REQUEST FOR PROPOSAL NO 265

NETWORK ACCESS CONTROL (NAC)

Question & Answer # 1

This Question & Answer #1, including any appendices attached hereto (the "Addendum"), amends and clarifies RFP No. 265 – Network Access Control (NAC), as previously amended and clarified (the "RFP"). The RFP otherwise remains unchanged and any capitalized words not defined herein have the meaning ascribed thereto in the RFP.

1. In which locations are there wireless access points that you want to be able to monitor?

   Answer: Head office and regions.

2. How many VLANs are there in each of the locations, that you want to monitor/control?

   Answer: Less than 12/location.

3. Does the OAG want to monitor for malware?

   Answer: No. This is not required for the NAC solution.

4. What layer is being passed from satellite offices to HQ and vice versa? Layer 2? Layer 7?

   Answer: Layer 3

5. Rather than on-site, will OAG accept remote installation via goto meeting?

   Answer: No.

6. Rather than on-site, will OAG accept customized Remote training/knowledge transfer via go to meeting?

   Answer: No.

7. Article 2.3 of the RFP states the Total Cost of Ownership (TCO) over the entire seven (7) year period shall not exceed the budget of $75,000 CDN (including any applicable taxes). If you remove the taxes, that would leave a budget of just over $66K for seven years.

   We understand that OAG would like a solution that will enhance its current security infrastructure, i.e. a user friendly solution with automation capability that will provide for better intelligence and more proactive security controls. We have an excellent product to meet OAG's requirement however the ceiling price set is extremely low. There is a evaluation criteria set forth that combines technical and financial weighting such that a technically superior solution can justify higher priced submissions. Will the crown consider removing the ceiling financial price?

   Answer: No.