6.1 of the Statement of Work, the bidder respectfully requests that an additional method be added for “Firm Price” with the option of Milestone payments to be able to deliver best value to Canada for work initiated and performed under Task Authorizations.

##### Answer 1:

CBSA will add sections 7.7.2.2-Firm Lot Price-Task Authorizations and 7.9.2-Milestone Payment in the Solicitation Part 7 - Resulting Contract Clauses.

Please see Solicitation amendment No.2.

##### Question 2:

With respect to Table C in Section 2.3 of the RFP, it is our understanding that based on the information requested that the evaluated price for Table C would be calculated by taking the average per diem for all the resources then multiplying that by the estimated level of effort value of 500 days. If this correct, what is the purpose of the ‘Total’ column? Could the Crown amend the table to include space for the average per diem and estimated level of effort so that the total evaluated price can be calculated to arrive at the evaluated price?

##### Answer 2:

Section 2.3 - Table C found on page 11 of the solicitation will be modified to include the Average Per Diem Column and the estimated level of Effort. The Total column will be removed. The revised Table C is displayed below.

Contract Period is for 2 years from date of contract award	
Resource(s) Name/resource category	Firm fixed per diem rate**
<b>Average Per Diem Rate:</b>	
(Sum of all proposed resources’ per diem rates divided by the number of	



resources proposed)	
Estimate Level of Effort:	500 Days
Evaluated Price of Table C:	

**Question 3:**

In 2.3 of the Pricing Schedule, the RFP requests that bidders “supply the per diem rate that will be applicable to each labour category” but also states that “the Bidder may add or subtract lines in the resource(s) name/resource category as needed to include the names of the team they are proposing”. Could the Crown confirm that bidders can provide the labour category and/or the names of the resources?

**Answer 3:**

Within Section 2.3 - Table C found on page 11 of the solicitation, the bidder is requested to provide the resource names and resource categories that would be required to complete the work detailed in the Statement of Work (Annex A). Bidders would then fill out the corresponding Firm Fixed Per Diem Rate for the proposed category of resource. Bidders may add or subtract lines in the resource(s) name/resource category as needed.

**Question 4:**

Please confirm that Table C Professional Services (Task Authorization work) should reference Section 6 of the Statement of Work (p33) instead of Section 4

**Answer 4:**

Table C Professional Services (Task Authorization work) – Section 4 of Statement of Work was an administrative error. This title of Section 2.3 will be revised to read “Table C Professional Services (Task Authorization work) – Section 6 of the Statement of Work”.

**Question 5:**

Please elaborate on what the economic methodology component entails as requested in RT5.

**Answer 5:**

The economic methodology will be directly related to the analysis provided by the bidder. An example would be the examination of opportunities and current foreign initiatives may identify economic



implications for Canada, if they were to be implemented domestically. In the event that the bidder identifies economic implications, what methodology would they use to assess the implications from a Canadian perspective?

**Question 6:**

For RT5, could the Crown provide detail on its expectations with respect to ethical considerations and international private sector engagement?

**Answer 6:**

The Ethical and Confidentiality Considerations and International Private Sector Engagement factors will be dictated by the analysis proposed by the Bidder.

Example would be that the Bidder may be required to handle information relevant to initiatives or processes of foreign governments or to engage with Private Sector entities regarding emerging technology. The bidder should provide a description of how it would address those sorts of situations to the extent that those or other situations are foreseen in their planned approach.

**Question 7:**

In past procurements with CBSA, we have seen the use of the standard limitation of liability clause for Information Management/Information Technology (see SACC N0000C). The current RFP does not include this reference and therefore implies unlimited liability, which is not possible for our company to accept. In order to ensure CBSA has access to best bids and proposal from respondents, we respectfully request that this clause be included in the RFP.

**Answer 7:**

PSP and SSC are the only two Federal Government Organizations with the authority to add the limitation of liability clause. Standing Offers and Supply Arrangements that have been put into place by these organizations such as TBIPS have the Information Management/Information Technology (SACC Item N0000C) liability clause. However, this competitive procurement process was initiated outside of any pre-established PSP or SSC supply methods. Therefore, the CBSA will not add any limitation of liability clause within solicitation #1000326329 or the resulting contract.

**Question 8:**

This question (#6) was asked in round 1 of the question and answer period. However, additional information needed to be provided.

What specific tasks are to be performed and at which border?

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**Answer 8:**

All tasks are identified in the Annex "A", Statement of Work of the RFP.

The request is for an examination of what work other countries have done with their Border Management and to advise regarding the application of those processes to Canada's borders.

**Question 9:**

This question (#8) was asked in round 1 of the question and answer period. However, additional information needed to be provided.

Will the Canadian government assist in the establishment of liaison and information requests with each country whose borders are to be evaluated?

**Answer 9:**

No. The expectation is that the service provider will have a network of contacts sufficient to facilitate the process.

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End of questions for Round No.2