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F2402-15MMST/A  
Client Ref. No. - N° de réf. du client  
F2402-15MMST

Amd. No. - N° de la modif.  
File No. - N° du dossier  
WPG-5-38336

Buyer ID - Id de l'acheteur  
wpg016  
CCC No./N° CCC - FMS No./N° VME

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## PART 1 - GENERAL INFORMATION

### 1.1 Introduction

The Request for Standing Offers (RFSO) is divided into seven parts plus attachments and annexes, as follows:

- Part 1            General Information: provides a general description of the requirement;
- Part 2            Offeror Instructions: provides the instructions applicable to the clauses and conditions of the RFSO;
- Part 3            Offer Preparation Instructions: provides Offerors with instructions on how to prepare their offer to address the evaluation criteria specified;
- Part 4            Evaluation Procedures and Basis of Selection: indicates how the evaluation will be conducted, the evaluation criteria which must be addressed in the offer, and the basis of selection;
- Part 5            Certifications and Additional Information: includes the certifications and additional information to be provided;
- Part 6            6A, Standing Offer, and 6B, Resulting Contract Clauses:
- 6A, includes the Standing Offer containing the offer from the Offeror and the applicable clauses and conditions;
- 6B, includes the clauses and conditions which will apply to any contract resulting from a call-up made pursuant to the Standing Offer.

The Annexes include the Requirement, the Basis of Payment, the Electronic Payment Instruments, and any other annexes

### 1.2 Summary

Fisheries and Oceans Canada (DFO) has a requirement to establish a National Individual Standing Offer (NISO) to purchase, as required, Marine Mammal Satellite Tags and engineering and/or technical services. DFO has an ongoing need to track, monitor and understand marine mammals. Much of this work involves attachment of electronic tags that provide tag locations as well as additional data about the status of the animal, its habitat and/or behaviour. Engineering and technical services are required for the customization and refurbishment of tags and/or retrieval of data. Tags will be deployed on marine mammals such as, Beluga, Narwhal, Seals, Walrus, Bowhead and/or other species.

Up to 2 Standing Offers may be issued as a result of this Request for Standing Offer (RFSO).

It is anticipated that the amount that will be spent on this standing offer will be between **\$150,000.00 and \$300,000.00** per year.

The Standing Offer(s) will be for a period of one (1) year with the option to extend for four (4) additional one (1) year period(s).

Delivery FOB Destination: Fisheries and Oceans Canada located in Vancouver, BC, Winnipeg, MB, Sarnia, ON, Quebec City, QC, Moncton, NB, Dartmouth, NS, and St John's, NL.

The requirement is subject to the provisions of the World Trade Organization Agreement on Government Procurement (WTO-AGP), the North American Free Trade Agreement (NAFTA), and the Agreement on Internal Trade (AIT).

### 1.3 Debriefings

Offerors may request a debriefing on the results of the request for standing offers process. Offerors should make the request to the Standing Offer Authority within 15 working days of receipt of the results of the request for standing offers process. The debriefing may be in writing, by telephone or in person.

## PART 2 - OFFEROR INSTRUCTIONS

### 2.1 Standard Instructions, Clauses and Conditions

All instructions, clauses and conditions identified in the Request for Standing Offers (RFSO) by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

Offerors who submit an offer agree to be bound by the instructions, clauses and conditions of the RFSO and accept the clauses and conditions of the Standing Offer and resulting contract(s).

The [2006](#) (2016-04-04) Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, are incorporated by reference into and form part of the RFSO.

Subsection 5.4 of [2006](#), Standard Instructions - Request for Standing Offers - Goods or Services - Competitive Requirements, is amended as follows:

Delete: 60 days

Insert: 90 days

#### 2.1.1 SACC Manual Clauses

M0019T	(2007-05-25)	Firm Price and/or Rates
M1004T	(2016-01-28)	Condition of Material - Offer

### 2.2 Submission of Offers

Offers must be submitted only to Public Works and Government Services Canada (PWGSC) Bid Receiving Unit by the date, time and place indicated on page 1 of the Request for Standing Offers.

### 2.3 Enquiries - Request for Standing Offers

All enquiries must be submitted in writing to the Standing Offer Authority no later than 10 calendar days before the Request for Standing Offers (RFSO) closing date. Enquiries received after that time may not be answered.

Offerors should reference as accurately as possible the numbered item of the RFSO to which the enquiry relates. Care should be taken by Offerors to explain each question in sufficient detail in order to enable Canada to provide an accurate answer. Technical enquiries that are of a proprietary nature must be

clearly marked "proprietary" at each relevant item. Items identified as "proprietary" will be treated as such except where Canada determines that the enquiry is not of a proprietary nature. Canada may edit the question(s) or may request that Offerors do so, so that the proprietary nature of the question(s) is eliminated, and the enquiry can be answered to all Offerors. Enquiries not submitted in a form that can be distributed to all Offerors may not be answered by Canada.

## 2.4 Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Manitoba.

Offerors may, at their discretion, substitute the applicable laws of a Canadian province or territory of their choice without affecting the validity of their offer, by deleting the name of the Canadian province or territory specified and inserting the name of the Canadian province or territory of their choice. If no change is made, it acknowledges that the applicable laws specified are acceptable to the Offerors.

## PART 3 - OFFER PREPARATION INSTRUCTIONS

### 3.1 Offer Preparation Instructions

Canada requests that Offerors provide their offer in separately bound sections as follows:

Section I: Technical Offer (1 hard copy)

Section II: Financial Offer (1 hard copy)

Section III: Certifications (1 hard copy)

Prices must appear in the financial offer only. No prices must be indicated in any other section of the offer.

Canada requests that Offerors follow the format instructions described below in the preparation of their offer.

- (a) use 8.5 x 11 inch (216 mm x 279 mm) paper;
- (b) use a numbering system that corresponds to that of the Request for Standing Offers.

In April 2006, Canada issued a policy directing federal departments and agencies to take the necessary steps to incorporate environmental considerations into the procurement process [Policy on Green Procurement](http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ecologisation-greening/achats-procurement/politique-policy-eng.html>). To assist Canada in reaching its objectives, Offerors should:

- 1) use 8.5 x 11 inch (216 mm x 279 mm) paper containing fibre certified as originating from a sustainably-managed forest and containing minimum 30% recycled content; and
- 2) use an environmentally-preferable format including black and white printing instead of colour printing, printing double sided/duplex, using staples or clips instead of cerlox, duotangs or binders.

#### Section I: Technical Offer

In their technical offer, Offerors should explain and demonstrate how they propose to meet the requirements and how they will carry out the Work.

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F2402-15MMST/A  
Client Ref. No. - N° de réf. du client  
F2402-15MMST

Amd. No. - N° de la modif.  
File No. - N° du dossier  
WPG-5-38336

Buyer ID - Id de l'acheteur  
wpg016  
CCC No./N° CCC - FMS No./N° VME

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## **Section II: Financial Offer**

Offerors must submit their financial offer in accordance with the Annex B, Basis of Payment. The total amount of Applicable Taxes must be shown separately.

### **3.1.1 Electronic Payment of Invoices - Offer**

If you are willing to accept payment of invoices by Electronic Payment Instruments, complete Annex "D" Electronic Payment Instruments, to identify which ones are accepted.

If Annex "D" Electronic Payment Instruments is not completed, it will be considered as if Electronic Payment Instruments are not being accepted for payment of invoices.

Acceptance of Electronic Payment Instruments will not be considered as an evaluation criterion.

### **3.1.2 Exchange Rate Fluctuation**

C3011T (2013-11-06), Exchange Rate Fluctuation

## **Section III: Certifications**

Offerors must submit the certifications and additional information required under Part 5.

## **PART 4 - EVALUATION PROCEDURES AND BASIS OF SELECTION**

### **4.1 Evaluation Procedures**

- (a) Offers will be assessed in accordance with the entire requirement of the Request for Standing Offers including the technical and financial evaluation criteria.
- (b) An evaluation team composed of representatives of Canada will evaluate the offers.

#### **4.1.1 Technical Evaluation**

##### **4.1.1.1 Mandatory Technical Criteria**

Offerors must be able to perform the Scope of Work as described in Annex A, Requirement.

Offers may be submitted for Part A, Satellite Tags only, or Part B, Services only, or Part A and Part B.

Up to 2 standing offers may be issued as a result of this Request for Standing Offer

#### **4.1.2 Financial Evaluation**

##### **4.1.2.1 Evaluation of Price - Offer**

*SACC Manual* Clause [M0220T](#) (2016-01-28), Evaluation of Price

### **4.2 Basis of Selection**

#### **4.2.1 Basis of Selection – Multiple Items**

An offer must comply with the requirements of the Request for Standing Offers and meet all mandatory technical evaluation criteria to be declared responsive. The responsive offer with the lowest evaluated price on an item by item basis will be recommended for issuance of a standing offer.

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## PART 5 – CERTIFICATIONS AND ADDITIONAL INFORMATION

Offerors must provide the required certifications and additional information to be issued a standing offer.

The certifications provided by Offerors to Canada are subject to verification by Canada at all times. Unless specified otherwise, Canada will declare an offer non-responsive, will have the right to set-aside a standing offer, or will declare a contractor in default if any certification made by the Offeror is found to be untrue whether made knowingly or unknowingly during the offer evaluation period, during the Standing Offer period, or during the contract period.

The Standing Offer Authority will have the right to ask for additional information to verify the Offeror's certifications. Failure to comply and to cooperate with any request or requirement imposed by the Standing Offer Authority will render the offer non-responsive, result in the setting aside of the Standing Offer or constitute a default under the Contract.

### 5.1 Certifications Required with the Offer

Offerors must submit the following duly completed certifications as part of their offer.

#### 5.1.1 Integrity Provisions - Declaration of Convicted Offences

In accordance with the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Offeror must provide with its offer the required documentation, as applicable), to be given further consideration in the procurement process.

### 5.2 Certifications Precedent to the Issuance of a Standing Offer and Additional Information

The certifications and additional information listed below should be submitted with the offer, but may be submitted afterwards. If any of these required certifications or additional information is not completed and submitted as requested, the Standing Offer Authority will inform the Offeror of a time frame within which to provide the information. Failure to provide the certifications or the additional information listed below within the time frame provided will render the offer non-responsive.

#### 5.2.1 Integrity Provisions – Required Documentation

In accordance with the [Ineligibility and Suspension Policy](http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html) (<http://www.tpsgc-pwgsc.gc.ca/ci-if/politique-policy-eng.html>), the Offeror must provide the required documentation, as applicable, to be given further consideration in the procurement process.

#### 5.2.2 Federal Contractors Program for Employment Equity - Standing Offer Certification

By submitting an offer, the Offeror certifies that the Offeror, and any of the Offeror's members if the Offeror is a Joint Venture, is not named on the Federal Contractors Program (FCP) for employment equity "FCP Limited Eligibility to Bid" list ) available at the bottom of the page of the [Employment and Social Development Canada-Labour's](http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969) website ([http://www.esdc.gc.ca/en/jobs/workplace/human\\_rights/employment\\_equity/federal\\_contractor\\_program.page?&\\_ga=1.229006812.1158694905.1413548969](http://www.esdc.gc.ca/en/jobs/workplace/human_rights/employment_equity/federal_contractor_program.page?&_ga=1.229006812.1158694905.1413548969)).

Canada will have the right to declare an offer non-responsive, or to set-aside a Standing Offer, if the Offeror, or any member of the Offeror if the Offeror is a Joint Venture, appears on the "FCP Limited Eligibility to Bid" list at the time of issuing of a Standing Offer or during the period of the Standing Offer.

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## PART 6 - STANDING OFFER AND RESULTING CONTRACT CLAUSES

### A. STANDING OFFER

#### 6.1 Offer

The Offeror offers to fulfill the requirement in accordance with the Requirement at Annex "X".

#### 6.2 Security Requirements

There is no security requirement applicable to the Standing Offer.

#### 6.3 Standard Clauses and Conditions

All clauses and conditions identified in the Standing Offer and resulting contract(s) by number, date and title are set out in the [Standard Acquisition Clauses and Conditions Manual](https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual) (<https://buyandsell.gc.ca/policy-and-guidelines/standard-acquisition-clauses-and-conditions-manual>) issued by Public Works and Government Services Canada.

##### 6.3.1 General Conditions

[2005](#) (2016-04-04) General Conditions - Standing Offers - Goods or Services, apply to and form part of the Standing Offer.

##### 6.3.2 Standing Offers Reporting

The Offeror must compile and maintain records on its provision of goods, services or both to the federal government under contracts resulting from the Standing Offer. This data must include all purchases, including those paid for by a Government of Canada Acquisition Card.

The Offeror must provide this data in accordance with the reporting requirements detailed in Annex "C". If some data is not available, the reason must be indicated. If no goods or services are provided during a given period, the Offeror must still provide a "nil" report.

The data must be submitted on a *quarterly basis* to the Standing Offer Authority.

The quarterly reporting periods are defined as follows:

- 1st quarter: April 1 to June 30;
- 2nd quarter: July 1 to September 30;
- 3rd quarter: October 1 to December 31;
- 4th quarter: January 1 to March 31.

The data must be submitted to the Standing Offer Authority no later than 15 calendar days after the end of the reporting period.

#### 6.4 Term of Standing Offer

##### 6.4.1 Period of the Standing Offer

The period for making call-ups against the Standing Offer is from date of issuance to July 31, 2017.

#### **6.4.2 Extension of Standing Offer**

If the Standing Offer is authorized for use beyond the initial period, the Offeror offers to extend its offer for an additional 4 one-year periods, under the same conditions and at the rates or prices specified in the Standing Offer, or at the rates or prices calculated in accordance with the formula specified in the Standing Offer.

The Offeror will be advised of the decision to authorize the use of the Standing Offer for an extended period by the Standing Offer Authority 30 days before the expiry date of the Standing Offer. A revision to the Standing Offer will be issued by the Standing Offer Authority.

#### **6.4.3 Delivery Points**

Delivery of the requirement will be made to delivery point(s) specified at Annex "A" of the Standing Offer.

#### **6.5 Authorities**

##### **6.5.1 Standing Offer Authority**

The Standing Offer Authority is:

Marlene Hall  
Supply Specialist  
Public Works and Government Services Canada  
Acquisitions Branch  
100 - 167 Lombard Avenue  
Winnipeg, MB. R3B 0T6

Telephone: 204 230-0147  
Fax: 204 983-7796  
Email: [marlene.hall@pwgsc-tpsgc.gc.ca](mailto:marlene.hall@pwgsc-tpsgc.gc.ca)

The Standing Offer Authority is responsible for the establishment of the Standing Offer, its administration and its revision, if applicable. Upon the making of a call-up, as Contracting Authority, he is responsible for any contractual issues relating to individual call-ups made against the Standing Offer by any Identified User.

##### **6.5.2 Project Authority**

The Project Authority for the Standing Offer is identified in the call-up against the Standing Offer.

The Project Authority is the representative of the department or agency for whom the Work will be carried out pursuant to a call-up against the Standing Offer and is responsible for all the technical content of the Work under the resulting Contract.

##### **6.5.3 Technical Authority**

The Technical Authority for the Standing Offer is: ***To Be Named at Issuance of Standing Offer***

The Technical Authority named above is the representative of the department responsible for all matters concerning the technical content of the Work under the Standing Offer. Technical matters may be discussed with the Technical Authority, however the Technical Authority has no authority to authorize changes to the scope of the Work. Changes to the scope of the Work can only be made through a contract amendment issued by the Standing Offer Authority.

#### 6.5.4 Offeror's Representative

Name: \_\_\_\_\_  
Title: \_\_\_\_\_  
Organization: \_\_\_\_\_  
Address: \_\_\_\_\_  
Telephone: \_\_\_\_\_  
Facsimile: \_\_\_\_\_  
Email: \_\_\_\_\_

#### 6.6 Identified Users

The Identified User authorized to make call-ups against the Standing Offer is:

Fisheries and Ocean Canada 501 University Crescent Winnipeg, MB	Fisheries and Ocean Canada Suite 200 – 401 Burrard Street Vancouver, BC
Fisheries and Ocean Canada 520 Exmouth Street Sarnia, ON	Fisheries and Ocean Canada P.O. Box 5030 Moncton, NB
Fisheries and Ocean Canada 104 Dalhousie Street Quebec City, QC	Fisheries and Ocean Canada P.O. Box 1035 Dartmouth, NS
Fisheries and Ocean Canada P.O. Box 5667 St. John's NL	

#### 6.7 Call-up Instrument

The Work will be authorized or confirmed by the Identified User(s) using PWGSC-TPSGC 942, Call-up Against a Standing Offer.

#### 6.8 Limitation of Call-ups

Individual call-ups against the Standing Offer must not exceed \$100,000.00 (Applicable Taxes included).

## 6.9 Priority of Documents

If there is a discrepancy between the wording of any documents that appear on the list, the wording of the document that first appears on the list has priority over the wording of any document that subsequently appears on the list.

- a) the call up against the Standing Offer, including any annexes;
- b) the articles of the Standing Offer;
- c) the general conditions 2005 (2016-04-04), General Conditions - Standing Offers - Goods or Services
- d) the general conditions 2010A (2016-04-04), General Conditions - Goods (Medium Complexity);
- e) Annex A, Requirement;
- f) Annex B, Basis of Payment;
- g) Annex C, Standing Offer Usage Report
- h) the Offeror's offer dated \_\_\_\_\_ (*insert date of offer*).

## 6.10 Certifications and Additional Information

### 6.10.1 Compliance

Unless specified otherwise, the continuous compliance with the certifications provided by the Offeror with its offer or precedent to issuance of the Standing Offer (SO), and the ongoing cooperation in providing additional information are conditions of issuance of the SO and failure to comply will constitute the Offeror in default. Certifications are subject to verification by Canada during the entire period of the SO and of any resulting contract that would continue beyond the period of the SO.

## 6.11 Applicable Laws

The Standing Offer and any contract resulting from the Standing Offer must be interpreted and governed, and the relations between the parties determined, by the laws in force in Manitoba.

## 6.12 SACC Manual Clauses

M3000C	(2006-08-15)	Price Lists
M3800C	(2006-08-15)	Estimates

## **B. RESULTING CONTRACT CLAUSES**

The following clauses and conditions apply to and form part of any contract resulting from a call-up against the Standing Offer.

### **6.1 Requirement**

The Contractor must provide the items detailed in the call-up against the Standing Offer.

### **6.2 Standard Clauses and Conditions**

#### **6.2.1 General Conditions**

[2010A](#) (2016-04-04), General Conditions - Goods (Medium Complexity) apply to and form part of the Contract.

Section 16 Interest on Overdue Accounts, of 2010A (2016-04-04), General Conditions – Goods (Medium Complexity) will not apply to payments made by credit cards.

### **6.3 Term of Contract**

#### **6.3.1 Delivery Date**

Delivery must be completed in accordance with the call-up against the Standing Offer.

### **6.4 Payment**

#### **6.4.1 Basis of Payment**

In consideration of the Contractor satisfactorily completing all of its obligations under the Contract, the Contractor will be paid a firm price, as specified in contract for a cost of \$ \_\_\_\_\_ (*insert the amount at contract award*). Customs duties are excluded and Applicable Taxes are extra.

For the firm price portion of the Work only, Canada will not pay the Contractor for any design changes, modifications or interpretations of the Work unless they have been approved, in writing, by the Contracting Authority before their incorporation into the Work.

#### **6.4.2 Single Payment**

H1000C (2008-05-12) Single Payment

#### **6.4.3 Multiple Payments**

H1001C (2008-05-12) Multiple Payments

#### **6.4.4 SACC Manual Clauses**

A9117C (2007-11-30) T1204 – Direct Request by Customer Department  
C2000C (2007-11-30) Taxes - Foreign-based Contractor

#### **6.4.5 Electronic Payment of Invoices – Call-up**

The Contractor accepts to be paid using any of the following Electronic Payment Instrument(s):

- a. Visa Acquisition Card;
- b. MasterCard Acquisition Card;
- c. Direct Deposit (Domestic and International);
- d. Electronic Data Interchange (EDI);
- e. Wire Transfer (International Only);

#### **6.5 Invoicing Instructions**

1. The Contractor must submit invoices in accordance with the section entitled "Invoice Submission" of the general conditions. Invoices cannot be submitted until all work identified in the invoice is completed.
2. Invoices must be distributed as follows:
  - a. The original and one (1) copy must be forwarded to the address shown on page 1 of the Contract for certification and payment.

#### **6.6 Insurance**

*SACC Manual* clause [G1005C](#) (2016-01-28) Insurance

#### **6.7 SACC Manual Clauses**

B7500C	(2006-06-16)	Excess Goods
C5201C	(2008-05-12)	Prepaid Transportation Costs

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## ANNEX "A"

### REQUIREMENT

#### Requirement:

Fisheries and Oceans Canada (DFO) has a requirement to establish a National Individual Standing Offer (NISO) to purchase, as required by Identified User(s), Marine Mammal Satellite Tags and engineering and/or technical services. DFO has an ongoing need to track, monitor and understand marine mammals. Much of this work involves attachment of electronic tags that provide tag locations as well as additional data about the status of the animal, its habitat and/or behaviour. Engineering and technical services are required for the customization and refurbishment of tags and/or retrieval of data.

Each year in response to requests for science advice, in response to stakeholder information needs and long term science goals of understanding species and their ecological role in the environment, scientific studies requiring satellite tags are planned and conducted. Typically these needs may require between 40 and 80 satellite tags of varying design depending on scientific questions and goals. Tags will be deployed on marine mammals such as, Beluga, Narwhal, Seals, Walrus, Bowhead and/or other species.

Given the diversity of species and science questions to be answered, a diversity of satellite tag models and/or tag configurations (e.g. inclusion of optional sensors) is desirable. Much of this work involves attachment of electronic tags that provide tag locations as well as additional data about the status of the animal, its habitat and/or behaviour.

#### Instructions:

Offerors should submit supporting technical documentation for each model they propose an offer for the tags detailed under Part A and documentation to demonstrate ability to provide engineering and technical services for the configuration and/or refurbishment identified under Part B. The supporting technical documentation, such as specifications sheets, technical brochures, photographs or illustrations, literature, should provide adequate detail to substantiate that the goods and/or services offered meet the technical requirements.

If specific published technical documentation is not available, the Offeror should prepare a written narrative complete with detailed explanation of how its offer demonstrates technical compliance.

If the complete specification and/or literature is not submitted as requested, the Standing Offer Authority will so inform the Offeror and provide the Offeror with a time frame within which to meet the requirement. Failure to comply with the request of the Standing Offer Authority and meet the requirement within that time period will render the bid non-responsive.

Canada will not evaluate information such as references to Web site addresses where additional information can be found.

#### Evaluation:

An offer must comply with the requirements of the Request for Standing Offers and meet all mandatory technical evaluation criteria to be declared responsive.

Offerors may submit an offer on Part A only, or Part B only, or both Part A and Part B.

Up to 2 Standing Offers may be issued as a result of this Request for Standing Offer (RFSO).

**Part A:** The responsive offer with the lowest evaluated price on an item by item basis will be recommended for issuance of a standing offer.

**Part B:** The responsive offer with the lowest evaluated rate on an item by item basis will be recommended for issuance of a standing offer.

**A) Satellite Tags:** Offeror must be able to provide a minimum of any 4 of the following 14 tags to be considered responsive.

**1) Back-mount (e.g. spider wire/pin attachment – Argos Positioning**

<b>Back-mount (e.g. spider wire/pin attachment Argos Positioning only</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), no minimum</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	

**2) Back-mount (e.g. spider wire/pin attachment) – Argos Location & Dive data**

<b>Back-mount (e.g. spider wire/pin attachment) Argos Location and Dive data</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), 1 Gb</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	
Dive Data	<ul style="list-style-type: none"> <li>- Depth/pressure, minimum 0.5m Resolution.</li> <li>- Temperature minimum 0.1°C Resolution, minimum 0.2°C Accuracy</li> <li>- Sampling Rate, minimum 0.1 Hz</li> <li>- Dive Sample Processing. Provide description- e.g. bin averaging or profile fit.</li> </ul>	

**3) Back-mount (e.g. spider wire/pin attachment) – Argos Location, Dive data, Speed and motion data**

<b>Back-mount (e.g. spider wire/pin attachment) Argos Location, Dive data, Speed and motion data</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), 1 Gb</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	
Dive Data	<ul style="list-style-type: none"> <li>- Depth/pressure, minimum 0.5m Resolution.</li> <li>- Temperature minimum 0.1°C Resolution, minimum 0.2°C Accuracy</li> <li>- Sampling Rate, minimum 0.1 Hz</li> <li>- Dive Sample Processing. Provide description- e.g. bin averaging or profile fit.</li> </ul>	
Speed and motion data	<ul style="list-style-type: none"> <li>- Swim speed, minimum 0.1 m/s resolution</li> <li>- 3-axis Acceleration, minimum 0.1 m/s/s resolution</li> <li>- 3-axis Direction, minimum 1°</li> </ul>	

**4) Back-mount (e.g. spider wire/pin attachment) – Argos Location, Dive data, Oceanographic data**

<b>Back-mount (e.g. spider wire/pin attachment) Argos Location, Dive data, Oceanographic data</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), 1 Gb</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	
Dive Data	<ul style="list-style-type: none"> <li>- Depth/pressure, minimum 0.5m Resolution.</li> <li>- Temperature minimum 0.1°C Resolution, minimum 0.2°C Accuracy</li> <li>- Sampling Rate, minimum 0.1 Hz</li> <li>- Dive Sample Processing. Provide description- e.g. bin averaging or profile fit.</li> </ul>	
Oceanographic Data	<ul style="list-style-type: none"> <li>- Temperature minimum 0.005°C Resolution, minimum 0.01°C Accuracy.</li> <li>- Conductivity minimum 0.005mS/cm Resolution, minimum 0.02mS/cm Accuracy.</li> <li>- Pressure, minimum 0.1 dBar Resolution, minimum 5 dBar Accuracy.</li> </ul>	

**5) Back-mount (e.g. spider wire/pin attachment) – Argos Location, Dive data, Fluorometer**

<b>Back-mount (e.g. spider wire/pin attachment) Argos Location, Dive data, Fluorometer</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), 1 Gb</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	
Dive Data	<ul style="list-style-type: none"> <li>- Depth/pressure, minimum 0.5m Resolution.</li> <li>- Temperature minimum 0.1°C Resolution, minimum 0.2°C Accuracy</li> <li>- Sampling Rate, minimum 0.1 Hz</li> <li>- Dive Sample Processing. Provide description- e.g. bin averaging or profile fit.</li> </ul>	
Fluorometer	<ul style="list-style-type: none"> <li>- CDOM, 0.5 ppb minimum and 0-1000 ppb range.</li> <li>- Chlorophyll, 0.05 µg/L minimum and 0-300 µg/L range.</li> <li>- Turbidity, 0.1 NTU minimum and 0-1000 NTU range.</li> </ul>	

**6) Back-mount (e.g. spider wire/pin attachment) – Argos Location, Dive data, Hydrophone**

<b>Back-mount (e.g. spider wire/pin attachment) Argos Location, Dive data, Hydrophone</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), 1 Gb</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	
Dive Data	<ul style="list-style-type: none"> <li>- Depth/pressure, minimum 0.5m Resolution.</li> <li>- Temperature minimum 0.1°C Resolution, minimum 0.2°C Accuracy</li> <li>- Sampling Rate, minimum 0.1 Hz</li> <li>- Dive Sample Processing. Provide description- e.g. bin averaging or profile fit.</li> </ul>	
Hydrophone	<ul style="list-style-type: none"> <li>- Frequency range and Sampling Rate. Provide minimums.</li> </ul>	

**7) Back-mount (e.g. spider wire/pin attachment) – Argos Location, Dive data, Blue Tooth (external sensor communication)**

<b>Back-mount (e.g. spider wire/pin attachment) Argos Location, Dive data, Blue tooth (external sensor communication)</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), 1 Gb</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	
Dive Data	<ul style="list-style-type: none"> <li>- Depth/pressure, minimum 0.5m Resolution.</li> <li>- Temperature minimum 0.1°C Resolution, minimum 0.2°C Accuracy</li> <li>- Sampling Rate minimum 0.1 Hz</li> <li>- Dive Sample, Processing. Provide description- e.g. bin averaging or profile fit.</li> </ul>	
Blue Tooth	<ul style="list-style-type: none"> <li>- If yes: provide speed</li> </ul>	

**8) Jab/crossbow (e.g. harpoon head type attachment) – Argos Location only**

<b>Jab/crossbow (e.g. harpoon head type attachment) Argos Location only</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), no minimum</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	

**9) Jab/crossbow (e.g. harpoon head type attachment) – Argos Location and Dive data**

<b>Jab/crossbow (e.g. harpoon head type attachment) Argos Location and Dive data</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), 1 Gb</li> <li>- Transmission Power 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity 75,000 transmissions</li> </ul>	
Dive Data	<ul style="list-style-type: none"> <li>- Depth/pressure, minimum 0.5m Resolution.</li> <li>- Temperature minimum 0.1°C Resolution, minimum 0.2°C Accuracy</li> <li>- Sampling Rate, minimum 0.1 Hz</li> <li>- Dive Sample Processing. Provide description- e.g. bin averaging or profile fit.</li> </ul>	

**10) Glue-on (seal) – Argos Location**

<b>Glue-on (seal) Argos Location only</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), no minimum.</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	

**11) Glue-on (seal) – Argos Location and Dive data**

<b>Glue-on (seal) Argos Location and Dive data</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), 1 Gb</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	
Dive Data	<ul style="list-style-type: none"> <li>- Depth/pressure, minimum 0.5m Resolution.</li> <li>- Temperature minimum 0.1°C Resolution, minimum 0.2°C Accuracy</li> <li>- Sampling Rate, minimum 0.1 Hz</li> <li>- Dive Sample Processing. Provide description- e.g. bin averaging or profile fit.</li> </ul>	

**12) Glue-on (seal) – Argos Location, Dive data, Speed and motion data**

<b>Glue-on (seal)</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
<b>Argos Location, Dive data, Speed and motion data</b>		
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), 1 Gb</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	
Dive Data	<ul style="list-style-type: none"> <li>- Depth/pressure, minimum 0.5m Resolution.</li> <li>- Temperature minimum 0.1°C Resolution, minimum 0.2°C Accuracy</li> <li>- Sampling Rate, minimum 0.1 Hz</li> <li>- Dive Sample Processing. Provide description- e.g. bin averaging or profile fit.</li> </ul>	
Speed and motion data	<ul style="list-style-type: none"> <li>- Swim speed, minimum 0.1 m/s resolution</li> <li>- 3-axis Acceleration, minimum 0.1 m/s/s resolution</li> <li>- 3-axis Direction, minimum 1°</li> </ul>	

**13) Glue-on (seal) – Argos Location, Dive data, Oceanographic data**

<b>Glue-on (seal)</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
<b>Argos Location, Dive data, Oceanographic data</b>		
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), 1 Gb</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	
Dive Data	<ul style="list-style-type: none"> <li>- Depth/pressure, minimum 0.5m Resolution.</li> <li>- Temperature minimum 0.1°C Resolution, minimum 0.2°C Accuracy</li> <li>- Sampling Rate, minimum 0.1 Hz</li> <li>- Dive Sample Processing. Provide description- e.g. bin averaging or profile fit.</li> </ul>	
Oceanographic Data	<ul style="list-style-type: none"> <li>- Temperature minimum 0.005°C Resolution, minimum 0.01°C Accuracy.</li> <li>- Conductivity minimum 0.005mS/cm Resolution, minimum 0.02mS/cm Accuracy.</li> <li>- Pressure, minimum 0.1 dBar Resolution, minimum 5 dBar Accuracy.</li> </ul>	

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**14) Glue-on (seal) – Argos Location, Dive data, Fluorometer**

<b>Glue-on (seal) Argos Location</b>		Cross reference where technical specification is indicated in the bid documentation (literature, etc)
Argos Location	<ul style="list-style-type: none"> <li>- Memory (Mb, Gb), 1 Gb</li> <li>- Transmission Power, minimum 0.5W</li> <li>- Compression (Ratio), no minimum</li> <li>- Size (cm3), maximum 300 cm3</li> <li>- Longevity, minimum 75,000 transmissions</li> </ul>	
Dive Data	<ul style="list-style-type: none"> <li>- Depth/pressure, minimum 0.5m Resolution.</li> <li>- Temperature minimum 0.1°C Resolution, minimum 0.2°C Accuracy</li> <li>- Sampling Rate, minimum 0.1 Hz</li> <li>- Dive Sample Processing. Provide description- e.g. bin averaging or profile fit.</li> </ul>	
Fluorometer	<ul style="list-style-type: none"> <li>- CDOM, 0.5 ppb minimum and 0-1000 ppb range.</li> <li>- Chlorophyll, 0.05 µg/L minimum and 0-300 µg/L range.</li> <li>- Turbidity, 0.1 NTU minimum and 0-1000 NTU range.</li> </ul>	

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## B) Services

DFO may require configuration and/or customization and/or refurbishment of a tag identified in Part A.

Contractor's qualified engineer(s) or technician must be able to provide:

- Customization of tag, example: when the tag would be too big or too small for an animal;
- Refurbishment; such as in case of recovery from an animal;
- Refurbishment due to damage;
- Configuration, due to development of new technology (add more parameters).

A "Customized" tag is the purchase of the closest tag configuration of the basic tags available under Part A in the standing offer with the addition of extra hardware and engineering.

These services must be provided by the Contractor's facility, and the engineer(s) and/or technician(s) must be registered and licenced with the Contractor (Offeror submitting the proposal).

### Instructions:

Offeror must provide documentation to demonstrate the service(s) provided. Offerors should submit the following documentation to demonstrate ability to provide the engineering and technical services for the configuration and/or refurbishment identified above:

- A corporate structure, including various departments, allowing the Offeror to operate with a normal daily production capacity for research and development and refurbishments. e.g.: list of staff roles such as sales support, tech support, research and development, etc.
- Service details e.g. web based support, phone support (with days and hours of support)
- Proof: documentation (web or PDF) of references, published examples, etc.

The supporting documentation, such as published examples (web or PDF), etc., should provide adequate detail to substantiate that the qualified engineering services and technical support staff offered meet the specified requirements.

If the complete documentation is not submitted as requested, the Standing Offer Authority will so inform the Offeror and provide the Offeror with a time frame within which to meet the requirement. Failure to comply with the request of the Standing Offer Authority and meet the requirement within that time period will render the bid non-responsive.

### Certification:

The Contractor certifies that all the information provided in the supporting material submitted with its offer has been verified by the Contractor to be true and accurate. Furthermore, the Contractor warrants that every individual offered by the Contractor for the requirement is capable of performing the Work resulting from a call-up against the Standing Offer.

The Contractor certifies capability to provide in-house customization and refurbishment services of the satellite tags identified above.

**in-house** is defined as "within an organization or group; conducted within; utilizing an organizations' own staff and/or resources rather than external or non-staff facilities".

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Signature of Authorized Representative

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Date

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## ANNEX "B"

### BASIS OF PAYMENT

It is **MANDATORY** that Offerors submit firm prices/rates for the period of the proposed Standing Offer and each optional period. **This section, when completed, will be considered as the Offeror's financial proposal.**

Should there be an error in the extended pricing of the Offeror's proposal, the unit pricing shall prevail and the extended pricing shall be corrected in the evaluation. Any error in the quantities of the Offeror's proposal will be changed to reflect the quantities stated in the RFP.

*The estimated quantities specified herein are provided for evaluation purposes only and in no way constitutes a guarantee on behalf of Canada.*

Rates and Prices quoted must remain for the period of the Standing Offer and each optional period. Rates and Prices **MUST** include ALL costs associated with providing the service in accordance with the Statement of Work, Annex A, attached herein. GST and/or HST, if applicable, is to be shown as a separate item on any resulting invoice.

Tags will be supplied FOB Destination, delivery charges are extra.

#### **Invoices:**

In consideration of the Contactor satisfactorily completing all of its obligations under the resulting Contract, the Contactor will be paid a firm price/rate, Goods and Services Tax or Harmonized Sales Tax extra.

All invoices submitted for payment must be accompanied by the applicable DSS 9422 (call-up)

Invoices are to include a breakdown as follows:

- Price and quantity of each tag;
- Rates of pay and hours of work for each configuration;
- Rates of pay and hours of work for each refurbishment;
- An itemized list of materials used (i.e. hardware and/or software);
- Extended total;
- Goods and Services Tax (GST) or Harmonized Sales Tax (HST);
- Where discount or mark-up is applicable, please indicate separately.

Payments in respect of the agreed price shall be made upon satisfactory performance of the Work, and upon approval of the Departmental Representative, but such payment shall not exceed the amounts(s) as specified in the Call Up for the Work without written authorization.

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**Delivery Points, FOB Destination:**

Fisheries and Ocean Canada  
501 University Crescent  
Winnipeg, MB

Fisheries and Ocean Canada  
Suite 200 – 401 Burrard Street  
Vancouver, BC

Fisheries and Ocean Canada  
520 Exmouth Street  
Sarnia, ON

Fisheries and Ocean Canada  
P.O. Box 5030  
Moncton, NB

Fisheries and Ocean Canada  
104 Dalhousie Street  
Quebec City, QC

Fisheries and Ocean Canada  
P.O. Box 1035  
Dartmouth, NS

Fisheries and Ocean Canada  
P.O. Box 5667  
St. John's NL

A) Satellite Tags

Item	Tag Description	Est Qty	SO Year 1	Option Year 1	Option Year 2	Option Year 3	Option Year 4
1	Back-mount (e.g. spider wire/pin attachment) - Argos position only	10	\$	\$	\$	\$	\$
2	Back-mount (e.g. spider wire/pin attachment) - Argos Location and Dive data	20	\$	\$	\$	\$	\$
3	Back-mount (e.g. spider wire/pin attachment) - Argos Location, Dive data, Speed and motion data	2	\$	\$	\$	\$	\$
4	Back-mount (e.g. spider wire/pin attachment) - Argos Location, Dive data, Oceanographic data	2	\$	\$	\$	\$	\$
5	Back-mount (e.g. spider wire/pin attachment) - Argos Location, Dive data, Fluorometer	1	\$	\$	\$	\$	\$
6	Back-mount (e.g. spider wire/pin attachment) - Argos Location,, Dive data, Hydrophone	1	\$	\$	\$	\$	\$
7	Back-mount (e.g. spider wire/pin attachment) - Argos Location, Blue tooth (external sensor communication)	1	\$	\$	\$	\$	\$
8	Jab/crossbow (e.g. harpoon head type attachment) - Argos Location only	15	\$	\$	\$	\$	\$
9	Jab/crossbow (e.g. harpoon head type attachment) - Argos Location and Dive data	20	\$	\$	\$	\$	\$
10	Glue-on (seal) - Argos Location only	15	\$	\$	\$	\$	\$
11	Glue-on (seal) - Argos Location and Dive data	20	\$	\$	\$	\$	\$
12	Glue-on (seal) - Argos Location, Dive data, Speed and motion data	2	\$	\$	\$	\$	\$
13	Glue-on (seal) - Argos Location, Dive data, Oceanographic data	2	\$	\$	\$	\$	\$
14	Glue-on (seal) - Argos Location, Dive data, Fluorometer	1	\$	\$	\$	\$	\$

**B) Services**

**Estimated quantity refers to the estimated annual number of configurations or refurbishments, *not the estimated hours of work.***

Item	Description	Est Qty	SO Year 1	Option Year 1	Option Year 2	Option Year 3	Option Year 4
1	Firm all-inclusive Hourly Rate for Configuration of Tag	5	\$	\$	\$	\$	\$
2	Firm all-inclusive Hourly Rate for Refurbishment of Tag	5	\$	\$	\$	\$	\$

**MATERIALS / REPLACEMENT PARTS (HARDWARE and/or SOFTWARE):**

The hardware and/or software for the customization and/or refurbishment of tags are to be priced in accordance with your current published price on date of order less a discount of \_\_\_\_\_% excluding GST/HST. GST/HST to be shown as a separate item on the invoice.

**AND/OR**

The hardware and/or software for the customization and/or refurbishment of tags at laid-down cost\* plus mark-up\*\* of \_\_\_\_\_% excluding GST/HST. GST/HST to be shown as a separate item on the invoice (Items and mark-up to be shown on invoice).

\* **Laid Down Cost** is defined as the cost incurred by a vendor to acquire a specific product or service for resale to the government. This includes the supplier's invoice price (less trade discounts), plus any applicable charges for incoming transportation, foreign exchange, customs duty and brokerage, but excludes the GST.

\*\* **Mark-up** is defined as the difference between the vendor's laid-down cost for a product or service and the resale price to the government (exclusive of sales taxes) consisting of the cost of necessary services, applicable overhead and profit.

**Published Price List:**

Following issuance of a standing Offer, it is the Offeror's responsibility to supply and update price lists and/or catalogues as Canada may require. The Offeror must provide 1 (one) copy of its catalogue and price list and updates to each Identified User requesting a copy. The Offeror must further send 1 (one) copy to the Standing Offer Authority at the address stated in the Standing Offer.

**Specials:**

In addition to the above pricing, special offering due to year end, or surplus manufacturing runs, special jog lots, sales, clearance or promotions are to be made available as they occur if of lesser cost than the above pricing agreement.

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**ANNEX "C"**

**STANDING OFFER USAGE REPORT**

As a requirement of this Request for Standing Offer, a report shall be submitted as follows:

Return to:

Marlene Hall	(204) 983-7796	marlene.hall@pwgsc-tpsgc.gc.ca
<i>Name</i>	<i>Fax</i>	<i>Email Address</i>

at:

Public Works and Government Services Canada  
Real Property Contracting, Acquisitions Branch  
Room 100 - 167 Lombard Avenue  
Winnipeg, Manitoba  
R3B 0T6

**REPORT ON THE VOLUME OF BUSINESS**

SUPPLIER: \_\_\_\_\_

REPORT FOR THE PERIOD ENDING: \_\_\_\_\_

Description of Work	Location	Call-up #	Total Dollar Value (GST/HST included)

**NIL REPORT:** We have not done any business with the federal government for this period.

**PREPARED BY:**

NAME: \_\_\_\_\_

SIGNATURE: \_\_\_\_\_

TELEPHONE NO.: \_\_\_\_\_

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**ANNEX "D" to PART 3 OF THE REQUEST FOR STANDING OFFERS**

**ELECTRONIC PAYMENT INSTRUMENTS**

The Offeror accepts to be paid by any of the following Electronic Payment Instrument(s):

- VISA Acquisition Card;
- MasterCard Acquisition Card;
- Direct Deposit (Domestic and International);
- Electronic Data Interchange (EDI);
- Wire Transfer (International Only);