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Core 0B2 / Noyau 0B2

Gatineau

Québec

K1A 0S5

Bid Fax: (819) 997-9776

## SOLICITATION AMENDMENT

## MODIFICATION DE L'INVITATION

The referenced document is hereby revised; unless otherwise indicated, all other terms and conditions of the Solicitation remain the same.

Ce document est par la présente révisé; sauf indication contraire, les modalités de l'invitation demeurent les mêmes.

### Comments - Commentaires

THIS DOCUMENT CONTAINS A SECURITY  
REQUIREMENT / DOCUMENT CONTIENT DES  
EXIGENCES RELATIVES À LA SÉCURITÉ

### Vendor/Firm Name and Address

Raison sociale et adresse du  
fournisseur/de l'entrepreneur

### Issuing Office - Bureau de distribution

Informatics Professional Services - EL  
Division/Services professionnels en informatique -  
division EL  
4C2, Place du Portage  
Gatineau  
Québec  
K1A 0S5

<b>Title - Sujet</b> EC IT Professional Services - TBIPS	
<b>Solicitation No. - N° de l'invitation</b> 05005-150334/A	<b>Amendment No. - N° modif.</b> 014
<b>Client Reference No. - N° de référence du client</b> 05005-150334	<b>Date</b> 2016-06-22
<b>GETS Reference No. - N° de référence de SEAG</b> PW-\$\$EL-634-30180	
<b>File No. - N° de dossier</b> 634el.05005-150334	<b>CCC No./N° CCC - FMS No./N° VME</b>
<b>Solicitation Closes - L'invitation prend fin</b> <b>at - à 02:00 PM</b> <b>on - le 2016-07-05</b>	
<b>Time Zone</b> Fuseau horaire Eastern Daylight Saving Time EDT	
<b>F.O.B. - F.A.B.</b> <b>Plant-Usine:</b> <input type="checkbox"/> <b>Destination:</b> <input type="checkbox"/> <b>Other-Autre:</b> <input type="checkbox"/>	
<b>Address Enquiries to: - Adresser toutes questions à:</b> Durigan, Angela	<b>Buyer Id - Id de l'acheteur</b> 634el
<b>Telephone No. - N° de téléphone</b> (873) 469-4990 ( )	<b>FAX No. - N° de FAX</b> ( ) -
<b>Destination - of Goods, Services, and Construction:</b> <b>Destination - des biens, services et construction:</b>	

Instructions: See Herein

Instructions: Voir aux présentes

<b>Delivery Required - Livraison exigée</b>	<b>Delivery Offered - Livraison proposée</b>
<b>Vendor/Firm Name and Address</b> <b>Raison sociale et adresse du fournisseur/de l'entrepreneur</b>	
<b>Telephone No. - N° de téléphone</b> <b>Facsimile No. - N° de télécopieur</b>	
<b>Name and title of person authorized to sign on behalf of Vendor/Firm</b> <b>(type or print)</b> <b>Nom et titre de la personne autorisée à signer au nom du fournisseur/</b> <b>de l'entrepreneur (taper ou écrire en caractères d'imprimerie)</b>	
<b>Signature</b>	<b>Date</b>

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The Request for Proposal (RFP) Amendment 014 is raised to answer Bidders questions and amend the RFP.

## QUESTIONS AND ANSWERS

### Question 83:

Reference Q&A 71 - **Question 71:** For all workstreams, M1 requires that *"the billable days must have occurred within the past five years prior to the bid closing date."* We compiled our data prior to the most recent extension to the closing date. Please confirm that using a five-year window from June 9, 2011 to June 8, 2016 is acceptable for meeting M1.

**Answer 71:** No. The requirement that "the billable days must have occurred within the past five years prior to the bid closing date" remains unchanged. The solicitation closing date is June 22, 2016. **Note:** There were two extensions to the solicitation closing date beyond June 9, 2016. Please refer to solicitation amendments 006 and 008.

The answer to above-referenced Question and Answer #71 completely changes the foundation of billable days upon which we have built our proposal, and significantly affects the supporting corporate references that have been written (numerous references written that required several days effort). We have bid on several RFPs that were based entirely on billable days and contract references (as opposed to resource based responses). In all cases, the closing date was amended several times and, when clarified through the Q&A process, the date from which billable days could be counted were based on the original closing date of the RFP. For the Elections Solicitation, should the original closing date (May 31, 2016) for references not be honoured, counting from the closing date of June 22/16 will not provide bidders the opportunity to account for the entire five-year billing period (we cannot use any billable days for June 2016 since these days cannot be billed until after June 30, whereas bids are due June 22). In addition, we must now start from the very beginning to structure our bid (calculation of billable days, re-working and writing new contract references, quality assurance, etc.).

For all previous bids we have ever submitted to the GOC, in all cases the original closing date was honoured for reasons/consequences described above. It is odd that the GOC should, at this late date, choose to completely change the rules for this Solicitation. In light of this, we respectfully request that billable days may be counted from June 1, 2011 (billing period from June 1, 2011 to May 31, 2016) given the original closing date of May 31, 2016. Otherwise, we must start our bid from scratch and, in all fairness, shall require an extension to the closing date for a minimum of three weeks. Please advise.

### Answer 83:

The five year period prior to the bid closing date is revised to read "The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years."

### Question 84:

The requirement for M2/R2 asks bidders to demonstrate that they have supplied a team of resources over a 6 month period – it does not request that bidders provide substantiation (of 60%). The requirement as it is currently written is not to demonstrate what the resources performed but to demonstrate the bidder's capacity to deploy teams of resources.: *"Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder must provide three contract references where the Bidder was contracted to deliver IT Professional Services."* Additionally, there is no area for a bidder to complete the substantiation mapping within "CLIENT REFERENCE FORM FOR M2".

Asking bidders to demonstrate substantiation for this requirement is not in line with the requirement or with past bids of this nature.

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We request that the questions, requirement and clarification response be reviewed again and that the Crown confirm that substantiation is not required at M2 and R2.

**Answer 84:**

The requirement and clarification response remains unchanged. Substantiation is required as detailed in Answer 72.

**Question 85:**

Given the clarification of 67b) could the Crown please indicate how a bidder will be scored if for example they meet the requirements as laid out in M2:

**EXAMPLE:**

- i) The contract for IT Professional Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars); - **met**.
- ii) The contract must have been completed in the last five years or have been ongoing for a minimum of 12 months prior to the bid closing date; and – **met**.
- iii) The contract must have included the provision of a team of three or more of the resource categories identified in M1 at the same time and for at least six months. – **met** (In our view this is met by including the list of resources, contract name and date in the response box next to *"List of resource categories (minimum of three) identified in M1 which were on the project at the same time and for at least six months"*)

But their substantiation of one of the categories is deemed not to have met the 60% threshold?

How will the R2 scoring be handled in the scenario above if one of their additional references being used to demonstrate *"The Bidder will be awarded 10 points for each contract reference provided in excess of the three required in M2, up to a maximum of 50 points."*

**Answer 85:**

If the substantiation does not meet the 60%, the criteria would not be met.

If the Bidder does not meet the mandatory criteria, they will not be subsequently evaluated in the rated criteria.

**Question 86:**

We request that this procurement be given a minimum of one month extension for the following reasons:

- 1) There have been a significant number of conflicting responses provided to bidders through the Q&A, and there are still clarifications required.
- 2) While multiple bidders have repeatedly asked for common templates, they have not been provided. This may cause the Crown to receive different versions of responses and ultimately the Crown may not be able to evaluate responses in a fair and consistent manner.

We respectfully request that the requirements and templates within the RFP be amended to clearly indicate what bidders must provide in order to allow for clear and compliant responses to be provided to the Crown for M2 and R2.

**Answer 86:**

The solicitation closing date is extended to July 5, 2016. Attachment 2, Bid Evaluation Criteria and Attachment 2.1, Corporate Technical Requirements and Bidder Response Templates of the RFP have been amended to incorporate requested clarifications. Please refer to the RFP amendment below. Use of the amended version of the Bidder Response Templates is at the discretion of the Bidder. However,

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Bidders must ensure that they substantiate compliance in whichever version of the Bidder Response Template they choose to use.

### **RFP AMENDMENT**

1. At Page 1 of the Request for Proposal:

**Delete:** Solicitation closes at 2:00PM on 2016-06-27

**Insert:** Solicitation closes at 2:00PM on 2016-07-05

2. At Part 2 – Bidder Instructions, Article 2.3 Enquiries – Bid Solicitation, (a):

**Delete:**

All enquiries must be submitted in writing to the Contracting Authority no later than 10 calendar days before the bid closing date. Enquiries received after that time may not be answered.

**Insert:**

All enquiries must be submitted in writing to the Contracting Authority no later than 12 calendar days before the bid closing date. Enquiries received after that time may not be answered.

3. At Attachment 2, Bid Evaluation Criteria, M1, 2) for each Workstream:

**Delete:**

The billable days must have occurred within the past five years prior to the bid closing date.

**Insert:**

The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.

4. At Attachment 2, Bid Evaluation Criteria, M2, ii) for each Workstream:

**Delete:**

The contract must have been completed in the last five years or have been ongoing for a minimum of 12 months prior to the bid closing date; and

**Insert:**

The contract must have been completed in the last five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and

5. At Attachment 2, Bid Evaluation Criteria, R2, ii) for each Workstream:

**Delete:**

*The contract must have been completed in the last five\* years or have been ongoing for a minimum of 12 months prior to the bid closing date; and*

**Insert:**

*The contract must have been completed in the last five\* years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and*

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6. At Attachment 2.1, Corporate Technical Requirements and Bidder Response Templates, Response Template – Billable Days (For Criteria M1 and R1) for each Workstream:

**Add:**

\* The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.

7. At Attachment 2, Bid Evaluation Criteria:

**Delete:** In its entirety.

**Insert:** The attached Attachment 2, Bid Evaluation Criteria.

8. At Attachment 2.1, Corporate Technical Requirements and Bidder Response Templates:

**Delete:** In its entirety.

**Insert:** The attached Attachment 2.1, Corporate Technical Requirements and Bidder Response Templates.

**ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.**

ATTACHMENT 2

BID EVALUATION CRITERIA

Note: For all mandatory and point-rated evaluation criteria for each Workstream, the Bidder must have been the prime contractor, rather than a subcontractor. This means that the Bidder contracted directly with the customer of the work. If the Bidder's contract was to perform work which another entity had itself first contracted to perform, the Bidder will not be considered the prime contractor. For example, Z (customer) contracted with Y for services. Y, in turn, entered into a contract with X to provide all or part of these services to Z. In this example, Y is a prime contractor and X is a subcontractor.

Mandatory Evaluation Criteria: Workstream 1 - Business Services

Table 1: Corporate Mandatory Criteria - Workstream 1 - Business Services

ID	Mandatory Criteria	Demonstrated Requirement and Cross-Reference to Page in Bidder's Technical Proposal (if not inserted in the space provided)																
M1	<p>The Bidder <b>must</b> have demonstrated billable days of experience supplying ALL of the resource categories in the identified minimum billable days below.</p> <p>To be accepted,</p> <p>1) The billable days must have been for the delivery of IT Professional Services.</p> <p>2) <b>The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.</b></p> <p>3) The billable days must have been provided under a maximum of eight contract references <b>per resource category</b>.</p> <p>4) The work billed for the resource category must include 60% of associated tasks listed in the Statement of Work under section 3.2.1 Workstream 1 – Business Services. The Bidder must provide a completed Billable Days Response Template as well as a Bidder Response Template for Corporate References provided in Attachment 2.1 for each contract reference submitted in the Billable Days Response Template.</p> <p>5)</p> <table><tr><th>Resource Category</th><th>Minimum Billable Days</th></tr><tr><td>Tester</td><td>1,070</td></tr><tr><td>Business Analyst</td><td>2,200</td></tr><tr><td>Technical Writer</td><td>1,375</td></tr><tr><td>Business System Analyst</td><td>1,250</td></tr><tr><td>Project Scheduler</td><td>750</td></tr><tr><td>QA Specialist / Analyst</td><td>750</td></tr><tr><td>Project Coordinator</td><td>1,025</td></tr></table>	Resource Category	Minimum Billable Days	Tester	1,070	Business Analyst	2,200	Technical Writer	1,375	Business System Analyst	1,250	Project Scheduler	750	QA Specialist / Analyst	750	Project Coordinator	1,025	
Resource Category	Minimum Billable Days																	
Tester	1,070																	
Business Analyst	2,200																	
Technical Writer	1,375																	
Business System Analyst	1,250																	
Project Scheduler	750																	
QA Specialist / Analyst	750																	
Project Coordinator	1,025																	

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	Project Manager	1,400	
M2	<p><b>Corporate Experience (Contract References)</b> Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <b><u>must</u></b> provide three contract references where the Bidder was contracted to deliver IT Professional Services.</p> <p>For each contract reference provided:</p> <ul style="list-style-type: none"><li>i) The contract for IT Professional Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</li><li>ii) The contract must have been completed in the last five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</li><li>iii) The contract must have included the provision of a team of three or more of the resource categories identified in M1 at the same time and for at least six months.</li></ul>		

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**Point-Rated Evaluation Criteria, Example**

**Table 2: Sample Evaluation Scenario (R1), Applicable to All Workstreams**

Evaluation Scenario				
Billable Days				
	(A)	(B)	(C)	(D)
Resource Category	Billable Days Provided by Bidder	Minimum Identified under M1	Bidder Excess  (C)=(A)-(B)	Bidder's % Increase Maximum of 100  (D)=(C)/(B)*100
Tester	3,000	1,260	1,740	100
Web Developer	4,000	1,500	2,500	100
Programmer / Analyst	3,500	2,000	1,500	75
System Analyst	2,500	1,000	1,500	100
Technical Architect	1,500	500	1,000	100
Technology Architect	1,500	500	1,000	100
System Administrator	2,300	1,000	1,300	100
Application/Software Architect	1,400	525	875	100
Bidder's Score = Sum of (D) for All /800 * 100 = score out of 100				775 out of 800
				96.875 out of 100



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### Point-Rated Evaluation Criteria: Workstream 1 - Business Services

Table 3: Point-Rated Criteria – Corporate - Workstream 1 - Business Services

ID	Corporate Name:	Point-Rated Criteria	Demonstrated Experience	Max # Points			
R1	The Bidder should demonstrate its billable days of experience in excess of the minimum billable days under M1. Complete the table below.			100			
	Evaluation Guidelines: The Bidder's demonstrated Total Billable Days provided in response to M1 will be used to evaluate this criterion. The Bidder will be awarded points for billable days in excess of the minimums identified under M1 as demonstrated in the sample evaluation in Table 2 above.						
	Evaluation Scenario						
	Billable Days						
		(A)			(B)	(C)	(D)
	Resource Category	Billable Days Provided by Bidder			Minimum Identified under M1	Bidder Excess	Bidder's % Increase Maximum of 100
					(C)=(A)-(B)	(D)=(C)/(B)*100	
	Tester				1,070		
	Business Analyst				2,200		
	Technical Writer				1,375		
	Business System Analyst				1,250		
	Project Scheduler				750		
	QA Specialist / Analyst				750		
	Project Coordinator				1,025		
	Project Manager				1,400		
	Bidder's Score = Sum of (D) for All /800 * 100 = score out of 100						
<<insert score>> out of 800							
<<insert score>> out of 100							
R2	The Bidder has experience over and above the minimum three contract references in M2:		4 contract references = 10 points 5 contract references = 20 points 6 contract references = 30 points 7 contract references = 40 points 8 or more contract references = 50 points	60			
	"Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <b>must</b> provide three contract references where the Bidder was contracted to deliver IT Professional Services.						

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	<p><i>For each contract reference provided:</i></p> <p>i. <i>The contract for IT Professional Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</i></p> <p>ii. <i>The contract must have been completed in the last five* years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</i></p> <p>iii. <i>The contract must have included the provision of a team of three or more of the resource categories identified in M1 at the same time and for at least six months."</i></p> <p><i>*The window of acceptable experience has been expanded from 5 to 15 years for this point-rated criterion.</i></p> <p>The Bidder will be awarded 10 points for each contract reference provided in excess of the three required in M2, up to a maximum of 50 points.</p> <p><b>Note:</b> <i>An additional 10 points will be awarded if all eight resource categories in this workstream are demonstrated, within any combination of contract references provided.</i></p>		
		<b>TOTAL (Minimum Pass Mark)</b>	<b>160 (112)</b>

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**Mandatory Evaluation Criteria: Workstream 2 - Web Application Services**

**Table 4: Corporate Mandatory Criteria - Workstream 2 - Web Application Services**

ID	Mandatory Criteria	Demonstrated Requirement and Cross-Reference to Page in Bidder's Technical Proposal (if not inserted in the space provided)																		
M1	<p>The Bidder <b>must</b> have demonstrated billable days of experience supplying ALL of the resource categories in the identified minimum billable days below.</p> <p>To be accepted,</p> <ol style="list-style-type: none"><li>1) The billable days must have been for the delivery of Web Application Services.</li><li>2) <b>The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years,</b></li><li>3) The billable days must have been provided under a maximum of eight contract references <b>per resource category</b>.</li><li>4) The work billed for the resource category must include 60% of associated tasks listed in the Statement of Work under section 3.2.2 Workstream 2 – Web Application Services. The Bidder must provide a completed Billable Days Response Template as well as a Bidder Response Template for Corporate References provided in Attachment 2.1 for each contract reference submitted in the Billable Days Response Template.</li></ol> <table><tr><th>Resource Category</th><th>Minimum Billable Days</th></tr><tr><td>Tester</td><td>1,510</td></tr><tr><td>Web Developer</td><td>1,000</td></tr><tr><td>Programmer / Analyst - .NET</td><td>2,500</td></tr><tr><td>System Analyst</td><td>1,200</td></tr><tr><td>Technical Architect</td><td>500</td></tr><tr><td>Technology Architect</td><td>500</td></tr><tr><td>System Administrator</td><td>1,000</td></tr><tr><td>Application/Software Architect</td><td>1,650</td></tr></table>	Resource Category	Minimum Billable Days	Tester	1,510	Web Developer	1,000	Programmer / Analyst - .NET	2,500	System Analyst	1,200	Technical Architect	500	Technology Architect	500	System Administrator	1,000	Application/Software Architect	1,650	
Resource Category	Minimum Billable Days																			
Tester	1,510																			
Web Developer	1,000																			
Programmer / Analyst - .NET	2,500																			
System Analyst	1,200																			
Technical Architect	500																			
Technology Architect	500																			
System Administrator	1,000																			
Application/Software Architect	1,650																			
M2	Corporate Experience (Contract References)																			

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	<p>Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <b><u>must</u></b> provide three contract references where the Bidder was contracted to deliver Web Application Services.</p> <p>For each contract reference provided:</p> <p>i. The contract for Web Application Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</p> <p>ii. <b>The contract must have been completed in the last five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</b></p> <p>iii. The contract must have included the provision of a team of three or more of the resource categories identified in M1 at the same time and for at least six months.</p>	
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### Point-Rated Evaluation Criteria: Workstream 2 - Web Application Services

Table 5: Point-Rated Criteria – Corporate - Workstream 2 - Web Application Services

ID	Corporate Name:	Point-Rated Criteria	Demonstrated Experience	Max # Points																																																																					
R1		<p>The Bidder should demonstrate its billable days experience in excess of the minimum billable days under M1. Complete the table below.</p> <p>Evaluation Guidelines: The Bidder's demonstrated Total Billable Days provided in response to M1 will be used to evaluate this criterion. The Bidder will be awarded points for billable days in excess of the minimums identified under M1 as demonstrated in the sample evaluation in Table 2 above.</p> <table><tr><th colspan="5">Evaluation Scenario</th></tr><tr><th></th><th>(A)</th><th>(B)</th><th>(C)</th><th>(D)</th></tr><tr><th>Resource Category</th><th>Billable Days Provided by Bidder</th><th>Minimum Identified under M1</th><th>Bidder Excess (C)=(A)-(B)</th><th>Bidder's % Increase Maximum of 100 (D)=(C)/(B)*100</th></tr><tr><td>Tester</td><td></td><td>1,510</td><td></td><td></td></tr><tr><td>Web Developer</td><td></td><td>1,000</td><td></td><td></td></tr><tr><td>Programmer / Analyst - .NET</td><td></td><td>2,500</td><td></td><td></td></tr><tr><td>System Analyst</td><td></td><td>1,200</td><td></td><td></td></tr><tr><td>Technical Architect</td><td></td><td>500</td><td></td><td></td></tr><tr><td>Technology Architect</td><td></td><td>500</td><td></td><td></td></tr><tr><td>System Administrator</td><td></td><td>1,000</td><td></td><td></td></tr><tr><td>Application/Software Architect</td><td></td><td>1,650</td><td></td><td></td></tr><tr><td colspan="5">Bidder's Score = Sum of (D) for All /800 * 100 = score out of 100</td></tr><tr><td colspan="5">&lt;&lt;insert score&gt;&gt; out of 800</td></tr><tr><td colspan="5">&lt;&lt;insert score&gt;&gt; out of 100</td></tr></table>	Evaluation Scenario						(A)	(B)	(C)	(D)	Resource Category	Billable Days Provided by Bidder	Minimum Identified under M1	Bidder Excess (C)=(A)-(B)	Bidder's % Increase Maximum of 100 (D)=(C)/(B)*100	Tester		1,510			Web Developer		1,000			Programmer / Analyst - .NET		2,500			System Analyst		1,200			Technical Architect		500			Technology Architect		500			System Administrator		1,000			Application/Software Architect		1,650			Bidder's Score = Sum of (D) for All /800 * 100 = score out of 100					<<insert score>> out of 800					<<insert score>> out of 100					100
Evaluation Scenario																																																																									
	(A)	(B)	(C)	(D)																																																																					
Resource Category	Billable Days Provided by Bidder	Minimum Identified under M1	Bidder Excess (C)=(A)-(B)	Bidder's % Increase Maximum of 100 (D)=(C)/(B)*100																																																																					
Tester		1,510																																																																							
Web Developer		1,000																																																																							
Programmer / Analyst - .NET		2,500																																																																							
System Analyst		1,200																																																																							
Technical Architect		500																																																																							
Technology Architect		500																																																																							
System Administrator		1,000																																																																							
Application/Software Architect		1,650																																																																							
Bidder's Score = Sum of (D) for All /800 * 100 = score out of 100																																																																									
<<insert score>> out of 800																																																																									
<<insert score>> out of 100																																																																									
R2	<p>The Bidder has experience over and above the minimum three contract references in M2:</p> <p>"Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <b>must</b> provide three contract references where the Bidder was contracted to deliver Web Application Services.</p>		<p>4 contract references = 10 points 5 contract references = 20 points 6 contract references = 30 points 7 contract references = 40 points 8 or more contract references = 50 points</p>	60																																																																					

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	<p><i>For each contract reference provided:</i></p> <p>i. The contract for Web Application Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</p> <p>ii. The contract must have been completed in the last five* years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</p> <p>iii. The contract must have included the provision of a team of three or more of the resource categories identified in M1 at the same time and for at least six months."</p> <p>*The window of acceptable experience has been expanded from 5 to 15 years for this point-rated criterion.</p> <p>The Bidder will be awarded 10 points for each contract reference provided in excess of the three required in M2, up to a maximum of 50 points.</p> <p><b>Note:</b> An additional 10 points will be awarded if all eight resource categories in this workstream are demonstrated, within any combination of contract references provided.</p>		
		<b>TOTAL (Minimum Pass Mark)</b>	<b>160 (112)</b>

**Mandatory Evaluation Criteria: Workstream 3 - Legacy Application Services****Table 6: Corporate Mandatory Criteria - Workstream 3 - Legacy Application Services**

ID	Mandatory Criteria	Demonstrated Requirement and Cross-Reference to Page in Bidder's Technical Proposal (if not inserted in the space provided)														
M1	<p>The Bidder <b>must</b> have demonstrated billable days of experience supplying ALL of the resource categories in the identified minimum billable days below.</p> <p>To be accepted,</p> <ol style="list-style-type: none"><li>1) The billable days must have been for the delivery of Legacy Application Services.</li><li>2) <b>The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.</b></li><li>3) The billable days must have been provided under a maximum of eight contract references <b>per resource category</b>.</li><li>4) The work billed for the resource category must include 60% of associated tasks listed in the Statement of Work under section 3.2.3 Workstream 3 – Legacy Application Services. The Bidder must provide a completed Billable Days Response Template as well as a Bidder Response Template for Corporate References provided in Attachment 2.1 for each contract reference submitted in the Billable Days Response Template.</li></ol> <table><tr><th>Resource Category</th><th>Minimum Billable Days</th></tr><tr><td>Tester</td><td>1,980</td></tr><tr><td>Programmer/Analyst - .NET</td><td>2,300</td></tr><tr><td>Programmer/Analyst – Java</td><td>800</td></tr><tr><td>Programmer/Analyst - PL/SQL</td><td>2,200</td></tr><tr><td>Programmer/Analyst – PowerBuilder</td><td>1,800</td></tr><tr><td>Project Leader</td><td>500</td></tr></table>	Resource Category	Minimum Billable Days	Tester	1,980	Programmer/Analyst - .NET	2,300	Programmer/Analyst – Java	800	Programmer/Analyst - PL/SQL	2,200	Programmer/Analyst – PowerBuilder	1,800	Project Leader	500	
Resource Category	Minimum Billable Days															
Tester	1,980															
Programmer/Analyst - .NET	2,300															
Programmer/Analyst – Java	800															
Programmer/Analyst - PL/SQL	2,200															
Programmer/Analyst – PowerBuilder	1,800															
Project Leader	500															
M2	<p><b>Corporate Experience (Contract References)</b></p> <p>Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <b>must</b> provide three contract references where the Bidder was contracted to deliver Legacy Application Services.</p>															

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	<p>For each contract reference provided:</p> <p>i. The contract for Legacy Application Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</p> <p>ii. The contract must have been completed in the last five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</p> <p>iii. The contract must have included the provision of a team of three or more of the resource categories identified in M1 at the same time and for at least six months.</p>	
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### Point-Rated Evaluation Criteria: Workstream 3 - Legacy Application Services

Table 7: Point-Rated Criteria – Corporate - Workstream 3 - Legacy Application Services

ID	Corporate Name:	Point-Rated Criteria	Demonstrated Experience	Max # Points			
R1	The Bidder should demonstrate its billable days of experience in excess of the minimum billable days under M1. Complete the table below.			100			
	Evaluation Guidelines: The Bidder's demonstrated Total Billable Days provided in response to M1 will be used to evaluate this criterion. The Bidder will be awarded points for billable days in excess of the minimums identified under M1 as demonstrated in the sample evaluation in Table 2 above.						
	Evaluation Scenario						
	Billable Days						
	(A)	(B)			(C)	(D)	
	Resource Category	Billable Days Provided by Bidder			Minimum Identified under M1	Bidder Excess  (C)=(A)-(B)	Bidder's % Increase Maximum of 100 (D)=(C)/(B)*100
	Tester				1,980		
	Programmer/Analyst - .NET				2,300		
	Programmer/Analyst – Java				800		
	Programmer/Analyst – PL/SQL				2,200		
	Programmer/Analyst – PowerBuilder				1,800		
	Project Leader				500		
	Bidder's Score = Sum of (D) for All /600 * 100 = score out of 100					<<insert score>> out of 600	
						<<insert score>> out of 100	
	R2	The Bidder has experience over and above the minimum three contract references in M2:  "Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <b>must</b> provide three contract references where the Bidder was contracted to deliver Legacy Application Services.			4 contract references = 10 points 5 contract references = 20 points 6 contract references = 30 points 7 contract references = 40 points 8 or more contract references = 50 points	60	

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	<p><i>For each contract reference provided:</i></p> <p>i. The contract for Legacy Application Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</p> <p>ii. The contract must have been completed in the last five* years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</p> <p>iii. The contract must have included the provision of a team of three or more of the resource categories identified in M1 at the same time and for at least six months."</p> <p>*The window of acceptable experience has been expanded from 5 to 15 years for this point-rated criterion.</p> <p>The Bidder will be awarded 10 points for each contract reference provided in excess of the three required in M2, up to a maximum of 50 points.</p> <p><b>Note:</b> An additional 10 points will be awarded if all six resource categories in this workstream are demonstrated, within any combination of contract references provided.</p>		
		<b>TOTAL (Minimum Pass Mark)</b>	<b>160 (112)</b>

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### Mandatory Evaluation Criteria: Workstream 4 - IT Service Delivery Services

**Table 8: Corporate Mandatory Criteria - Workstream 4 - IT Service Delivery Services**

ID	Mandatory Criteria	Demonstrated Requirement and Cross-Reference to Page in Bidder's Technical Proposal (if not inserted in the space provided)																
M1	<p>The Bidder <b>must</b> have demonstrated billable days experience supplying ALL of the resource categories in the identified minimum billable days below.</p> <p>To be accepted,</p> <ol style="list-style-type: none"><li>1) The billable days must have been for the delivery of IT Professional Services.</li><li>2) <b>The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.</b></li><li>3) The billable days must have been provided under a maximum of eight contract references <b>per resource category</b>.</li><li>4) The work billed for the resource category must include 60% of associated tasks listed in the Statement of Work under section 3.2.4 Workstream 4 – IT Service Delivery Services. The Bidder must provide a completed Billable Days Response Template as well as a Bidder Response Template for Corporate References provided in Attachment 2.1 for each contract reference submitted in the Billable Days Response Template.</li></ol> <table><tr><th>Resource Category</th><th>Minimum Billable Days</th></tr><tr><td>Programmer / Analyst – SCCM</td><td>1,210</td></tr><tr><td>Business Analyst</td><td>1,210</td></tr><tr><td>Technology Architect – SCCM</td><td>605</td></tr><tr><td>System Administrator – SCCM</td><td>605</td></tr><tr><td>Operations Support Specialist</td><td>7,260</td></tr><tr><td>Business System Analyst</td><td>605</td></tr><tr><td>Help Desk Specialist</td><td>1,210</td></tr></table>	Resource Category	Minimum Billable Days	Programmer / Analyst – SCCM	1,210	Business Analyst	1,210	Technology Architect – SCCM	605	System Administrator – SCCM	605	Operations Support Specialist	7,260	Business System Analyst	605	Help Desk Specialist	1,210	
Resource Category	Minimum Billable Days																	
Programmer / Analyst – SCCM	1,210																	
Business Analyst	1,210																	
Technology Architect – SCCM	605																	
System Administrator – SCCM	605																	
Operations Support Specialist	7,260																	
Business System Analyst	605																	
Help Desk Specialist	1,210																	
M2	<p><b>Corporate Experience (Contract References)</b></p> <p>Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <b>must</b> provide three contract references where the Bidder was contracted to deliver IT Professional Services.</p>																	

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	<p>For each contract reference provided:</p> <p>i. The contract for IT Professional Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</p> <p>ii. The contract must have been completed in the last five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</p> <p>iii. The contract must have included the provision of a team of three or more of the resource categories identified in M1 at the same time and for at least six months.</p>	
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### Point-Rated Evaluation Criteria: Workstream 4 - IT Service Delivery Services

**Table 9: Point-Rated Criteria – Corporate - Workstream 4 - IT Service Delivery Services**

ID	Corporate Name:	Point-Rated Criteria	Demonstrated Experience	Max # Points																																																																						
R1	The Bidder should demonstrate its billable days of experience in excess of the minimum billable days under M1. Complete the table below.			100																																																																						
	Evaluation Guidelines: The Bidder's demonstrated Total Billable Days provided in response to M1 will be used to evaluate this criterion. The Bidder will be awarded points for billable days in excess of the minimums identified under M1 as demonstrated in the sample evaluation in Table 2 above.																																																																									
	<table><tr><th colspan="5">Evaluation Scenario</th></tr><tr><th colspan="5">Billable Days</th></tr><tr><th></th><th>(A)</th><th>(B)</th><th>(C)</th><th>(D)</th></tr><tr><th>Resource Category</th><th>Billable Days Provided by Bidder</th><th>Minimum Identified under M1</th><th>Bidder Excess (C)=(A)-(B)</th><th>Bidder's % Increase Maximum of 100 (D)=(C)/(B)*100</th></tr><tr><td>Programmer / Analyst – SCCM</td><td></td><td>1,210</td><td></td><td></td></tr><tr><td>Business Analyst</td><td></td><td>1,210</td><td></td><td></td></tr><tr><td>Technology Architect – SCCM</td><td></td><td>605</td><td></td><td></td></tr><tr><td>System Administrator – SCCM</td><td></td><td>605</td><td></td><td></td></tr><tr><td>Operations Support Specialist</td><td></td><td>7,260</td><td></td><td></td></tr><tr><td>Business System Analyst</td><td></td><td>605</td><td></td><td></td></tr><tr><td>Help Desk Specialist</td><td></td><td>1,210</td><td></td><td></td></tr><tr><td colspan="5">Bidder's Score = Sum of (D) for All /700 * 100 = score out of 100</td></tr><tr><td colspan="5">&lt;&lt;insert score&gt;&gt; out of 700</td></tr><tr><td colspan="5">&lt;&lt;insert score&gt;&gt; out of 100</td></tr></table>				Evaluation Scenario					Billable Days						(A)	(B)	(C)	(D)	Resource Category	Billable Days Provided by Bidder	Minimum Identified under M1	Bidder Excess (C)=(A)-(B)	Bidder's % Increase Maximum of 100 (D)=(C)/(B)*100	Programmer / Analyst – SCCM		1,210			Business Analyst		1,210			Technology Architect – SCCM		605			System Administrator – SCCM		605			Operations Support Specialist		7,260			Business System Analyst		605			Help Desk Specialist		1,210			Bidder's Score = Sum of (D) for All /700 * 100 = score out of 100					<<insert score>> out of 700					<<insert score>> out of 100				
	Evaluation Scenario																																																																									
	Billable Days																																																																									
		(A)			(B)	(C)	(D)																																																																			
	Resource Category	Billable Days Provided by Bidder			Minimum Identified under M1	Bidder Excess (C)=(A)-(B)	Bidder's % Increase Maximum of 100 (D)=(C)/(B)*100																																																																			
	Programmer / Analyst – SCCM				1,210																																																																					
	Business Analyst				1,210																																																																					
	Technology Architect – SCCM				605																																																																					
	System Administrator – SCCM				605																																																																					
	Operations Support Specialist				7,260																																																																					
	Business System Analyst				605																																																																					
	Help Desk Specialist				1,210																																																																					
	Bidder's Score = Sum of (D) for All /700 * 100 = score out of 100																																																																									
<<insert score>> out of 700																																																																										
<<insert score>> out of 100																																																																										
R2	The Bidder has experience over and above the minimum three contract references in M2:		4 contract references = 10 points 5 contract references = 20 points 6 contract references = 30 points 7 contract references = 40 points 8 or more contract references = 50 points	60																																																																						

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	<p><b>"Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder must provide three contract references where the Bidder was contracted to deliver IT Professional Services.</b></p> <p><b>For each contract reference provided:</b></p> <p>i. The contract for IT Professional Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</p> <p>ii. <i>The contract must have been completed in the last five* years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</i></p> <p>iii. The contract must have included the provision of a team of three or more of the resource categories identified in <b>M1</b> at the same time and for at least six months."</p> <p><b>*The window of acceptable experience has been expanded from 5 to 15 years for this point-rated criterion.</b></p> <p>The Bidder will be awarded 10 points for each contract reference provided in excess of the three required in M2, up to a maximum of 50 points.</p> <p><b>Note:</b> An additional 10 points will be awarded if all seven resource categories in this workstream are demonstrated, within any combination of contract references provided.</p>	
	<b>TOTAL (Minimum Pass Mark)</b>	<b>160 (112)</b>

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## Mandatory Evaluation Criteria: Workstream 5 - IT Security Services

Table 10: Corporate Mandatory Criteria - Workstream 5 - IT Security Services

ID	Mandatory Criteria	Demonstrated Requirement and Cross-Reference to Page in Bidder's Technical Proposal (if not inserted in the space provided)																
M1	<p>The Bidder <b>must</b> have demonstrated billable days of experience supplying ALL of the resource categories in the identified minimum billable days below.</p> <p>To be accepted,</p> <ol style="list-style-type: none"><li>1) The billable days must have been for the delivery of IT Security Services.</li><li>2) <b>The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.</b></li><li>3) The billable days must have been provided under a maximum of eight contract references <b>per resource category</b>.</li><li>4) The work billed for the resource category must include 60% of associated tasks listed in the Statement of Work under section 3.2.5 Workstream 5 – IT Security Services. The Bidder must provide a completed Billable Days Response Template as well as a Bidder Response Template for Corporate References provided in Attachment 2.1 for each contract reference submitted in the Billable Days Response Template.</li></ol> <table><tr><th>Resource Category</th><th>Minimum Billable Days</th></tr><tr><td>IT Security VA Specialist</td><td>300</td></tr><tr><td>Incident Management Specialist</td><td>605</td></tr><tr><td>Computer Forensics Specialist</td><td>605</td></tr><tr><td>IT Security Engineer</td><td>300</td></tr><tr><td>IT Security Design Specialist</td><td>605</td></tr><tr><td>PIA Specialist</td><td>450</td></tr><tr><td>IT Security TRA and C&amp;A Analyst</td><td>450</td></tr></table>	Resource Category	Minimum Billable Days	IT Security VA Specialist	300	Incident Management Specialist	605	Computer Forensics Specialist	605	IT Security Engineer	300	IT Security Design Specialist	605	PIA Specialist	450	IT Security TRA and C&A Analyst	450	
Resource Category	Minimum Billable Days																	
IT Security VA Specialist	300																	
Incident Management Specialist	605																	
Computer Forensics Specialist	605																	
IT Security Engineer	300																	
IT Security Design Specialist	605																	
PIA Specialist	450																	
IT Security TRA and C&A Analyst	450																	
M2	<p><b>Corporate Experience (Contract References)</b></p> <p>Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <b>must</b> provide three contract references where the Bidder was contracted to deliver IT Security Services.</p>																	

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	<p>For each contract reference provided:</p> <p>i. The contract for IT Security Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</p> <p>ii. The contract must have been completed in the last five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</p> <p>iii. The contract must have included the provision of a team of three or more of the resource categories identified in M1 at the same time and for at least six months.</p>	
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**Point-Rated Evaluation Criteria: Workstream 5 - IT Security Services**

**Table 11: Point-Rated Criteria – Corporate - Workstream 5 - IT Security Services**

ID	Corporate Name:	Point-Rated Criteria	Demonstrated Experience				Max # Points	
R1	The Bidder should demonstrate its billable days of experience in excess of the minimum billable days under M1. Complete the table below.						100	
	Evaluation Guidelines: The Bidder's demonstrated Total Billable Days provided in response to M1 will be used to evaluate this criterion. The Bidder will be awarded points for billable days in excess of the minimums identified under M1 as demonstrated in the sample evaluation in Table 2 above.							
	Evaluation Scenario							
	Billable Days							
		(A)	(B)	(C)	(D)			
	Resource Category	Billable Days Provided by Bidder	Minimum Identified under M1	Bidder Excess	Bidder's % Increase	Maximum of 100		
				(C)=(A)-(B)	(D)=(C)/(B)*100			
	IT Security VA Specialist		300					
	Incident Management Specialist		605					
	Computer Forensics Specialist		605					
	IT Security Engineer		300					
	IT Security Design Specialist		605					
	PIA Specialist		450					
	IT Security TRA and C&A Analyst		450					
	Bidder's Score = Sum of (D) for All /700 * 100 = score out of 100					<<insert score>> out of 700		
					<<insert score>> out of 100			
R2	The Bidder has experience over and above the minimum three contract references in M2:		4 contract references = 10 points 5 contract references = 20 points 6 contract references = 30 points 7 contract references = 40 points				60	

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	<p>"Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder must provide three contract references where the Bidder was contracted to deliver IT Security Services.</p> <p>For each contract reference provided:</p> <p>i. The contract for IT Security Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</p> <p>ii. <i>The contract must have been completed in the last five* years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</i></p> <p>iii. The contract must have included the provision of a team of three or more of the resource categories identified in <b>M1</b> at the same time and for at least six months."</p> <p>*The window of acceptable experience has been expanded from 5 to 15 years for this point-rated criterion.</p> <p>The Bidder will be awarded 10 points for each contract reference provided in excess of the three required in M2, up to a maximum of 50 points.</p> <p><b>Note:</b> An additional 10 points will be awarded if all seven resource categories in this workstream are demonstrated, within any combination of contract references provided.</p>	8 or more contract references = 50 points	
			<b>TOTAL (Minimum Pass Mark)</b>
			<b>160 (112)</b>

**Mandatory Evaluation Criteria: Workstream 6 - Architecture Services**

**Table 12: Corporate Mandatory Criteria - Workstream 6 - Architecture Services**

ID	Mandatory Criteria	Demonstrated Requirement and Cross-Reference to Page in Bidder's Technical Proposal (if not inserted in the space provided)														
M1	<p>The Bidder <b><u>must</u></b> have demonstrated billable days of experience supplying ALL of the resource categories in the identified minimum billable days below.</p> <p>To be accepted,</p> <ol style="list-style-type: none"><li>1) The billable days must have been for the delivery of Architecture Services.</li><li>2) <b>The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.</b></li><li>3) The billable days must have been provided under a maximum of eight contract references <b>per resource category</b>.</li><li>4) The work billed for the resource category must include 60% of associated tasks listed in the Statement of Work under section 3.2.6 Workstream 6 – Architecture Services. The Bidder must provide a completed Billable Days Response Template as well as a Bidder Response Template for Corporate References provided in Attachment 2.1 for each contract reference submitted in the Billable Days Response Template.</li></ol> <table><tr><th>Resource Category</th><th>Minimum Billable Days</th></tr><tr><td>Technical Architect</td><td>230</td></tr><tr><td>Technology Architect</td><td>200</td></tr><tr><td>IM Architect</td><td>370</td></tr><tr><td>Risk Management Specialist</td><td>500</td></tr><tr><td>Enterprise Architect</td><td>450</td></tr><tr><td>Application/Software Architect</td><td>600</td></tr></table>	Resource Category	Minimum Billable Days	Technical Architect	230	Technology Architect	200	IM Architect	370	Risk Management Specialist	500	Enterprise Architect	450	Application/Software Architect	600	
Resource Category	Minimum Billable Days															
Technical Architect	230															
Technology Architect	200															
IM Architect	370															
Risk Management Specialist	500															
Enterprise Architect	450															
Application/Software Architect	600															
M2	<p><b>Corporate Experience (Contract References)</b></p> <p>Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <b><u>must</u></b> provide three contract references where the Bidder was contracted to deliver Architecture Services.</p>															

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	<p>For each contract reference provided:</p> <p>i. The contract for Architecture Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</p> <p>ii. The contract must have been completed in the last five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</p> <p>iii. The contract must have included the provision of a team of three or more of the resource categories identified in M1 at the same time and for at least six months.</p>	
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### Point-Rated Evaluation Criteria: Workstream 6 - Architecture Services

Table 13: Point-Rated Criteria – Corporate - Workstream 6 - Architecture Services

ID	Corporate Name:	Demonstrated Experience				Max # Points
	Point-Rated Criteria					
R1	The Bidder should demonstrate its billable days of experience in excess of the minimum billable days under M1. Complete the table below.					100
	Evaluation Guidelines: The Bidder's demonstrated Total Billable Days provided in response to M1 will be used to evaluate this criterion. The Bidder will be awarded points for billable days in excess of the minimums identified under M1 as demonstrated in the sample evaluation in Table 2 above.					
	Evaluation Scenario					
	Billable Days					
	(A)	(B)	(C)	(D)		
	Resource Category	Billable Days Provided by Bidder	Minimum Identified under M1	Bidder Excess	Bidder's % Increase Maximum of 100 (D)=(C)/(B)*100	
			(C)=(A)-(B)			
	Technical Architect		230			
	Technology Architect		200			
	IM Architect		370			
	Risk Management Specialist		500			
	Enterprise Architect		450			
	Application/Software Architect		600			
	Bidder's Score = Sum of (D) for All /600 * 100 = score out of 100					
					<<insert score>> out of 600	
				<<insert score>> out of 100		
R2	The Bidder has experience over and above the minimum three contract references in M2:				60	
	"Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <u>must</u> provide three contract references where the Bidder was contracted to deliver Architecture Services.					
	4 contract references = 10 points 5 contract references = 20 points 6 contract references = 30 points 7 contract references = 40 points 8 or more contract references = 50 points					

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	<p><i>For each contract reference provided:</i></p> <p>i. <i>The contract for Architecture Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</i></p> <p>ii. <i>The contract must have been completed in the last five* years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</i></p> <p>iii. <i>The contract must have included the provision of a team of three or more of the resource categories identified in M1 at the same time and for at least six months."</i></p> <p>The window of acceptable experience has been expanded from 5 to 15 years for this point-rated criterion.</p> <p>The Bidder will be awarded 10 points for each contract reference provided in excess of the three required in M2, up to a maximum of 50 points.</p> <p><b>Note:</b> <i>An additional 10 points will be awarded if all six resource categories in this workstream are demonstrated, within any combination of contract references provided.</i></p>	
	<b>TOTAL (Minimum Pass Mark)</b>	<b>160 (112)</b>

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**Mandatory Evaluation Criteria: Workstream 7 - ITOPS Delivery Services**

**Table 14: Corporate Mandatory Criteria - Workstream 7 - ITOPS Delivery Services**

ID	Mandatory Criteria	Demonstrated Requirement and Cross-Reference to Page in Bidder's Technical Proposal (if not inserted in the space provided)										
M1	<p>The Bidder <b><u>must</u></b> have demonstrated billable days experience supplying ALL of the resource categories in the identified minimum billable days below.</p> <p>To be accepted,</p> <ol style="list-style-type: none"><li>1) The billable days must have been for the delivery of IT Professional Services.</li><li>2) <b>The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.</b></li><li>3) The billable days must have been provided under a maximum of eight contract references <b>per resource category</b>.</li><li>4) The work billed for the resource category must include 60% of associated tasks listed in the Statement of Work under section 3.2.7 Workstream 7 – ITOPS Delivery Services. The Bidder must provide a completed Billable Days Response Template as well as a Bidder Response Template for Corporate References provided in Attachment 2.1 for each contract reference submitted in the Billable Days Response Template.</li></ol> <table><tr><th>Resource Category</th><th>Minimum Billable Days</th></tr><tr><td>System Administrator – Windows</td><td>2,420</td></tr><tr><td>System Administrator – Linux/Storage Administrator</td><td>1,210</td></tr><tr><td>System Administrator – Firewall</td><td>605</td></tr><tr><td>Network Analyst</td><td>1,210</td></tr></table>	Resource Category	Minimum Billable Days	System Administrator – Windows	2,420	System Administrator – Linux/Storage Administrator	1,210	System Administrator – Firewall	605	Network Analyst	1,210	
Resource Category	Minimum Billable Days											
System Administrator – Windows	2,420											
System Administrator – Linux/Storage Administrator	1,210											
System Administrator – Firewall	605											
Network Analyst	1,210											
M2	<p><b>Corporate Experience (Contract References)</b></p> <p>Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <b><u>must</u></b> provide three contract references where the Bidder was contracted to deliver IT Professional Services.</p>											

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	<p>For each contract reference provided:</p> <p>i. The contract for IT Professional Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</p> <p>ii. The contract must have been completed in the last five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</p> <p>iii. The contract must have included the provision of a team of two or more of the resource categories identified in M1 at the same time and for at least six months.</p>	
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### Point-Rated Evaluation Criteria: Workstream 7 - ITOPS Delivery Services

Table 15: Point-Rated Criteria – Corporate - Workstream 7 - ITOPS Delivery Services

ID	Corporate Name:	Point-Rated Criteria		Demonstrated Experience		Max # Points
R1	The Bidder should demonstrate its billable days of experience in excess of the minimum billable days under M1. Complete the table below.					100
	Evaluation Guidelines: The Bidder's demonstrated Total Billable Days provided in response to M1 will be used to evaluate this criterion. The Bidder will be awarded points for billable days in excess of the minimums identified under M1 as demonstrated in the sample evaluation in Table 2 above.					
	Evaluation Scenario					
	Billable Days					
	(A)	(B)	(C)	(D)		
	Resource Category	Billable Days Provided by Bidder	Minimum Identified under M1	Bidder Excess	Bidder's % Increase Maximum of 100	
			(C)=(A)-(B)		(D)=(C)/(B)*100	
	System Administrator – Windows		2,420			
	System Administrator - Linux/Storage Administrator		1,210			
	System Administrator - Firewall		605			
Network Analyst		1,210				
Bidder's Score = Sum of (D) for All /400 * 100 = score out of 100					<<insert score>> out of 400	
					<<insert score>> out of 100	
R2	The Bidder has experience over and above the minimum three contract references in M2:		4 contract references = 10 points 5 contract references = 20 points 6 contract references = 30 points 7 contract references = 40 points 8 or more contract references = 50 points			60
"Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <u>must</u> provide three contract references where the Bidder was contracted to deliver IT Professional Services."						

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	<p><i>For each contract reference provided:</i></p> <p>i. <i>The contract for IT Professional Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</i></p> <p>ii. <i>The contract must have been completed in the last five* years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</i></p> <p>iii. <i>The contract must have included the provision of a team of two or more of the resource categories identified in M1 at the same time and for at least six months."</i></p> <p><i>*The window of acceptable experience has been expanded from 5 to 15 years for this point-rated criterion.</i></p> <p>The Bidder will be awarded 10 points for each contract reference provided in excess of the three required in M2, up to a maximum of 50 points.</p> <p><b>Note:</b> <i>An additional 10 points will be awarded if all four resource categories in this workstream are demonstrated, within any combination of contract references provided.</i></p>	
	<b>TOTAL (Minimum Pass Mark)</b>	<b>160 (112)</b>

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**Mandatory Evaluation Criteria: Workstream 8 - Database Services**

**Table 16: Corporate Mandatory Criteria - Workstream 8 - Database Services**

ID	Mandatory Criteria	Demonstrated Requirement and Cross Reference to page in Bidder's Technical Proposal (if not inserted in the space provided)										
M1	<p>The Bidder <u>must</u> have demonstrated billable days of experience supplying ALL of the resource categories in the identified minimum billable days below.</p> <p>To be accepted,</p> <ol style="list-style-type: none"><li>1) The billable days must have been for the delivery of Database Services.</li><li>2) <b>The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.</b></li><li>3) The billable days must have been provided under a maximum of eight contract references <b>per resource category</b>.</li><li>4) The work billed for the resource category must include 60% of associated tasks listed in the Statement of Work under section 3.2.8 Workstream 8 – Database Services. The Bidder must provide a completed Billable Days Response Template as well as a Bidder Response Template for Corporate References provided in Attachment 2.1 for each contract reference submitted in the Billable Days Response Template.</li></ol> <table><tr><th>Resource Category</th><th>Minimum Billable Days</th></tr><tr><td>Database Administrator</td><td>1,800</td></tr><tr><td>Database Analyst / IM Administrator</td><td>600</td></tr><tr><td>Database Modeller / IM Modeller</td><td>1,150</td></tr><tr><td>Application/Software Architect</td><td>600</td></tr></table>	Resource Category	Minimum Billable Days	Database Administrator	1,800	Database Analyst / IM Administrator	600	Database Modeller / IM Modeller	1,150	Application/Software Architect	600	
Resource Category	Minimum Billable Days											
Database Administrator	1,800											
Database Analyst / IM Administrator	600											
Database Modeller / IM Modeller	1,150											
Application/Software Architect	600											
M2	<p><b>Corporate Experience (Contract References)</b></p> <p>Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder <u>must</u> provide three contract references where the Bidder was contracted to deliver Database Services.</p>											

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	<p>For each contract reference provided:</p> <p>i. The contract for Database Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</p> <p>ii. The contract must have been completed in the last five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</p> <p>iii. The contract must have included the provision of a team of two or more of the resource categories identified in M1 at the same time and for at least six months.</p>	
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## Point-Rated Evaluation Criteria: Workstream 8 - Database Services

### Table 17: Point-Rated Criteria – Corporate - Workstream 8 - Database Services

ID	Corporate Name: Point-Rated Criteria	Demonstrated Experience	Max # Points																																							
R1	<p>The Bidder should demonstrate its billable days of experience in excess of the minimum billable days under M1. Complete the table below.</p> <p>Evaluation Guidelines: The Bidder's demonstrated Total Billable Days provided in response to M1 will be used to evaluate this criterion. The Bidder will be awarded points for billable days in excess of the minimums identified under M1 as demonstrated in the sample evaluation in Table 2 above.</p> <table><tr><th colspan="4">Evaluation Scenario</th></tr><tr><th colspan="4">Billable Days</th></tr><tr><th></th><th>(A)</th><th>(B)</th><th>(C)</th></tr><tr><th>Resource Category</th><th>Billable Days Provided by Bidder</th><th>Minimum Identified under M1</th><th>Bidder Excess  (C)=(A)-(B)</th></tr><tr><td>Database Administrator</td><td></td><td>1,800</td><td>Bidder's % Increase Maximum of 100 (D)=(C)/(B)*100</td></tr><tr><td>Database Analyst / IM Administrator</td><td></td><td>600</td><td></td></tr><tr><td>Database Modeller / IM Modeller</td><td></td><td>1,150</td><td></td></tr><tr><td>Application/Software Architect</td><td></td><td>600</td><td></td></tr><tr><td colspan="3">Bidder's Score = Sum of (D) for All /400 * 100 = score out of 100</td><td>&lt;&lt;insert score&gt;&gt; out of 400</td></tr><tr><td colspan="3"></td><td>&lt;&lt;insert score&gt;&gt; out of 100</td></tr></table>	Evaluation Scenario				Billable Days					(A)	(B)	(C)	Resource Category	Billable Days Provided by Bidder	Minimum Identified under M1	Bidder Excess  (C)=(A)-(B)	Database Administrator		1,800	Bidder's % Increase Maximum of 100 (D)=(C)/(B)*100	Database Analyst / IM Administrator		600		Database Modeller / IM Modeller		1,150		Application/Software Architect		600		Bidder's Score = Sum of (D) for All /400 * 100 = score out of 100			<<insert score>> out of 400				<<insert score>> out of 100	100
Evaluation Scenario																																										
Billable Days																																										
	(A)	(B)	(C)																																							
Resource Category	Billable Days Provided by Bidder	Minimum Identified under M1	Bidder Excess  (C)=(A)-(B)																																							
Database Administrator		1,800	Bidder's % Increase Maximum of 100 (D)=(C)/(B)*100																																							
Database Analyst / IM Administrator		600																																								
Database Modeller / IM Modeller		1,150																																								
Application/Software Architect		600																																								
Bidder's Score = Sum of (D) for All /400 * 100 = score out of 100			<<insert score>> out of 400																																							
			<<insert score>> out of 100																																							
R2	<p>The Bidder has experience over and above the minimum three contract references in M2:</p> <p>“Using the Corporate Reference template for M2 in Attachment 2.1 the Bidder must provide three contract references where the Bidder was contracted to deliver Database Services.</p>	<p>4 contract references = 10 points 5 contract references = 20 points 6 contract references = 30 points 7 contract references = 40 points 8 or more contract references = 50 points</p>	60																																							

	<p><i>For each contract reference provided:</i></p> <p>i. <i>The contract for Database Services must have had a minimum total value (including applicable taxes) to the Bidder of \$2,000,000 (in Canadian dollars);</i></p> <p>ii. <i>The contract must have been completed in the last five* years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto; and</i></p> <p>iii. <i>The contract must have included the provision of a team of two or more of the resource categories identified in M1 at the same time and for at least six months."</i></p> <p><i>*The window of acceptable experience has been expanded from 5 to 15 years for this point-rated criterion.</i></p> <p>The Bidder will be awarded 10 points for each contract reference provided in excess of the three required in M2, up to a maximum of 50 points.</p> <p><b>Note:</b> <i>An additional 10 points will be awarded if all four resource categories in this workstream are demonstrated, within any combination of contract references provided.</i></p>	
	<b>TOTAL (Minimum Pass Mark)</b>	<b>160 (112)</b>

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## Attachment 2.1

### Corporate Technical Requirements and Bidder Response Templates Response Template - Billable Days (For Criteria M1 and R1)

#### WORKSTREAM # 1 – BUSINESS SERVICES

By submitting its bid, the Bidder is certifying that the billable days provided below occurred for the following contract references for ALL of the resource categories listed, within the five-year period\* provided below. By doing so, the Bidder also certifies that the work billed for each resource category includes at least 60% of the associated tasks listed in the Statement of Work at Annex A of this Bid Solicitation for that resource category.

The billable days for the resource category of Tester occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Business Analyst occurred within a five-year\* period starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Technical Writer occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Business System Analyst occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Project Scheduler occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Quality Assurance Specialist / Analyst occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Project Coordinator occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Project Manager occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

**\* The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.**





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## Attachment 2.1

### Corporate Technical Requirements and Bidder Response Templates Response Template - Billable Days (For Criteria M1 and R1)

#### WORKSTREAM # 2 – WEB APPLICATION SERVICES

By submitting its bid, the Bidder is certifying that the billable days provided below occurred for the following contract references for ALL of the resource categories listed, within the five-year period\* provided below. By doing so, the Bidder also certifies that the work billed for each resource category includes at least 60% of the associated tasks listed in the Statement of Work at Annex A of this Bid Solicitation for that resource category.

The billable days for the resource category of Tester occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Web Developer occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Programmer / Analyst - .NET occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of System Analyst occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Technical Architect occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Technology Architect occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of System Administrator occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Application/Software Architect occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

**\* The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.**



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## Attachment 2.1

### Corporate Technical Requirements and Bidder Response Templates Response Template - Billable Days (For Criteria M1 and R1)

#### WORKSTREAM # 3 – LEGACY APPLICATION SERVICES

By submitting its bid, the Bidder is certifying that the billable days provided below occurred for the following contract references for ALL of the resource categories listed, within the five-year period\* provided below. By doing so, the Bidder also certifies that the work billed for each resource category includes at least 60% of the associated tasks listed in the Statement of Work at Annex A of this Bid Solicitation for that resource category.

The billable days for the resource category of Tester occurred within a five-year period starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Programmer / Analyst - .NET occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Programmer / Analyst – Java occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Programmer / Analyst – PL/SQL occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Programmer / Analyst – PowerBuilder occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Project Leader occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

\* The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.



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## Attachment 2.1

### Corporate Technical Requirements and Bidder Response Templates Response Template - Billable Days (For Criteria M1 and R1)

#### WORKSTREAM # 4 – IT SERVICE DELIVERY SERVICES

By submitting its bid, the Bidder is certifying that the billable days provided below occurred for the following contract references for ALL of the resource categories listed, within the five-year period\* provided below. By doing so, the Bidder also certifies that the work billed for each resource category includes at least 60% of the associated tasks listed in the Statement of Work at Annex A of this Bid Solicitation for that resource category.

The billable days for the resource category of Programmer / Analyst - SCCM occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Business Analyst occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Technology Architect – SCCM occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of System Administrator – SCCM occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Operations Support Specialist occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Business System Analyst occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Help Desk Specialist occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

**\* The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.**



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## Attachment 2.1

### Corporate Technical Requirements and Bidder Response Templates Response Template - Billable Days (For Criteria M1 and R1)

#### WORKSTREAM # 5 – IT SECURITY SERVICES

By submitting its bid, the Bidder is certifying that the billable days provided below occurred for the following contract references for ALL of the resource categories listed, within the five-year period\* provided below. By doing so, the Bidder also certifies that the work billed for each resource category includes at least 60% of the associated tasks listed in the Statement of Work at Annex A of this Bid Solicitation for that resource category.

The billable days for the resource category of IT Security VA Specialist occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Incident Management Specialist occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Computer Forensics Specialist occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of IT Security Engineer occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of IT Security Design Specialist occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of PIA Specialist occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of IT Security TRA and C&A Analyst occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

\* The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.





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## Attachment 2.1

### Corporate Technical Requirements and Bidder Response Templates Response Template - Billable Days (For Criteria M1 and R1)

#### WORKSTREAM # 6 – ARCHITECTURE SERVICES

By submitting its bid, the Bidder is certifying that the billable days provided below occurred for the following contract references for ALL of the resource categories listed, within the five-year period\* provided below. By doing so, the Bidder also certifies that the work billed for each resource category includes at least 60% of the associated tasks listed in the Statement of Work at Annex A of this Bid Solicitation for that resource category.

The billable days for the resource category of Technical Architect occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Technology Architect occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of IM Architect occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Risk Management Specialist occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Enterprise Architect occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of Application/ Software Architect occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

**\* The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.**



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## Attachment 2.1

## Corporate Technical Requirements and Bidder Response Templates Response Template - Billable Days (For Criteria M1 and R1)

## WORKSTREAM # 7 – ITOPS DELIVERY SERVICES

By submitting its bid, the Bidder is certifying that the billable days provided below occurred for the following contract references for ALL of the resource categories listed, within the five-year period\* provided below. By doing so, the Bidder also certifies that the work billed for each resource category includes at least 60% of the associated tasks listed in the Statement of Work at Annex A of this Bid Solicitation for that resource category.

The billable days for the resource category of Network Analyst occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of System Administrator - Windows occurred within a five-year period\* starting on date: \_\_\_\_/\_\_\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_\_\_/\_\_\_\_/\_\_\_\_ (dd/mm/yyyy)

The billable days for the resource category of System Administrator - Linux/Storage Administrator occurred within a five-year period\* starting on date:      /      /      (dd/mm/yyyy) and ending on date:      /      /      (dd/mm/yyyy)

The billable days for the resource category of System Administrator - Firewall occurred within a five-year period\* starting on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy) and ending on date: \_\_/\_\_/\_\_\_\_ (dd/mm/yyyy)

\* The billable days must have occurred within the past five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years.

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## Attachment 2.1

# CORPORATE TECHNICAL REQUIREMENTS AND BIDDER RESPONSE TEMPLATES BIDDER RESPONSE TEMPLATE FOR CORPORATE REFERENCES

REPLICATE THE FOLLOWING FORM AS REQUIRED

CLIENT REFERENCE FORM FOR M1 WORKSTREAM <<insert workstream number and workstream name>>	
Customer Contact Information	Bidder Name
	Bidder Assigned Contract Reference Number
	Name of Organization
	Project Title
	Client Contact Name and Title
Project Details	Contact Information (telephone and email)
	Project Value to Bidder
	Project start and end date (mm/yyyy to mm/yyyy) of the Bidder's time on the project
	Project Description
Resource Category Substantiation	
A. Resource Category Name (as it appears in the Referenced Contract)	
B. List of tasks for the Resource Category named in A above (M1 - Article 4) (Minimum of 60%)	
The Bidder is requested to cross-reference its response to <i>rows or columns (A) and (B) to the number of tasks identified in the SOW in Annex A for the workstream and resource category being evaluated.</i>	

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**REPLICATE THE FOLLOWING FORM AS REQUIRED**

CLIENT REFERENCE FORM FOR M2					
WORKSTREAM <insert workstream number and workstream name>>					
Customer Contact Information	Bidder Name				
	Bidder Assigned Contract Reference Number				
	Name of Organization				
	Project Title				
	Client Contact Name and Title				
	Contact Information (telephone and email)				
	Project Value to Bidder				
	Project start and end date (mm/yyyy to mm/yyyy) of the Bidder's time on the project				
	Client project overview and Bidder's role on the project				
	List of resource categories (minimum of three) identified in M1 which were on the project at the same time and for at least six months. <b>Note: if a named resource category is not the same as a named resource category listed in M1, or was not previously substantiated in M1/R1, the Bidder must provide substantiation of 60% of the associated tasks listed in the SOW for the resource category.</b>	Resource Categories	Substantiation (as required)		
Project Detail	The reference project was completed in the last five years prior to the original bid closing date or extension thereto, resulting in a period from May 31, 2011 to July 5, 2016, which is now more than five years or have been ongoing for a minimum of 12 months prior to the original bid closing date or extension thereto.	<input type="checkbox"/>	NO	<input type="checkbox"/>	YES
	Value of project was \$2,000,000 or greater	<input type="checkbox"/>	NO	<input type="checkbox"/>	YES