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K1A 0S5

Bid Fax: (819) 997-9776

SOLICITATION AMENDMENT

MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

Comments - Commentaires

THIS DOCUMENT CONTAINS A SECURITY REQUIREMENT / DOCUMENT CONTIENT DES EXIGENCES RELATIVES À LA SÉCURITÉ

Vendor/Firm Name and Address

Raison sociale et adresse du fournisseur/de l'entrepreneur

Issuing Office - Bureau de distribution

Informatics Professional Services Division / Division des services professionnels en informatique

11 Laurier St., / 11, rue Laurier

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K1A 0S5

Title - Sujet TBIPS Professional Services	
Solicitation No. - N° de l'invitation W8485-163193/A	Amendment No. - N° modif. 004
Client Reference No. - N° de référence du client W8485-163193	Date 2016-04-07
GETS Reference No. - N° de référence de SEAG PW-\$\$ZM-619-29966	
File No. - N° de dossier 619zm.W8485-163193	CCC No./N° CCC - FMS No./N° VME
Solicitation Closes - L'invitation prend fin at - à 02:00 PM on - le 2016-05-02	
F.O.B. - F.A.B. Plant-Usine: <input type="checkbox"/> Destination: <input checked="" type="checkbox"/> Other-Autre: <input type="checkbox"/>	
Address Enquiries to: - Adresser toutes questions à: St-Onge, Josée	Buyer Id - Id de l'acheteur 619zm
Telephone No. - N° de téléphone (873) 469-4944 ()	FAX No. - N° de FAX () -
Destination - of Goods, Services, and Construction: Destination - des biens, services et construction:	

Instructions: See Herein

Instructions: Voir aux présentes

Delivery Required - Livraison exigée	Delivery Offered - Livraison proposée
Vendor/Firm Name and Address Raison sociale et adresse du fournisseur/de l'entrepreneur	
Telephone No. - N° de téléphone Facsimile No. - N° de télécopieur	
Name and title of person authorized to sign on behalf of Vendor/Firm (type or print) Nom et titre de la personne autorisée à signer au nom du fournisseur/ de l'entrepreneur (taper ou écrire en caractères d'imprimerie)	
Signature	Date

Solicitation No. – N° de l’invitation W8485-163193/A	Amd. No – N° de la modif. 004	Buyer ID – Id de l’acheteur 619ZM
Client Ref. No. – N° de réf. De client W8485-163193	File No. – N° du dossier 619ZM.W8486-163193	CCC No./ N° CCC – FMS No/ N° VME

SOLICITATION AMENDMENT 004

This solicitation amendment is raised to:

1. Provide answers to Bidders questions in relation to this Request for Proposal (RFP); and
2. Amend the Request for Proposal (RFP) as detailed in Appendix 004 below.

Question #26:

The solicitation provided only 2 sets of Forms Bid Submission Form, Mandatory and Point Rated Criteria – one set for Stream 1 and a second set for Stream 2 that are specifically designed to address all work packages: The three documents for Stream 1 address all 4 Work Packages under Stream 1. This would seem to imply that only 2 proposals (one for each Stream) would be required. However, the Crown’s amendment 2 states that bidders are required to put in physically separate bids for each Work Package – potentially 5 individual, stand-alone proposal documents.

We respectfully see three options:

1. Bidders submit one proposal that addresses all Work Packages under Stream 1 and a second proposal for all of Stream 2 (No additional work for the Crown, less work for Bidders and Evaluators), or
2. The Crown would provide 5 sets of Bid Submission Forms, Mandatory and Point Rated Criteria documents, one for each Work Package, (5 times the volume of work for the Crown, Bidders and Evaluators), or
3. Bidders use the same ‘omnibus’ Forms for each stand-alone proposal for each Work Package (5 times the volume of work for Bidders and Evaluators).

Please advise which option should be used.

Answer #26:

Part 3, Article 3.1, sub-paragraphs (d) and (e) clearly states:

(d) For Stream 1, Bidders must submit a separate bid for one or more Work Package listed below:

- (i) Work Package 1*
- (ii) Work Package 2*
- (iii) Work Package 3*
- (iv) Work Package 4*

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(e) *Submission of Only One Bid for each Stream and Work Package*

Therefore, it is requested that Bidders use and copy the Bid Submission Form, Mandatory and Point Rated Criteria Forms for each Work Package that they wish to submit a bid.

For example: If a Bidder wishes to submit a bid for Stream 1, Work Package 1 and Work Package 3, it is requested that the Bidder submits two (2) Bid Submission Form. The first Form would indicate “Yes” for Work Package 1 and “No” for Work Package 2, Work Package 3 and Work Package 4. The second Form would indicate “Yes” for Work Package 3 and “No” for Work Package 1, Work Package 2 and Work Package 4.

Bidders are requested to use the Attachments for each associated Stream and Work Package for which they wish to submit a bid. The technical bid must substantiate the compliance with the specific articles of the Attachments.

Question #27:

Regarding solicitation W8485-163193/A, is it acceptable to submit the same candidate for two positions? E.g. Stream 1: IM Architect and ERP System Analyst?

Answer #27:

Part 3, Article 3.2 – Section 1: Technical Bid, sub-article (iv) clearly states the following:

*“(iv) **For Proposed Resources:** The technical bid must include résumés for the resources as identified in Attachment 4.1 for Streams 1 and 2. **The same individual must not be proposed for more than one Work Package.** The Technical bid must demonstrate that each proposed individual meets the qualification requirements described (including any educational requirements, work experience requirements, and professional designation or membership requirements)...”*

Question #28:

For MT58, would the organization accept experience with GCDocs and/or RDIMS instead of ERKS?

Answer #28:

GCDocs and RDIMS are not the same as aerospace ERKS and therefore would not be considered equivalent. Please refer to answer #9 of solicitation amendment 002 for a detailed description of aerospace ERKS.

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Question #29:

Regarding solicitation W8485-163193/A, MT50 requests that the Project Manager have 10 years of experience with at least 7 of the following:

- a. MS Access
- b. Oracle
- c. MS SQL
- d. SQL Server
- e. MS SharePoint
- f. MS Project
- g. MS Visio
- h. MS Office suites
- i. MS Excel Pivot tables
- j. ADOBE PDF creator
- k. HTML

Referring to items b, c, d and k; what type of experience exactly is DND looking for with these applications? Is it acceptable to have used applications that use these applications?

Answer #29:

It is not acceptable to have used applications that use the listed applications. DND requires the resource to have direct usage of the applications listed.

Question #30:

Under Stream 1 – Attachment 4.1 Mandatory Criteria:

MT39 currently requires candidates to have experience as an "Aircraft Data manager" this requirement is highly restrictive and unnecessarily limits the number of highly skilled candidates who would otherwise meet this criteria.

Would the Crown please accept consultants with experience as data managers in related fields, such as military radio systems and navy marine equipment? This experience leverages the same skillsets and SAP technologies and would allow for a broader range of skilled consultants to be proposed in order to allow for a more competitive process and ensure the greatest value can be delivered to the Crown.

Answer #30:

Please refer to answer #18 of the solicitation amendment 003.

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Question #31:

STREAM 1, Work Package 1 (Data Management Services (DMS)), Resources #4 & #5 (15 IM Architect, Level 2), MT21, MT22, MT30, MT31 - Currently, the requirements in question ask that the resources possess both an ABAP and BI/BW certification. Although individuals do have deep skills in both BI/BW and ABAP, they typically obtain certifications in one discipline or the other. Understanding that these deep skill sets are required to execute on Data Management Services (DMS) tasks, requesting that a resource has both certifications significantly limits the pool of talented resources - creating an uncompetitive procurement. Therefore, would the crown accept the following for both MT21 and MT30:

"The Bidder's proposed resource must possess an Advance Business Application Programming (ABAP) certification OR possess a minimum of 36 months of demonstrated with Advance Business Application Programming (ABAP)"

Answer #31:

Canada has amended Stream 1, Attachment 4.1 – Mandatory Technical Criteria, MT21 and MT30. Please download the Attachment titled "*Stream 1, Attachment 4.1 – Mandatory Technical Criteria (Revised April 7, 2016)*" as indicated in the Appendix 004 below.

Question #32:

Given the high volume of RFPs that have been issued and that we are responding to will the Crown please consider providing an extension to the closing date to Monday, May 2, 2016?

Answer #32:

Canada will extend the bid closing date. Please refer to the Appendix 004 below.

Question #33:

Stream 1 - requirements MT2, MT7, MT12, MT17, MT26, MT35, MT45, MT48, MT51, MT54, MT57:

- a) in order to demonstrate the resources' experience for a resource category will the Crown confirm that bidders can reference the activities from the SOW - section 6 in the resources' resumes (which also have the TBIPS tasks embedded into the SOW activities).
- b) Also please confirm that demonstrating at minimum 50% of the SOW tasks, collectively over all projects used, will meet the requirement.

Answer #33:

The answer to question #33 will be answered in the next solicitation amendment.

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Question #34:

Given the amount of effort required to compile a compliant bid, we respectfully request that the crown extend the closing date by 1 week.

Answer #34:

Please refer to answer #32 above.

APPENDIX 004

The closing date has been extended as follows:

FROM: April 18th, 2016 at 2:00 pm E.D.T

TO: May 2nd, 2016 at 2:00 pm E.D.T

At Stream 1, Attachment 4.1 – Mandatory Technical Criteria is amended as follows:

DELETE Stream 1, Attachment 4.1 – Mandatory Technical Criteria

INSERT *Stream 1, Attachment 4.1 – Mandatory Technical Criteria (Revised April 7, 2016)*