

SEN-007 16/17

QUESTIONS AND ANSWERS – SET 1

Question 1:

We are a newly established company, but our staff has considerable past experience working for large distribution companies. Will the Senate accept this past experience as sufficient to meet the Mandatory Criteria M2? We would be working with an established company who supplies uniforms on a large scale.

Answer 1:

An Offeror (corporate entity) must demonstrate a minimum of 5 years of experience in the supply and delivery of uniforms within the last 8 years to qualify for M2. As such, a newly established company bidding alone would not meet this criterion. Note that this company would also normally be disqualified from bidding as a Joint Venture, as each member of the Joint Venture must meet the mandatory criteria independently.

However, the Senate will accept a newly established company (Company A) bidding in Joint Venture with an established supplier (Company B), provided that the staff of the Company A can clearly demonstrate that they worked with Company B in the supply and delivery of uniforms for at least 5 of the past 8 years. If Company A submits a Joint Venture with another supplier (Company C) with whom it has no previous work history, its experience will be found non-compliant.

Question 2:

The RFSO gives no quantities in the appendix of items.

In order for us to provide information on product, pricing, and commitment to measuring of the employees, we would require the following information:

- Uniform allotment per person: number of components per each garment

Answer 2:

The Senate orders uniforms on an “as and when needed” basis, and as such there is no set uniform allotment per person, nor a set list of components or garments for particular work groups.

Employees from each of the 6 services may select any of the items in the lists provided in Appendix A – Item Pricing List, provided they obtain internal approval. As such, the Senate cannot guarantee or forecast a precise number for uniform orders, nor guarantee a set standard for uniform allocation for employee groups.

Question 3:

Is there to be any cresting, embroidery or identification on any garments?

Answer 3:

The garments must not have any external cresting, embroidery, or identification.

Please refer to the Statement of Work (p.26) for further details:

Manufacturer's Identification / Brand

No manufacturer's or brand identification or advertising labels or tabs on, or visible on the exterior of any clothing garment.

Clothing Labelling

Each article must have a durable care label attached to the inside of the garment which displays, at a minimum, information pertaining to cleaning instructions and size of garment.

Question 4:

Can the Senate provide an approximate dollar value either per year or for the 3 years?

Answer 4:

Please see Answer 2 above. The Senate cannot accurately forecast the volume of this contract for the next 3 years.

However, recent historical spending shows that the value of uniform orders for these employee groups has been approximately \$15,000.00 per fiscal year.

Question 5:

Could the Senate identify which departments/services will be wearing the shirt items 1, 2, 3, and 4 within the Appendix A – Item Pricing List?

Answer 5:

Please see Answer 2 above. Employees from each of the 6 services will be allowed to acquire any of the items in Appendix A – Item Pricing List, including the shirt items 1, 2, 3, and 4.